REPORT RESUMES

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PEACE CORPS--EVALUATION OF PEACE CORPS TRAINING PROGRAMS, SOME PSYCHOLOGICAL DIFFERENCES BETWEEN PEACE CORPS TRAINING UNITS AND TRAINEES. FINAL REPORT.

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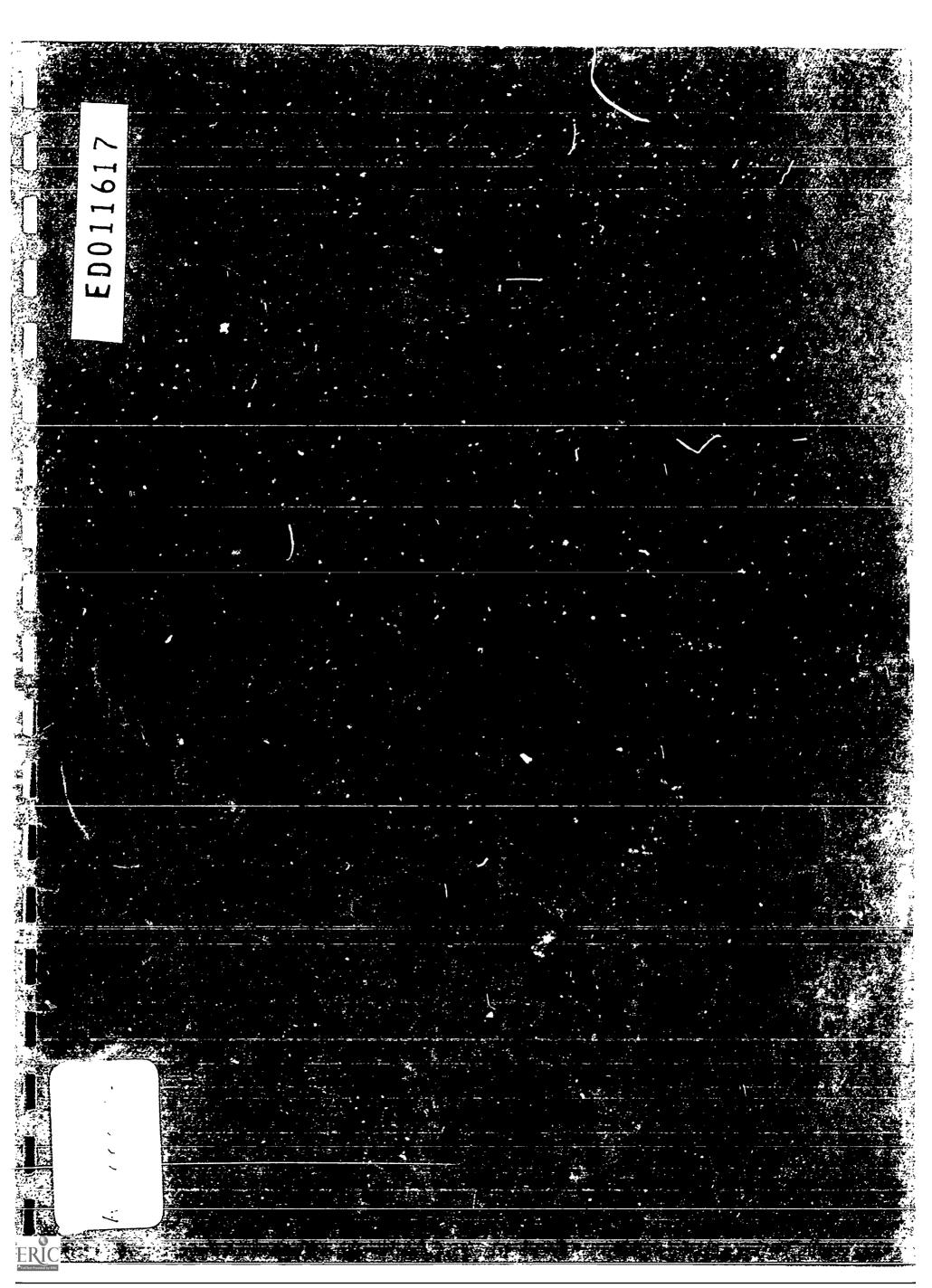
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A QUANTITATIVE COMPARISON OF THE PSYCHOLOGICAL CHARACTERISTICS OF FEACE CORPS TRAINING UNITS AND TRAINEES WAS MADE TO PROVIDE A BASIS FOR RATING PROGRAM QUALITY. ESTABLISHING UNIFORM TRAINING OBJECTIVES AND PROCEDURES, ENABLING TRAINING INSTITUTIO TO IDENTIFY AND IMPROVE AREAS OF WEAKNESS, AND SELECTING THE THEES. AN ANALYSIS OF 63 PEACE CORPS TRAINING UNITS IN 48 HOST INSTITUTIONS MEASURED TRAINEES AND PROGRAMS USING TOOLS EVOLVED FROM STUDIES OF HIGHER EDUCATION BY STERN, STEIN, AND BLOOM. MEASUREMENTS OF SUCCESS WERE FINAL SELECTION BOARD RATINGS OF TRAINEES, TRAINING ATTRITION, AND OVERSEAS EFFECTIVENESS RATINGS. PROGRAM CHARACTERISTICS ASSOCIATED WITH EFFECTIVE PROGRAMS WERE FRIENDLY GROUP INTERACTION, WELL-ROUNDED INTELLECTUAL EXPERIENCE, EMPHASIS ON SOCIAL ACTION, INDIVIDUAL TRAINEE AUTONOMY AND RESPONSIBILITY, AND HIGH PERSONAL ACHIEVEMENT STANDARDS. A NUMBER OF PERSONAL CHARACTERISTICS HAD DIFFERENT EFFECTS ON SUCCESS IN VARIOUS PHASES OF EVALUATION. NINE APPENDIXES CONTAIN DETAILED MEASURES OF THE FACTORS STUDIED FOR EACH OF THE 63 PROGRAMS. (JA)





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PEACE CORPS

Evaluation of Peace Corps Training Programs

Some Psychological Differences Between

Peace Corps Training Units

and Trainees

Final Report
Contract No. PC (W)-273

1 December 1963 through 1 March 1966

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Psychological Research Center Syracuse University



ABSTRACT

An analysis of program characteristics of 63 training units activated between August 1963 and October 1964 revealed differences between them analogous to those which differentiate between colleges generally in this country.

A few resembled the best of the elite liberal arts colleges in a number of organizational characteristics, most approached this standard, and a few fell very far below it. Inferences concerning the respective qualities of these programs were borne out in the experience of Training Support personnel.

The sources of these differences may be summarized as follows:

- I. Development Factors
 - 1. Group Life versus Isolation. Top programs set a pattern for group interaction that stresses outgoing, friendly social participation and a high degree of mutuality.

- 2. <u>Intellectual Climate</u>. This measure reflected training unit efforts to provide a well-rounded and integrated intellectual experience. These units were also found to have been emphasizing a commitment to social action and to improvement of man's condition.
- 3. Personal Dignity. The best programs were characterized by student personnel practices that kept direct supervision to a minimum and maximized the autonomy and personal responsibility of each individual.
- 4. Achievement Standards. Trainees were encouraged to maintain high standards of personal achievement. The most outstanding programs demanded high levels of performance, offered many different ways to demonstrate competence, but were also relatively flexible in their requirements.

II. Control Factors

in the four preceding factors, and high on others suggesting a preoccupation with bureaucratic detail. They were more compulsively organized, and far more restrictive and contravening in student affairs.

- 6. Impulse Control. The administrative style in the poorer programs was authoritarian, stressing deference and constraint. A Calvinist ethos seemed to prevail at these institutions.
- atmosphere in these programs was found to be unfriendly and non-participating. People were not supportive of one another, socially withdrawn, and the general outlook seemed excessively humorless and work-oriented.

The characteristics of the trainees were also found to differ from unit to unit, but the quality of the students assembled for any given unit was not related to the quality of the program or to its purpose, i.e., good trainees were to be found in poor programs and vice versa.

percent) had the lowest <u>Intellectual Climate</u> scores. A significant relationship was also found between Final Selection Board ratings and <u>Achievement Standards</u>. High overseas field evaluations were associated with programs that were high in Intellectual Climate and in <u>Orderliness</u>.

Al Differences

Personality pattern differences between trainees in different programs appeared on 11 of 12 Al Factors. Factor 9, Sensuousness, is the only factor which does not discriminate.

Relationships of study variables and Al factors were examined and are summarized below.

Program Characteristics

No personality differences were found between programs recruited at different times of the year. Short training programs have females who are low on the factors which comprise Intellectual Orientation (factors 1-5). For males there is a difference between the training specialties Urban and Urban/rural mixed for the factor Self Assertion. For the same factor there is a difference between Urban and Education training specialties for females.

Program Outcomes

High Audacity is associated with high attrition in training for males. High training attrition for females is associated with high Dependency.



Trainee Effectiveness Ratings

For females, <u>Self Assertion</u> (factor 1) is reflected in high Final Selection Board ratings. For males the trainees with the best Final Selection Boards are highly motivated and lacking in sensuality. The general pattern is that high board ratings tend to be given to the essentially unemotional and constricted but intellectually oriented trainee.

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The highest overseas ratings are associated with high expressiveness and self assertion, and low friendliness and orderliness. That is, the more compulsive and/or gregarious males do less well than those who are self assured, manipulative and emotionally unconstrained.

Interrelationship Between Trainee and
Training Site Characteristics and
Their Relevance to
Study Variables

The interaction of person and environment was examined in relation to three outcome measures: training attrition, Final Selection Board ratings, and Overseas Effectiveness ratings.

Training Attrition

Programs with high order and structure and low intellectual press are associated with dependent women, aggressive, highly motivated men and high training attrition.

Final Selection Boards

High Final Selection Board ratings are associated with environmental press for personal achievement and non-aggressive but achievement motivated males.

Overseas Effectiveness Ratings

High Overseas Effectiveness ratings are associated with high <u>Intellectual Climate</u>, high <u>Orderliness</u>, and a self assured, manipulative, and emotionally unconstrained personality pattern.



INTRODUCTION

The purpose of this study was to make a quantitative comparison of the psychological characteristics of Peace Corps training units and trainees. Insofar as differences between programs can be identified which are unrelated to the caliber of the respective groups of trainees, the resulting variables provide a basis for a) rating program quality, b) establishing uniform training objectives and procedures, and c) enabling training institutions to identify and improve areas of manifest weakness. An examination of the personality characteristics of the trainees in various programs, both successful and unsuccessful, will provide information useful for trainee selection.

Background

The tools used in the present research to measure person and environment have evolved out of a series of studies of higher education undertaken over the past fifteen years (Stern, Stein & Bloom, 1956; Stern, 1962). The problem with respect to colleges is essentially one of finding better ways of characterizing their differences, especially those which relate to what the college does to its students. College students differ from one another as distinctive personalities and the same thing has been said of the collectivity of students represented in a student body as well as of the institution to which they belong.



The college community may be regarded as a system of pressures, practices and policies intended to influence the development of students toward attainment of institutional objectives. The distinctive atmosphere of a college and the difference between colleges may be attributable in part to the different ways in which such systems are organized—to subtle differences in rules and regulations, rewards and restrictions, classroom climate, patterns of personal and social activity, and in other media through which the behavior of the individual student is shaped.

Two instruments have been developed for measuring such psychological attributes of persons and environments: the Activities Index (AI) and the College Characteristics Index (CCI). These two instruments complement one another as measures of interpersonal interaction characteristics of the individual on the one hand and reciprocal qualities of the environmental setting in which he functions on the other. They are based on 30 variables associated with these interpersonal processes, as listed in Appendix I. Copies of the two instruments may be found in Appendix II.

Eleven factors were found to account for the variation in college environments represented by the interrelations among the 30 CCI scales (Saunders, n.d.). Six of these share a common second order variance attributable to differences in the

intellectual quality of the college: Aspiration Level,
Intellectual Climate, Student Dignity, Academic Climate,
Academic Achievement. The other second order factor includes
the last of these, Self Expression, along with the remainder:
Group Life, Academic Organization, Social Form, Play--Work,
and Vocational Climate. This latter group consists of essentially non-academic components, and the joint loading from the
Self-Expression factor is probably attributable to the fact
that activities that help to develop self assurance and leadership potential (public discussions, projects, student drama
and musical activities, etc.) are to be found in both the
curriculum and the extra-curriculum.

Highly significant differences have been found on all eleven between different types of undergraduate programs (Stern, 1966). Figure 1 shows profiles for three of these types: independent, denominational and university-affiliated liberal arts colleges.

It is evident that independent liberal arts colleges tend to be characterized by a pronounced intellectual climate and an absence or de-emphasis of many nonintellectual factors found in other types of schools. Both the denominational colleges and the university-affiliated liberal arts programs are below average in intellectually-oriented activities; the denominational colleges in particular are singularly low in the level of academic achievement set for the students. Each of these two types of institutions has its own distinctive nonintellectual features; the denominational colleges tend to stress organized group social and academic activities, the universities a high level of collegiate play and peer-culture amusements (Stern, 1965, pp. 137-139).

Figures 2 and 3 illustrate differences in personality characteristics between students enrolled in the schools shown in Figure 1. Twelve factors describe the student bodies. Five involve intellectual functions, three are concerned with dependency needs, and four reflect emotional expressiveness. Although similar to the environmental factors in content, and equally significant in differentiating between various types of colleges, the two sets of factors are statistically independent; no factor has significant loadings from both instruments.

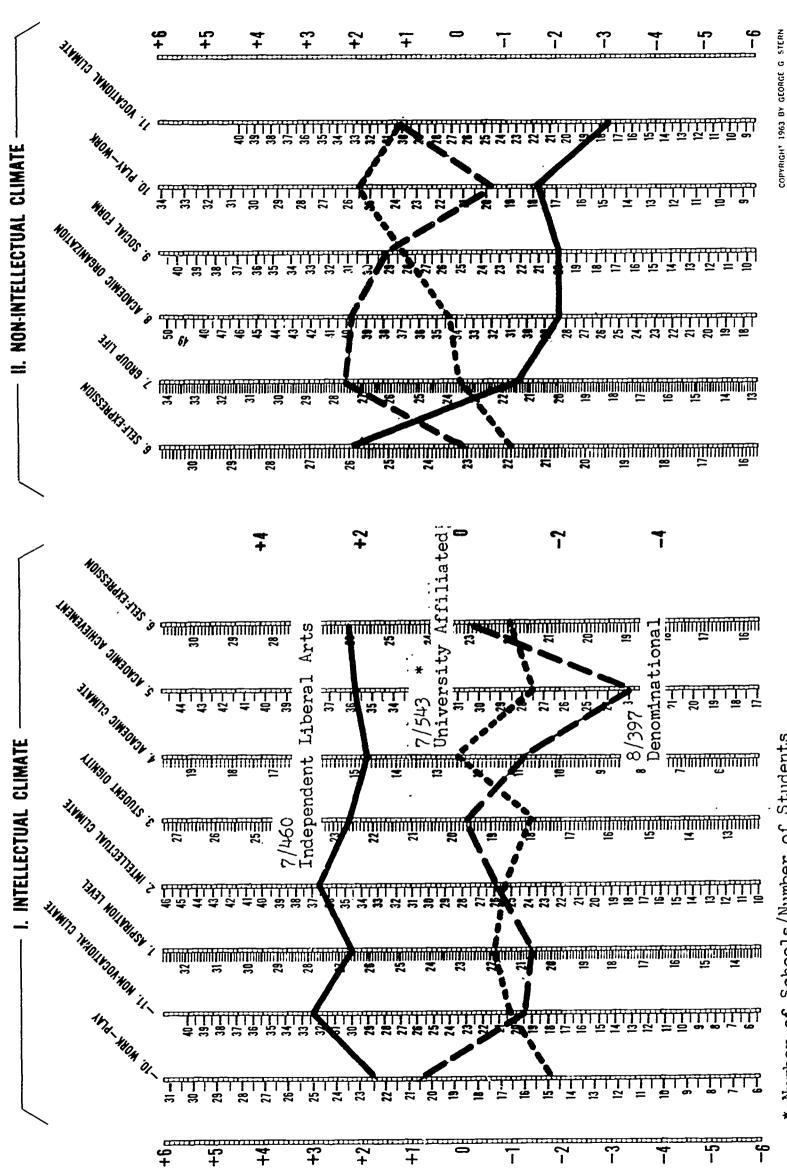
As shown in these two figures, the independent liberal arts students are the only group of the three with manifest intellectual needs. They are also low in orderliness, closeness, and friendliness. Denominational students on the other hand tend to be lower in intellectual orientation but substantially higher in orderliness and various forms of group participation emphasizing social togetherness. The university students are essentially undifferentiable due to their great diversity.

The six factors forming the intellectual climate area (I) of the CCI are highly correlated with various indices of institutional quality (Stern, 1963). A score based on the total of all factors in Area I correlates .80 with the Knapp-Greenbaum Index of scholar production, .76 with Ph. D. output rate, .71 with National Merit Scholarship Test school averages, and .83 with CEEB Scholastic Aptitude Test Verbal mean scores. The

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ENVIRONMENT (CCI), ENROLLED IN 32 COLLEGES. ACTOR SCORE PROFILE—COLLEGE .NORMS BASED UPON 1993 JUNIORS AND SENIORS FACTOR

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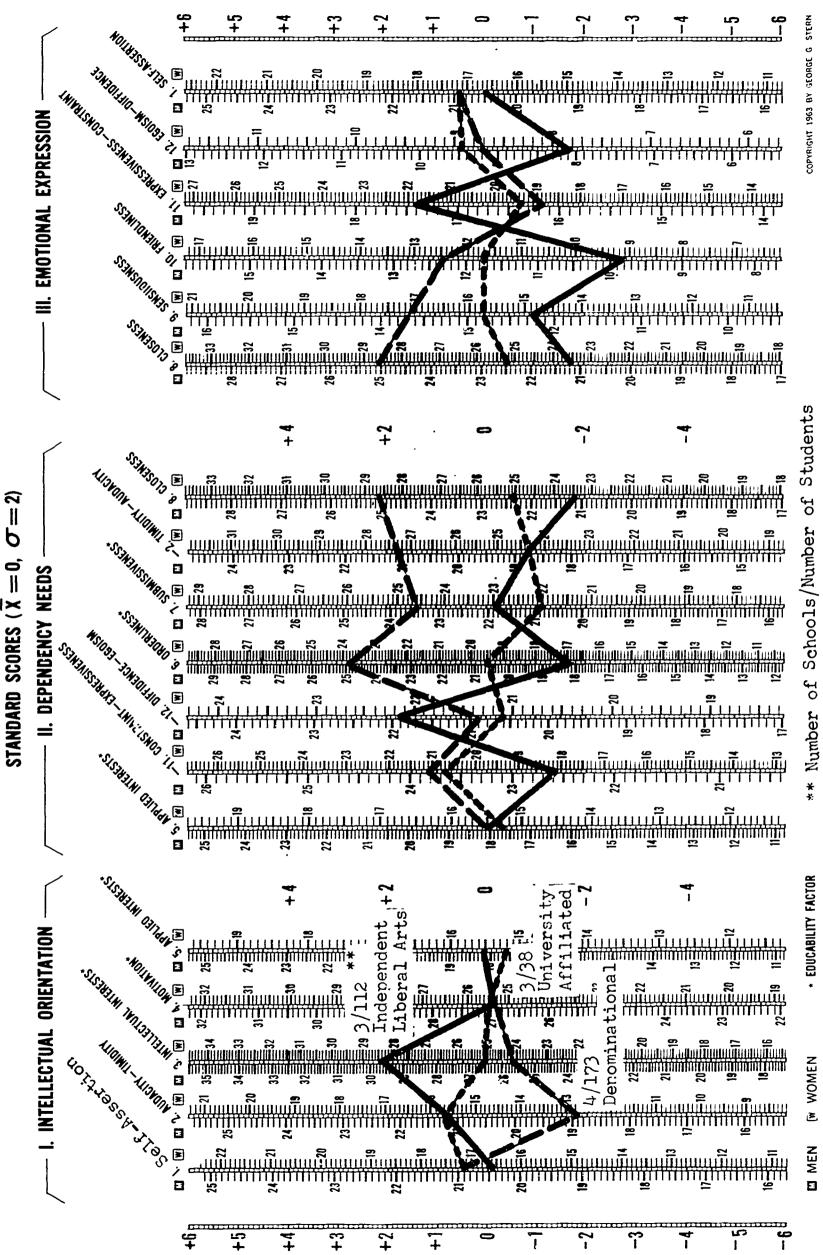


tudent Ś of: Schools/Number $_{ot}$

Male Students in Three Types of Liberal Arts Colleges Between ences Fig. 8.

(E) BODY STUDENT SCORE PROFILE—COLLEGE FACTOR

COLLEGES IN 21 SENIORS AND 558 MEN AND 518 WOMEN BASED UPON NORMS

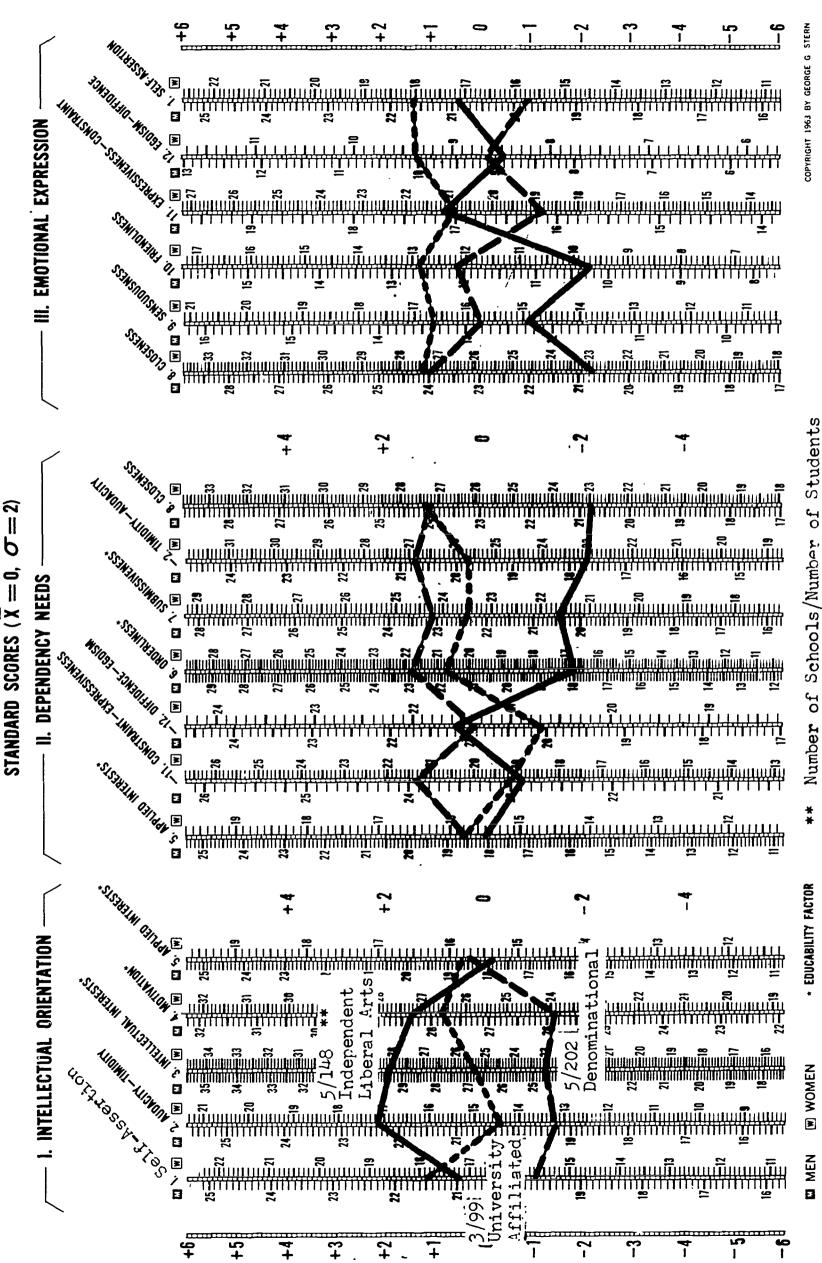


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BODY STUDENT SCORE PROFILE—COLLEGE FACTOR

COLLEGES SENIORS JUNIORS AND NORMS BASED UPON 558 MEN AND 518 WOMEN ENROLLED



highest schools on this measure of intellectual climate have a profile as shown in Figure 4. These include the most distinguished institutions sampled: Antioch, Bennington, Bryn Mawr, Goddard, Oberlin, Reed, Sarah Lawrence, Shimer, Swarthmore, Vassar, and Wesleyan. The bottom schools on the same distribution are quite different in many respects, consisting primarily of large, metropolitan, public, non-residential institutions with a proliferation of technical and pre-professional programs.

It is evident from the figure that these institutions are as polarized in their approaches to the non-intellectual as they are to the intellectual aspects of college life. In addition to being widely separated on each of the intellectual climate components noted above, they also differ in the higher level of bureaucratic organization (formal and informal, academic and extracurricular) which governs all aspects of life at the 'low' institutions and the rejection of vocational preparation at the 'high' schools (Stern, 1965, p. 146).

The differences between these two extremes in higher education are also relevant to Peace Corps training. As we shall see, the training units tend to run a similar gamut in intellectual and bureaucratic orientation.

Procedures

Peace Corps Sample

The sample of Peace Corps training programs used in this study consisted of 65 programs from 48 host institutions. This represented approximately 40 percent of all college training programs in progress between August, 1963 and October, 1964.

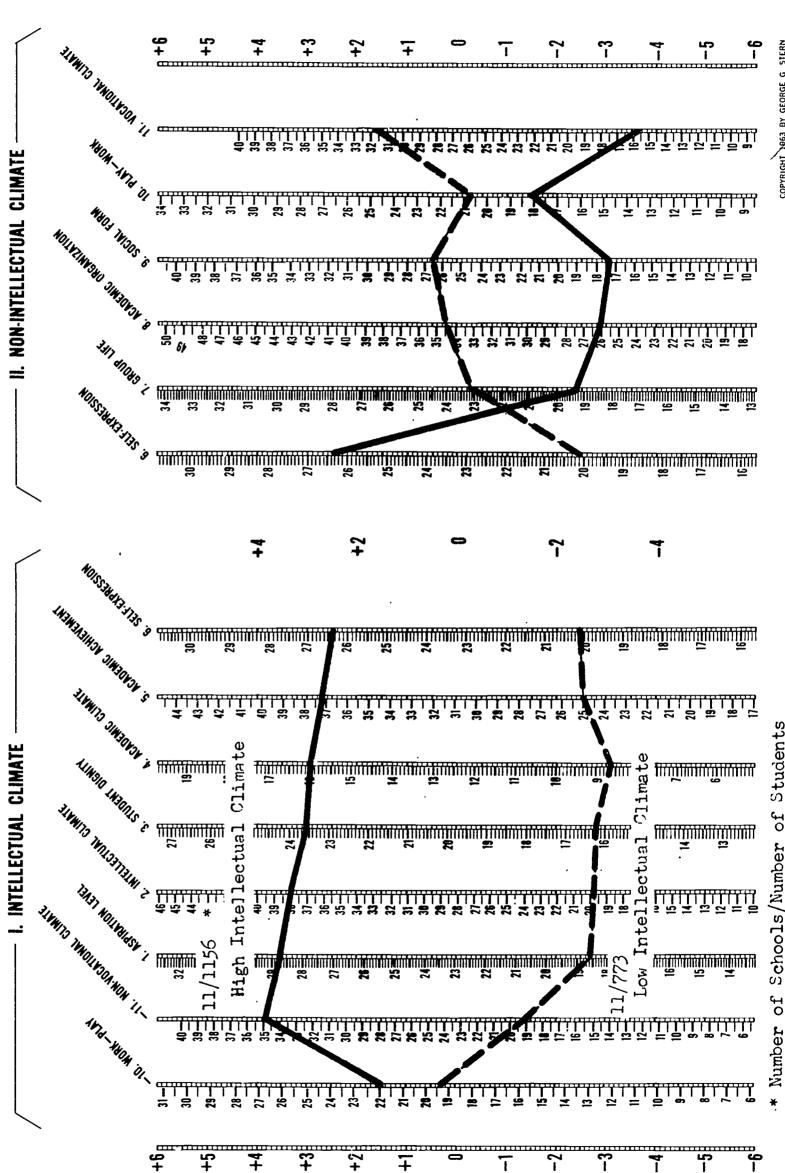


the Academic Environments of Institutions at Opposite Extremes erences Between Climate.

(CCI) ENVIRONMENT FACTOR SCORE PROFILE—COLLEGE

ENROLLED IN 32 COLLEGES. NORMS BASED UPON 1993 JU!, IORS AND SENIORS

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Students $^{\rm ot}$ Schools/Number

The staff of the Division of Research was responsible for the selection of the programs sampled, and the supply of test materials to the training centers. The materials were returned to the Division of Research and then forwarded to National Computer Systems, Minneapolis, Minnesota, for processing. The data were transmitted to the Psychological Research Center where the analyses reported here were carried out.

The AI and the OCI were administered to all participants in the training programs shortly before midboard ratings, or about half way through training. Subsamples of trainees were then drawn randomly from each set of returns and processed. The total subsample consists of 66 percent of the trainees in the study sample. The programs and the actual size of their respective samples appear in Appendix III. For purposes of analyzing AI responses each program, where applicable, was divided into male and female subsets.

Appendix III summarizes for each program in the Syracuse study sample other information used in the analyses included in this report. It is possible, using the information in the table, to determine the training site, program size, specialty, destination, starting date and length of the program. Each of these, as well as other variables, is discussed in more detail in later sections of the report.

Measuring Instruments: AI and OCI

Trainee characteristics were measured with the AI which has items presenting various commonplace behaviors or activities to which the respondent indicates his personal preferences. Norms are based on 558 men and 518 women enrolled as juniors and seniors in a selected sample of 21 colleges. The items of the CCI describe events or happenings which independently responding participants in a situation may identify as typical or atypical. The CCI, however, was designed as a measure of college environments and many items would be inappropriate in the Peace Corps Parallel forms of environment indices had been developed in the past for the measurement of high schools and evening colleges and a similar specialized instrument might have been designed for the Peace Corps. The limited application of such a questionnaire would have eliminated the possibility of any subsequent comparisons with other types of institutions, and it seemed more promising to combine the present effort with another already under way involving a generalized measure of institutional settings known as the Organizational Climate Index (OCI).

The OCI was first prepared for use in a study of the organizational characteristics of an urban public school system (Steinhoff, 1965). It was designed as a non-specific form deliberately, however, in order to maximize its applicability



in as wide a variety of institutional settings as possible. A preliminary version had already been tested in a pilot study by Steinhoff and Stern in 1962, and a further revision of that form was then undertaken in an effort to ensure its relevance to the Peace Corps as well. This revision was aided by Joseph Colmen, Peace Corps Director of Research, Robert Iverson, Professor of Social Science at Syracuse University and former Deputy Director of Training for the Peace Corps, and Clifford L. Winters, Jr., Dean of University College, Syracuse University.

The final form of the OCI was completed in 1963 and used in both the school system and the Peace Corps studies at the same time. A copy is included in Appendix II.

Study Variables

In addition to the data from the AI and the OCI other information regarding the trainees and the training programs was included in this study. The data were obtained from Peace Corps sources. Some of the data were taken from "The Peace. Corps Volunteer: A Quarterly Statistical Summary," March 31, 1965. This included information regarding training attrition, overseas attrition, length of training, and geographic region. Other data were obtained from the Michigan State Service Bureau data check through the cooperation of the Division of Research and Dr. Marvel Allard. The various forms of data will be

discussed in the following sections under the general categories of Program Characteristics, Program Outcomes and Trainee Effectiveness Ratings.

Program Characteristics

<u>Size</u>

Program size was taken from the Quarterly Statistical Summary, and was based on the number registered for training. The size for each program is given in Appendix III. A frequency distribution for program size appears in Table 1 and shows the three divisions used in the statistical analysis.

Starting Date

The starting date was taken from the Quarterly Statistical summary and the Peace Corps program code, as listed in the table in Appendix III. For purposes of statistical analysis, the starting dates were grouped into three periods:

Winter: January-April

Summer: June-August

Fall: September-December

Program Type

The training programs in the Syracuse sample were divided into six categories. These reflected the major emphasis of the training specialty, and were made in conjunction with Mitzi Wertheim of the Division of Research. The category for

Table 1
Program Size-Frequency Distribution

Program	Number	Number of
Size	Registered	Programs
	140-144	_
	135-139	_
		1
	130-134 125-129	<u>.</u>
•		_
Large	120-127	1
	115-119	2
	110-114	2
	105-109	_
	100-104	-
	95–99	-
	90-94	2
	85-89	2
	80-84	2
Medium	75–79	-
	70-74	7
	65–69	7
	60-64	2
	55–59	10
	50-54	6
	45-49	3
	40-44	5
	35-39	4
	30-34	4
Small	25-29	4
	20-24	1
	15-19	2
	Total N	65

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each of the programs in the Syracuse sample is given in Appendix III. The six categories were:

- 1. Rural community development programs
- 2. Urban community development programs
- 3. Combined urban-rural community development programs
- 4. Health programs
- 5. Education programs
- Combined education and community action or development programs

Those programs that featured several training specialties were arbitrarily categorized according to what was felt to be the major emphasis.

Geographic Regions

The analysis based on differences in programs assigned to different regions was based on the division used by the Peace Corps. The four geographic regions are:

- 1. Africa
- 2. Far East
- 3. Latin America
- 4. North Africa, Near East, Southeast Asia
 The region for each program appears in Appendix III.

Length of Training

The length of university training for each program was abstracted from the Quarterly Statistical Summary. For the purposes of statistical analyses, programs were divided into three major categories:

1

1. Short programs: 25-64 days

2. Medium length: 65-84 days

3. Long programs: 85-123 days

Program characteristics data for each training program are included in Appendix III. A frequency distribution for length of university training appears in Table 2.

Program Outcomes

In consultations with the Peace Corps staff it became apparent that a form of training outcome that might be related to the AI and OCI data being collected was attrition of trainees prior to overseas assignment and of the volunteers during their period of overseas assignment. Consequently two attrition measures were devised. The percent training attrition was calculated in terms of:

100 (1 - No. departed for host country-trainees transferred in number registered

The percent overseas attrition similarly was defined as equal to:

100(1 - (No.completed tour + number now in program) - (transfersin + added to)

number departed for host country

The data for each of the categories used in the computation of the attrition measures were taken from the Quarterly Statistical Summary. The measures for each program are listed in Appendix IV.

A frequency distribution for training attrition appears in Table 3, and a frequency distribution for overseas attrition appears in Table 4.

Table 2
Length of University Training-Frequency Distribution

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Program	Length of University	Number of
Length	Training (Days)	Programs
	120-127	1
	115-119	_
	110-114	_
	105–109	-
Long	100-104	2 3 1
	95–99	3
	90-94	
	85–89	12
	80–84	16
	75–79	11
Medium	70-74	6
	65–69	5
	60-64	2
	55–59	3
	50-54	1
Short	45-49	-
	40-44	-
	35–39	-
	30-34	1
	25–29	1
	Total N	65

Table 3
Training Attrition aFrequency Distribution

Level	Percent Training Attrition	Number of Programs
	0 1-5 6-10	1 ^b 1 ^b
1	11-15 16-20	2 14
2	21-25 26-30	9 11
3	31-35 36-40	6 7
4	41-45 46-50	10 2
	51-55	1b
	Total N	65

Training Attrition = 100No. departed - (trainees $\frac{a}{1 - \frac{transferred in)}{number registered}}$

Table 4
Overseas Attrition-Frequency Distribution

Level	Percent Overseas Attrition	Number of Programs
1	0	21
2	1-5 6-10	20 14
3	11-15 16-20 21-25 26-30	4 3 2 1
	Total N	65

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<u>Trainee Effectiveness Ratings</u>

Trainee effectiveness ratings were obtained from the Michigan State Service Bureau data deck where available.

Final Selection Board.

This rating was taken from the data deck and translated into a new code which was averaged for each program and used in the data analysis. The new code and the original code appear below:

New Cod	<u>e</u>		<u>O</u> 1	ciginal Code
1		1	=	Inadequate or unqualified
2		2	=	Marginal or doubtful
		3	=	Qualified in general but not suitable
				for present project
3		4	=	Acceptable (bottom 25 percent of group)
4		5	=	Very good (middle 50 percent of group)
5		6	=	Excellent (top 25 percent of group)
		7	=	Exceptionally well qualified, but should
				be assigned to another project which can
				better use his skills
		8	=	Other
9	or	0	=	Missing data

Data were not available from all programs nor were Final Selection Board ratings available for all trainees. Appendix IV shows the number of ratings and the average rating for each program.

<u>Overseas</u> <u>Effectiveness</u>

This measure was taken as given, and is found on the evaluation form PC-298(6-63). The Michigan State Service bureau deck did not include data for all the programs in the Syracuse study sample. For the overseas evaluation ratings there were

only 14 programs for which data were available. In the analysis based on these variables only those programs for which data were available were included. The rating code appears below:

Over-all Evaluation

- 1. Superb. Clearly at top of group.
- 2. Very Good. Consistently effective and dependable.
- 3. Good. Does his work and gets along well but without distinction. A solid volunteer.
- 4. Adequate but needs supervision to keep him effective.

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- 5. Doubtful.
- 6. Clearly at bottom of group.

Appendix IV shows the number of ratings and the average ratings for each program.

RESULTS

O.C.I.--Peace Corps Environment Factor Analysis

The responses of the Peace Corps subjects to the Organizational Climate Index were extensively analyzed in order to determine the psychometric properties of the instrument. There was a total of 2511 O.C.I. respondents. They answered the 300 item inventory, organized in terms of thirty scales, describing characteristics of environmental press according to the press taxonomy suggested by H. A. Murray and utilized in the environment indexes developed by Stern and others.

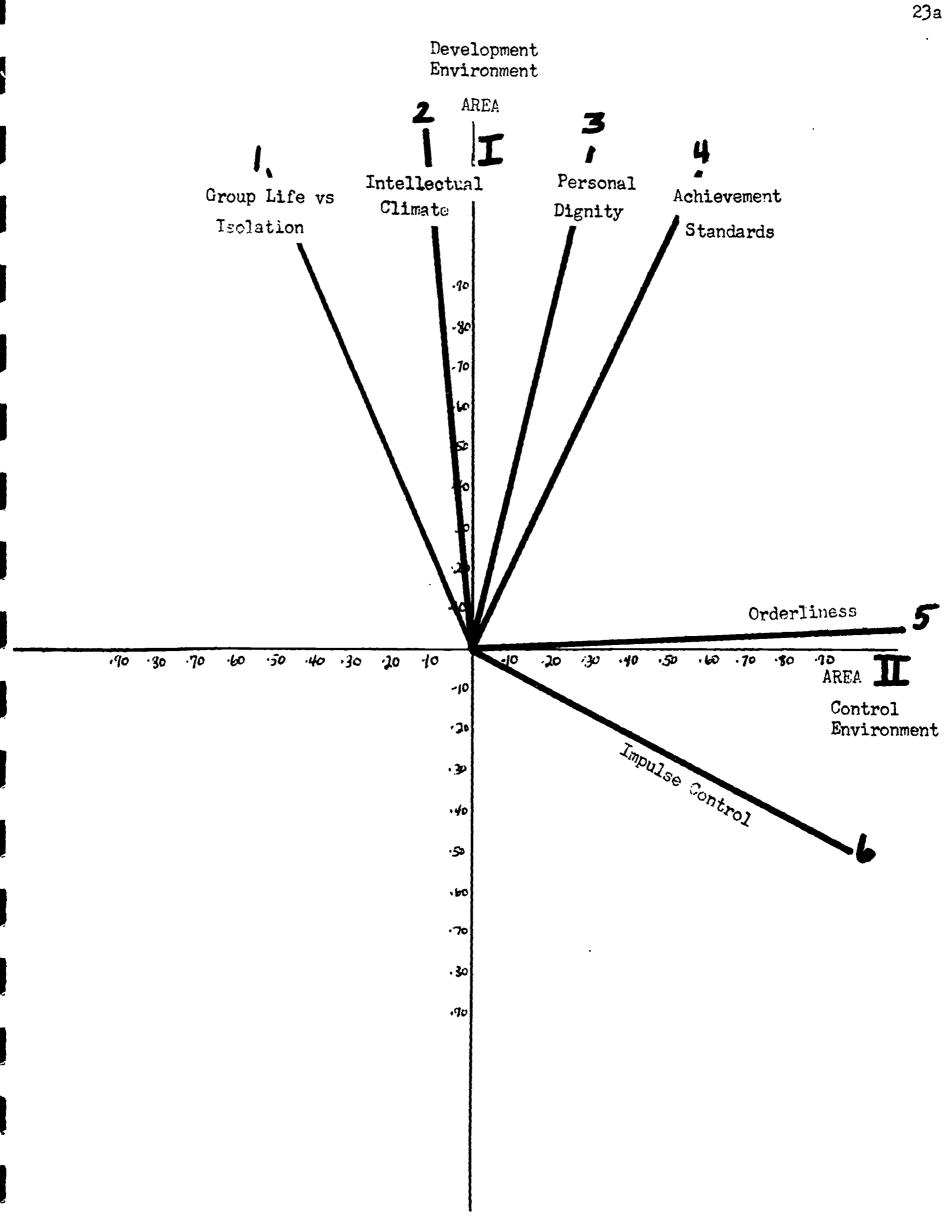
Summary data describing properties of the thirty scales is provided in Appendix V. The average Ebel discrimination index of .43 indicates that the scales have a relatively high degree of internal consistency. The scale reliabilities also tend to be high, and they approach the practical maximum for scales of ten items. The means and standard deviations for the sample of 2511 individuals are also reported in Appendix V.

The sample of individual scale scores was intercorrelated utilizing Pearson's product-moment correlation
coefficient. The correlation values are reported in Appendix
V. The intercorrelation matrix was the basis for the factor
analysis of the O.C.I.

The correlations were subjected to a principal components factor analysis. This analysis, summarized in Appendix V, yielded six factors which accounted for 53.5 percent of the variance of the original matrix. The principal components analysis was rotated according to the normal equamax criterion devised by Saunders (1962). The equamax rotation analysis is summarized in Figure 5.

The six factors which resulted were then refactored in a second-order analysis. This was carried out in order to clarify the relationship between the first-order factors. The original subjects were rescored in terms of the six factors (the factor scoring procedure is described below). The scores were intercorrelated, and then subjected to a principal components analysis which was rotated according to the normal equamax criterion. The second-order analysis is summarized in Appendix V. The six factors may now be





The projection of OCI Peace Corps first-order factors against the two secondorder dimensions.

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described in terms of the two major dimensions resulting from the analysis just described. Figure 5 shows the projection of the first-order factors on these two second-order axes.

O.C.I. Factor Structure

The second-order dimensions, <u>Development Factors</u> and <u>Control Factors</u>, are defined by the first-order factors that lie within them. The relationship of the six factors to the Development and Control dimensions is graphically represented in Figure 5. Scores for the first order factors are obtained by linearly summing the scores for the scales contributing to each factor. Scale names that are reversed (indicated by asterisks) reflect the reversal of the scale contribution, and the score for such a scale is subtracted from 10 when computing the factor score. The number in parentheses following the scale name is the loading of the scale on the factor under discussion. Included with each scale are two sample items keyed (True or False) as they contribute to the scale.

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Development Factors

The four development factors deal with those aspects of the environment which are supportive of intellectual and interpersonal forms of individual and group activity. Programs that score high on this dimension tend to provide friendly and cooperative social interaction, stimulating intellectual experiences, maximize the personal responsibility of the individual and set high achievement standards.

Factor 1. Group Life versus Isolation

High programs set patterns for group interaction that stress outgoing, friendly and mutually cooperative social interaction. A more serious side of this interaction is an interest in serving the needs of others

Affiliation [.658]. There is a lot of group spirit (T); people have little to say to one another here (F).

Exhibitionism [.554]. The administration here frowns on any form of public attention (F); most people here are outgoing and extroverted (T).

Nurturance [.423]. Service to the community is regarded as a major responsibility (T); the people here

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are easily moved by the misfortunes of distress of others (T).

Play [.378]. Social events get a lot of enthusiasm and support (T); people here follow the maxim "Business before pleasure" (F).

Supplication [.562]. People here are usually quick to help each other out (T); the administration will go out of its way to help you with your work (T).

Factor 2. Intellectual Climate

This factor reflects training program efforts to provide a well-rounded and integrated intellectual experience. High scoring programs tend to emphasize a commitment to social action and a concern with improving man's condition. There is a lot of attention given to solving problems in the high scoring program.

Ego Achievement [.504]. The administration encourages people to take an active interest in political activities (T); discussions about improving society are common here (T).

Fantasied Achievement [.399]. People here talk about their future imaginatively and with enthusiasm (T); administrative policy supports the practical and realistic (F).

Humanities -- Social Sciences [.734]. People here are not concerned with the way our society is organized or how it operates (F); many people here read magazines and books involving history, economics or political science (T).

Reflectiveness [.744]. Administrators are quite often occupied with serious considerations of basic goals and values (T); people who are concerned with developing their own personal and private system of values would not fit in here (F).

Science [.686]. Applications of research, experimental analyses, surveys and other forms of scientific method are encouraged (T); people who are interested in the natural sciences would be out of place here (F).

Sensuality [.590]. People are encouraged to dress for personal comfort rather than for appearance (T); uniformity of decoration is the policy here with no deviation from the norm (F).

Understanding [.698]. People here spend a great deal of time thinking about and discussing complex problems (T); thinking of alternative ways in which problems might be solved or things done differently is discouraged here (F).

Factor 3. Personal Dignity

This factor measures the degree to which training programs stress individual responsibility and personal autonomy. The programs scoring highest on this factor minimize direct supervision and stress personal responsibility.

Assurance [.791]. Criticism of administrative policies and practices is encouraged (T); it is necessary to be polite under all circumstances in order to stay out of trouble here (F).

Conjunctivity [.437]. Most activities here are planned carefully (T); administrative policy, goals and objectives are carefully explained to everyone (T).

Counteraction [.419]. Policy matters often provoke public discussions that are both widespread and lively (T); people here thrive on difficulty--the tougher things get the harder they work (T).

Tolerance*[.616]. The administration expects people to report violations of rules and regulations (F); there are no favorites in this place; everyone gets treated alike (T).

Objectivity [.704]. Sound reasoning is rewarded here even though it may lead to unpopular conclusions (T); criticism is taken as a personal affront in this organization (F).

Factor 4. Achievement Standards

This factor indicates the degree to which high personal standards for achievement were stressed. Programs scoring high on this factor emphasized success and attention to the goals defined for the programs.

Achievement [.682]. Most activities here present a real personal challenge (T); the competition for recognition is intense (T).

Adaptability [.520]. Errors and failures are talked about freely so that others may learn from them (T); people learn quickly what is done and not done here (T).

Counteraction [.458]. People here work well under stress (T); people avoid direct clashes with the administration at all costs (F).

Energy [.731]. Administrators put a lot of energy and enthusiasm into directing their programs (T); people here feel they must really work hard because of the important nature of their work (T).

<u>Work</u> [.460]. People are always very serious and purposeful about their work (T); people really look forward to vacations, leave or weekend breaks (F).

II. CONTROL FACTORS

The control factors describe the degree to which the organization of the training program stresses administrative and bureaucratic procedures, encourages social isolation, and restricts individual expression.

Factor 5. Orderliness. Programs scoring high on this factor were usually low on the four Development Factors. A high score on this factor indicates a concern with bureaucratic detail and a restriction of individual action.

Administration is more important than results.

Conjunctivity [.474]. Work programs are well organized and progress systematically from week to week (T); the flow of important information down from the administrative staff is smooth and efficient (F).

<u>Harmavoidance</u> [.435]. Posters, drills, or slogans stressing physical safety are not unusual here (T); conditions which involve some risk of physical danger are usually tolerated here (F).

<u>Deliberation</u>*[.370]. Joking and laughing are usual in work situations here (F); programs here are quickly changed to meet new conditions (T).

<u>Sameness*</u>[.430]. Most people dress and act pretty much alike (T); new ideas are always being tried out here (F).

Narcissism [.597]. Individuals who are not properly groomed are likely to have this called to their attention (T); proper social forms and manners are not particularly important here (F).

Order [.671]. The administration expects that there will be no deviation from established practices no matter what the circumstances (T); formal values and regulations have a very important place here (T).

<u>Practicalness</u> [.441]. The administration is satisfied to achieve short range goals and objectives (T); achievements are weighted in terms of their practical value (T).

Factor 6. <u>Impulse Control</u>. Programs with high scores on this factor may be characterized by an authoritarian administration which tends to demand deferential behavior. The trainees perceive the situation as generally restrictive.

Blame avoidance*[.741]. The administrative staff are often joked about or criticized (F); when people dislike policy they let the administration know it in no uncertain terms (F).

Non-counteraction*[.440]. People here tend to take the easy way out when things get tough (T); people here work well under stress (F).

<u>Deference</u> [.605]. Almost no one here ever makes fun of the people, traditions or policies of this place (T); administrators will see people by appointment only (T).

Placidity*[.415]. People here express their feelings
openly and enthusiastically (F); open displays of emotion have
no place here (T).

Work* [.472]. People are always very serious about their work (T); having a good time comes first here (F).

Prudishness*[.490]. The administration does not
concern itself with the dating habits of the people here (F);
frank discussions about sex are not uncommon among people
here (F).

Factor 1. <u>Isolation vs. Group Life.</u> Factor 1 appears here in an inverted form. Programs scoring high on the factor in its inverted form (score 50-factor 1 score) tend to lack a friendly and cooperative atmosphere. Programs are work-oriented, excluding the supportive and cooperative aspects of training activity found in some programs.

Factor Dimension Characteristics

Summary data regarding the factors are reported in Appendix V_{\circ} The reliabilities for the factors are of a

satisfactorily high level. In addition to the reliabilities, the means and standard deviations for the sample of individuals is also included.

As a result of the clarity of the factor structure and the high level of the reliabilities, the <u>OCI</u> factors were used as the basis for describing the environmental characteristics of the training programs.

Training Program Analysis

Program Differences

An analysis of variance across all programs shows significant differences on the six first order OCI factors and the two second order factors (Table 5). The chart entitled Scheffe Analysis of the Peace Corps Training Programs - OCI Factors in Appendix VI shows particular programs which contribute to the differences. The mean of each group for each factor is given, the programs marked high and low being statistically significant. For example, on Intellectual Climate Syracuse-Malawi (1963), Columbia U.-Colombia and UCLA-Nigeria are quite high and Denver-Ecuador is low. On Student Dignity, Camp David Crozier-Dominican Republic, U. of Oklahoma-Bolivia, Columbia Soc. Work-Colombia are high and Utah State-Iran, U. of Denver-Venezuela and Indiana-Sierra Leone are among the low. In short,

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Table 5
Organizational Climate Index Factor Characteristics a

		x	б	Reliability	F ^C
I,	Development Factors			. 96	
	1. Group Life vs. Isolation	32.97	5.06	.89	7.84 **
	2. Intellectual Climate	47.46	9.27	.92	7.45***
	3. Personal Dignity	36.56	5.92	. 97	18.69**
	4. Achievement Standards	33 . 7 5	5.86	.87	13.86**
II.	Control Factors			1.06	
	5. Orderliness	30.81	7.12	. 87	8.64 **
	6. Impulse Control	27.16	5.99	.74	12.01
	-1. Isolation vs. Group Life	17.03	5.06	.89	7.84 **

^aBased on N = 2,511 individuals.

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bKuder-Richardson Formula 20. [Using this formula it is possible for reliabilities greater than 1.0.]

C*** = .001

^{}** = .01

^{* = .05}

the OCI is sensitive to the significant differences in organizational climate that exist in the various training centers.

As well as examining individual factors, the profiles of the programs can be examined. Before the OCI was factored, Peace Corps programs were examined using the factor structure of the CCI which is based on a college population. In Figure 6 we can see that the total Peace Corps sample is comparable to above average colleges. When we examine the extremes, the best Peace Corps programs are like the best colleges in Figure 4 except that the academic climate is not as fully academic in curricular content. The lowest Peace Corps program in Figure 6 is still better than the lowest colleges in Figure 4.

The OCI's own structure, because of the appropriateness of its items and its being based on the Peace Corps sample, is most relevant for our attention.

The OCI profile is derived by combining the average scale scores for each individual into the factor scores for the whole program. Appendix VII contains an OCI profile for each program in this study sample. The programs which resemble the best colleges in a number of organizational characteristics are high on the OCI factors of Intellectual Climate (a well rounded, integrated intellectual experience), Personal Dignity (autonomy), and Achievement Standards (high standards of personal achievement),

CCI Training Programs Using Two actor Profiles for V Figure

SCORE PROFILE—COLLEGE ENVIRONMENT **FACTOR** GROUP

SENIORS ENROLLED IN 32 COLLEGES NORMS BASED UPON 1993 JUNIORS AND

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STANDARD SCORES

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and low on <u>Orderliness</u> (de-emphasizing administrative detail) and low on <u>Impulse Control</u> (de-emphasizing social constraint).

In short they are high on the <u>Development</u> factors and low on the <u>Control</u> factors. Figure 7 shows the programs in the Syracuse Study Sample graphed using their scores on the Development and Control factors as **coordinates**.

Three of the highest in <u>Development</u> are 12, 58 and 43, corresponding to Columbia School of Social Work-Colombia, UCLA-Nigeria, and Oklahoma U.-Bolivia. Three of the highest on <u>Control</u> are 4, 2, and 26 (Brooklyn Col.-Colombia, Arizona St. U.-Brazil and U. of Maryland-Br. Honduras). These are close to the mean, however, in <u>Development</u>, unlike Denver-Ecuador (#14) which is both high in Control and low in <u>Development</u>. Figure 8 contrasts the Columbia Social Work and Denver units in terms of their actual factor profiles.

The Columbia program is high on the OCI factors of

Intellectual Climate, Personal Dignity, and Achievement Standards.

Orderliness and Impulse Control are de-emphasized. Most programs approached this standard, but a few fell far below it. The most extreme of the latter was the Denver-Ecuador program shown in Figure 8. It is very low on the Intellectual Climate factor, which reflects conventional concerns with a well-rounded and integrated intellectual experience. It is extremely low on

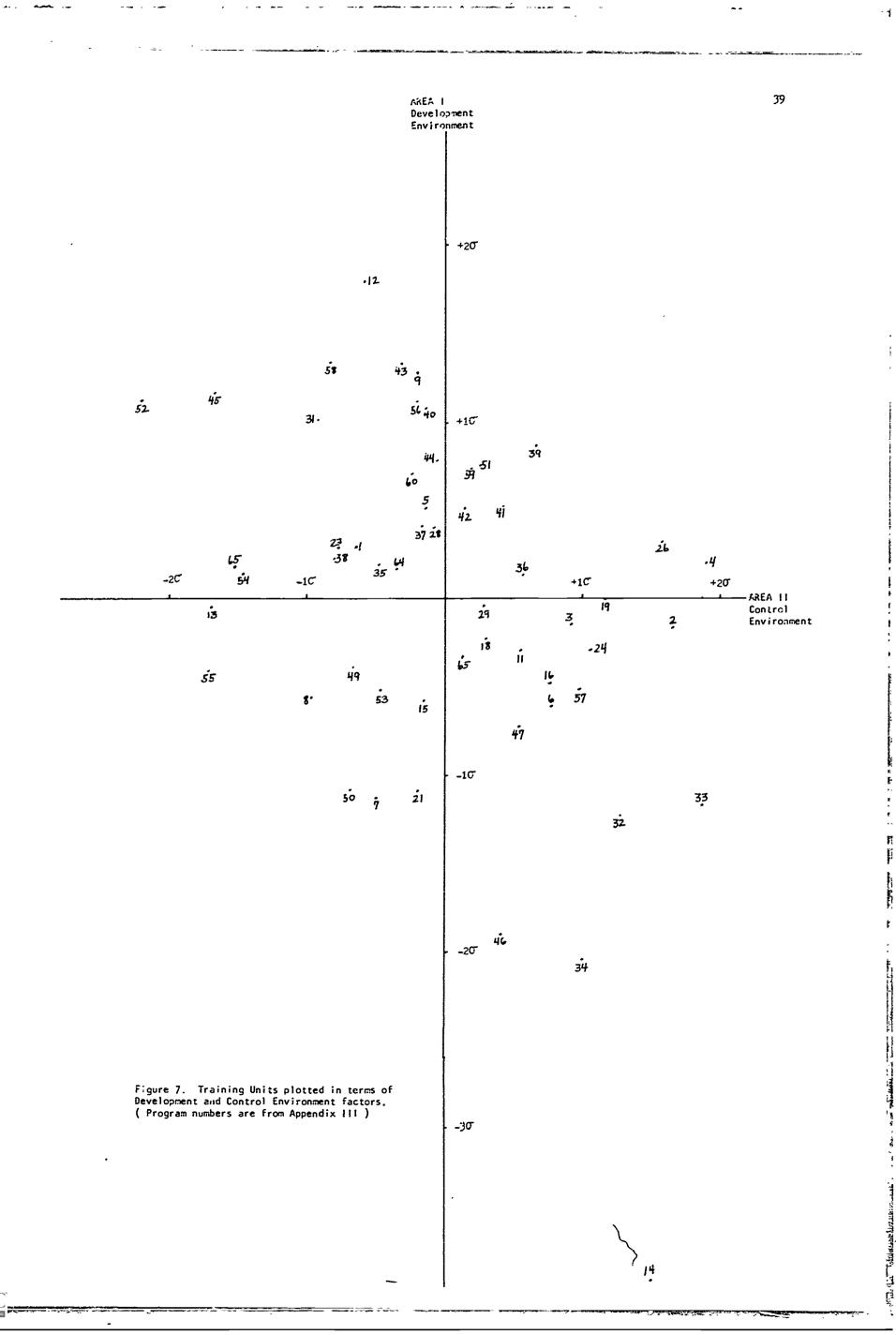
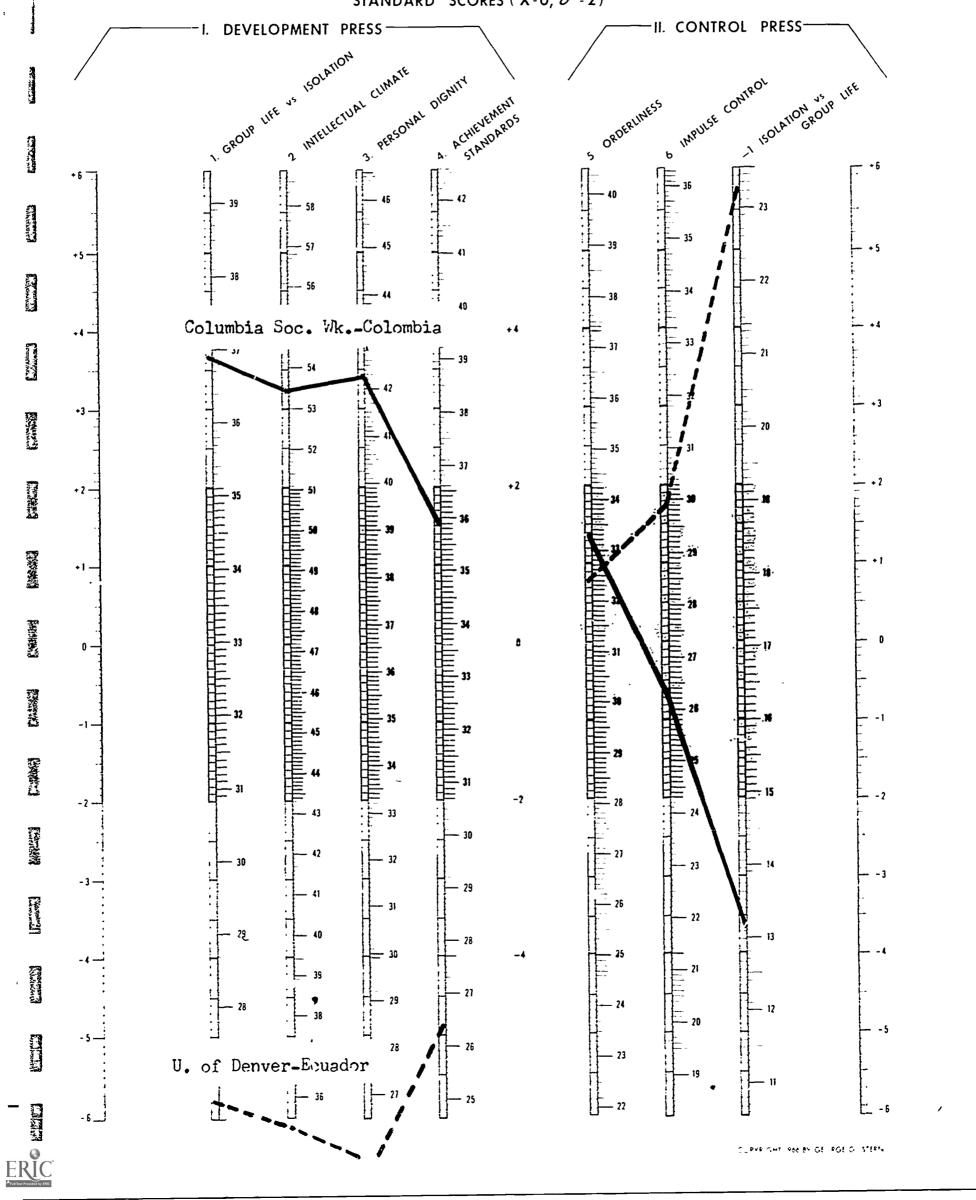


Figure 8. OCI Factor Profiles for Columbia Soc. Wk.-Colombia and U. of Denver-Ecuador

GROUP FACTOR SCORE PROFILE - PEACE CORPS TRAINING ENVIRONMENT (OCI)

NORMS BASED ON 2505 TRAINEES ENROLLED IN 63 TRAINING UNITS STANDARD SCORES ($\overline{X}=0, \sigma=2$)



Personal Dignity, indicating personnel practices minimizing autonomy and personal responsibility and maximizing direct supervision. It is very low on Achievement Standards suggesting discouragement of high standards of personal achievement and an inflexibility in the ways required to show competence. It is very high on Isolation indicating an excessively humorless and work-oriented atmosphere.

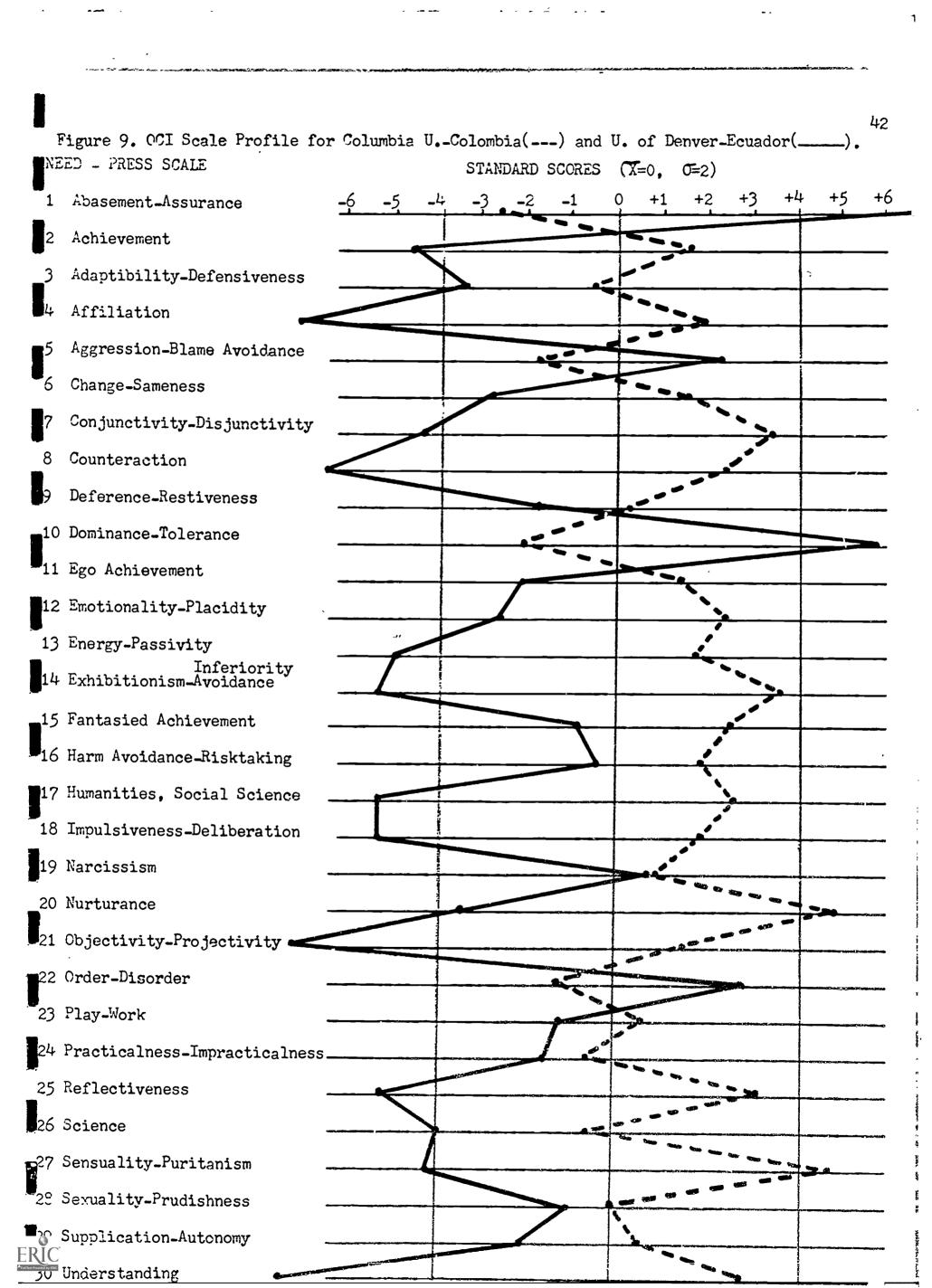
Scale differences are also relevant for a more refined analysis of differences in organizational characteristics.

Figure 9 shows scale differences between the Columbia Cocial Work and Denver programs. Extreme differences can, for example, be seen on the scales Abasement-Assurance (1), Achievement (2), Affiliation (4), Conjunctivity-Disjunctivity (7), Counteraction-Inferiority Avoidance (8).

A fourth way of examining organizational differences between programs is by "item paragraphs," descriptive paragraphs based on OCI items for which there was very high consensual agreement. The following paragraph describes the Ecuador program at the University of Denver (518-63-06-11-1):

Criticism of administrative policies and patterns is not encouraged and the administration has little tolerance for complaints and protests. Criticism is, in fact, taken as a personal affront here, and the trainees do not welcome criticism or advice from the administrators either. Administrative policy, goals and objectives are not explained to everyone and the





flow of important information down from the administrative staff is not smooth and efficient. However, people quickly learn what is and what is not done there. It is necessary to be polite under all circumstances and to avoid expressing extreme or unpopular viewpoints. The administrators expect others to show proper respect for them. They often call people by their first names but there are few opportunities for informal talk with them.

It is not felt that administrators put a lot of energy and enthusiasm into directing the program although most activities are closely supervised. There are conventional ways of doing things which are rarely changed. People there are usually opposed to the administration who are very often joked about or criticized in private.

The atmosphere is very work-oriented and the trainees feel that there is so much to do that people are busy all the time. There are few opportunities for people to get together in planned social activities after hours. Most people go to few parties and other social activities. People really look forward to vacations, leave, or weekend breaks. In general people do not feel that they have a great deal of freedom to do what they wish.

We can contrast the above program with the Columbia Social Work Colombia program (514-63-08-09-1).

The administration tolerates protests, complaints and criticisms of administrative policies and practices. No one is expected to suffer in silence if some regulation happens to create a personal hardship. Administrators are practical and efficient in the way they dispatch their business. Important information flowing smoothly down from the administrative staff. Policy, goals, and objectives are carefully explained to everyone and administrators are quite often occupied with serious consideration of basic goals and values. Trainees do not feel that they must supress extreme or unpopular viewpoints. What is valued is sound reasoning whether or not it may lead to unpopular conclusions.

There are a lot of opportunities for informal talk with administrators, and people are called by their first



names. Trainees feel that the administrative staff listens to them as well as directs them. Criticism and advice from an administrator is usually welcome and is not considered a personal affront. It is felt that the administrative staff will go out of its way to help you with your work. Their energy and enthusiasm in directing the program is obvious. Regulations are interpreted and enforced in an understanding manner with new ideas always being tried out. People feel that they have a great deal of freedom to do what they wish and do not feel that they are in opposition to the administration.

The atmosphere is very work-oriented and it is felt that there is so much to do that people are busy all the time. There are few opportunities for people to get together in planned social activities but many social activities are unplanned and spontaneous.

Relationships With Study Variables

Program Characteristics

When the programs are dichotomized into Winter,

Summer, and Fall starting times and OCI factors are considered,
no significant differences in organizational climate are
evident. Neither are there organizational climate differences
between programs of various lengths of training or between
training specialties (Table 6). When group size is considered,
the largest groups (those with over 95 people) are significantly
lower on Factor 2, Orderliness (Table 6). These groups are
Syracuse-Malawi (1964), Denver-Venezuela, and Central State U.Nigeria. It does not seem justified to assume that low orderliness is an inevitable consequence of large program size.

TABLE 6

PEACE CORPS PROGRAMS AND TRAINING VARIABLES

ANALYSIS OF VARIANCE ORGANIZATIONAL CLIMATE INDEX

					T T LYST TO	ייים אוד ייי			
	OCI	Programs	Starting Time ((Month)	Training Specialty	I E	Group Training Size Attrition	Region	Overseas Attrition	Length of Training
1)	<pre>1) Group Life vs. Isolation</pre>	.01	I	I	t	i	I	l	
5)	Intellectual Climate	.01	ı	I	ī	.05	1	î	Ī
3) 1	Personal Dignity	.01	ı	ľ	ı	ı	1	ı	i
4 (4)	Achievement Standards	.01	i	I	ŀ	I	.05	ì	I
5) (Orderliness	.01	I	I	0.5	ı	· 1	i	ı
6)	Impulse Control	. 01.	ı	i	I	ı	0.05	I	ı
H	I, Develop- ment Press	.01	I	1	i	ì	í	I	í
H H :	Control Press	,01	i	i	i	i	i	í	i



If we refer back to the table of OCI factor scores in Appendix 6, we see that the Syracuse-Malawi's very low score on Orderliness ($2\frac{1}{2}$ standard deviations below the mean) contributes heavily to this effect. Denver-Venezuela is only $\frac{1}{2}$ standard deviation below the mean, and Central State-Nigeria with 117 trainees is $\frac{3}{4}$ of a standard deviation above the mean.

When regions are compared there are significant differences on two factors, Factor 4, <u>Achievement Standards</u> and Factor 6, <u>Impulse Control</u> (Table 6). The region which is high on both of these factors is the Far East, of which only two programs are represented in our sample: N. Illinois University-Malaysia and the University of Hawaii-Thailand. These two programs account for the statistical significance as the three other regions all look about the same on these two factors (Table 7).

Program Outcomes

The relationship between the OCI factors and the two turnover variables, training attrition and overseas attrition, is a complex one. When training attrition is dichotomized into four levels and scores on the OCI factors are considered, one factor of the six discriminates between the four levels:

Intellectual Climate (Table 6). A closer examination indicates that programs with the highest attrition have the lowest

intellectual climate (Table 7). These are programs with attrition rates of 41 to 50 percent by the end of training. The rest of the programs (those with training attrition rates of 11 to 40 percent) all look about the same on this factor (Table 7).

When we examine the programs with the highest training attrition rate (41-50 percent) in regard to all the factors that comprise Development Press (Intellectual Climate, Personal Dignity, Achievement Standards, Group Life vs. Isolation), the difficulty of predicting turnover during training from environmental factors is again revealed. The average Development Press scores for the programs with the highest attrition during training cannot be discriminated from the Development Press scores of the programs with the lowest attrition. In the same fashion the factors that comprise Control Press (Orderliness, Impulse Control, Isolation vs. Group Life) do not discriminate the high attrition programs from the low attrition programs (Table 6).

Trainee Effectiveness Ratings

Programs that give high, medium and low average Final Selection Board ratings were compared on OCI factors and no significant differences were found. However, a significant correlation was found between Final Selection Board ratings and Factor 4, Achievement Standards. That is, those programs

TABLE 7
PEACE CORPS PROGRAMS AND TRAINING VARIABLES

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ORGANIZATIONAL CLIMATE INDEX

Group Size		
Factor 5 Orderliness	049	$\bar{x} - 32.41$
	50- 99	$\bar{x} - 30.54$
•	100	$\bar{x} - 28.75$
Training Attrition		
Factor 2 Intellectual Climate	.5059 .6069 .7079 .8089	$\frac{\bar{x}}{\bar{x}} - 48.65$ $\frac{\bar{x}}{\bar{x}} - 47.32$
Region		
Factor 4 Achievement Standards	Factor 6	Impulse Controls
Africa $\frac{\overline{X}}{X}$ - 33.77 Far East $\frac{\overline{X}}{X}$ - 37.82		26.43
		30.28
Latin America X - 33.88 N. Africa		28.02
N. East X - 31.60		25.38

which give high Final Selections Board ratings are typified by an environmental press for personal achievement.

Overseas field evaluations were related to OCI factors and an association was found with Factor 2, <u>Intellectual Climate</u> and Factor 5, <u>Orderliness</u>. That is, programs with high field evaluations were associated with environmental press for intellectual activities, and for order and structure during training.



Trainee Analysis -- Activities Index

A factor analysis of responses of 1,076 students in twenty-three selected colleges and universities indicates that there are twelve major dimensions or factors associated with personality. The twelve factors are interrelated in a sequence identified on the profiles in Figures 9 and 10 as areas 1) Intellectual Orientation, 2) Dependency Needs, and 3) Emotional Expression. A fourth area, educability overlaps areas 1 and 2.

Intellectual Orientation

This dimension consists of five factors. Two of these involve, as might be expected, intellectual interests and achievement motivation. Two others are concerned with the maintenance of a high level of intellectual and social aggressiveness, suggesting that intellectuality is partially a function of ego strength. The last of these five factors is based primarily on items reflecting an interest in the development of useful, applied skills.

Factor 1--Self-Assertion.--This factor reflects a need to achieve personal power and socio-political recognition. It is based on items which emphasize political action, directing or controlling other people, and the acceptance of roles involving considerable group attention. The scales involved are: Ego Achievement, Dominance, Exhibitionism, Fantasied Achievement.



Factor 2--Audacity-Timidity.--The second factor is more personally than socially oriented. The emphasis here is on aggressiveness in both physical activities and in interpersonal relationships. It is of interest that this personal aggressiveness should also be associated with a high level of interest in science. The scales involved are: Risktaking, Fantasied Achievement, Aggression, Science.

Factor 3--Intellectual Interests.--The factors with the highest loadings in this dimension are based on items involving various forms of intellectual activities. These include interests in the arts as well as the sciences, both abstract and empirical. The scales involved are:

Reflectiveness, Humanities-Social Sciences, Understanding, Science.

Factor 4--Motivation.--This factor, like 1 and 2 above, represents another form in which need achievement may be expressed. Here, however, are the more conventional forms of striving most recognizable among students, involving elements of competitiveness and perseverance as well as of intellectual aspiration. The scales involved are:

Achievement, Counteraction, Understanding, Energy.

Factor 5--Applied Interests.--A high score on this factor suggests an interest in achieving success in concrete, tangible, socially acceptable activities. The items involve orderly and conventional applications in business and science. The scales involved are: Practicalness, Science, Order.



Dependency Needs

This dimension is based on seven factors. It starts with the orderly aspects of Applied Interests, carries these to a more explicitly compulsive level of personal organization, and then shades off into Submissiveness. This in turn, when shorn of its more self-abasive qualities, becomes reconstituted in the last factor of this dimension as emotional Closeness. A high score suggests a generally high level of dependent, submissive, socially-controlled behavior. A low score represents the inverse of this: autonomy, ascendance, and non-conformity.

Factor 5--Applied Interests.--See above.

Factor -ll--Constraint-Expressiveness.--This is the inverse of Factor ll in Emotional Expression below.

Moderately high scores suggest guardedness and emotional constriction. Extreme scores are likely to be associated with high levels of inhibition, defensiveness and rigidity.

Factor -12--Diffidence-Egoism.--Reversed scores on

Factor 12 (see Emotional Expression below) reflect a lack

of preoccupation with the self as a source of gratification.

This implies good contact and reality testing, although very high scores may perhaps be associated with a tenuous, underdeveloped ego structure and a vague or obscurely-defined self-concept.

Factor 6--Orderliness.--People with high scores on this factor have indicated a marked interest in activities stressing personal organization and deliberativeness.

Although some of the items are concerned with long range planning and relatively high level time perspective, the major emphasis here is on the maintenance of ritual and routine and the avoidance of impulsive behavior. The scales involved are: Conjunctivity Sameness, Order, Deliberation.

Factor 7--Submissiveness.--The preceding factor suggests a strong defensive system, based on rigid internal controls, for guarding against the expression of impulses.

The Submissiveness factor also implies a high level of control, but one which is based on social conformity and other-directedness. The items emphasize humility, deference, getting along with others, keeping in one's place, etc. It is of interest that the Nurturance scale items should appear in this context, suggesting that the submissive individual's interest in supportive activities is based to a considerable extent on his own unexpressed need for such help. The scales involved are: Adaptability,

Factor <u>-2--Timidity-Audacity</u>.--This is the inverse of Factor 2 described previously under Intellectual

Orientation. In its reversed form it suggests a concern . with any risk of danger to the self, whether physical, psychological, or social. These people avoid sports, social activities, and even fantasies which might conceivably incur harm or blame.

Factor 8--Closeness.--This factor is closely related to Factor 7, with which it shares both the Nurturance and Deference scales. However, the abasive and self-denying qualities implicit in Factor 7 are absent here. In their place is an acceptance of items which recognize one's needs for warmth and emotional supportiveness. The scales involved are: Supplication, Sexuality, Nurturance, Deference.

Emotional Expression

This dimension shares the Closeness factor with the preceding area, but the remaining five factors with loadings on this dimension stress much higher levels of social participation and emotional spontaneity. The last one of this group, Self-Assertion, is shared with the Intellectual area, thus bringing the circle to a close.

Factor 8--Closeness. -- See Dependency Needs above.

Factor 9--Sensuousness. -- The thirty items associated with this factor are concerned with activities of a sensual character. The items suggest a measure of

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self-indulgence along with a delight in the gratifications which may be obtained through the senses. The scales involved are: Sensuality, Narcissism, Sexuality.

Factor 10--Friendliness.--Persons with high scores on this factor are indicating an interest in playful, friendly relationships with other people. These interests involve simple and uncomplicated forms of amusement enjoyed in a group setting. The scales involved are: Affiliation and Play.

Factor 11--Expressiveness-Constraint.--This factor stresses emotional lability and freedom from self-imposed controls. Individuals with high scores on this factor are outgoing, spontaneous, impulsive, and uninhibited. The scales involved are: Emotionality, Impulsiveness, Exhibitionism, Sexuality.

Factor 12--Eqoism-Diffidence.--This factor reflects an extreme preoccupation with self. The items are concerned with appearance and comfort, as well as with fantasies in which the self obtains unusually high levels of gratification. The responses to other items in this group suggests that reality itself is interpreted in egocentric terms, but this may be not so much a matter of autistic distortion as of narcissistic egoism. The scales involved are: Narcissism, Fantasied Achievement, Projectivity.

Factor 1--Self Assertion. -- See Intellectual Orientation above.

Educability

There is a fourth dimension to be extracted in this second-order space, of considerably less magnitude than the preceding three. It is of intrinsic interest to the educator, however, insofar as it combines elements of both intellectuality and submissiveness. It excludes the more self-assertive aspects of Intellectual Orientation on the one hand, and the most self-denying, inhibited aspects of Dependency Needs. Insofar as scores on this dimension reflect a strong interest in intellectual activities, coupled with orderliness and conformity, it seems likely that this factor is specifically associated with academic achievement. A score for this dimension may be obtained by summing the values for Factors 3) Intellectual Interests, 4) Motivation, 5) Applied Interests, 6) Orderliness, and 7) Submissiveness. No norms are available as yet for the interpretation of this dimension, however.

Program Differences- Al

TOTAL DELLES

An analysis of variance across all programs shows significant differences on 11 of the 12 Al factors; Factor 9, Sensuousness in the only factor that does not discriminate (Table 8). The chart entitled Scheffe Analysis of

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Activities Index Factor Characteristics Table 8

C State Constitute to the in-

and the state of t Total Control

			Norm Group	Group		q .,; [; -, -; [; -,		Peace (Corps			Fd
	Factors	Male	<u></u>	Female		Rellability KR20	Male	a	Female	le	, N	i i
		ı×	v	ı×	v		×	٥	۱×	٥	Mare	במווסדם
].	Self Assertion	20.58	7.64	16.77	7.15	68.	22.30	7.00	18.34	6.48	1.60	1.71
2.	Audacity-Timidity	20.81	6.30	14.56	5.76	. 94	20.17	6.05	15.61	5.48	1.55	2.43 ***
3	Intellectual Interests	26.53	7.73	24.74	7.38	06.	28.43	7.07	27.42	6.82	4.38	4.76
4.	Motivation	26.94	6.68	25.22	6.48	.83	29.31	5.99	28.09	6.11	4.29	6.39
5.	Applied Interests	17.67	5.89	15.53	5.74	.87	16.51	6.08	15.70	5.66	3.19	3.30
9	Orderliness	19.91	6.92	19.70	6.82	1.00	17.78	6.34	17.70	5.98	1.98	2.51
7.	Submissiveness	21.53	6.03	23.54	5.69	.82	24.60	5.61	25.72	5.29	3.04	2.96
œ •	Closeness	22.33	5.91	26.55	5.82	. 84	24.20	5.67	26.66	5.43	2.45	2.14
9.	Sensuousness	12.70	4.83	16.18	4.90	.81	11.93	4.58	14.56	4.61	1.14 ^{ns}	1.33 ^{ns}
10.	Friendliness	11.45	4.44	12.24	4.08	.82	11.42	3.78	11.51	3.43	1.47	1.43*
11.	Expressiveness-Constraint	16.84	6.0 0	20.58	6.39	. 79	17.81	5.81	20.02	5.80	1.35	1.51
12.	Egoism-Diffidence	9.15	4.49	8.87	3.95	. 88	7.86	4.17	7.82	3.79	2.72	4.26
н	Achievement Orientation	112.53	24.91	96.84	23.34	96.	116.72	23.92	105.15	22.25	2.97	3.18
II.	Dependency Needs	144.65	21.49	151.31	21.37	1.00	147.26	20.97	152.34	18.77	3.15	3.73
III.	Emotional Expression	93.06	24.36	101.20	23.01	96.	95.52	22.52	98.91	21.39	1.40	1.37*
IV.	Educability	112.59	22.85	108.73	20.74	96.	116.63	21.09	114.63	20.20	4.12	4.87

The same of the sa

Based on 558 men and 518 women in 32 colleges.

b Based on 1,076 students in 23 colleges

C Based on 1,530 men and 950 women in 61 training units.

A halysis of variance between 61 training programs.

*** = .001

** = .01

*= .05

Peace Corps Training Programs - Al Male; Al Female in Appendix
VIII shows particular programs which contribute to the differences. The mean of each group on each personality factor is given. The programs marked high and low are statistically significant. For example, for females on the factor Intellectual Interests, Indiana U.-Sierre Leone, U. of Utah-Morocco and UCLA- Nigeria are high, and Portland State
College - Turkey is low.

We can also look at trainee factor profiles for each Profiles are available for each program's male and group. female trainees in Appendix IX. Figures 9 and 10 show profiles of groups of trainees who look quite different on several factors. The males in Figure 9 have divergent personality patterns although each program is an education The Columbia Teachers College-Nigeria males are trainees who are high on the Intellectual Orientation area with high intellectual interests (Intellectual Interests), high achievement motivation (Motivation), and intellectual and social aggressiveness (Self Assertion, Audacity-Timidity) and high on interest in achieving success in concrete, tangible, socially acceptable activities (applied interests). Portland State College's male trainees are lower on all these factors, are less submissive (Submissiveness), much more outgoing and spontaineous (Expressiveness-Constraint) and preoccupied with self (Egoism-Diffidence).

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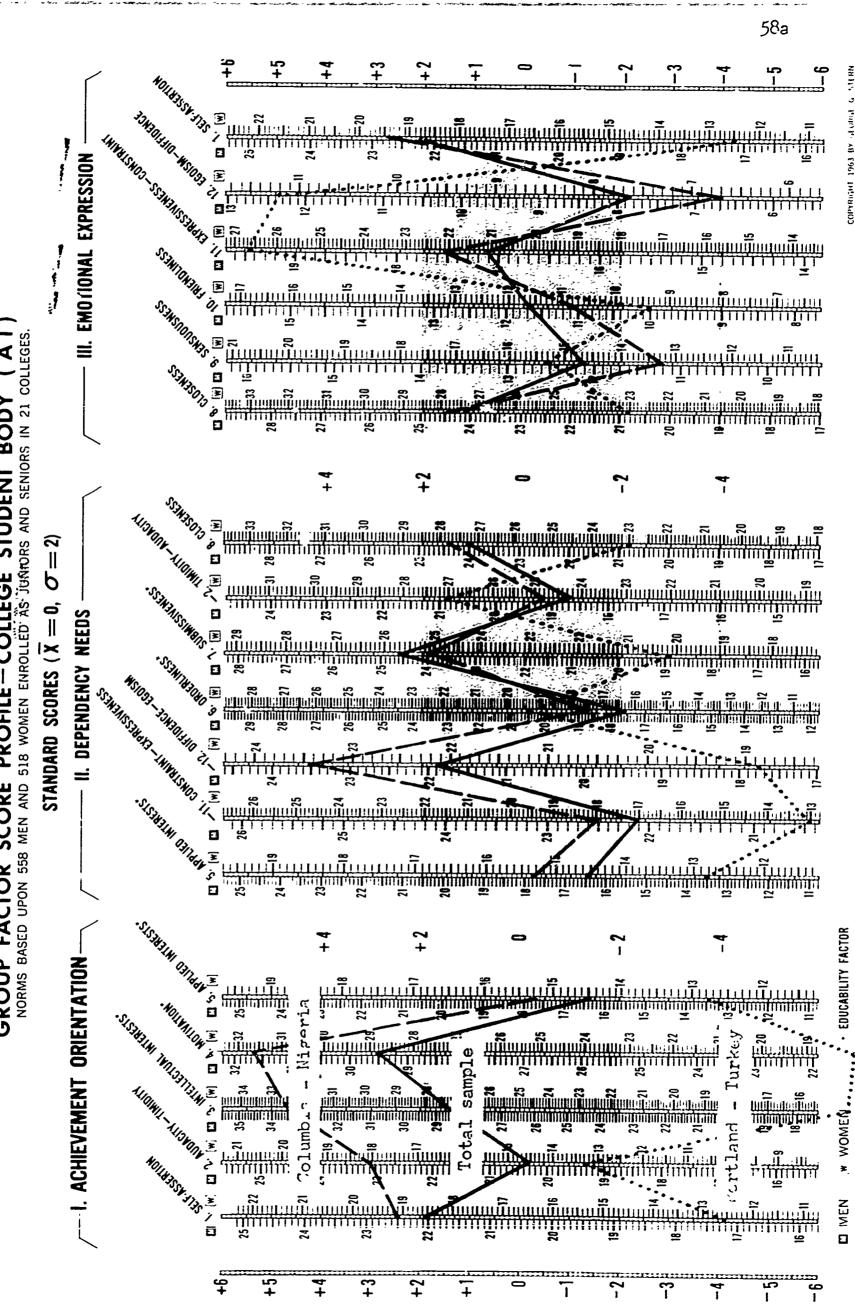
The female trainees in figure 10 are closer in intellectual and social agressiveness (Self Assertion, Audacity-Timidity). Then they are on the other three factors which comprise the Intellectual Orientation area (Intellectual Interests, motivation, Ap. 'led Interests). The women from Portland State College-Turkey who are lower on these factors are also lower on closeness (Closeness), sensuousness (Sensuousness), are less interested in playful friendly interactions (Friendliness), are more constrained (Expressiveness-Constraint) and are very much more precocupied harcissistically with dress and appearance (Egoism-Diffidence) than the U. of Utah-Morocco women. As with the OCL, informal discussion with Training Support have indicated relationships between Al scores and experiences of the people who have monitored the programs.

Relationships with Study Variables Program Characteristics

A comparison of programs which start in Winter, Spring and Fall shows no difference in Al factors. That is, there are no apparent personality differences between programs recruited at different times in the year (Table 9). There are personality differences for females between programs of long, medium and short lengths of university training on the five factors which comprise Intellectual Orientation (Factors 1-5, Table 9). The low group always accounts for the difference which suggests that if programs have to be organized

Two Different Pregrams ij actor Profiles for Male Trainees ΑI Figure 9

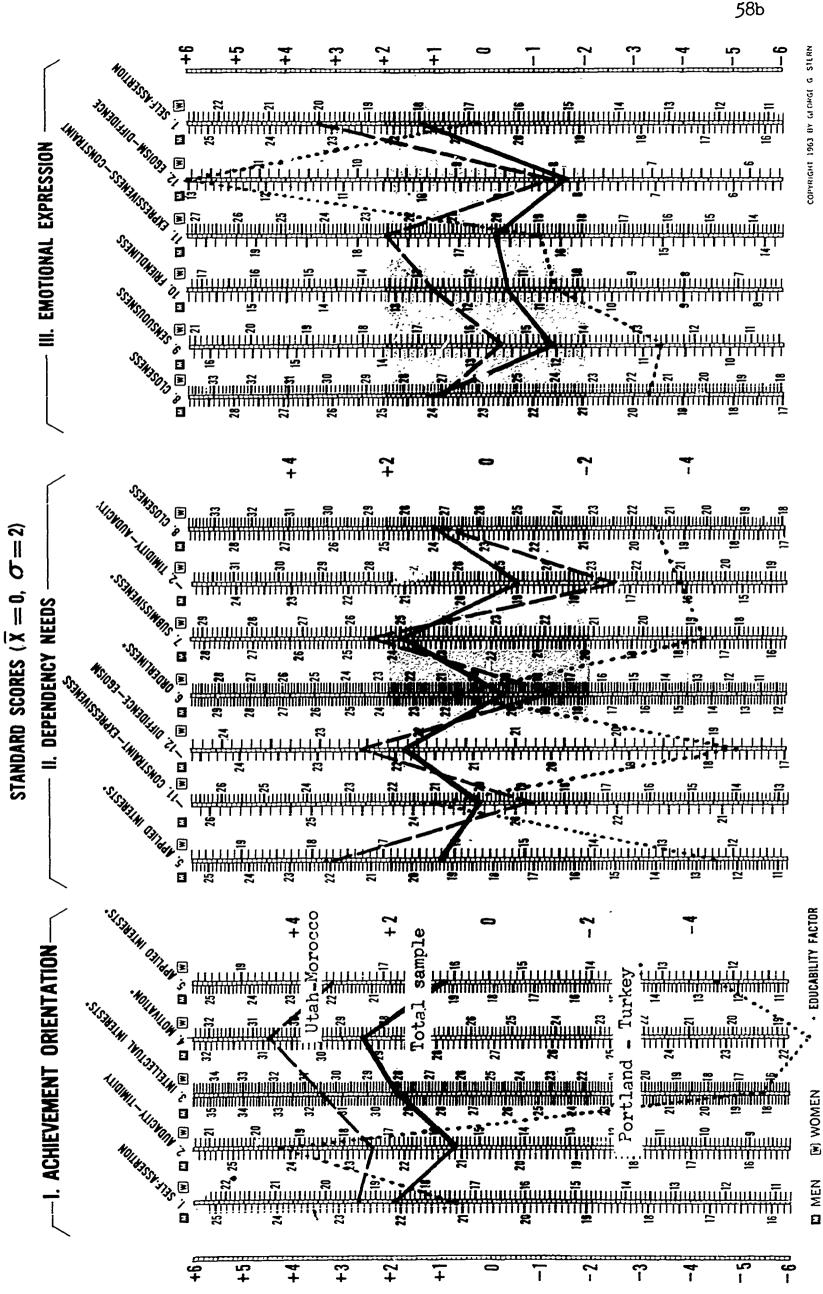
STUDENT BODY PROFILE—COLLEGE SCORE GROUP FACTOR



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STUDENI - COLLEGE ROLLED AS JUNIC PROFILE— SCORE **FACTOR** GROUP NORMS BAS

AND SENIORS IN 21 COLLEGES JUNIORS BASED UPON



and completed on short notice, less desirable female trainees are selected. The trend does not show up for the males.

When training specialties are considered, there is a difference in the factor <u>Self-Assertion</u> between Urban and Education training specialties for females and a difference between Urban and Urban/rural mixed on the same factor for the males. If we can assume that different criteria are used for selection of trainees for different specialties, findings like these indicate that the <u>Al</u> might profitably be used as an adjunct to such selection.

Program Outcomes

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100 Par (100)

The association between Al factors, training attrition and overseas attrition is a complex one. When we compare programs of different levels of training attrition to see whether there are personality pattern (Al) differences between them, only one Al factor, Audacity-Timidity (males) shows a significant difference. The programs with training attrition in the 50% range had males who were high on Audacity-Timidity and those programs in the 30% range of training attrition had males who were low on this factor (Table 9). When we examine the correlations in Table 10 we see that high audacity is associated with high attrition during training for males. For females the dependency area Factors (5-8) are associated with high training attrition.

Table 9

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المادية ما المهامية المواجعة المواجعة المواجعة المواجعة المواجعة المواجعة المواجعة المواجعة المحاجعة المحاججة المحاججة المحاججة المحاججة المحاججة المحاجعة المحاججة ا

Peace Corps Programs and Training Variables Analysis of Variance

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	Programs	rams) E	Time	of Ur	Univ!	Training	ning	Gronb	$\mathbf{T}\mathbf{r}$ a	Training	מסייסם	Over	Overseas
AI Factors			(Mo	(Month)	Training H. M. I.	ning I.	Spec	Specialty	Size	Att	Attrition	Neg ton	Attr	Attrition
	Σ	Ħ	Ψ	ഥ	М	F	M	ഥ	M	Σ	ſτι	M	Σ	ĬŦ.
1. Self Assertion	. 01	.01	1	!	1	. 05	. 05	. 05	1 1 1 1	1	1 1	٦	1	1
2. Audacity-Timidity	. 01	.01	1	!	: !	01	1	1	1 1 1	. 05	1	1 1	1	1
	i	1	1	į	Į	1	1	1	1 1	; i	1	1 1	į	. 1
Interests	.01	.01	1	!	!	05	i	1	1 1 !	i	!	1 1	1	1
4. Motivation	.01	.01	1 1	į	!	05	1	1	 	i	1	1 1	1	1
5. Applied Interests	. 01	.01	1	!	¦	05	1	1	1 1 1	i	1	1 1	1	1
6. Orderliness	. 01	. 01	1	!	1	1	1	!!!	. 05	i	1	! ! !	!	1
7. Submissiveness	. 01	. 01	1	i	1	l	1	ŀ	1	i	1	1	! !	1
8. Closeness	. 01	.01	1	!	1	1	1	1	! !	i	1	1	! !	1 1
9. Sensuousness	1	1	1 1	i	1	1	i 1	1	 	i	i 1	1	1	1
10. Friendliness	. 05	. 05	1	i	i I	1	1	!	 	i	1	1 1 1	1	. I
ll. Expressiveness-														
Constraint	. 05	. 05	1 1	i	1	i	1	1	1 1 1	i	1	1	. 05	. 1 1
12. Egoism-Diffidence	. 05	.01	! !	i i	1	1 1	1	1	1 1 1	i I	!	1 1) [1 1
Factors					Scheffé		Comparisons	isons						
High			i 1	i	l	!	Urban	Small	1	. 50	Lat	E Am	1	1
LOW			1	: 1	1	!	Educ	Med.	ŀ	.30	NA		1	1
Female Significant Scheffé's	* 05 ** 01 . 1,0%	1	and High.	.										

Med * and 1--LOW 3--LOW 3--LOW

Med*; Low and High* High and and 4--Low Factor Factor Factor Factor

Med, Low and High and 5--LOW

Table 10
Product-Moment Correlations

Al, OCI with Training Variables

	Group Size	Training Attrition	Overseas Attrition
Al - Male			
Factor 1	19	.29	.18
2	02	.34	.18
3	.12	. 23 .	.01
4	07	.28	.04
5	22	.24	.20
6	10	.01	.17
7	12	.01	.10
8	16	.02	.16
9	23	.10	.20
10	23	.21	.20
11	14	.06	.29
12	.04	.01	.17
Al - Female	<u>e</u>		
Factor 1	02	.08	.05
2	.11	.07	.22
3	22	.04	.10
4	12	.15	.02
5	08	.35	.04
6	.01	.31	.14
7	22	.34	.02
8	30	.27	.11
9	33	.08	.17
10	08	.01	.16
11	21	.05	.01
12	.04	.06	.05
OCI			
Factor 1	.13	.12	.01
2	39	.21	.23
3	19	.05	.03
4	.02	.04	.16
5	.11	.06	.08
6	11	.22	.11

Trainee Effectiveness Ratings

Programs which gave high average Final Selection
Board ratings were compared to those with low ratings in
relation to Al factors. For the females, one factor (Self
Assertion) discriminated between the high and low groups.
This suggests that Self-Assertion in female trainees will
be reflected in good Final Selection Board ratings. This
seems to be congruent with the previously mentioned
relationship of training attrition and dependency for
females.

rated male groups, one factor approached significance,
Factor 4, Motivation. Correlations were run for males
which related average program scores on Al factors, Final
Selection Board ratings and field ratings. Insufficient
data was available to make these comparisons for females.
The data indicate that high Final Selection Board ratings
and high field ratings reflect different personality
characteristics Table 11 summarizes the personality factors
associated with each type of rating, Tables 12 and 13 give
the actual correlations. High Final Selection Board ratings
are received by highly motivated trainees lacking in sensuality.
This is essentially the unemotional and unconstricted but intellectually oriented trainee.

Table 11

Final Selection Board

Overseas Ratings

Factor 1 - Self Assertion

Low on strivings for power through social action (ego achievement), and attention seeking

Much higher on striving for power, ascendance and much attention seeking

Factor 2 - Audacity-Timidity

Low on hostility (aggression) and low on thrill seeking (Risktaking)

Much higher on hostility and thrill seeking.

Factor 3 - Intellectual Interests

High on intellectuality (Understanding)

High on introspective contemplation.

Factor 4 - Motivation

High on striving for success through personal effort (Achievement) even in the face of failure (Counteraction). High effort (Energy)

Low on striving for success through personal effort, low on effort.

Factor 6 - Orderliness

High on planfulness (Conjunctivity)

Non-planfulness and impulsiveness

Factor 7 - Submissiveness

Lower need to help others (Nurturance) Lower respect for authority

Factor 9 - Sensuousness

Self denial of sensory and esthetic experiences (Puritanism), inhibition of heterosexual interests (Prudishness) heterosexual interests.

Interest in sensory and esthetic experiences and

Factor 11 - Expressiveness-Conatraint

Shyness (Inferiority Avoidance), inhibition of heterosexual interests (Prudishness)

Expressiveness, impulsiveness, attention seeking, heterosexual intersts.

Table 12

Correlation of Overseas Effectiveness Ratings with
First Order Personality Factors (AI)--Males

```
. 49
           Self Assertion
       1.
             Ego Achievement, Dominance, Exhibitionism,
                                   . 31
                                               .46
             Fantasied Achievement
                 -.005
 . 18
       2.
           Audacity-Timidity
             Risktaking, Fantasied Achievement, Aggression, Science
                                  -.005
                                                       .51
 .17
           Intellectual Interests
       3.
             Reflectiveness, Humanities-Social Sciences,
                                   . 11
             Understanding, Science
                  .022
                               -.16
           Motivation
-.21
       4.
             Achievement, Counteraction, Understanding, Energy
                                               .022
                -.34
                               -.07
-. 55
           Applied Interests
       5.
             Practicalness, Science, Order
                -. 15
                              -. 16
-.12
           Submissiveness
       7.
             Adaptability, Abasement, Nurturance, Deference
                -. 02
                               .10
                                           -.02
                                                      -.47
-.12
       8.
           Closeness
             Supplication, Sexuality, Nurturance, Deference
                -.20
                               . 21
                                           -.02
                                                      -.47
-.18
       9.
           Sensuousness
             Sensuality, Narcissism, Sexuality
                              -.06
-, 36
      10.
           Friendliness
             Affiliation, Play
                -. 24
                           -. 31
 .67
      11.
           Expressiveness-Constraint
             Emotionality, Impulsiveness, Exhibitionism, Sexuality
                 .75
                                  . 32
                                                 . 46
                                                              . 21
           Ego-Diffidence
-.04
      12.
             Narcissism, Fantasied Achievement, Projectivity
```

.005

-.01

-. 06

Table 13

Correlation of Final Selection Board Ratings with First Order Personality Factors (AI) -- Males

-.18 1. Self Assertion

Ego Achievement, Dominance, Exhibitionism,

-.23 .04 -.24

Fantasied Achievement

-.01

-.35 2. Audacity-Timidity
Risktaking, Fantasied Achievement, Aggression, Science
-.54 0 -.61 +.22

.33 3. Intellectual Interests...

Reflectiveness, Humanities-Social Sciences,
.06 .31
Understanding, Science
.47 .22

.60 4. Motivation
Achievement, Counteraction, Understanding, Energy
.57 .50 .47 .66

.003 5. Applied Interests
Practicalness, Science, Order
-.15 .22 -.01

AND THE PERSONAL PROPERTY OF THE SECOND PROPERTY RESIDENCE AND ASSESSED FOR THE PROPERTY OF THE PERSON OF THE PERS

.13 6. Orderliness
Conjunctivity, Sameness, Order, Deliberation
.41 -.20 -.01 +.10

.07 7. Submissiveness
Adaptability, Abasement, Nurturance, Deference
-.02 .11 -.27 .13

-.23 8. Closeness
Supplication, Sexuality, Nurturance, Deference
-.23 -.43 -.27 .13

-.50 9. Sensuousness
Sensuality, Narcissism, Sexuality
-.38 -.50 -.43

-.26 10. Friendliness
Affiliation, Play
-.02 -.43

-.28 11. Expressiveness-Constraint
Emotionality, Impulsiveness, Exhibitionism, Sexuality
-.01 -.10 -.24 -.43

-.14 12. Ego-Diffidence
Narcissism, Fantasied Achievement, Projectivity
-.50 -.01 .53

High overseas ratings are received by trainees who are high on expressiveness and self assertion and low on orderliness and friendliness. That is, the more compulsive or gregarious males do less well on these ratings than those who are self assured, manipulative and emotionally unconstrained.

Caution must be taken in generalizing from these results because missing and incomplete Final Selection Board and Overseas ratings drastically reduce the initial research sample.

Interrelationship Between Trainee and Training Site Characteristics and their Relevance to Study Variables

The data suggest that programs with high structure (high on the Factors Orderliness and Impulse Control) and low on intellectual press (Intellectual Climate) are associated with dependent women (Table 10, Factors 5-8), aggressive, highly achievement motivated men (Table 10, Factors 1,2,4) and high attrition in training. The data were not available to determine who withdrew or was terminated during training-i.e.-it is not known if it was the aggressive males who left the orderly, structured programs.

High Final Selection Board ratings are associated with an environmental press for personal achievement (Achievement Standards) and non-aggressive (lower on Al Factors l and 2, Table 11) but achievement motivated males (higher on

Factor 4, Table 11). These males are as motivated for success through personal effort as the males ment oned above but do not have the aggressive personality characteristics. Perhaps this personality difference is relevant to the training attrition relationship discussed above.

Control of the second of the s

High overseas effectiveness ratings are associated with 1) training program efforts to provide a well rounded intellectual experience emphasizing a commetment to social action (high intellectual climate) 2) training program press for administrative order (Orderliness) 3) a personality pattern of power striving, aggressiveness, impulsiveness, expressiveness, need to help others and lower respect for authority (Table 11). This suggests that if programs that emphasize order and structure and programs which emphasize on integrated intellectual experience are different types of programs, they each can produce Volunteers whose overseas performance is highly rated.

Conclusions

Measures of person and environment have been described which were administered to 2500 trainees at 65 training units. Significant differences between units and trainees were discussed and related to programs variables, training attrition, Final Selection Board ratings and Overseas effectiveness ratings.

The quality of a program was seen to be independent of trainee quality. Furthermore, the quality of a program seems unrelated to the character of the host institution.

The utility of these measures suggests liason relationships with training units might be employed to help modify them in ways to increase their effectiveness.

Some reexamination of selection procedures seems in order inasmuch as unknown factors appear to be operating that produce high concentrations of unique personality configurations in particular programs.

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APPENDIX I

Need-Press Scale Definitions

- 1. aba <u>Abasement</u>--ass <u>Assurance</u>: self depreciation versus self-confidence.
- 2. ach Achievement: striving for success through personal effort.
- 3. ada <u>Adaptability</u>--dfs <u>Defensiveness</u>: acceptance of criticism versus resistance to suggestion.
- 4. aff Affiliation -- rej Rejection: friendliness versus unfriendliness.
- 5. agg <u>Aggression</u>--bla <u>Blame Avoidance</u>: hostility versus its inhibition.
- 6. cha Change--sam Sameness: flexibility versus routine.
- 7. cnj <u>Conjunctivity</u>--dsj <u>Disjunctivity</u>: planfulness versus disorganization.
- 8. ctr <u>Counteraction</u>—inf <u>Inferiority Avoidance</u>: restriving after failure versus withdrawal.
- 9. dfr <u>Deference</u>--rst <u>Restiveness</u>: respect for authority versus rebelliousness
- 10. dom <u>Dominance</u>--tol <u>Tolerance</u>: ascendancy versus forbearance.
- 11. e/a Ego Achievement: striving for power through social action.
- 12. emo <u>Emotionality</u>--plc <u>Placidity</u>: expressiveness versus restraint.
- 13. eny Energy--pas Passivity: effort versus inertia.
- 14. exh <u>Exhibitionism</u>—inf <u>Inferiority Avoidance</u>: attention—seeking versus shyness.
- 15. f/a <u>Fantasied Achievement</u>: daydreams of extraordinary public recognition.
- 16. har <u>Harm Avoidance--rsk Risktaking:</u> fearfulness versus thrillseeking.
- 17. hum <u>Humanities</u>, <u>Social Science</u>: interests in the Humanities and the Social Sciences.
- 18. imp <u>Impulsiveness--del Deliberation:</u> impetuousness versus reflection.
- 19. nar <u>Narcissism</u>: vanity.
- 20. nur <u>Nurturance--rej Rejection:</u> helping others versus indifference.
- 21. obj Objectivity--pro Projectivity: detachment versus superstition (AI) or suspicion (EI).
- 22. ord <u>Order--dso Disorder:</u> compulsive organization of details versus carelessness.
- 23. ply <u>Play--work Work:</u> Pleasure-seeking versus purposefulness.
- 24. pra <u>Practicalness--ipr Impracticalness</u>: interest in practical activities versus indifference.
- 25. ref Reflectiveness: introspective contemplation.
- 26. sci Science: interests in the Natural Sciences.
- 27. sen <u>Sensuality--pur Puritanism</u>: interest in sensory and esthetic experiences versus austerity, or self-denial.
- 28. sex <u>Sexuality--pru Prudishness</u>: heterosexual interests versus their inhibition.
- 29. sup <u>Supplication</u>--aut <u>Autonomy</u>: dependency versus self-reliance.
- 30. und Understanding: intellectuality.

APPENDIX II

MEASURING INSTRUMENTS: ACTIVITIES INDEX,

COLLEGE CHARACTERISTICS INDEX

AND

ORGANIZATIONAL CLIMATE INDEX

COLLEGE CHARACTERISTICS INDEX

Form 1158

There are 300 statements in this booklet. They are statements about college life. They refer to the curriculum, to college teaching and classroom activities, to rules and regulations and policies, to student organizations and activities and interests, to features of the campus, etc. The statements may or may not be characteristic of your college, because colleges differ from one another in many ways. You are to decide which statements are characteristic of your college and which are not. Your answers should tell us what you believe the college is like rather than what you might personally prefer. You won't know the answer to many of these statements, because there may not be any really definite information on which to base your answer. Your response will simply mean that in your opinion the statement is probably true or probably false about your college. Do not omit any item.

DIRECTIONS

On the special answer sheet print your name, and the other information requested. Then, as you read each statement in the booklet, **blacken** space

- T—when you think the statement is generally TRUE or characteristic of the college, is something which occurs or might occur, is the way people tend to feel or act.
- F—when you think the statement is generally FALSE or not characteristic of the college, is something which is not likely to occur, is not the way people typically feel or act.

Be sure to fill in the whole space between the dotted lines on the answer sheet with a heavy black mark, using the special pencil provided to you.

YOU MUST ANSWER EVERY ITEM.

Work rapidly, going through the entire list of statements as quickly as you can. Please do not make any marks in this booklet.

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George G. Stern and C. Robert Pace
Distributed by Psychological Research Center
Syracuse University

> F - FALSE. Generally false or not characteristic of the college, is something which is not likely to occur, is not the way people typically feel or act.

1. Students are encouraged to criticize administrative policies and teaching practices.

2 The competition for grades is intense.

In many courses grade lists are publicly posted.

4. There are no fraternities or sororities.

- 5. Students are conscientious about taking good care of school property.
- 6. The students here represent a great variety in nationality, religion and social status.
- 7. Most courses are very well organized and progress systematically from week to week.
- 8. Professors often try to provoke arguments in class, the livelier the better.
- 9. Students address faculty members as "professor" or "doctor".
- There is a recognized group of student leaders on this campus.
- Student pep rallies, parades, dances, carnivals or demonstrations occur very rarely.
- 12. Students here learn that they are not only expected to develop ideals but also to express
- Discussions get quite heated, with a lot of display of feeling.
- 14. There is a lot of interest here in student theatrical groups.
- 15. Hany famous people are brought to the campus for lectures, concerts, student discussions, etc.
- 16. There is an extensive program of intramural sports and informal athletic activities.
- 17. Many of the social science professors are actively engaged in research.
- 18. In most classes there is very little joking and laughing.
- 19. Receptions, teas, or formal dances are seldom given here.
- 20. Many upperclassmen play an active role in helping new students adjust to campus life.
- 21. No one needs to be afraid of expressing extreme or unpopular viewpoints in this school.
- 22. In many classes students have an assigned seat.
- 23. Students really get excited at an athletic contest.
 24. It's important socially here to be in the right club or group.
- 25. Books dealing with psychological problems or personal values are widely read and discussed.
- 26. The library is exceptionally well equipped with journals, periodicals, and books in the natural sciences.
- On nice days many classes meet outdoors on the lawn.
- There is lots of informal dating during the week--at the library, snack bar, movies, etc.
- 29. Students often help one another with their lessons.
- 30. There is a lot of emphasis on preparing for graduate work.
- 31. Resident students must get written permission to be away from the campus overnight.
- 32 It is fairly easy to pass most courses without working very hard.
- Student organizations are closely supervised to guard against mistakes.
- 34. There is a lot of group spirit.
- 35. Most people here seem to be especially considerate of others.
- 36. Courses, examinations, and readings are frequently revised.
- 37. Instructors clearly explain the goals and purposes of their courses.
- 38. When students do not like an administrative decision, they really work to get it changed.
- Many students try to pattern themselves after people they admire.
- 40. Student elections generate a lot of intense campaigning and strong feeling.
- 41. Students and faculty are proud of their tough-mindedness and their resistance to pleaders for special causes.
- 42. Most students get extremely tense during exam periods.
- 43. Students put a lot of energy into everything they do--in class and out.
- 44. When students run a project or put on a show everybody knows about it.
- 45. Students spend a lot of time planning their careers.
- 46. Initiations and class rivalries sometimes get a little rough.
- 47. The school offers many opportunities for students to understand and criticize important works in art, music, and drama.
- New tads and phrases are continually springing up among the students
- 49. Students take a great deal of pride in their personal appearance.
- 50. There are courses which involve field trips to slum areas, welfare agencies, or similar contacts with underprivileged people.



- 51. The values most stressed here are open-mindedness and objectivity.
- 52. Students must have a written excuse for absence from class.
- 53. The big college events draw a lot of student enthusiasm and support.
- 54. There are psychology courses which deal in a practical way with personal adjustment and human relations.
- 55. There would be a capacity audience for a lecture by an outstanding philosopher or theologian.
- 56. When students get together they seldom talk about science.
- 57. The college has invested very little in drama and dance.
- 58. Student gathering places are typically active and noisy.
- 59. There is a student loan fund which is very helpful for minor emergencies.
- 60. The school is outstanding for the emphasis and support it gives to pure scholarship and basic research.
- 61. Students are seldom kept waiting when they have appointments with faculty members.
- 62. Most courses require intensive study and preparation out of class.
- 63. Students are expected to play bridge, golf, bowl together, etc., regardless of individual skill.
- 64. There are many opportunities for students to get together in extra-curricular activities.
- 65. Most students show a good deal of caution and self-control in their behavior.
- 66. There are many students from widely different geographic regions.
- 67. A lot of students who get just passing grades at mid-term really make an effort to earn a higher grade by the end of the term.
- 68. People here really play to win, not just for the fun of the game.
- 69. Religious worship here stresses service to God and obedience to His laws.
- 70. Students are expected to report any violation of rules and regulations.
- 71. Many students here develop a strong sense of responsibility about their role in contemporary social and political life.
- 72. The way people feel around here is always pretty evident.
- 73. Few students here would ever work or play to the point of exhaustion.
- 74. Students have many opportunities to develop skill in organizing and directing the work of others.
- 75. Most students would regard mountain-climbing, rugged camping trips, or driving a car all night as pretty pointless.
- 76. Fire drills are held in student dormitories and residences.
- 77. A lecture by an outstanding literary critic would be poorly attended.
- 78. Many informal student activities are unplanned and spontaneous.
- 79. Poise and sophistication are highly respected by both students and faculty.
- 80. Most students here would not want pets (dogs, cats, etc.) even if they were allowed to have them.
- 81. Most faculty members are liberal in interpreting regulations and treat violations with understanding and tolerance.
- 82. Student papers and reports must be neat.
- 83. There are lots of dances, parties, and social activities.
- 84. Many courses stress the speculative or abstract rather than the concrete and tangible.
- 85. There are many facilities and opportunities for individual creative activity.
- 86 A lecture by an outstanding scientist would be poorly attended.
- 87. Student rooms are more likely to be decorated with pennants and pin-ups than with paintings, carvings, mobiles fabrics etc.
- 88. Most students here really enjoy dancing.
- 89. The person who is always trying to "help out" is likely to be regarded as a nuisance.
- 90. Most students have very little interest in round tables, panel meetings, or other formal discussions.
- 91. If a student wants help, he usually has to answer a lot of embarrassing questions.
- 92. Personality, pull, and bluff get students through many courses.
- 93. In many courses there are projects or assignments which call for group work.
- 94. The professors seem to have little time for conversation with students.
- 95. The faculty and administration are often joked about or criticized in student conversations.
- 96. Everyone here has pretty much the same attitudes, opinions, and beliefs.
- 97. Activities in most student organizations are carefully and clearly planned.
- 98. Channels for expressing students' complaints are readily accessible.
- 99. Students almost always wait to be called on before speaking in class.
- 100. Personal rivalries are fairly common.

- 101. Boy-girl relationships in this atmosphere tend to be practical and uninvolved, rarely becoming intensely emotional or romantic.
- 102. There is a lot of excitement and restlessness just before holidays.
- 103. There are so many things to do here that students are busy all the time.
- 104. Most students here would not like to dress up for a fancy ball or a masquerade.
- 105. Most students are more concerned with the present than the future.
- 106. Many students drive sports cars.
- 107. Few students are planning post-graduate work in the social sciences.
- 108. Dormitory raids, water fights and other student pranks would be unthinkable here.
- 109. Most students here enjoy such activities as dancing, skating, diving, gymnastics.
- 110. Students often run errands or do other personal services for the faculty.
- 111. Many students have special good luck charms and practices.
- 112. Campus architecture and landscaping stress symmetry and order.
- 113. There is very little studying here over the week-ends.
- 114. Students are more interested in specialization than in general liberal education.
- 115. Modern art and music get little attention here.
- 116. Few students are planning careers in science.
- 117. This is mainly a meat and potatoes community, with little interest in gourmets or anything unusual.
- 118. Students spend a lot of time talking about their boy or girl friends.
- 119. Students here are encouraged to be independent and individualistic.
- 120. A lot of students like chess, puzzles, double-crostics, and other abstract games.
- 121. For a period of time freshmen have to take orders from upperclassmen.
- 122. Students who work hard for high grades are likely to be regarded as odd.
- 123. In most classes every student can expect to be called on to recite.
- 124. The school 'elps everyone get acquainted.
- 125. Many students seem to expect other people to adapt to them rather than trying to adapt themselves to others.
- 126. Many students travel or look for jobs in different parts of the country during the summer.
- 127. Assignments are usually clear and specific, making it easy for students to plan their studies effectively.
- 128. People around here seem to thrive on difficulty--the tougher things get, the harder they work.
- 129. In talking with students, faculty members often refer to their colleagues by their first names.
- 130. The important people at this school expect others to show proper respect for them.
- 131. There are practically no student organizations actively involved in campus or community affairs.
- 132. Most students respond to ideas and events in a pretty cool and detached way.
- 133. There seems to be a lot of interest here in health diets, vitamin pills, anti-histamines, etc.
- 134. There are a good many colorful and controversial figures on the faculty.
- 135. Education here tends to make students more practical and realistic.
- 136. Students are frequently reminded to take preventive measures against illness.
- 137. A student who insists on analyzing and classifying art and music is likely to be regarded as a little odd.
- 138. Students often start projects without trying to decide in advance how they will develop or where they may end.
- 139. Students who are not properly groomed are likely to have this called to their attention.
- 140. The college regards training people for service to the community as one of its major responsibilities.
- 141. A well reasoned report can rate an A grade here even though its viewpoint is opposed to the professor's.
- 142. Professors usually take attendance in class.
- 143. New jokes and gags get around the campus in a hurry.
- 144. Family social and financial status may not be talked about but everyone knows who's who.
- 145. The student newspaper rarely carries articles intended to stimulate discussion of philosophical or ethical matters.
- 146. Course offerings and faculty in the natural sciences are outstanding.
- 147. There is a lot of interest here in poetry, music, painting, sculpture, architecture, etc.
- 148. Bermuda shorts, pin-up pictures, etc., are common on this campus.
- 149. There is a high degree of respect for nonconformity and intellectual freedom.
- 150. "Alma Mater" seems to be more important than "subject matter" at this school.



F - FALSE. Generally false or not characteristic of the college, is something which is not likely to occur, is not the way people typically feel or act.

- 151. No one is expected to suffer in silence if some regulation happens to create a personal hardship.
- 152. Examinations here provide a genuine measure of a student's achievement and understanding.
- 153. Students' mid-term and final grades are reported to parents.
- 154. Students almost never see the professors except in class.
- 155. Students occasionally plot some sort of escapade or rebellion.
- 156. Most students dress and act pretty much alike.
- 157. Faculty advisers or counselors are pretty practical and efficient in the way they dispatch their business.
- 158. If a student fails a course he can usually substitute another one for it rather than take it over.
- 159. A lot of students here will do something even when they know they will be criticized for it.
- 160. There are no favorites at this school-everyone gets treated alike.
- 161. Students are actively concerned about national and international affairs.
- 162. An open display of emotion would embarrass most professors.
- 163. Students get so absorbed in various activities that they often lose all sense of time or personal comfort.
- 164. It is easy to obtain student speakers for clubs or meetings.
- 165. There is little sympathy here for ambitious daydreams about the future.
- 166. Drinking and late parties are generally tolerated, despite regulations.
- 167. When students get together they seldom talk about trends in art, music or the theater.
- 168. There seems to be a jumble of papers and books in most faculty offices.
- 169. There are no mirrors in any of the public rooms or halls.
- 170. There is a great deal of borrowing and sharing among the students.
- 171. Some of the professors react to questions in class as if the students were criticizing them personally.
- 172. The campus and buildings always look a little unkempt.
- 173. Everyone has a lot of fun at this school.
- 174. Many students enjoy working with their hands and are pretty efficient about making or repairing things.
- 175. Special museums or collections are important possessions of the college.
- 176. Laboratory facilities in the natural sciences are excellent.
- 177. The library has paintings and phonograph records which circulate widely among the students.
- 178. There are several popular spots where a crowd of boys and girls can always be found.
- 179. Most of the faculty are not interested in students' personal problems.
- 180. Very few students here prefer to talk about poetry, philosophy, or mathematics as compared with motion pictures, politics, or inventions.
- 181. Faculty members are impatient with students who interrupt their work.
- 182. Students set high standards of achievement for themselves.
- 183. Students quickly learn what is done and not done on this campus.
- 184. Faculty members rarely or never call students by their first names.
- 185. When students dislike a faculty member they make it evident to him.
- 186. There are many foreign students on the campus.

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- 187. In most classes, the presentation of material is well planned and illustrated.
- 188. Everyone knows the "snap" courses to take and the tough ones to avoid.
- 189. Professors seem to enjoy breaking down myths and illusions about famous people.
- 190. Anyone who knows the right people in the faculty or administration can get a better break here.
- 191. Students are encouraged to take an active part in social reforms or political programs.
- 192. Graduation is a pretty matter-of-fact, unemotional event.
- 193. Faculty members put a lot of energy and enthusiasm into their teaching.
- 194. There is a lot of fanfare and pageantry in many of the college events.
- 195. Nearly all students expect to achieve future fame or wealth.
- 196. All undergraduates must live in university approved housing.
- 197. Humanities courses are often elected by students majoring in other areas.
- 198. Students who tend to say or do the first thing that occurs to them are likely to have a hard time here.
- 199. There are definite times each week when dining is made a gracious social event.
- 200. A good deal of enthusiasm and support is aroused by fund drives for Campus Chest, CARE, Red Cross, refugee aid, etc.

- 201. There always seem to be a lot of little quarrels going on.
- 202. Most student rooms are pretty messy.
- 203. It's easy to get a group together for card games, singing, going to the movies, etc.
- 204. The academic atmosphere is practical, emphasizing efficiency and usefulness.
- 205. Tutorial or honors programs are available for qualified students.
- 206. A student who spends most of his time in a science laboratory is likely to be regarded as a little odd.
- 207. There are paintings or statues of nudes on the campus.
- 208. Students frequently go away for football games, skiing weekends, etc.
- 209. Students commonly share their problems.
- 210. Most of the professors are dedicated scholars in their fields.
- 211. The school administration has little tolerance for student complaints and protests
- 212. Standards set by the professors are not particularly hard to achieve.
- 213. Frequent tests are given in most courses.214. Students spend a lot of time together at the snack bars, taverns, and in one another's rooms.
- 215. Students are sometimes noisy and inattentive at concerts or lectures.
- 216. The history and traditions of the college are strongly emphasized.
- 217. Most students follow a systematic schedule for studying and recreation.
- 218. No one gets pushed around at this school without fighting back.
- Faculty members and administrators see students only during scheduled office hours or 219 by appointment.
- 220. Students exert considerable pressure on one another to live up to the expected codes of conduct.
- 221. National elections generate a lot of intense campaigning and strong feeling on the campus
- 222. Students here can be wildly happy one minute and hopelessly depressed the next.
- 223. Many lectures are delivered in a monotone with little inflection or emphasis.
- 224. Public debates are held frequently.
- 225. The faculty encourage students to think about exciting and unusual careers.
- 226. Students rarely get drunk and disorderly.
- 227. Course offerings and faculty in the social sciences are outstanding.
- 228. Spontaneous student rallies and demonstrations occur frequently.
- 229. Proper social forms and manners are important here.
- 230. Many church and social organizations are especially interested in charities and community services.
- 231. The faculty tend to be suspicious of students' motives and often make the worst interpretations of even trivial incidents.
- 232. Classrooms are kept clean and tidy.
- 233. There isn't much to do here except go to classes and study.
- 234. The college offers many really practical courses such as typing, report writing, etc.
- 235. Long, serious intellectual discussions are common among the students.
- 236. Many of the natural science professors are actively engaged in research.
- 237. In papers and reports, vivid and novel expressions are usually criticized.
- 238. Some of the most popular students have a knack for making witty, subtle remarks with a slightly sexy tinge.
- 239. The professors go out of their way to help you.
- 240. In class discussions, papers, and exams, the main emphasis is on breadth of understanding, perspective and critical judgment.
- 241. Students don't argue with the professor; they just admit they are wrong.
- 242. Learning what is in the text book is enough to pass most courses.
- 243. The professors regularly check up on the students to make sure that assignments are being carried out properly and on time.
- 244. Students frequently study or prepare for examinations together.
- 245. Students pay little attention to rules and regulations.
- 246. Old grads are always pleased to discover that few things have changed.
- 247. It is hard to prepare for examinations because students seldom know what will be expected of them.
- 248. The campus religious program tends to emphasize the importance of acting on personal conviction rather than the acceptance of tradition.
- 249. Student publications never lampoon dignified people or institutions.
- 250. People here are always trying to win an argument.



- 251. There are a number of prominent faculty members who play a significant role in national or local politics.
- 252. Students tend to hide their deeper feelings from each other.
- 253. Class discussions are typically vigorous and intense.
- 254. The college tries to avoid advertising and publicity.
- 255. The future goals for most students emphasize job security, family happiness, and good citizenship.
- 256. Few students bother with rubbers, hats, or other special protection against the weather.
- 257. The library is exceptionally well equipped with journals, periodicals, and books in the social sciences.
- 258. There are frequent informal social gatherings.
- 259. Society orchestras are more popular here than jazz bands or novelty groups.
- 260. Chapel services on or near the campus are well attended.
- 261. The school has an excellent reputation for academic freedom.
- 262. Campus buildings are clearly marked by signs and directories.
- 263. Students are very serious and purposeful about their work.
- 264. Education for leadership is strongly emphasized.
- 265. Students who are concerned with developing their own personal and private system of values are likely to be regarded as odd.
- 266. Introductory science or math courses are often elected by students majoring in other areas.
- 267. To most students here art is something to be studied rather than felt.
- 268. This college's reputation for marriages is as good as its reputation for education.
- 269. Students are expected to work out the details of their own program in their own way.
- 270. Most of the professors are very thorough teachers and really probe into the fundamentals of their subjects.
- 271. There is a lot of apple-polishing around here.
- 272. Most courses are a real intellectual challenge.
- 273. Students have little or no personal privacy.
- 274. The professors really talk with the students, not just at them.
- 275. Students ask permission before deviating from common policies or practices.
- 276. Most students look for variety and novelty in summer jobs.
- 277. It is easy to take clear notes in most courses.
- 278. It is very difficult to get a group decision here without a lot of argument.
- 279. A controversial speaker always stirs up a lot of student discussion.
- 280. The student leaders here have lots of special privileges.
- 281. The expression of strong personal belief or conviction is pretty rare around here.
- 282. Very few things here arouse much excitement or feeling.
- 283. The professors really push the students' capacities to the limit.
- 284. Student parties are colorful and lively.
- 285. Quite a few faculty members have had varied and unusual careers.
- 286 Rough games and contact sports are an important part of intramural athletics.
- 287. In many courses the broad social and historical setting of the material is not discussed.
- 288. Students frequently do things on the spur of the moment.
- 289. Students think about dressing appropriately and interestingly for different occasions--classes, social events, sports, and other affairs.
- 290. This school has a reputation for being very friendly.
- 291. Many faculty members seem moody and unpredictable.
- 292. Classes meet only at their regularly scheduled time and place.
- 293. Every year there are carnivals, parades, and other festive events on the campus.
- 294. Most students are interested in careers in business, engineering, management, and other practical affairs.
- 295. There is considerable interest in the analysis of value systems, and the relativity of societies and ethics.
- 296. There is a lot of interest in the philosophy and methods of science.
- 297. Concerts and art exhibits always draw big crowds of students.
- 298. Nearly everyone here has a date for the weekends.
- 299. Counseling and guidance services are really personal, patient, and extensive.
- 300. Careful reasoning and clear logic are valued most highly in grading student papers, reports, or discussions.

ORGANIZATIONAL CLIMATE INDEX

Form 1163

George G. Stern and Carl R. Steinhoff

There are 300 statements in this booklet. They are statements which describe the environment in which people work. The statements refer to daily activities, to rules and regulations and policies, to typical interests and projects, to features of the physical environment, etc. The statements may or may not be characteristic of your situation because organizations differ from one another in many ways. You are to decide which statements are characteristic of your institution

d which are not. Your answers should tell us what you believe the institution is like rather than what you might personally prefer. You won't know the answer to many of these statements, because there may not be any really definite information on which to base your answer. Your responses will simply mean that in your opinion the statement is probably true or probably false about your organization.

Do not omit any item.

DIRECTIONS

On the special answer sheet print your name, and the other information requested. Then, as you read each statement in the booklet, *blacken* space

- T when you think the statement is generally TRUE or characteristic of the organization, is something which occurs or might occur, is the way people tend to feel or act.
- F-when you think the statement is generally FALSE or not characteristic of the organization, is something which is not likely to occur, is not the way people typically feel or act.

DIRECTIONS FOR USING NCS ANSWER SHEET

The rows of response circles are numbered to correspond to the items in the Test Booklet. Each question may be answered either ① or ⑤.

In markin, your answers on the Answer Sheet, make sure that the number of the Statement is the same as the number on the Answer Sheet. Be sure to answer either ① or ⑤ for every Statement.

- Be sure to use a No. 2½ or softer writing pencil.
- Do Not Use Ball Point or Ink.
- Keep your Answer Sheet Clean.
- Do not make stray marks.
- Erase errors completely.
- Fill the circle completely.

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- 1. Criticism of administrative policies and practices is encouraged.
- 2. The competition for recognition is intense.
- 3. Errors and failures are talked about freely so that others may learn from them.
- 4. It's hard to make friends here because there is so little opportunity to meet with other people.
- 5. People treat the furnishings and equipment with care here.
- 6. There are many differences in nationality, religion, and social status represented here.
- 7. Work programs are well organized and progress systematically from week to week.
- 8. Policy matters often provoke widespread discussions that are both intense and lively.
- 9. Important people here are always addressed as Mr., Mrs. or Sir.
- 10. People here are always trying to manipulate the activities of others for their own advantage.
- 11. Knowledge about national and international affairs is valued here.
- 12. People here express their feelings openly and enthusiastically.
- 13. Discussions get quite heated, with a lot of display of feeling.
- 14. Group activities are often released to the newspapers.
- 15. People here hope to achieve future fame and recognition.
- 16. Procedures to be followed in case of fires, air raids, and accidents are not prominently posted.
- 17. People here are interested in the analysis of social and political problems.
- 18. Policy changes occur slowly and only after considerable deliberation.
- 19. Formal receptions or formal social affairs are seldom held here.
- 20. Members of the top administration are expected to take a leading role in community affairs.
- 21. No one needs to be afraid of expressing extreme or unpopular viewpoints here.
- 22. Formal seating arrangements are quite common here for all sorts of group meetings.
- 23. People really look forward to vacations, leave or weekend breaks.
- 24. It's important here to be in the right club or group.
- 25. Discussions about ethics, morality, psychological problems or personal values are not unusual.

- 26. Applications of research, experimental analysis, surveys, and other forms of scientific method are encouraged.
- 27. Much has been done with pictures, draperies, colors, and decoration to make this place pleasing to the eye.
- 28. Most of the group are young and unmarried.
- 29. Everyone here has a strong sense of being a member of the im.
- 30. Book Jealing with mathematics or logic are of interest to many of the people here.
- 31. It's necessary to be polite under all circumstances in order to stay out of trouble here.
- 32. It is fairly easy to keep up here without working too hard.
- 33. Most activities are closely supervised.
- 34. There is a lot of group spirit.
- 35. Most people here seem to be especially considerate of others.
- 36. Policies and methods of operation are frequently revised.
- 37. Administrative policy, goals, and objectives are carefully explained to everyone.
- 38. When people here disagree with an administrative decision, they work to get it changed.
- 39. People here make every effort to please the administrative staff.
- Elections, peer-evaluations, or other forms of ratings of group members by one another generate strong feeling.
- 41. The expression of strong personal belief is pretty rare around here.
- 42. People can get into very heated arguments with one another, and be the best of friends the next day.
- 43. People here put a great deal of energy into everything they do.
- 44. People here are likely to dress colorfully.
- 45. People here like to speculate on unusual opportunities for quick advancement.
- 46. The daily schedule includes some rough physical activities.
- 47. Improving one's knowledge of important works of art, music, and drama is encouraged here.
- 48. People here often change the way they do things on the spur of the moment.
- 49. People take much pride in their personal appearance.
- 50. There is a lot of interest here in projects for collecting packages of food or clothing to help out others.

- 51. One of the values most stressed here is open-mind-edness.
- 52. The administration expects that there will be no deviation from established practices no matter what the circumstances.
- 53. Social events get a lot of enthusiasm and support.
- 54. Achievements are weighed in terms of their practical value.
- 55. A lecture by an outstanding philosopher or theologian would be of interest to many of the people here.
- 56. People who are seriously interested in the natural sciences would be out of place here.
- 57. Music is never allowed when people are working.
- 58. People who have friends of the opposite sex show their affections openly.
- 59. People find others eager to help them get started.
- 60. People here spend a great deal of time thinking about and discussing complex problems.
- 61. People are seldom kept waiting when they have appointments with the administrative staff.
- 62. Getting ahead requires much intensive outside work in addition to doing your regular assignments.
- 63. Criticism or advice from an administrator is usually welcomed.
- 64. There are many opportunities for people to get together in planned social activities after hours.
- 65. People here tend to be cautious and self-controlled at all times.
- 66. The people here come from all parts of the country.
- 67. The ability to plan ahead is highly valued here.
- 68. People here are not likely to accept administrative ineptitude without complaint or protest.
- 69. The administrative staff rarely refer to one another by their first names.
- 70. The administration expects people to report violations of rules and regulations.
- 71. Daily newspapers are widely read.
- 72. The way people feel around here is always pretty evident.
- 73. Few people here would ever work to the point of exhaustion.
- 74. People here are provided with opportunities to develop skills and talents directing or coordinating the work of others.
- 75. Most people here would regard mountain-climbing or rugged camping trips as pretty pointless.

- 76. Posters, drills, or slogans stressing physical safety are not unusual here.
- 77. Few people here would be interested in attending a lecture by an outstanding literary critic.
- 78. Many social activities are unplanned and spontaneous.
- 79. People are expected to have a great deal of social grace and polish.
- 80. This place has a reputation for being indifferent to the public welfare.
- 81. Regulations are interpreted and enforced in an understanding manner.
- 82. Untidy reports or ones that depart from a specified style are almost certain to be returned unaccepted.
- 83. Most people here go to lots of parties and other social activities.
- 84. The emphasis here is on the abstract rather than the concrete and tangible.
- 85. There are many facilities and opportunities for individual creative activity.
- 86. Few people here would be interested in attending a lecture by an outstanding scientist.
- 87. Uniformity of decoration is the policy here, with no deviation from the norm.
- 88. Most people here love to dance.
- 89. People who are always offering their assistance are likely to be regarded as a nuisance.
- 90. Few people here are stimulated by intellectual activities or problems.
- 91. Almost anyone is likely to be blamed, even those who had little to do with it, if something happens to go wrong.
- 92. Personality and pull are more important than competence in getting ahead around here.
- 93. Most projects are done in groups rather than by individuals.
- 94. People have little to say to one another here.
- 95. The administrative staff are often joked about or criticized.
- 96. Everyone in this group has pretty much the same attitudes, opinions, and beliefs.
- 97. Most activities here are planned carefully.
- 98. People here speak up openly and freely.
- 99. Many people here try to pattern themselves after people who can help them.
- 100. Personal rivalries are fairly common in this place.

- 101. Most people here are not very interested in what goes on in politics or government.
- 102. People here are not only expected to have ideas but to do something about them.
- 103. There is so much to do here that people are busy all the time.
- 104. Most people here tend to be shy in groups.
- 105. Most people here are concerned with the present rather than the future.
- 106. Risk-taking in the physical sense is part of the day-to-day program.
- 107. Few people here are interested in literature, art, or music.
- 108. Quick decisions and action are not characteristic of this place.
- 109. Good manners and making a good impression are important here.
- 110. The activities of charities and social agencies are strongly supported.
- 111. Criticism is taken as a personal affront in this organization.
- 112. Neatness in this place is the rule rather than the exception.
- 113. People are always ready to drop their work and take a coffee break.
- 114. Many people here are efficient at making or repairing things.
- 115. Modern art and music get little attention here.
- 116. Few people in this group have any background in science.
- 117. There are no restaurants in this community offering unusual or exceptionally well-prepared food.
- 118. Male-female relationships sometimes become quite serious.
- 119. People are expected to work at their own problems in their own way.
- 120. Many people here enjoy talking about poetry, philosophy or religion.
- 121. People who work hard here do so in spite of the realization that someone else will be getting the credit.
- 122. People will have it in for you here if you work too hard.
- 123. The work of the individual is always evaluated in terms of group goals and objectives.
- 124. Everyone is helped to get acquainted.
- 125. A lot of people in this place walk around with a chip on their shoulder.

- 126. Familiar faces sometimes tend to disappear without natch explanation.
- 127. All work assignments are laid out well in advance, so that people can plan their own schedules accordingly.
- 128. People here thrive on difficulty the tougher things get, the harder everyone works.
- 129. People here are usually opposed to the local administrative staff.
- 130. The important people in this place expect others to show proper respect for them.
- 131. Any form of political activity is strongly discouraged by the administrative staff.
- 132. There are very few issues here which arouse much excitement or feeling.
- 133. Leadership here lacks vigor.
- 134. There are a good many colorful and controversial figures here.
- 135. Administrative policy supports the practical and the realistic.
- 136. People here are sometimes reminded to take preventive measures against illness.
- 137. People who usually talk about music, theater, or other art forms consistently are likely to be regarded as a little odd.
- 138. People here often start projects without trying to decide in advance how they will develop or where they may end.
- 139. Individuals who are not properly groomed are likely to have this called to their attention.
- 140. Service to the community is regarded as a major responsibility of the institution.
- 141. Sound reasoning is rewarded here, even though it may lead to unpopular conclusions.
- 142. Attendance is checked carefully.
- 143. No one takes their work too seriously here.
- 144. Family, social, or financial status are necessary elements for advancement or success here.
- 145. People here are not really concerned with deep philosophical or ethical matters.
- 146. A discussion about the latest scientific inventions would not be uncommon here.
- 147. People are encouraged to dress for personal comfort rather than for appearance.
- 148. The administration does not concern itself with the dating habits of people here.
- 149. People here have a great deal of freedom to do as they wish.
- 150. Thinking of alternative ways in which problems might be solved or things done differently is discouraged here.

- 151. No one is expected to suffer in silence if some regulation happens to create a personal hardship.
- 152. Good work is really recognized around here.
- 153. Work is checked to see if it is done properly and on time.
- 154. There are few opportunities for informal talk with administrators.
- 155. When people dislike policy they let the administrative staff know it in no uncertain terms.
- 156. Most members of the administrative staff have been here for many years.
- 157. Administrators are practical and efficient in the way they dispatch their business.
- 158. People avoid direct clashes with the administration at all costs.
- 159. Many people here will not hesitate to give strong public support to a project that the administrative staff is opposed to.
- 160. There are no favorites in this place; everyone gets treated alike.
- 161. Strong positions are taken here regarding civil liberties and minority groups.
- 162. Open displays of emotion have no place here.
- 163. People here can get so absorbed in their work they often lose all sense of time or personal comfort.
- 164. It's easy to find people here to talk before clubs and social groups.
- 165. There is little sympathy here for individuals who have ambitious daydreams about the future.
- 166. Conditions which involve some risk of physical danger are usually tolerated here.
- 167. People here are not concerned with the way our society is organized or how it operates.
- 168. People frequently do things on the spur of the moment.
- 169. Proper social forms and manners are not particularly important here.
- 170. There are excellent opportunities here for members of minority groups.
- 171. Many people here seem to brood, act moody, and are hard to figure out.
- 172. The buildings and grounds often look a little untidy.
- 173. Having a good time comes first here.
- 174. People with manual skills are highly respected here.
- 175. People here philosophize about different concepts of truth.

- 176. Magazines such as Scientific American are read by many people who work here.
- 177. Many people here have good personal collections of paintings and records.
- 178. Stories and novels about love are a popular form of reading material here.
- 179. The administrative staff is hardly ever concerned with the personal problems of the people who work here.
- 180. Few people here are challenged by deep thinking.
- 181. People are made to feel inadequate here for admitting that they don't know the answers.
- 182. People set high standards of achievement for themselves here.
- 183. People quickly learn what is done and not done here.
- 184. People here are reluctant to call one another by their first names.
- 185. When people dislike someone here, they make no secret of it.
- 186. New ideas are always being tried out here.
- 187. The flow of important information down from the administrative staff is smooth and efficient.
- 188. People here tend to take the easy way out when things get tough.
- 189. People delight in challenging official policies.
- 190. Anyone who knows the right people in the administration can get a better break.
- 191. The administrative staff encourages people to take an active interest in political activities.
- 192. People here tend to hide their deeper feelings from each other.
- 193. Administrators put a lot of energy and enthusiasm into directing this program.
- 194. Special events are given a great deal of fanfare and publicity.
- 195. People here talk about their future imaginatively and with enthusiasm.
- 196. Everyone here is "safety-first" conscious, anxious to avoid accidents and correct the conditions which produce them.
- 197. There are copies of famous paintings in the halls, rooms, or offices.
- 198. People who tend to say or do the first thing that occurs to them are likely to have a hard time here.
- 199. There is a general idea of appropriate dress which everyone follows.
- 200. The underdog enjoys sympathy and compassion here.

- 201. There always seem to be a lot of little quarrels going on here.
- 202. People sometimes exchange each other's responsibilities.
- 203. It's easy to get a group together for games, cokes, movies, etc.
- 204. The work atmosphere emphasizes efficiency and usefulness.
- 205. Administrators are quite often occupied with serious considerations of basic goals and values.
- 206. The latest scientific discoveries make few changes in the way this place is run.
- 207. Paintings or statues of nudes can be seen here.
- 208. The administrative staff does not consider sex a forbidden topic.
- 209. People often run errands or do other personal services for each other.
- 210. Administrators here are considered experts in their respective fields.
- 211. The administrative staff has little tolerance for complaints and protests.
- 212. Standards set by administrative staff are not particularly hard to achieve.
- 213. The public is interested in everything that is done here.
- 214. People spend a great deal of time together socially.
- 215. People are often noisy and inattentive when brought together in groups.
- 216. Most people dress and act pretty much alike.
- 217. There is no wasted time here; everything has been planned right to the minute.
- 218. People who get pushed around here are expected to fight back.
- 219. Administrators will see people by appointment only.
- 220. There would be little opposition to the formation of a committee to control conduct and ethics.
- 221. Discussions about improving society are common here.
- 222. People here can be wildly happy one minute and hopelessly depressed the next.
- 223. The day to day activities do not require a sustained or intensive effort.
- 224. Most people here are outgoing and extroverted.
- 225. Unusual or exciting plans are encouraged here.

- 226. Few people here smoke or drink.
- 227. Most people here are well-read.
- 228. People here feel free to express themselvse impulsively.
- 229. People here are always looking for compliments.
- 230. People here expect to help out with fund drives, CARE, Red Cross, etc.
- 231. Administrative staff members are frequently jealous of their authority.
- 232. There is a specific place for everything and everyone here.
- 233. People here follow the maxim "business before pleasure."
- 234. Practical people are respected more than thinkers or dreamers here.
- 235. People here often get involved in long, serious intellectual discussions.
- 236. Many people here are engaged in research pertaining to their fields of specialization.
- 237. The use of vivid or novel expressions in conversation is generally frowned upon.
- 238. Some of the more popular people here have a knack for making witty, subtle remarks with a slightly sexy tinge.
- 239. The administrative staff will go out of its way to help you with your work.
- 240. People here seem to enjoy abstract problem-solving and detached thinking.
- 241. People here learn to accept criticism without talking
- 242. The successful performance of day to day duties is routine and undemanding.
- 243. The quality of your work cannot be kept a secret here.
- 244. People often prepare their work together.
- 245. Most people pay little attention to rules and regulations.
- 246. There are conventional ways of doing things here which are rarely changed.
- 247. People do not know how to prepare to be graded or rated because they do not know what is being looked for.
- 248. People here work well under stress.
- 249. Almost no one here ever makes fun of the people, traditions or policies of this place.
- 250. People here are always trying to win an argument.

- Legend: T True. Generally true or characteristic of the organization, is something which occurs or might occur, is the way people tend to feel or act.
 - F False. Generally false or not characteristic of the organization, is something which is not likely to occur, is not the way people typically feel or act.
- 251. People here expect the world will be a better place to live because of their efforts.
- 252. Honors and special distinctions are generally awarded and received without any show of emotion.
- 253. The administrative staff expects that people will push themselves to the limit.
- 254. The administration here frowns on any form of public attention.
- 255. Not too many people want to become top leaders here.
- 256. People who are ill are encouraged to stay on the job and finish the day's work.
- 257. Many people here read magazines and books involving history, economics or political science.
- 258. Joking and laughing are usual in work situations here.
- 259. Looking and acting "right" is expected.
- 260. The people here are easily moved by the misfortunes or distress of others.
- 261. Everyone has the same opportunity to make good.
- 262. Communication within the organization is always carried on through formal channels.
- 263. People are always very serious and purposeful about their work.
- 264. The administration is satisfied to achieve short range goals and objectives.
- 265. People who are concerned with developing their own personal and private system of values would not fit in here.
- 266. The administration is research conscious.
- 267. Little attempt has been made to make this place comfortable or attractive.
- 268. There is a lot of steady dating here.
- 269. People here mind their own business.
- 270. People who attempt discussions on serious subjects are often made to feel foolish or out-of-place here.
- 271. There is a lot of apple-polishing around here.
- 272. Most activities here present a real personal challenge.
- 273. The quality of your work is rated or evaluated frequently.
- 274. Members of the administrative staff listen to people as well as direct them.
- 275. People ask permission before deviating from common policies or practices.

- 276. People here generally look for novelty and variety.
- 277. Most people here follow a regular plan for work and play.
- 278. It is always difficult to get a group decision here without a lot of discussion.
- 279. Administrators are sometimes given uncomplimentary nicknames.
- 280. There is a recognized group of leaders who receive special privileges.
- 281. Social issues are rarely discussed here.
- 282. People respond to pressure here in a calm and mild-mannered way.
- 283. People here feel they must really work hard because of the important nature of their work.
- 284. Parties are colorful and lively here.
- 285. A number of people here have had varied and unusual careers.
- 286. Few people bother with rubbers, hats, or other special protection against the weather.
- 287. Classical music is practically never heard here.
- 288. Programs here are quickly changed to meet new conditions.
- 289. People are always carefully dressed and neatly groomed.
- 290. "Lend a helping hand" could very well be the motto of this place.
- 291. Many people here are superstitious.
- 292. Formal rules and regulations have a very important place here.
- 293. People here believe that "all work and no play makes Jack a dull boy."
- 294. People here are generally efficient and successful in practical affairs.
- 295. There is considerable interest in the analysis of value systems and the relativity of societies and ethics.
- 296. There is a lot of interest in the philosophy and goals of science here.
- 297. Most people here attend concerts or art exhibits whenever they get the chance.
- 298. Frank discussions about sex are not uncommon among people here.
- 299. People here are usually quick to help each other out.
- 300. Careful reasoning and clear logic are highly valued here.

STERN ACTIVITIES INDEX

Form 1158

George G. Stern, Syracuse University

This booklet contains a number of brief statements describing many different kinds of activities. You will like some of these things. They will seem more pleasant than unpleasant to you, perhaps even highly enjoyable. There will be others that you will dislike, finding them more unpleasant than pleasant. The activities listed in this booklet have been obtained from a great many different persons. People differ in the kinds of things they enjoy, like to do, or find pleasant to experience. You are to decide which of these you like and which you dislike.

DIRECTIONS

On the special answer sheet print your name, and the other information requested. Then, as you read each statement in the booklet, **blacken** space

- L if the item describes an activity or event that you would like, enjoy, or find more pleasant than unpleasant.
- D—if the item describes an activity or event that you would dislike, reject, or find more unpleasant than pleasant.

Be sure to fill in the whole answer space with a heavy black mark, using any #2-1/2 or softer pencil. Do **not** use ball point or ink.

YOU MUST ANSWER EVERY ITEM.

Work rapidly, going through the entire list of statements as quickly as you can. Occasionally compare item numbers from the booklet with the answer sheet space to see that they correspond. Please do not make any stray marks on the answer sheet or in this booklet. Erase all errors and stray marks completely.

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Legend: L - if the item describes an activity or event that you would like, enjoy, or find more pleasant than unpleasant.

D - if the item describes an activity or event that you would dislike, reject, or find more unpleasant than pleasant.

- 1. Taking the blame for something done by someone I like.
- 2. Setting difficult goals for myself.
- 3. Concealing a failure or humiliation from others.
- 4. Having other people let me alone.
- 5. Getting what is coming to me even if I have to fight for it.
- 6. Being quite changeable in my likes and dislikes.
- 7. Scheduling time for work and play during the day.
- 8. Working twice as hard at a problem when it looks as if I don't know the answer.
- 9. Seeing someone make fun of a person who deserves it.
- 10. Persuading a group to do something my way.
- 11. Being a newspaperman who crusades to improve the community.
- 12. Listening to music that makes me feel very sad.
- 13. Taking up a very active outdoor sport.
- 14. Keeping in the background when I'm with a group of wild, fun-loving, noisy people.
- 15. Toughening myself, going without an overcoat, seeing how long I can go without food or sleep, etc.
- 16. Diving off the tower or high board at a pool.
- 17. Learning about the causes of some of our social and political problems.
- 18. Doing something crazy occasionally, just for the fun of it.
- 19. Imagining what I would do if I could live my life over again.
- 20. Feeding a stray dog or cat.
- 21. Taking special precautions on Friday, the 13th.
- 22. Washing and polishing things like a car, silverware, or furniture.
- 23. Making my work go faster by thinking of the fun I can have after it's done.
- 24. Being good at typewriting, knitting, carpentry, or other practical skills.
- 25. Understanding myself better.

- 26. Learning how to prepare slides of plant and animal tissue, and making my own studies with a microscope.
- 27. Holding something very soft and warm against my skin.
- 28. Talking about how it feels to be in love.
- 29. Belonging to a close family group that expects me to bring my problems to them.
- 30. Concentrating intently on a problem.
- 31. Suffering for a good cause or for someone I love.
- 32. Working for someone who will accept nothing less than the best that's in me.
- 33. Defending myself against criticism or blame.
- 34. Going to the park or beach with a crowd.
- 35. Shocking narrow minded people by saying and doing things of which they disapprove.
- 36. Getting up and going to bed at the same time each day.
- 37. Planning a reading program for myself.
- 38. Returning to a task which I have previously failed.
- 39. Doing what most people tell me to do, to the best of my ability.
- 40. Having other people depend on me for ideas or opinions.
- 41. Being an important political figure in a time of crisis.
- 42. Crying at a funeral, wedding, graduation, or similar ceremony.
- 43. Exerting myself to the utmost for something unusually important or enjoyable.
- 44. Wearing clothes that will attract a lot of attention.
- 45. Working until I'm exhausted, to see how much I can take.
- 46. Being careful to wear a raincoat and rubbers when it rains.
- 47. Studying the music of particular composers, such as Bach, Beethoven, etc.
- 48. Acting impulsively just to blow off steam.
- 49. Thinking about ways of changing my name to make it sound striking or different.
- 50. Discussing with younger people what they like to do and how they feel about things.

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D – if the item describes an activity or event that you would divike, reject, or find more unpleasant than pleasant.

- 51. Waiting for a falling star, white horse, or some other sign of success before I make an important decision.
- 52. Keeping my bureau drawers, desks, etc., in perfect order.
- 53. Spending most of my extra money on pleasure.
- 54. Learning how to repair such things as the radio, sewing machine, or car.
- 55. Thinking about different kinds of unusual behavior, like insanity, drug addiction, crime, etc.
- 56. Studying wind conditions and changes in atmospheric pressure in order to better understand and predict the weather.
- 57. Eating after going to bed.
- 58. Watching a couple who are crazy about each other.
- 59. Working for someone who always tells me exactly what to do and how to do it.
- 60. Finding the meaning of unusual or rarely used words.
- 61. Being polite or humble no matter what happens.
- 62. Setting higher standards for myself than anyone else would, and working hard to achieve them.
- 63. Admitting when I'm in the wrong.
- 64. Leading an active social life.
- 65. Doing something that might provoke criticism.
- 66. Rearranging the furniture in the place where I live.
- 67. Putting off something I don't feel like doing, even though I know it has to be done.
- 68. Having to struggle hard for something I want.
- 69. Listening to a successful person tell about his experience.
- 70. Getting my friends to do what I want to do.
- 71. Taking an active part in social and political reform.
- 72. Avoiding excitement or emotional tension.
- 73. Staying up all night when I'm doing something that interests me.
- 74. Speaking at a club or group meeting.
- 75. Imagining myself president of the United States.

- 76. Crossing streets only at the corner and with the light.
- 77. Listening to TV or radio programs about political and social problems.
- 78. Being in a situation that requires quick decisions and action.
- 79. Pausing to look at myself in a mirror each time I pass one.
- 80. Helping to collect money for poor people.
- 81. Paying no attention to omens, signs, and other forms of superstition.
- 82. Keeping an accurate record of the money I spend.
- 83. Dropping out of a crowd that spends most of its time playing around or having parties.
- 84. Helping to direct a fund drive for the Red Cross, Community Chest, or other organizations.
- 85. Imagining life on other planets.
- 86. Reading articles which tell about new scientific developments, discoveries, or inventions.
- 87. Chewing on pencils, rubber bands, or paper clips.
- 88. Talking about who is in love with whom.
- 89. Being a lone wolf, free of family and friends.
- 90. Spending my time thinking about and discussing complex problems.

THE PROPERTY OF STREET

- 91. Trying to figure out how I was to blame after getting into an argument with someone.
- 92. Competing with others for a prize or goal.
- 93. Being ready with an excuse or explanation when criticized.
- 94. Meeting a lot of people.
- 95. Arguing with an instructor or superior.
- 96. Being generally consistent and unchanging in my behavior.
- 97. Going to a party where all the activities are planned.
- 98. Doing a job under pressure.
- 99. Going along with a decision made by a supervisor or leader rather than starting an argument.
- 100. Organizing groups to vote in a certain way in elections.

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Legend: L - if the item describes an activity or event that you would like, enjoy, or find more pleasant than unpleasant.

D – if the item describes an activity or event that you would dislike, reject, or find more unpleasant than pleasant.

- 101. Living a life which is adventurous and dramatic.
- 102. Having someone for a friend who is very emotional.
- 103. Sleeping long hours every night in order to have lots of rest.
- 104. Playing music, dancing, or acting in a play before a large group.
- 105. Thinking about what I could do that would make me famous.
- 106. Riding a fast and steep roller coaster.
- 107. Comparing the problems and conditions of today with those of various times in the past.
- 108. Doing whatever I'm in the mood to do.
- 109. Daydreaming about what I would do if I could live my life any way I wanted.
- 110. Comforting someone who is feeling low.
- 111. Avoiding things that might bring bad luck.
- 112. Arranging my clothes neatly before going to bed.
- 113. Getting as much fun as I can out of life, even if it means sometimes neglecting more serious things.
- 114. Learning how to make such things as furniture or clothing myself.
- 115: Trying to figure out why the people I know behave the way they do.
- 116. Doing experiments in physics, chemistry or biology in order to test a theory.
- 117. Sleeping in a very soft bed.
- 118. Seeing love stories in the movies.
- 119. Having someone in the family help me out when I'm in trouble.
- 120. Working crossword puzzles, figuring out moves in checkers or chess, playing anagrams or scrabble, etc.
- 121. Admitting defeat.
- 122. Taking examinations.
- 123. Being corrected when I'm doing something the wrong way.
- 124. Belonging to a social club.
- 125. Teasing someone who is too conceited.

- 126. Moving to a new neighborhood or city, living in a different country, etc.
- 127. Finishing something I've begun, even if it is no longer enjoyable.
- 128. Staying away from activities which I don't do well.
- 129. Following directions.
- 130. Being able to hypnotize people.
- 131. Playing an active part in community affairs.
- 132. Going on an emotional binge.
- 133. Walking instead of riding whenever I can.
- 134. Doing something that will create a stir.
- 135. Thinking about winning recognition and acclaim as a brilliant military figure.
- 136. Standing on the roof of a tall building.
- 137. Studying different types of government, such as the American, English, Russian, German, etc.
- 138. Doing things on the spur of the moment.
- 139. Having lots of time to take care of my hair, hands, face, clothing, etc.
- 140. Having people come to me with their problems.
- 141. Being especially careful the rest of the day if a black cat should cross my path.
- 142. Recopying notes or memoranda to make them neat.
- 143. Finishing some work even though it means missing a party or dance.
- 144. Working with mechanical appliances, household equipment, tools, electrical apparatus, etc.
- 145. Thinking about what the end of the world might be like.
- 146. Studying the stars and planets and learning to identify them.
- 147. Listening to the rain fall on the roof, or the wind blow through the trees.
- 148. Flirting.
- 149. Knowing an older person who likes to give me guidance and direction.

150. Being a philosopher, scientist, or professor.

D - if the item describes an activity or event that you would dislike, reject, or find more unpleasant than pleasant.

- 151. Having people laugh at my mistakes.
- 152. Working on tasks so difficult I can hardly do them.
- 153. Keeping my failures and mistakes to myself.
- 154. Going to parties where I'm expected to mix with the whole crowd.
- 155. Annoying people I don't like, just to see what they will do.
- 156. Leading a well-ordered life with regular hours and an established routine.
- 157. Planning ahead so that I know every step of a project before I get to it.
- 158. Avoiding something at which I have once failed.
- 159. Turning over the leadership of a group to someone who is better for the job than I.
- 160. Being an official or a leader.
- 161. Actively supporting a movement to correct a social evil.
- 162. Letting loose and having a good cry sometimes.
- 163. Taking frequent rest periods when working on any project.
- 164. Being the only couple on the dance floor when everyone is watching.
- 165. Imagining situations in which I am a great hero.
- 166. Driving fast.
- 167. Talking about music, theater or other art forms with people who are interested in them.
- 168. Controlling my emotions rather than expressing myself impulsively.
- 169. Catching a reflection of myself in a mirror or window.
- 170. Lending my things to other people.
- 171. Carrying a good luck charm like a rabbit's foot or a four-leaf clover.
- 172. Making my bed and putting things away every day before I leave the house.
- 173. Going to a party or dance with a lively crowd.
- 174. Managing a store or business enterprise.
- 175. Seeking to explain the behavior of people who are emotionally disturbed.

- 176. Going to scientific exhibits.
- 177. Chewing or popping gum.
- 178. Reading novels and magazine stories about love.
- 179. Having others offer their opinions when I have to make a decision.
- 180. Losing myself in hard thought.
- 181. Accepting criticism without talking back.
- 182. Doing something very difficult in order to prove I can do it.
- 183. Pointing out someone else's mistakes when they point out mine.
- 184. Having lots of friends who come to stay with us for several days during the year.
- 185. Playing practical jokes.
- 186. Doing things a different way every time I do them.
- 187. Keeping to a regular schedule, even if this sometimes means working when I don't really feel like it.
- 188. Quitting a project that seems too difficult for me.
- 189. Listening to older persons tell about how they did things when they were young.
- 190. Organizing a protest meeting.
- 191. Getting my friends to change their social, political, or religious beliefs.
- 192. Yelling with excitement at a ball game, horse race, or other public event.
- 193. Having something to do every minute of the day.
- 194. Speaking before a large group.
- 195. Imagining how it would feel to be rich and famous.
- 196. Playing rough games in which someone might get hurt.
- 197. Finding out how different languages have developed, changed, and influenced one another.
- 198. Letting my reasoning be guided by my feelings.
- 199. Dressing carefully, being sure that the colors match and the various details are exactly right.
- 200. Taking care of youngsters.

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- Legend: L if the item describes an activity or event that you would like, enjoy, or find more pleasant than unpleasant.
 - D if the item describes an activity or event that you would dislike, reject, or find more unpleasant than pleasant.
- 201. Having a close friend who ignores or makes fun of superstitious beliefs.
- 202. Shining my shoes and brushing my clothes every day.
- 203. Giving up whatever I'm doing rather than miss a party or other opportunity for a good time.
- 204. Fixing light sockets, making curtains, painting things, etc., around the house.
- 205. Reading stories that try to show what people really think and feel inside themselves.
- 206. Collecting data and attempting to arrive at general laws about the physical universe.
- 207. Sketching or painting.
- 208. Daydreaming about being in love with a particular movie star or entertainer.
- 209. Having people fuss over me when I'm sick.
- 210. Engaging in mental activity.
- 211. Making a fuss when someone seems to be taking advantage of me.
- 212. Choosing difficult tasks in preference to easy ones.
- 213. Apologizing when I've done something wrong.
- 214. Coing to the park or beach only at times when noone else is likely to be there.
- 215. Questioning the decisions of people who are supposed to be authorities.
- 216. Eating my meals at the same hour each day.
- 217. Doing things according to my mood, without following any plan.
- 218. Doing something over again, just to get it right.
- 219. Disregarding a supervisor's directions when they seem foolish.
- 220. Talking someone into doing something I think ought to be done.
- 221. Trying to improve my community by persuading others to do certain things.
- Being with people who seem always to be calm, unstirred, or placid.
- 223. Giving all of my energy to whatever I happen to be doing.
- 224. Being the center of attention at a party.
- 225. Setting myself tasks to strengthen my mind, body, and will power.

- 226. Skiing on steep slopes, climbing high mountains, or exploring narrow underground caves.
- 227. Learning more about the work of different painters and sculptors.
- 228. Speaking or acting spontaneously.
- 229. Imagining the kind of life I would have if I were born at a different time in a different place.
- 230. Talking over personal problems with someone who is feeling unhappy.
- 231. Going ahead with something important even though I've just accidentally walked under a ladder, broken a mirror, etc.
- 232. Keeping my room in perfect order.
- 233. Being with people who are always joking, laughing, and out for a good time.
- 234. Being treasurer or business manager for a club or organization.
- 235. Imagining what it will be like when rocket ships carry people through space.
- 236. Reading scientific theories about the origin of the earth and other planets.
- 237. Eating so much I can't take another bite.
- 238. Listening to my friends talk about their love-life.
- 239. Receiving advice from the family.
- 240. Solving puzzles that involve numbers or figures.
- 241. Taking the part of a servant or waiter in a play.
- 242. Sacrificing everything else in order to achieve something outstanding.
- 243. Having my mistakes pointed out to me.
- 244. Going on a vacation to a place where there are lots of people.
- 245. Fighting for something I want, rather than trying to get it by asking.
- 246. Avoiding any kind of routine or regularity.
- 247. Organizing my work in order to use time efficiently.
- 248. Avoiding some things because I'm not sure I'll be successful at it.
- 249. Carrying out orders from others with snap and enthusiasm.
- 250. Directing other people's work.

Legend: L - if the item describes an activity or event that you would like, enjoy, or find more pleasant than unpleasant.

D – if the item describes an activity or event that you would dislike, reject, or find more unpleasant than pleasant.

- 251. Being a foreign ambassador or diplomat.
- 252. Seeing sad or melodramatic movies.
- 253. Avoiding things that require intense concentration.
- 254. Telling jokes or doing tricks to entertain others at a large gathering.
- 255. Pretending I am a famous movie star.
- 256. Swimming in rough, deep water.
- 257. Studying the development of English or American literature.
- 258. Being guided by my heart rather than by my head.
- 259. Making my handwriting decorative or unusual.
- 260. Taking care of someone who is ill.
- 261. Finding out which days are lucky for me, so I can hold off important things to do until then.
- 262. Having a special place for everything and seeing that each thing is in its place.
- 263. Doing something serious with my leisure time instead of just playing around with the crowd.
- 264. Learning how to raise attractive and healthy plants, flowers, vegetables, etc.
- 265. Thinking about the meaning of eternity.
- 266. Reading about how mathematics is used in developing scientific theories, such as explanations of how the planets move around the sun.
- 267. Walking along a dark street in the rain.
- 268. Being romantic with someone I love.
- 269. Having people talk to me about some personal problem of mine.
- 270. Following through in the development of a theory, even though it has no practical applications.
- 271. Telling others about the mistakes I have made and the sins I have committed.
- 272. Picking out some hard task for myself and doing it.
- 273. Concealing my mistakes from others whenever possible.
- 274. Inviting a lot of people home for a snack or party.
- 275. Proving that an instructor or superior is wrong.

- 276. Staying in the same circle of friends all the time.
- 277. Striving for precision and clarity in my speech and writing.
- 278. Giving up on a problem rather than doing it in a way that may be wrong.
- 279. Having friends who are superior to me in ability.
- 280. Influencing or controlling the actions of others.
- 281. Converting or changing the views of others.
- 282. Being unrestrained and open about my feelings and emotions.
- 283. Doing things that are fun but require lots of physical exertion.
- 284. Doing things which will attract attention to me.
- 285. Thinking about how to become the richest and cleverest financial genius in the world.
- 286. Being extremely careful about sports that involve some danger like sailing, hunting, or camping.
- 287. Reading editorials or feature articles on major social issues.
- 288. Making up my mind slowly, after considerable deliberation.
- 289. Trying out different ways of writing my name, to make it look unusual.
- 290. Providing companionship and personal care for a very old helpless person.
- 291. Going to a fortune-teller, palm reader or astrologer for advice on something important.
- 292. Keeping a calendar or notebook of the things I have done or plan to do.
- 293. Limiting my pleasures so that I can spend all of my time usefully.
- 294. Being efficient and successful in practical affairs.
- 295. Concentrating so hard on a work of art or music that I don't know what's going on around me.
- 296. Studying rock formations and learning how they developed.
- 297. Reading in the bathtub.
- 298. Reading about the love affairs of movie stars and other famous people.
- 299. Being with someone who always tries to be sympathetic and understanding.
- 300. Working out solutions to complicated problems, eve a though the answers may have no apparent, immediate usefulness.

APPENDIX III 1963-1964 SYRACUSE STUDY SAMPLE PROGRAM CHARACTERISTICS

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1963-1964 Syracuse Study Sample Program Characteristics

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2 A	Arizona St. U.	144-512-64-11-09	Brazil	က	က	Health-RCA	70	54	25	22	85	82	-
3 B	Brandeis U.	145-511-64-06,07-08,08-1	Bolivia	က	ഹ	Univ. Ed/Health	73	46	25	20	104	92	7
4 B	Brooklyn Col.	139-514-63-10-10	Colombia	က	4	Health/Nurs.	19	14	0	14	66	66	н
ιυ Ω	Calif.St.ColLA	121-513-64-05-09-2	Chile	က	7	UCD/UCA	52	Ţ	56	15		85	-
	Calif.St.ColLA	121-514-64-06-06	Colombia	က	9	Phys. Ed. /YMCA		30	28	0	89		7
	Calif., Univ. of	106-386-63-03-09-1	India	4	7	Ag Ext	57	37	36	0	95	95	Н
	Calif., Univ. of	106-529-64-07-08	Venezuela	က	7	UCA	99	44	56	14	82	82	-
	Camp David Crozier	135-517-64-01-02	Dom. Repub.	က	-	Ag Ext/RCA	42	41	30	11	106	82	7
	Central State U.	3-	Nigeria	-	-	Ag Ext/CD	117	26	49	0	61	19	н
	Cornell	500-	Lat Am Reg.	က	ς.	Education	59	56	13	13	123	123	н
		141-514-63-08-09	Colombia	က	7	UCA	23	44	19	23	104	87	7
_	bia Tchrs	141-620-63-02-09	Nigeria	п		Sec & U Ed.	73	64	41	24	83	83	ч
	Univ.	108-518-63-06-11-1	Ecuador	က		RCA & UCA	28	42	22	20	97	89	7
	r, 1	108-529-64-04,05-06	Venezuela	က	9	RCA/Coop/Ed	112	20	28	22	88	67	ស
			Somali	-	വ	Sec. Educ.	74	49	36	14	67	67	ч
	Exp. Int. Liv.		Jamaica	က	5	Voc/Sec Ed	30	56	17	0	31	34	ო
	Georgetown U.		Colombia	က	2	Univ. Educ.	99	27	28	22	81	81	-
	Georgetown U.	111-513-64-02-06-1	Chile	က	2	Univ. Educ.	21	23	0	0	105	82	7
	lawaii, Univ. of	128-493-64-01-02	Thailand	7	9	RCA, TEFL	26	20	56	24	98	98	-1
	Howard	137-678-63-02-08	Gabon	٦	٦	Pub. Works	27	22	22	0	100	53	ო
22 I	na U.	5-636-64	Sierra L.	٦	ស	Sec Educ	82	20	18	32	70	20	ч
	Kansas State U.	114-517-64-01,02-07	Dom. Repub.	ო	1	Ag	83	20	31	19	111	81	7
24 L	Lincoln U.	142-616-64-04-09	Tanzania	ч	Ŋ	Elem Educ	28	25	14	11	06	69	8
-	Margnette	127-512-64-03-06	Brazil	က	7	Guan. RCA	65	47	15	32	76	9/	н
	•	134-505-64-01-06	Br. Honduras	က	S	Elem & Sec Ed	40	31	20	ŢŢ	78	57	7
	Missouri U-Kan.City	113-514-64-05-06-2	Colombia	က	က	CD	20	0	19	28	75	75	Н
	Nebraska, Univ.	143-514-64-07-08	Colombia	က	9	Ag Ext-HE	64	48	35	13	112	83	7
	Σ	103-512-64-04-06	Brazil	က	4	Guan. Health	26	37	17	20	83	83	-
	Mexico	599	Colombia	က	က	UCA/RCA	57	41	41	0	104	104	Н
	New Mexico U.	103-514-63-07-09	Colombia	က	က	UCA/RCA	9	51	20	31	102	102	Н
	New Mexico U.	103-513-64-01-03	Chile	က	ч	RCA	44	29	15	14	82	82	Н
	Mexico	-529-64-03-	Venezuela	က	-1	RCA	35	29		10	82	82	-
		3-519-63-	El Salvador	ო	-1	Ag Ext/RCA		18	æ	0	107		7
	New Mexico State	133-514-64-03,05-06	Colombia	က		Phys Ed.	92	61	23	38	86	86	Н

1963-1964 Syracuse Study Sample Program Characteristics -- Continued

1		-6-0								Tonoth) t	
	College	epon	111100	40,400		Prog	Study	dy Sample	ole	Training Training	in or	Ü
		Starting	Commery	uo16ax	Specialty	Size	5	۲ «		1408		Code
-		Col Ctry Yr Seq Mo Seq		Code Code	ode ^D		*		Female	Program	Phase	
36	NYU	117-512-64-08-09	Brazil	3 4	Guan. Health	67	43	15	28	78	70	-
37	ż	110-614-64-01-06	Malawi	7	Public	56	46	3 6	5 4	78		4 -
38	N. Carolina	112-513-64-03-06	Chile			70	48	36	; =	77	2,7	٦,
39	N. Ill	102-494-64-01-07	Malaysia	2 6		92	38	22	16	98	98	- H
40	Notre	130-528-64-01-06	Uruguay	m	UCA CA	20	17	00) .C	96	75	1 0
41	Oberl	029-600-64-01-06	Fr. W. Africa			89	54	20	26	06	5 5	3 (r
42	Ohio U.	32-694-64-	Cameroon	-1	Sec Educ	69	43	32	17	74	74) - -
43	Oklahoma,		Bolivia	ъ 4		17	14	0	0	95	2.00	۱ ۸
44	Oklahoma, Univ	22-527-64-05-	Peru	3 1		20	49	44	0	8 6	55	ı m
45	Oregon, State	100-386-64-04,05-09	India	4	. CD/Poultry	99	51	52	0	84	84	
46	Oregon, Univ.	115-367-64-02-06	Nepal	4	Se	40	38	18	0	86	86	
47	Portland St.	265	Iran	4		37	32	28	0	20	70	
48	Portland	104-277-64-01-06-2	Turkey	4	TEFL	112	0	56	24	75	75	l - -
49	Roberts	109-277-64-01-06-1	Turkey	4	TE	59	43	19	23	28	28	- ۱
20	Rutge	532-63-	Jamaica	3		37	24	12	12	84	84	- ۱
51	St. Louis U.	138-515-64-03-10	Costa Rica	3	Univ	82	20	5 6	24	112	ω . ις	۱ ۸
52	So. Illinois	116-522-64-03-08	Honduras	3	Educ	52	41	21	19	118	8 8	
23	So. Illir	116-664-64-04-08	Tunisia	4		48	42	25	19	75	7.5	- ،
54	Syracuse	616-64-04-09	Tanzania	1 5	Up. Prim	87	20	15	35	92	76	I =
52		087-614-64-02,03-09	Malawi			130	65	41	24	06	06	ı
26	Syracuse U.	087-699-63-02-09	Malawi	1 6	Coops. Educ	69	g	75	=	103	26	c
22	Texas, Univ. of	131-608-64-03-08	Morocco		RCA	23	32	3 :	1 6	96	9 4	4 m
28	UCLA	107-620-63-03-10	Nigeria			58	49	24	25	74	7.4) -
29	UCLA	107-636-64-01-02	Sierra L.	1 6	Sec Educ	40	63	; <u>[</u>	2 -	י ע ע	י ע ס	٦,
09		107-693-64-01-03	Togo			32	20	; c	, Y	84	00	4 -
19		126-608-64-02-06	Morocco	•	•	32	29	· c	50	י מ מ	• ~ α	-، 1-
62		129-265-64-03-06	Iran		Aq/CD	57	20	49) C) a) @	4 -
63		511-64-	Bolivia	3 1	Health-San.	35	30	: :	9 6	10.	7 2	٦ ،
64	isconsin,	1	Peru		Nutrition	52	41	21	20	201	76	4 -
65	Wisconsin, UMilw.	140-386-64-03-06	India	4 5	Educ	70	5	i C	2 C	7 2	7 7	4 -
	Total					3.756		,	<u>}</u>		7	4
	Sampre					~	,505	2,480	0-			
		₫S _Q	lty		aining	j j		200				
	l. Africa 2. Far East	1.	Rural			only	2					
		3.	n-Rural Mixed		Unity.	Mexico	KICO					
		Edst, S. Asia 4.	lth Sation		Univ	exico +	Puert	Puerto Rico				

~Specialty 1. Rural 2. Urban 3. Urban-Rural Mixed 4. Health 5. Education 6. Education/CD or CA Mixed

ERIC Full fast Provided by ERIC

APPENDIX IV

PROGRAM OUTCOME MEASURES

iv. of		Prog.			Ratings	ngs	Rati	Rating
iv. of	Country	Size	Training	Overseas	No. of Ratings	Average	No. of Ratings	Average Rating
1	Colombia	33	. 1818	. 0741	31	3.0968	'	
	Brazil	70	. 3286	. 0426	ı	i	i	i
	Bolivia	73	. 3425	0000.	22	2.6818	i	i
Ι.	Colombia		.3158	.1539	ı	i	ŗ	i
1LA	Chile	55	H		i	i	i	i
1La	Colombia	49	. 1836	0000.	1	ſ	i	i
v. of	India	22	57	.0417	20	•	30	3.4211
v. of	Venezuela	99	.4091	.0182	34	3.5588	i	i
Crozier	Dom. Repub.		. 1667	. 0857	14	•	1 9	1 1
te U.	_	117	. 2906	0	49	•	10	2.7126
	Lat. Am. Reg.	53	. 2454	Q	i	i	ı	
c. Work	Colombia	23	. 2642	σ	i	ı	22	2.8067
hrs. Col.	Nigeria	73	. 2466	4	29	2.9655	i	i
v. of	Ecuador		. 4138	. 1471	1	i	i	i
v. of	Venezuela	112	46	.0135	10	2.90	41	20
	Somali	74	. 2162	0	30	3.0000	27	9
iv.	Jamaica	30	\circ	∞	1	ı	ı	ı
u.	Colombia	99	\sim	.0541	1	i	ı	i
ü.	Chile	51	3	σ	i	i	ı	ı
v. of	Thailand	26		. 0286	18	3.0556	ı	i
	Gabon	27	2	0	14	.142	17	2.7282
	Sierra L.	82	. 1882	0	ı	i		1
e U.	Dom. Repub.	83	85	. 0926	1	ı	13	2.8528
	Tanzania	28	78	0000.	17	. 52	i	i
	Brazil	65	53	. 0239	35	. 94	ω	3.5357
niv.	Br. Honduras	40	8		. 16	. 75	i	ı
Kan. City	Colombia	20	. 2571	.0517	29	3.0345	i	i
niv.	Colombia	64	2	0000.	39	.77	i	i
u.	Brazil	26	. 4821	0000.	23	. 95	i	i
u.	Colombia	22	38	. 0938	1	ı	12	2.7377
u.	Colombia	09	. 1833	\sim	1	ı	43	.812
u.	Chile	44	54	.0417	1	i		i
U. State	Venezuela El Salvador	35 28	. 4286 . 2857	. 2500	15	2.8667	11	2.9110 2.8788
State	Colombia	92	43	. 0222	37	. 027	i	ŧ

a₍-) indicates no data available.

บ	2	age	ng											2826	58	•							•	•					•	•		
Overseas ffectivene	ting	Avera	Ratin	•	•		•	•	•	•	•	•	•	3.2	•	•	•	'	•	•	ı	•	•	ı	•	'	•	•	•	•	•	•
Ove	Rat	No. of	Ratings	ı	i	i	i	ı	i	i	i	i	ŀ	22	24	i	i	i	i	i	i	i	i	i	i	i	i	i	i	i	i	i
Board	ngs	Average	Rating	i	2.8889	ı	i	3,0000	i	i	3.2500	9	•	i	ı	3.4286	i	i	i	i	1	ω.	92	i	2.7500	i	i	i	2.6429	i	3.2667	i
Final	Ratings	No. of	Ratings	ì	18	i	i	9	ı	i	ω	22	34	ı	ı	26	ı	i	i	i	i	43	51	i	20	i	i	i	14	ı	15	i
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	Attı	E 7 7 7	ıraılırı	œ	. 2679	Н		.9500	\circ	\vdash	ഥ	4	4	വ		.1964		\circ	Ŋ	വ	_	_	\vdash	-	C	5	2	2	∞	9	.3143	3
				49	26	70	92	20		69	17	20	99	40	37	112	29	37	85	52	48	87	130	69	23	28	40	32	32	22	ა გ	27
	Country	ı		Brazil	Malawi	Chile	Malaysia	$\tt Uruguay$	Fr. W. Africa	Cameroon	Bolivia	Peru	India	Nepal	Iran	\mathtt{Turkey}	\mathtt{Turkey}	Jamaica	Costa Rica	Honduras	Tunisia	Tanzania	Malawi	Malawi	Morocco	Nigeria	Sierra L.	Togo	Morocco	Iran	Bolivia	reru
	College			NYU	N. Carolina U.	N. Carolina State	ois	Notre Dame	Oberlin	Ohio U.	Oklahoma, Univ. of	Univ. o	Oregon, State U.	•	st.	Portland St. Col.	ပိ	Rutgers Univ.	t. Lo	llino	So. Illinois	S	Syracuse U.	Syracuse U.	Texas, Univ. of	UCLA	UCLA				Washington Univ.	WINCOUNTY, O MITM.

a (-) indicates no data available.

APPENDIX V

PSYCHOMETRIC CHARACTERISTICS OF THE ORGANIZATIONAL CLIMATE INDEX
PEACE CORPS NORM GROUP SCALES AND FACTORS

ERIC TO THE PROPERTY OF THE PR

ORGANIZATIONAL CLIMATE INDEX SCALE CHARACTERISTICS a

	Scale	Item Index ^b	$\overline{\mathbf{x}}$	б	Reliability ^C
1.	Abasement-Assurance	.40	2.66	1.66	. 52
2.	Achievement	.42	6.82	1.90	.65
3 .	Adaptibility-Defensiveness	.41	7.26	1.68	.46
4.	Affiliation-Rejection	.35	7.82	1.51	. 55
5.	Aggression-Blame Avoidance	.42	3.05	1.78	. 56
6.		. 44	6.64	1.78	.49
7.		.61	6.18	2.49	.76
8.	Counteraction-Inferiority Avoidance	. 44	7.16	1.82	. 54
9.	Deference-Restiveness	.42	4.67	1.68	.49
10.	Dominance-Tolerance	. 36	2.56	1.49	. 47
11.	Ego Achievement	. 38	7.83	1.64	.56
12.	Emotionality-Placidity	.42	6.45	1.75	.49
13.	Energy-Passivity	.45	7.53	1.94	. 68
-	Exhibitionism-Inferiority Avoidance	. 44	6.71	1.82	. 54
15.	Fantasied Achievement	. 38	6.46	1.57	.43
16.	Harm Avoidance-Risktaking	. 39	4.39	1.60	.43
17.	Humanities, Social Science	.42	7.23	1.67	.64
18.	Impulsiveness-Deliberation	. 48	6.14	1.93	. 59
19.	Narcissism	.53	3.67	2.15	.67
20.	Nurturance-Rejection	. 48	6.06	1.95	.62
21.	Objectivity-Projectivity	. 36	8.46	1.54	. 66
_22.	Order-Disorder	.44	3.56	1.78	. 52
23.	Play-Work	. 37	5.02	1.58	.50
24 .	Practicalness-Impracticalness	.43	5.79	1.50	.41
_25.	Reflectiveness	.51	7.07	2.15	.70
26.	Science	.60	5.32	2.41	.74
2 7.	Sensuality-Puritanism	. 38	6.17	1.69	.50
_28.	Sexuality-Prudishness	. 36	5.83	1.53	. 44
29.	Supplication-Autonomy	.32	7.37	1.40	. 39
30.	Understanding	.45	7.39	1.88	. 67

^aBased on N = 2,511 individuals.

b Average EBEL Item Discrimination per scale

CKuder-Richardson Formula 20.

Intercorrelation Matrix of Individual Scale Scores
Organizational Climate Index

(N = 2,511)

	1																							
		н	7	m.	4	ß	9	7	ω	6	10	11	12	13	14	15	16	17	18	19	20	21	22	23
	25	-181	330	210	353	-038	309	202	362	005	-048	507	356	356	395	389	920	109	272	083	357	367	-112	010
	24	030	130	238	143	-152	-005	214	020	150	093	030	010	173	161	040	268	-020	039	182	153	084	132	-072
	23	-050	-268	-143	208	380	075	-226	022	-262	032	063	127	-214	152	085	-073	002	212	-151	-007	-061	-232	
	22	268 -	010	142 .	-187	-241	-287	183	-192	228	249	-184	-193	-045	-067	-109	148	-079	-321	385	-041	-178		
	21	-507	323	215	418 -	-165 .	220	361	408	105	-374	351 .	272	350	296	154	112	386	250	-016	278	•		
	20	-108	250	241	302	-054	175	209	272	920	-028	353	212	308	361	296	084	307	155	122				
	19	192 -	135	205	038	- 285 -	-178	201	-065	288	244	-010	-094	109	660	046	202	960	-166					
	18	171	137	063	277	219 -	403 -	-021	311 -	-145	-078	263 -	350 -	220	292	220	-131	196	•					
	17	- 661	270	147	302	-049	233	175 -	313	003	-144 -	453	300	310	333	279	122 -							
	16	- 960	010	900-	095	-162 -	-083	139	-010	135	-025 -	041	-012	990-	039	-025								
	15	- 690	211	181 -	239	- 920	238 -	075	293 -	-046	- 840	348	- 985	- 386	399	•								
7770	14	151 -	246	258	398	029	259	210	317	011 -	000	371	308	335										
- 2,	13	-134 -	287	408	279	-176	266	333	383	169	-071	364	334											
4)	12	-238 -	211	129	280	171 -	258	101	390	-129	-045	365												
	11	-232 -	271	154	334	021	292	155	386	-084	-109													
	10	349 -	-045	020	-153	132	990-	-077	-095	027	•													
İ	6	060	190 -	178	010	-445	- 060-	276 -	-142															
	8	-368	269	190	285	135 -	318 -	197	•															
	7	242	308	324	218	-277	-020																	
	9	-171 -	264	104	204	124 -	•																	
	5	-022 -	-227	-154	-010																			
	4	-274 -	159 -	225 -	1																			
	3	-015 -	319																					
	2	134																						

a Decimal points omitted.

24 25

031

PRINCIPAL COMPONENTS FACTOR ANALYSIS ORGANIZATIONAL CLIMATE INDEX

				I	Factors	_s a		
	Scales	1	2	3	4	5	6	
1.	Abasement-Assurance	-401	-209	560	-149	-215	-285	
2.	Achievement	541	-341	-100	-263	-309	087	
3.	Adaptibility-Defensiveness	390	-374	097	-396	163	070	
4.	Affiliation-Rejection	579	092	-049	030	452	-240	
_ 5.	Aggression-Blame Avoidance	-065	680	272	-086	049	296	
6.	Change-Sameness	463	302	-022	-227	-249	107	
7.	Conjunctivity-Disjunctivity	388	-476	-214	-029	250	304	
8.	Counteraction-Inferiority Avoida	inæ603	196	-106	-149	014	428	
9.	Deference-Restiveness	038	-627	-094	-041	065	-297	
10.	Dominance-Tolerance	-179	,- 135	689	-203	039	211	
11.	Ego Achievement	660	127	047	076	115	003	
l2.	Emotionality-Placidity	544	272	050	-147	017	195	
13.	Energy-Passivity	633	-259	-080	-418	-154	036	
14.	Exhibitionism-Inferiority Avoidance	ce 616	036	250	-071	242	-096	
15.	Fantasied Achievement	516	099	332	-111	-089	-094	
16.	Harm Avoidance-Risktaking	092	-273	-014	524	245	109	
17.	Humanities, Social Science	663	-007	071	377	-194	-043	
18.	Impulsiveness-Deliberation	445	427	022	-241	032	-101	
19.	Narcissism	064	-592	352	105	142	006	
20.	Nurturance-Rejection	546	-112	165	010	125	-123	
21.	Objectivity-Projectivity	635	-053	-473	099	158	063	
22.	Order-Disorder	-209	-592	302	087	082	255	
23.	Play-Work	012	581	265	108	400	-172	
24.	Practicalness-Impracticalness	162	-318	149	-221	409	094	
	Reflectiveness	738	006	179	234	-233	-031	
26.	Science	509	-195	286	300	-230	-031	
27.	Sensuality-Puritanism	529	063	100	450	075	-032	
28.	Sexuality-Prudishness	291	318	357	-004	257	064	
29.	Supplication-Autonomy	402	-109	-147	-321	166	-391	
30.	Understanding	746	-095	041	180	-286	-010	
Eige	envalue	6.791	3.281	1.972	1.640	1.390	1.022	
Perd	cent of Variance	22.6	10.9	6.6	5.4	4.6	3.4	
Tota	al							53.5

a Decimal points omitted.



EQUAMAX ROTATION
ORGANIZATIONAL CLIMATE INDEX

2				Fa	ctor L	oading	sa	
	Scales	1	2	3	4	5	6	Communality
1.	Abasement-Assurance	-013	-025	791	073	-088	-165	667
2.	Achievement	063	279	~118	-682	-021	-173	591
3,	Adaptibility-							
444	Defensiveness	359	-016	~015	<u>-520</u>	-297	-047	490
4.	Affiliation-Rejection	<u>658</u>	196	-361	008	-006	084	609
5.	Aggression-Blame Avoidance	-069	-092	106	126	222	741	638
2 6	Change-Sameness	193	241	-053	-340	430	180	431
6. 7.	Conjunctivity-	200	42 T. J.	-055	- 3-20	450	100	131
	Disjunctivity	115	043	-437	-363	<u>-474</u>	-126	579
8.	Counteraction-	070	200	410	450	020	440	6.26
	Inferiority Avoidance	078	186	- <u>419</u>	- <u>458</u>	020	<u>440</u>	626 407
9.	Deference-Restiveness	197	800	035	-128	-274	605	497
10.	Dominance-Tolerance	-038	-009	<u>616</u>	-123	-365	287	611
	Ego Achievement	228	<u>504</u>	-223	-260	129	182	473
12.	Emotionality-Placidity	213	221	-220	-322	118	415	432
1.3.	Energy-Passivity	277	190	-139	- <u>731</u>	012	-080	673
4.	Exhibitionism-		205	000	100	001	001	53.7
19 1	Inferiority Avoidance	<u>554</u>	327	-090	-193	-091	221	517
6.	Fantasied Achievement	337	399	124	-268	077	222	415
	Harm Avoidance-Risktaking	j –028	262	-280	283	- <u>435</u>	-113	430
17.	Humanities, Social	204	704	240		021	024	(2)
ie.	Science	124	<u>734</u>	-240	-111	031	034	626
#18.		266	114	-110	-199	370	338	450
** 1 O	Deliberation	366	114	212	-199 -064	<u>370</u> - <u>597</u>	-225	509
19.	Narcissism	133	186	-092	-189	- <u>113</u>	032	368
20.	Nurturance-Rejection	423	363		-16 <i>9</i> -244	028	-070	668
21.	Objectivity-Projectivit	y 234 -172	228 -010	- <u>704</u> 238	-244 -048	- <u>671</u>	-160	565
22.	Order-Disorder			042		$\frac{-071}{172}$	472	609
23.	Play-Work	<u>378</u>	-019	042	<u>460</u>	1/2	4/2	009
24.	Practicalness- Impracticalness	350	-141	-022	-192	- <u>441</u>	022	375
25.	Reflectiveness	190	744	-140	-249	046	110	686
26.	Science	083	686	029	-149	-146	-023	523
20. 27.	Sensuality-Puritanism	204	<u>590</u>	-280	119	-079	123	503
28.	Sexuality-Prudishness	333	162	032	056	-042	490	383
29.	Supplication-Autonomy	<u>562</u>	-007	-119	-271	152	-228	479
		136	698	-215	-356	051	-006	681
30.	onder a canding	T 20	030	-ZIJ	-550	001	-000	001

aUnderlined values indicate inclusion for factor scoring. Decimal points omitted.

ORGANIZATIONAL CLIMATE INDEX SECOND ORDER FACTOR ANALYSIS^a

		Corre	elation	Coeffi	cients	
Factor	1	2	3	4	5	6
1	1.00	537	376	268	-085	-432
2		1.00	426	467	-031	-293
3			1.00	534	109	-207
4				1.00	131	-023
5					1.00	442
6						1.00
		Pr	incipal	Compo	nents	
Factor		I		_	II	
1		759	9		-180	
2		80	3		061	
3		730	0		312	
4		650	б		473	
5 [.]		-10	6		820	
6	-	- 52	7		688	
			Equamax	Rotat	ion	
Factor		I		II	Con	nmunality
1		647		<u>-436</u>		608
2		<u>772</u>		-227		648
3		<u>793</u>		034		631
4		<u>780</u>		211		654
5		190		<u>805</u>		684
6	مريه	250		<u>830</u>		752

a Decimal points omitted.

APPENDIX VI

SCHEFFÉ AMALYSIS OF PEACE CORPS TRAINING PROGRAMS

OCI FACTORS

Factor 1--Group Life vs. Isolation $\overline{X} = 32.93$ 6 = 2.14 F = 7.84 p = .01High S. Illinois U.-Honduras 37.22 Syracuse U.-Malawi (1963) 32.88 Columbia-Soc. Wk.-Colombia 36.89 Rutgers-Jamaica 32.83 Notre Dame U.-Uruguay 36.29 U. of Denver-Venezuela 32.68 Marquette U.-Brazil 35.93 New York U.-Brazil 32.65 35.93 J. of Oklahoma-Bolivia Kansas St. U.-Dom. Rep. 32.52 UCLA-Ethiopia 35.75 U. of N. Carolina-Malawi 32.33 Oregon St. U.-India 35.67 St. Louis U.-Costa Rica 32.30 Washington U.-Bolivia 32.27 Medium Cornell-Lat. Am. Reg. 32.15 N. Mexico U.-Colombia^b 35.39 Arizona St. U.-Brazil 32.07 Georgetown U.-Colombia 35.07 Lincoln U.-Tanzania 31.84 U. of California-Venezuela 34.91 N. Mexico U.-Brazil 31.78 N. Mexico U.-Colombia^C 34.82 Ohio U.-Cameroon 31.77 E. Michigan U.-Somali 34.16 Brooklyn Coll.-Colombia 31.57 N. Mexico St.-Colombia 34.15 Texas U.-Morocco 31.56 Roberts Col.-Turkey 34.12 Cal. St. Coll., L.A.-Colombia 31.43 N. Central St.-Chile 34.08 Utah St. U.-Iran 31.12 U. of Wisconsin-India 34.07 U. of Indiana-Sierra Leone 30.44 Cal. St. Col., L.A.-Chile 34.07 S. Illinois U.-Tunisia 30.33 Exp. Int. Living-Jamaica 34.04 Portland St. Col.-Iran 30.09 Central St. U.-Nigeria 34.02 Howard U.-Gabon 30.05 Syracuse U.-Tanzania 34.02 U. of Oregon-Nepal 29.61 U. of Utan-Morocco 33.93 N. Mexico U.-Venezuela 29.07 Georgetown U.-Chile 33.91 N. Mexico St.-El Salvador 28.94 33.86 UCLA-Sierra Leone UCLA-Nigeria 33.80 <u>Low</u> U. of Nebraska-Colombia 33779 Syracuse U.-Malawi 33.75 Columbia Teachers-Nigeria 28.63 C. D. Crozier-Dom. Rep. 33.68 N. Mexico U.-Chile 27.62 OberIin-Fr. W. Africa 33.57 U. of Denver-Ecuador 26.69 U. of Oklahoma-Peru 33.51 U. of Wisconsin-Peru 33.51 U. of Maryland-Br. Honduras 33.35 U. of California-India 33.32 Brandeis-Bolivia 33.26 U. of Hawaii-Thailand 33.24 U. of Arizona-Colombia 33.17 Illinois U.-Malaysia 32.97

The differences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffe test.

^b63-09-10

^c63-07-09

Factor 2--Intellectual Climate $\overline{X} = 47.18$ 6 = 3.86 High F = 7.45 p = .001

Georgetown UChile 46.17 Calif. St. ColL.AChile 46.07 Georgetown UColombia 45.96 New York UBrazil 45.91 N. Mexico UBrazil 45.43 Rutgers UJamaica 45.21 Calif. St. ColL.AColombia 44.73 E. Michigan USomali 44.69 U. of California-India 44.43 U. of Oregon-Nepal 44.42 U. of California-Venezuela 44.25 U. of Texas-Morocco 43.72 Arizona St. UBrazil 43.72 Utah St. UIran 43.52 S. Illinois UTunisia 42.76 Roberts ColTurkey 42.70 Howard UGabon 41.05 Lincoln UTanzania 40.84 N. Mexico UChile 40.69 N. Mexico UVenezuela 40.31 N. Mexico StEl Salvador 38.39
<u>HOW</u>

Differences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffe test.

^b63-09-10.

^c63-07-09.

Factor 3--Personal Dignity $\overline{X} = 36.58$ 6 = 3.33^a

$\underline{\text{High}}$ $F =$	18.69	p = .001	
Camp D. Crozier-Dom. Rep.	42.90	U. of Wisconsin-Peru	36.83
_U. of OklahomaBolivia		N. Mexico UChile	
Columbia U. Soc. WkColombia		Exp. Ind. Living-Jamaica	
UCLA-Ethiopia	41.15	Columbia U. Teachers-Nigeria	
_Oberlin-Fr. W. Africa		Ohio UCameroon	36.02
UCLA-Nigeria	40.27	E. Michigan USomali	35.84
Notre Dame UUruguay	40.06	Georgetown UChile	
_U. of Oklahoma-Peru	40.00	U. of Texas-Morocco	
Roberts ColTurkey	39.65	Arizona St. UBrazil	
Oregon St. UIndia	39.57	Calif. St.ColL.AColombia	
U. of Wisconsin-Indiac	39.47	Brooklyn ColColombia	35.50
N. Mexico UColombia	39.39	Georgetown UColombia	
St. Louis UCosta Rica	39.38	U. of Utah-Morocco	
Marquette UBrazil	39.35	N. Mexico UVenezuela	34.72
Calif. St. ColL.AChile	39.34	Washington UBolivia	34.70
N. Mexico UColombia ^D	39.15	Portland St. ColIran	34.63
New York UBrazil	38.95	Rutgers-Jamaica	34.50
U. of Nebraska-Colombia	38.77	Syracuse UTanzania	34.34
UCLA-Sierra Leone	38.44	Cornell ULat. Am. Reg.	34.12
N. Mexico UBrazil	38.35	Brandeis UBolivia	34.07
U. of Arizona-Colombia	38.27	Central State UNigeria	33.86
S. Illinois UHonduras		N. Mexico StEl Salvador	33.56
N. Mexico StColombia	37.82	U. of California-Venezuela	33.43
Syracuse UMalawi (1963)	37.69	Medium	
N. Central StChile	37.63	as Chille Table All All (
Kansas St. UDom. Rep.	37.58	Howard UGabon	33.36
S. Illinois UTunisia	37.56	U. of California-India	32.89
Lincoln UTanzania	37.44	Utah State UIran	32.40
U. of Maryland-Br. Honduras		Low	
	37.16		
U. of N. Carolina-Malawi	37.09	Syracuse UMalawi (1964)	32, 32
U. of Hawaii-Thailand	37.06	U. of Denver-Venezuela	31,40
			30.66
_		U. of Oregon-Nepal	28.79
		U. of Denver-Ecuador	23.45

a Differences between programs classified "High" and "Low" are the najor sources of significance in the F ratio, according to the Scheffé test.

^b63-09-10.

c63-07-09.

Factor 4--Achievement Standards $\overline{X} = 33.61$ 6 = 2.98 a F = 13.86 p = .001

Camp D. Crozier-Dom. Rep.	38.80	Kansas St. UDom. Rep.	34.10
U. of Hawaii-Thailand	38.04	Brooklyn ColColombia	34.07
Lincoln UTanzania	37.88	U. of Wisconsin-Peru	34.07
S. Illinois UHonduras	37.71	U. of Texas-Morocco	33.97
N. Illinois UMalaysia	37.61	Brandeis UBolivia	33.91
St. Louis UCosta Rica	37.32	U. of Denver-Venezuela	33.88
Ohio UCameroon	37.28	U. of Arizona-Colombia	33.77
Arizona St. UBrazil	36.98	Calif. St. Col., L.A Colombi	.a 33.60
Marquette UBrazil	36.63	Syracuse UTanzania	33.24
Syracuse UMalawi (1963)	36.59	N. Mexico UChile	33.14
N. Mexico UColombia	36.45	Columbia,Teachers-Nigeria	33.02
U. of N. Carolina-Malawi	36.28	Washington UBolivia	32.73
Central State UNigeria	36.00	N. Central StChile	32.57
Modism		U. of Wisconsin-India	32.00
Mediam		U. of California-Venezuela	31.89
Calif. St. Col., L. AChile	35.98	Cornell ULat. Am. Reg.	31.88
Columbia Soc. WkColombia	35,89	Howard UGabon	31.86
Notre Dame UUruguay	35.88	U. of Utah-Morocco	31.72
UCLA-Sierra Leone	35.40	Georgetown UColombia	31.63
U. of Maryland-Br. Honduras	35.39	Portland St. ColIran	31.41
_U. of Oklahoma-Peru	35.39	N. Mexico StColombia	31.16
S. Illinois UTunisia	35.31	Syracuse UMalawï (1964)	31.08
U. of Nebraska-Colombia	35.21	Utah St. UIran	30.46
_N. Mexico UColombia ^C	35.15	Roberts ColTurkey	29.79
U. of Oklahoma-Bolivia	35.07	Exp. Int. Living-Jamaica	29.31
Oregon St. UIndia	35.02	N. Mexico StEl Salvador	29.00
UCLA-Nigeria	34.69	Tow	
Oberlin-Fr. W. Africa	34.54	Low	
N. Mexico UBrazil	34.51	U. of Oregon-Nepal	28.34
Georgetown UChile	34.43	E. Michigan USomali	27.76
N. Mexico UVenezuela	34.24	U. of Indiana-Sierra Leone	26.80
W Now Vork II - Brazil	34.21	Rutgers UJamaica	26.83
UCLA-Ethiopia	34.20		
34			

Differences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test.

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Factor 5--Orderliness $\overline{X} = 31.14$ 6 = 3.07 F = 8.64 p = .001

<u>High</u>

Brooklyn ColColombia	39.64	U. of Nebraska-Colombia	31.38
U. of Maryland-Br. Honduras	36.68	St. Louis UCosta Rica	31.30
_Arizona St. UBrazil	36.06	N. Central StChile	31.10
U. of TexasMorocco	36.06	Calif. St. Col., L. A Chile	31.00
UCLA-Ethiopia	35.15	U. of Oklahoma-Peru	30.73
_Cornell ULat Am. Reg.	34.88	C. David Crozier-Dom. Rep.	30.54
N. Mexico UVenezuela	34.55	U. of Wisconsin-Peru	30.32
New York UBrazil	34.14	U. of N. Carolina-Malawi	30.13
Marquette UBrazil	34.11	Howard UGabon	30.09
UCLA-Sierra Leone	34.03	U. of Indiana-Sierra Leone	30.08
Medium		U. of Oregon-Nepal	29.84
		N. Mexico StColombia	29.79
Brandeis UBolivia	33.67	Kansas St. UDom. Rep.	29.78
N. Mexico StEl Salvador		U. of California-Venezuela	29.70
Central St. UNigeria	33.55	U. of Arizona-Colombia	29.70
Lincoln UTanzania	33.44	Rutgers UJamaica	29.54
Notre Dame UUruguay	33.41	U. of Denver-Venezuela	29.50
Columbia Teachers-Nigeria		Syracuse UMalawi (1963)	29.47
Exp. Int. Living-Jamaica	33.27	UCLA-Nigeria b	29.20
Columbia Soc. WkColombia	33.25	N. Mexico UColombia	28.80
Calif. St. Col., L.A Colombia		U. of Hawaii-Thailand	28.68
U. of Oklahoma-Bolivia	32.64	Ohio UCameroon	28.67
Roberts ColTurkey	32.51	N. Mexico UColombia	27.95
U. of Denver-Ecuador	32.45	E. Michigan USomali	27.59
Utah State-Iran	32.26	Oberlin-Fr. W. Africa	27.50
Georgetown UColombia	32.22	Oregon St. UIndia	26.92
N. Mexico UBrazil	32.11	U. of Utah-Morocco	26.38
Georgetown UChile	32.00	U. of Wisconsin-India	26.27
Portland St. ColIran	31.97	Syracuse UTanzania	25.42
N. Illinois UMalaysia	31.87	S. Illinois UTunisia	25.31
N. Mexico UChile	31.83	S. Illinois UHonduras	24.51
Washington UBolivia	31.80	Low	
U. of California-India	31.62		00.00
		Syracuse UMalawi (1964)	23.20

Differences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test.

b₆₃₋₀₇₋₀₉.

^C63-09-10.

Factor 6--Impulse Control $\overline{X} = 27.29$ $6 = 3.00^{a}$ F = 12.01 p = .001

<u>Hiqh</u>

II of Manual and Do II and done	22 07		22 22
U. of Maryland-Br. Honduras	32.97	Marquette UBrazil	27.37
Arizona St. UBrazil	32.52	Portland St. ColIran	27.28
N. Mexico UVenezuela		Camp D. Crozier-Dom. Rep.	
Brooklyn ColColombia	32.00	Washington UBolivia	26.93
Columbia Teachers-Nigeria	31.94	N. Mexico StColombia	26.89
Exp. Int. Living-Jamaica	31.42	UCLA-Sierra Leone	26.81
Georgetown UChile	31.35	U. of Oklahoma-Bolıvia	26.79
Georgetown UChile N. Illinois UMalaysia U. of Texas-Morocco	31.29	U. of N. Carolina-Malawi	26.76
U, of Texas-Morocco	31.06	U. of Wisconsin-Peru	26.63
U. of Texas-Morocco Brandeis UBolivia Medium	31.02	Cornell ULat. Am. Reg.	26.58
Medium		Columbia Soc. WkColombia	26.25
Mearum		N. Mexico UColombia	25.59
Lincoln UTanzania N. Mexico StEl Salvador Georgetown-Colombia	30.84	N. Mexico UColombia ^C	25.20
N. Mexico StEl Salvador	30.83	Howard UGabon	24.95
Georgetown-Colombia	30.30	Syracuse UMalawi (1964)	24.85
U. of Denver-Ecuador	29.86	UCLA-Ethiopia	24.75
U. of Denver-Ecuador Chio UCameroon	29.67	N. Central StChile	24.61
U. U. nawall-Thalland	29.26	U. of Arizona-Colombia	24.60
Central St. UNigeria N. Mexico UBrazil	29.05	Oberlin-Fr. W. Africa	24.50
N. Mexico UBrazil	29.03	Syracuse UTanzania	24.42
Calif. St.Col. J. AColombia		Rutgers UJamaica	24.33
New York UBrazil N. Mexico UChile	28.98	U. of California-Venezuela	24.20
N. Mexico UChile	28.93	U, of California-India	24.16
U. of Oregon-Nepal	28.32	UCLA-Nigeria	24.12
U. of Nebraska-Colombia	28.23	S. Illinois UHonduras	23.88
U. of Nebraska-Colombia U. of Oklahoma-Peru	28.20	U. of Wisconsin-India	23.40
St. Louis UCosta Rica	28.12	Kansas St. UDom. Rep.	23.34
Syracuse UMalawi (1963) U. of Denver-Venezuela	27.95	E. Michigan USomali	23.29
U. of Denver-Venezuela	27.92	Oregon St. UIndia	23.12
Calli'St. Col.,L.AChile	27.80	Roberts ColTurkey	22.86
Notre Dame UUruguay S. Illinois UTunisia	27.64	U. of Indiana-Sierra Leone	
S. Illinois UTunisia	27.55		
Utah StIran	27.46	<u>Low</u>	
결		U. of Utah-Morocco	18.55

aDifferences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test.

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c 63-09-10.

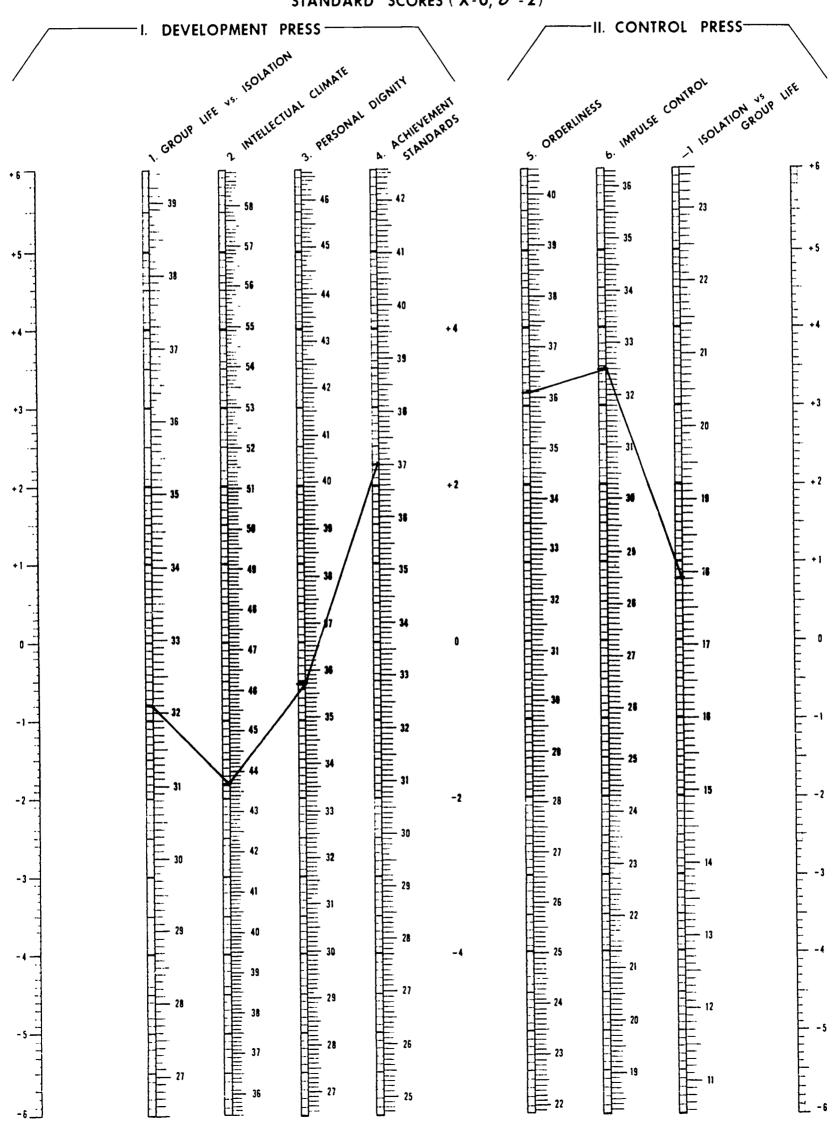
APPENDIX VII

PEACE CORPS TRAINING UNIT FACTOR SCORE PROFILES-ORGANIZATIONAL CLIMATE INDEX

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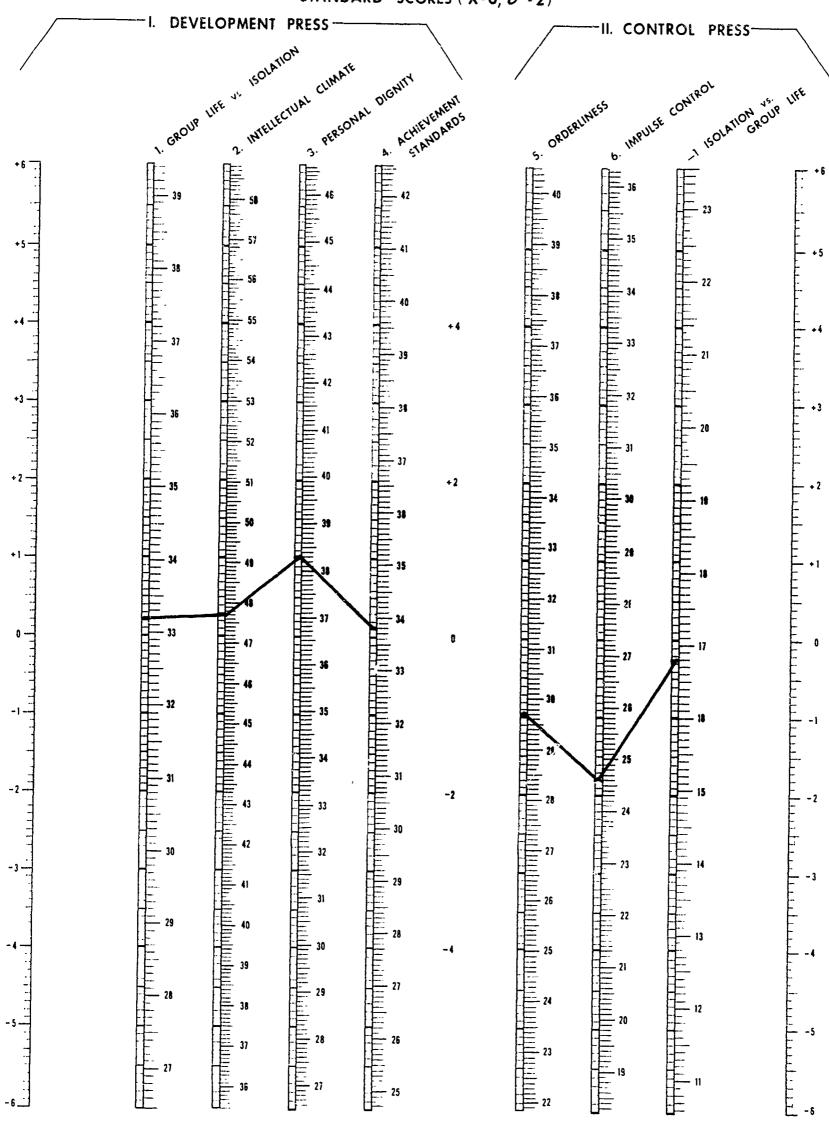
GROUP FACTOR SCORE PROFILE - PEACE CORPS TRAINING ENVIRONMENT (OCI)

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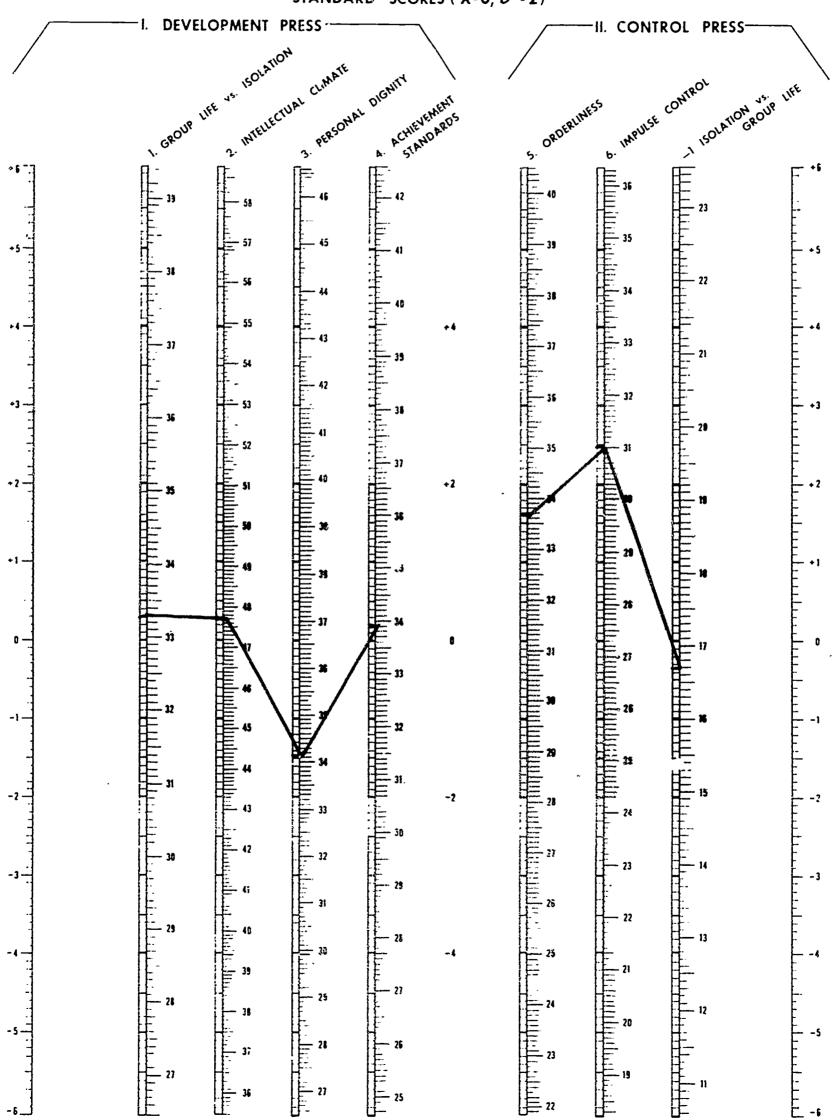
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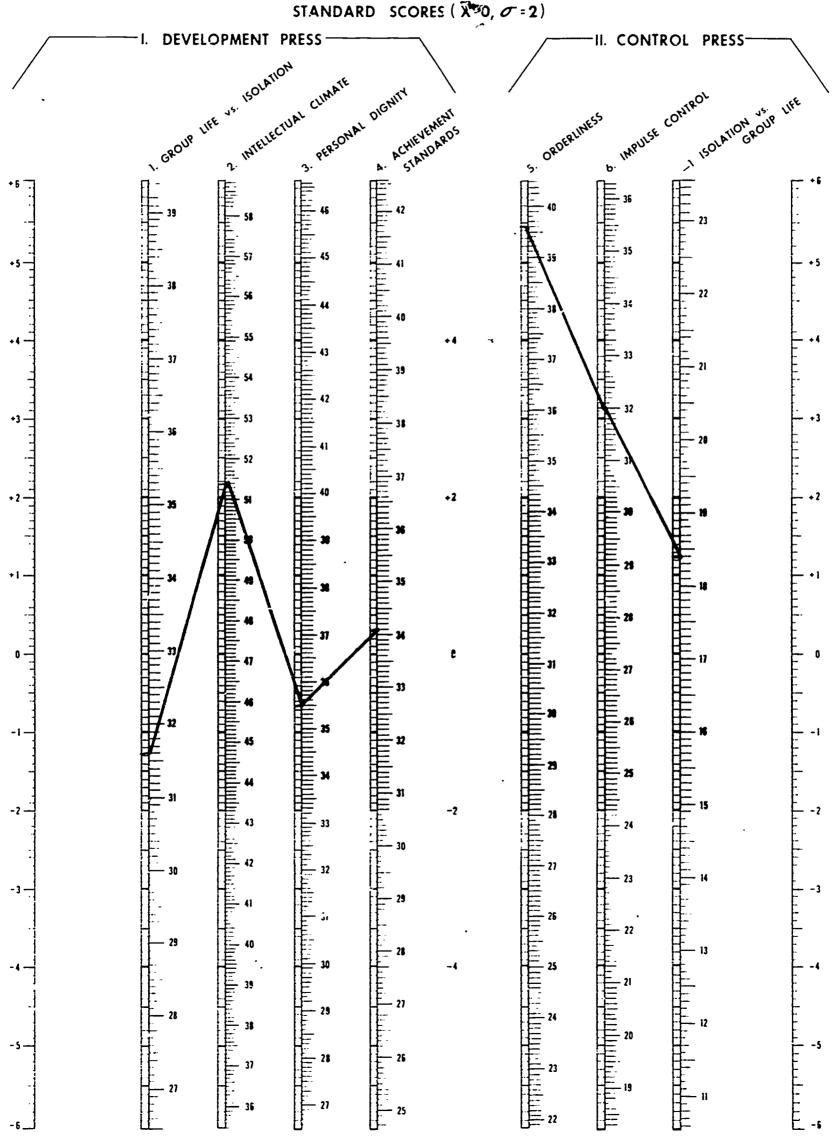
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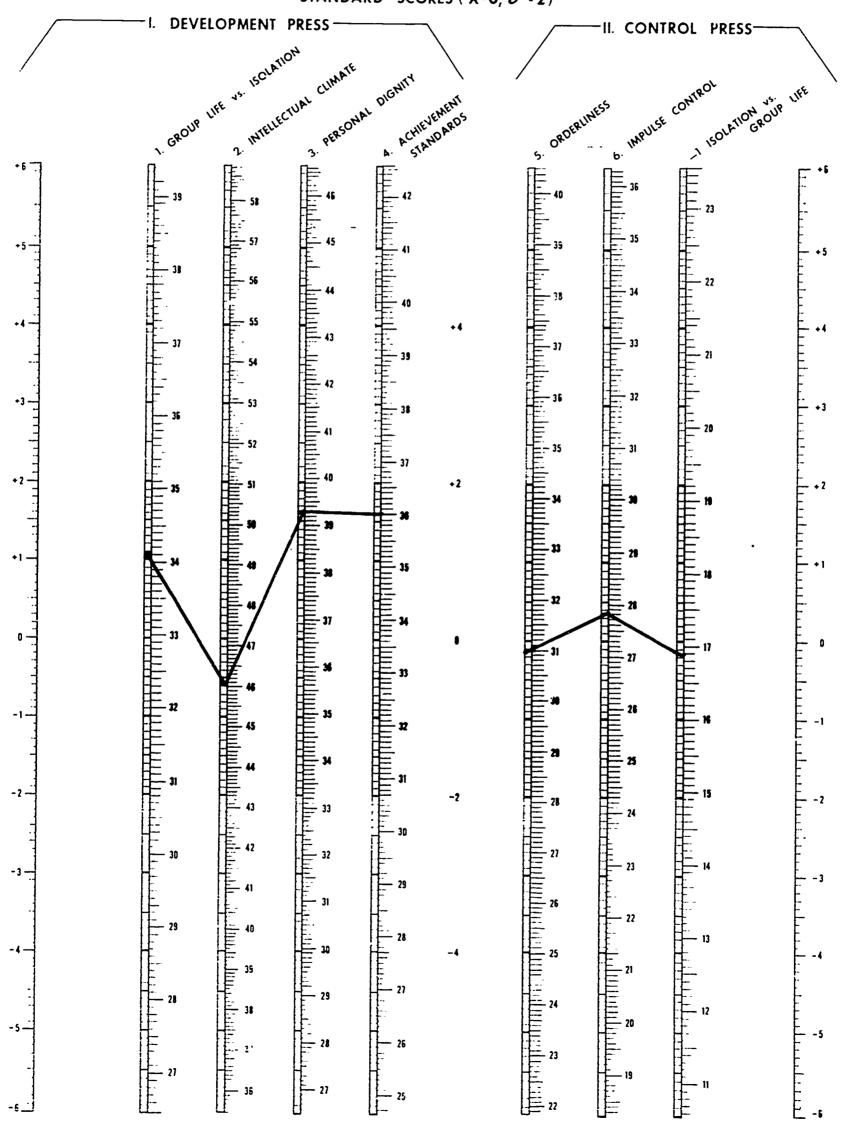


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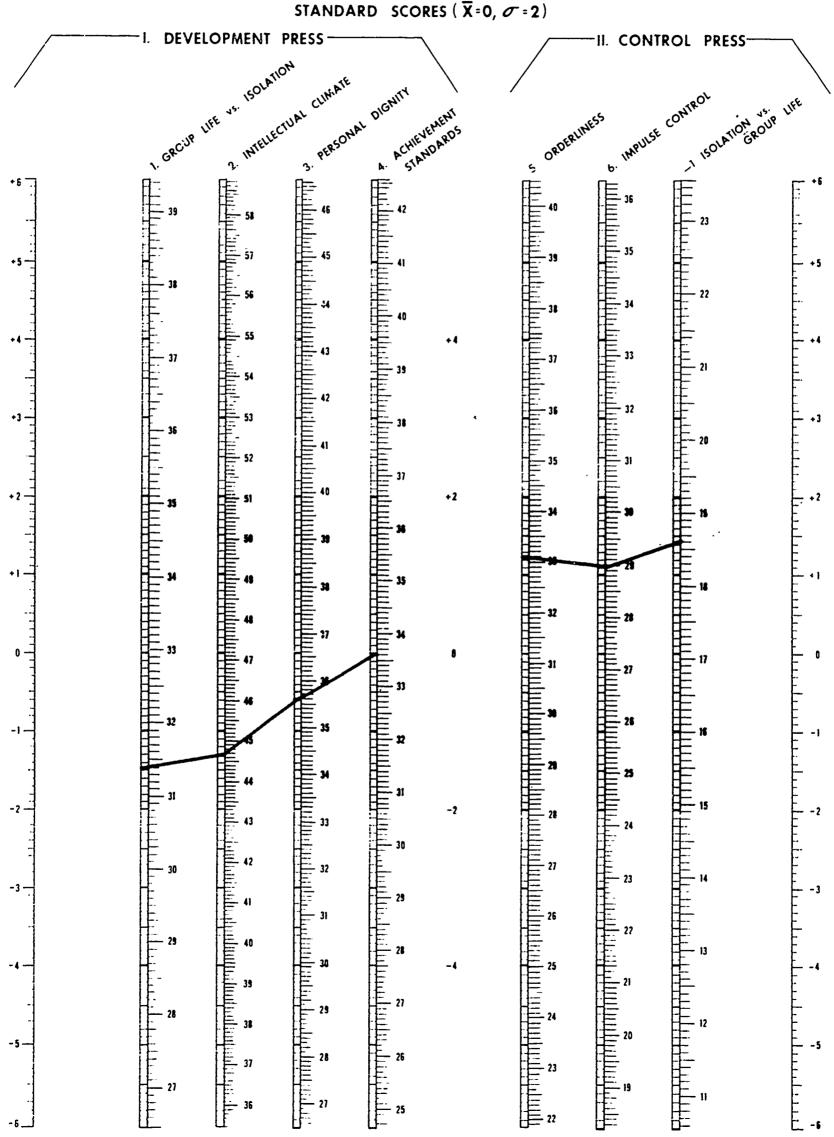
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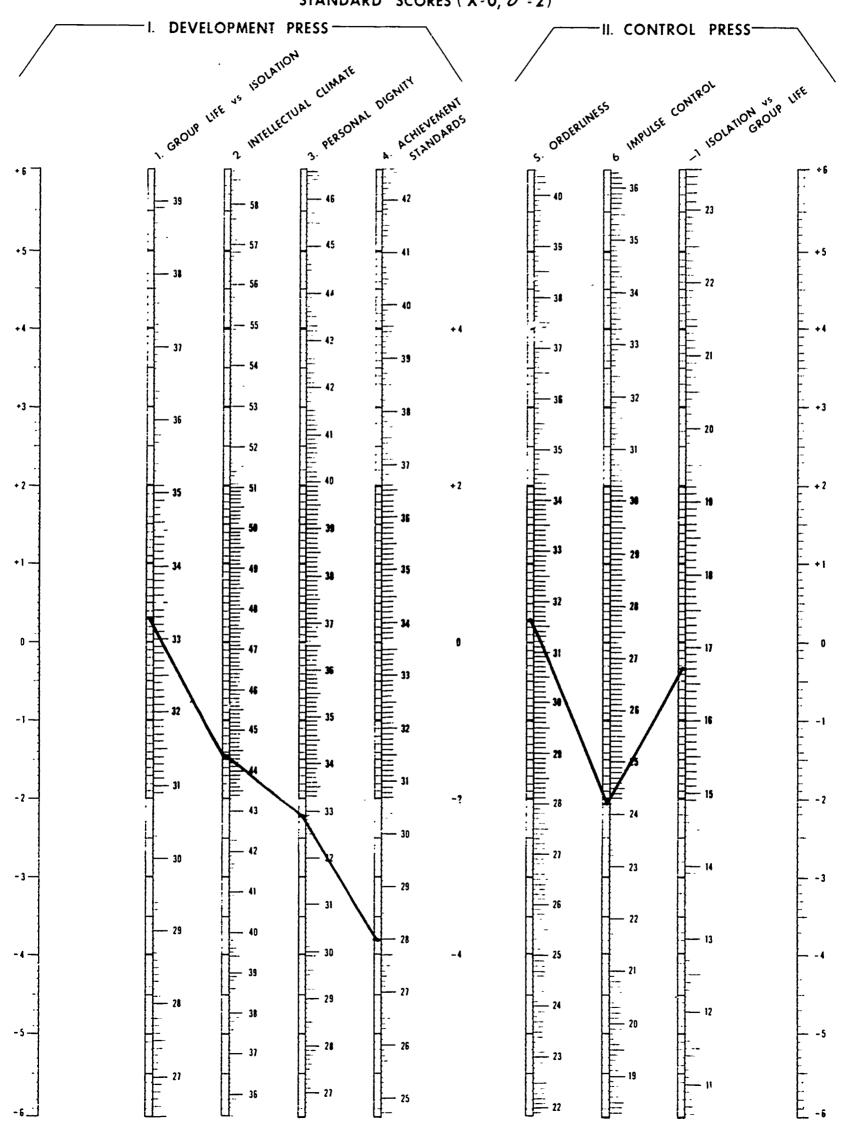
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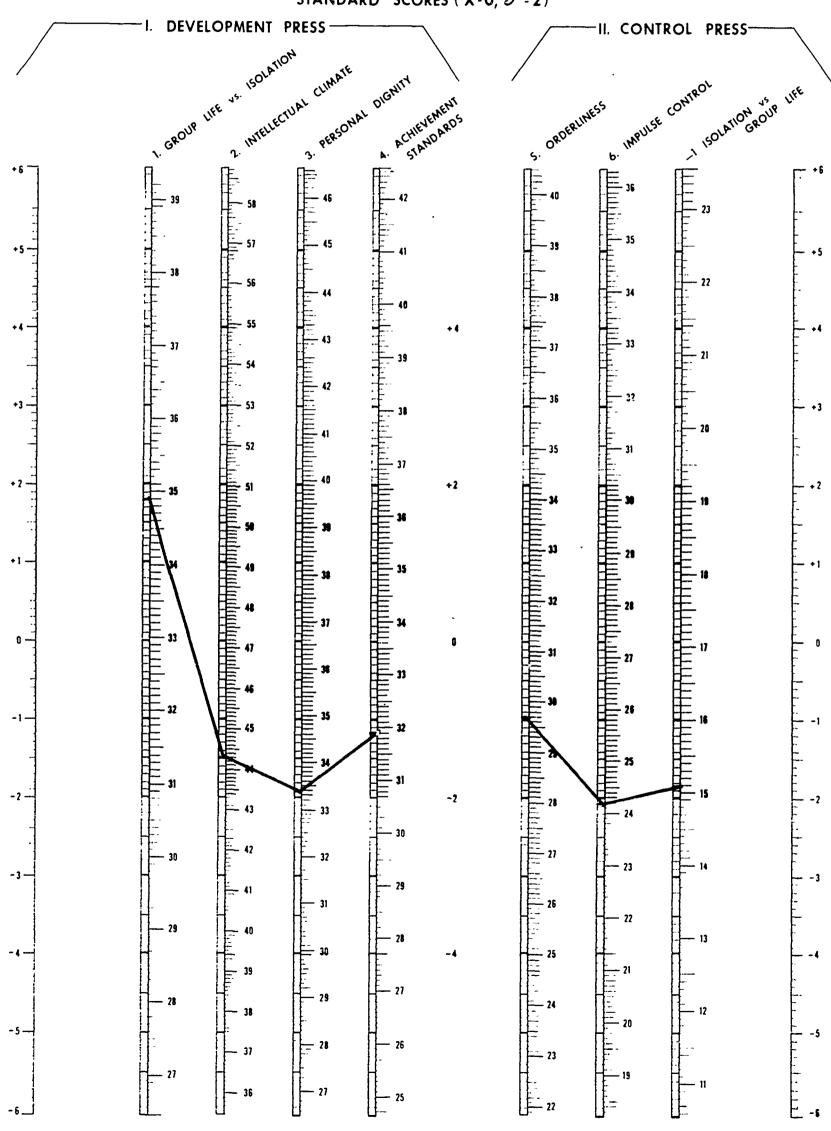
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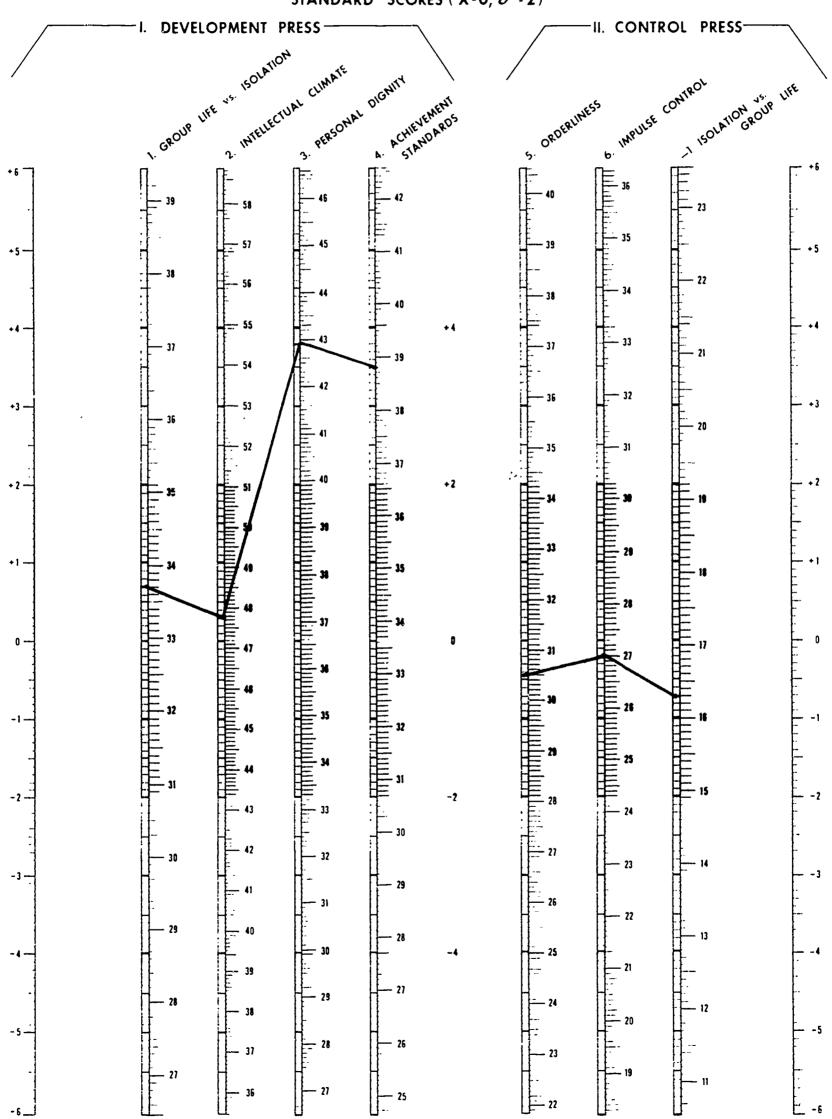
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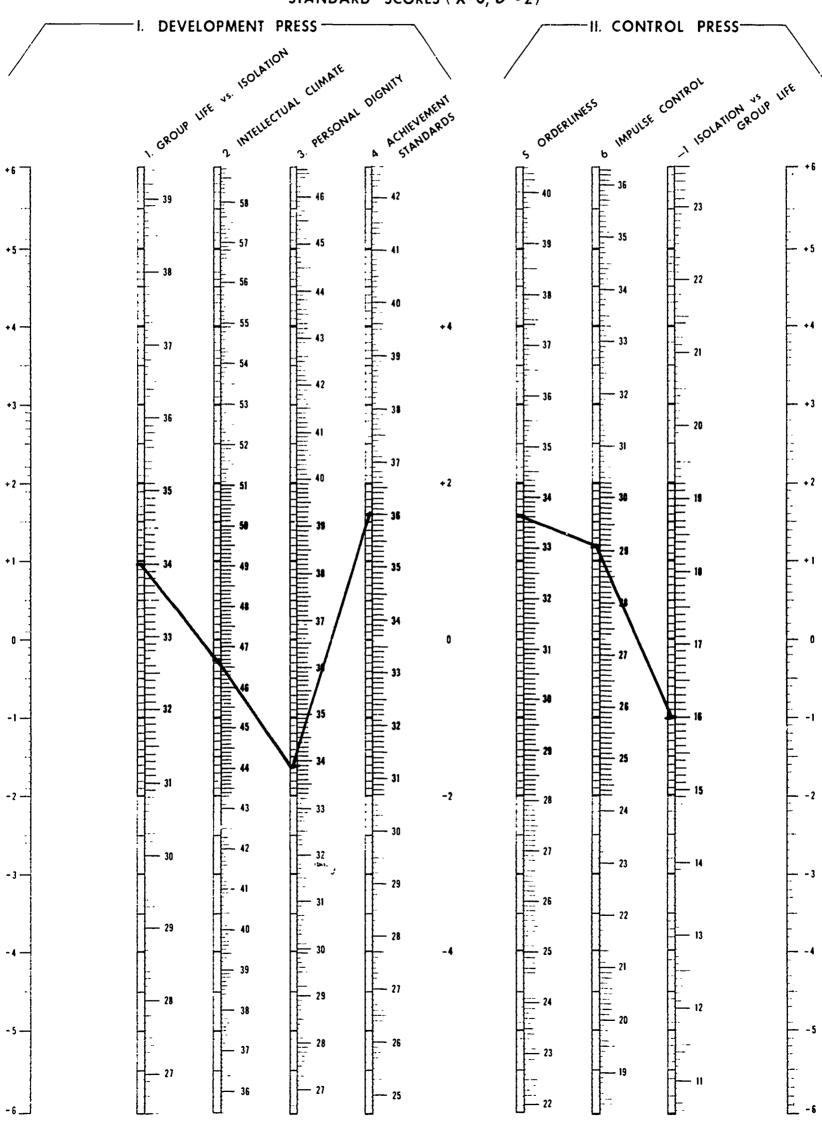
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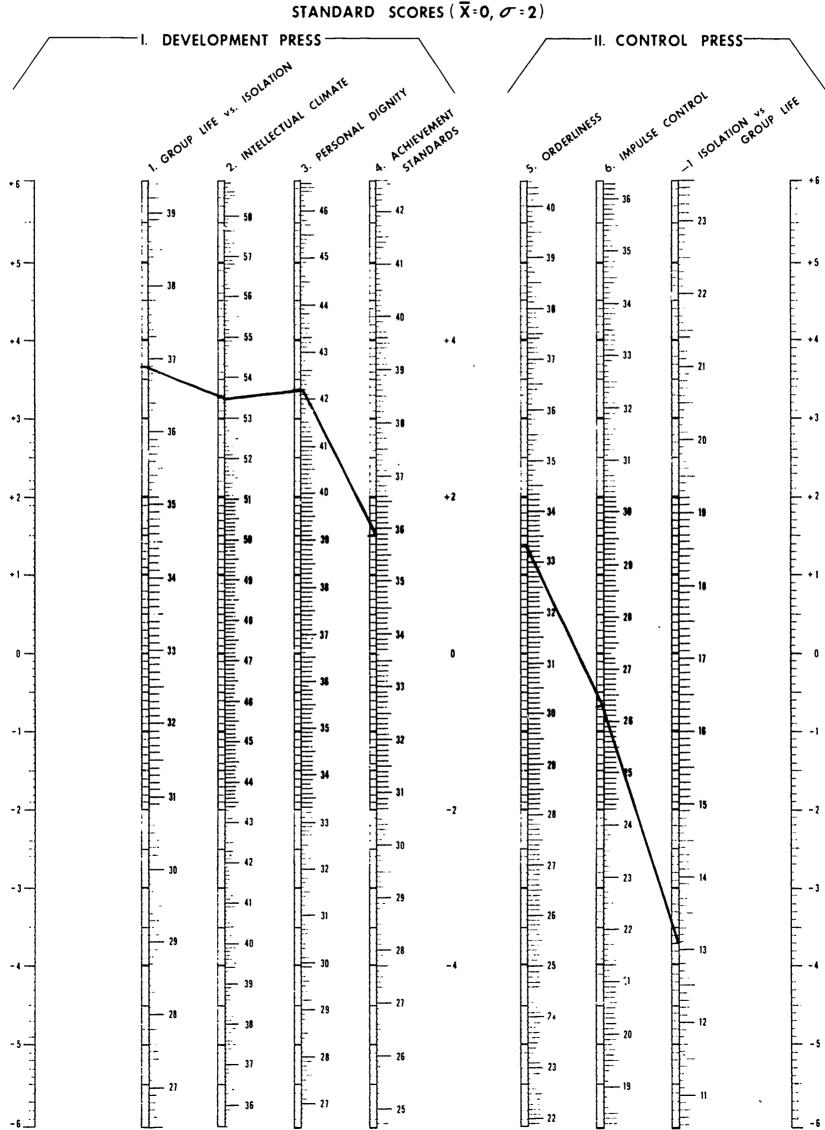


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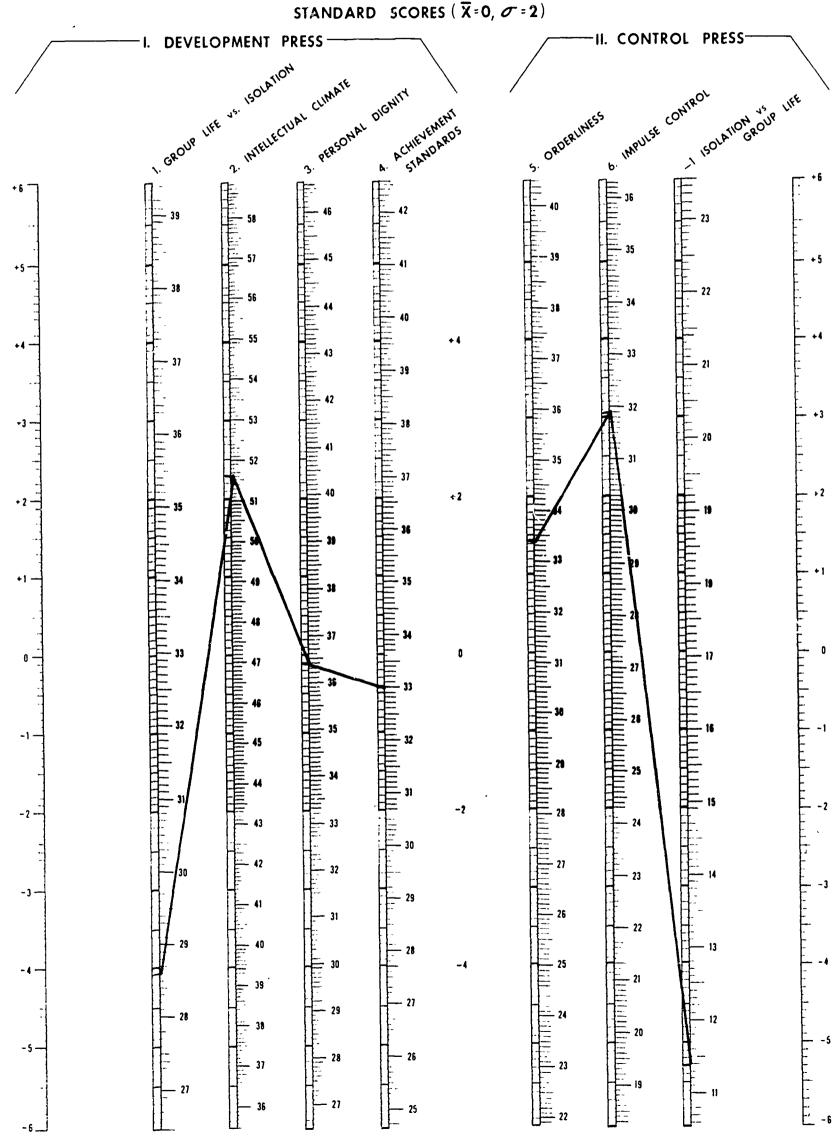


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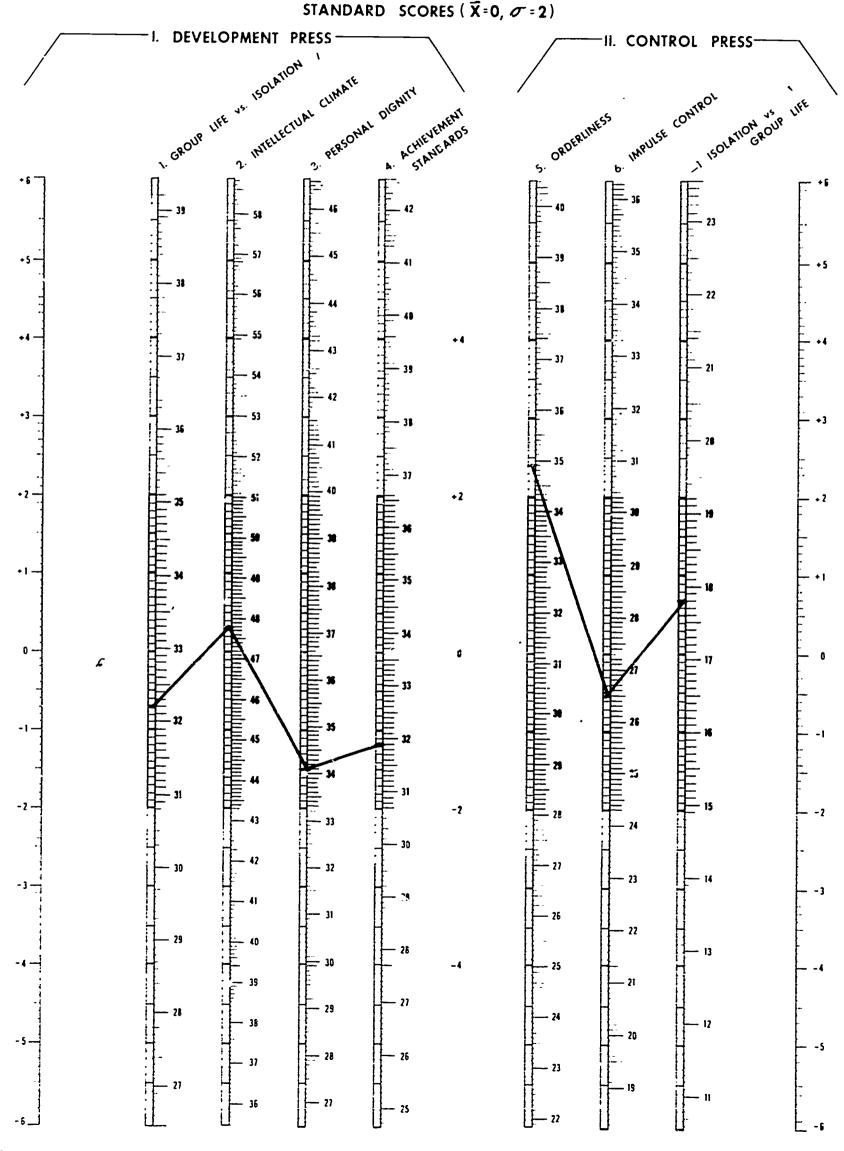


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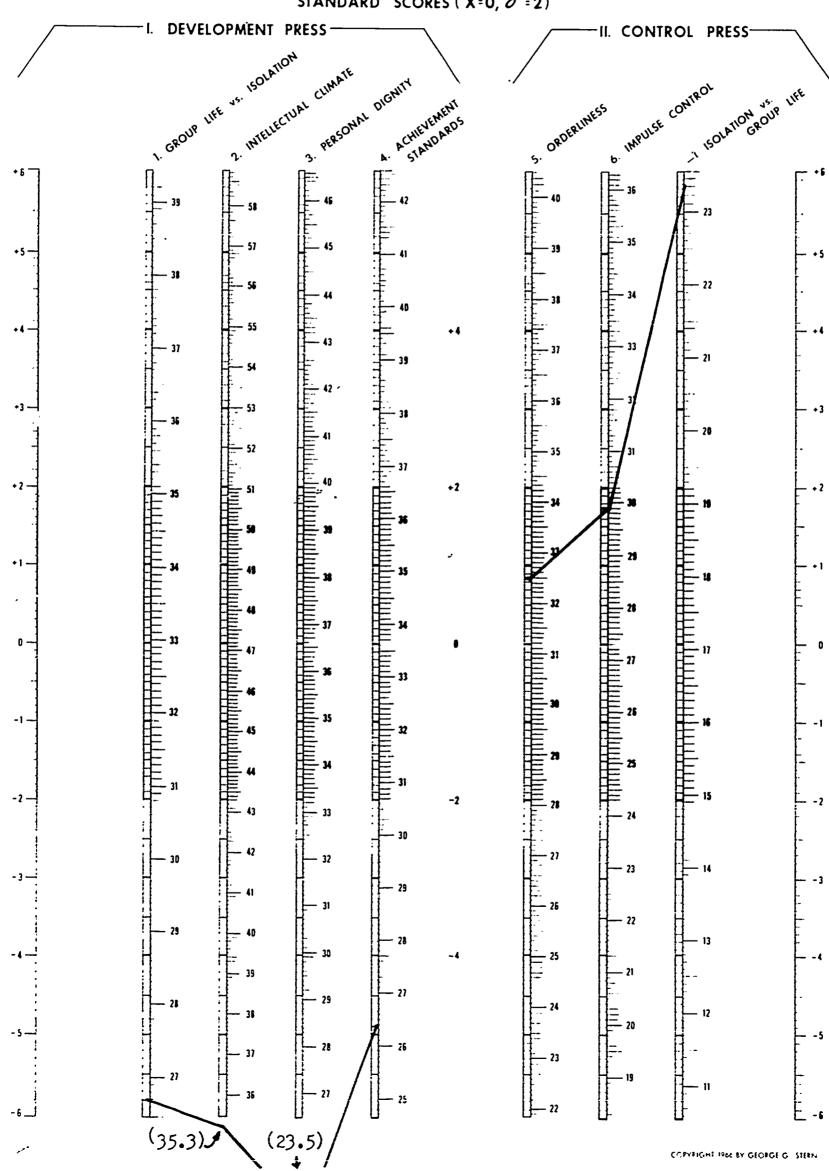
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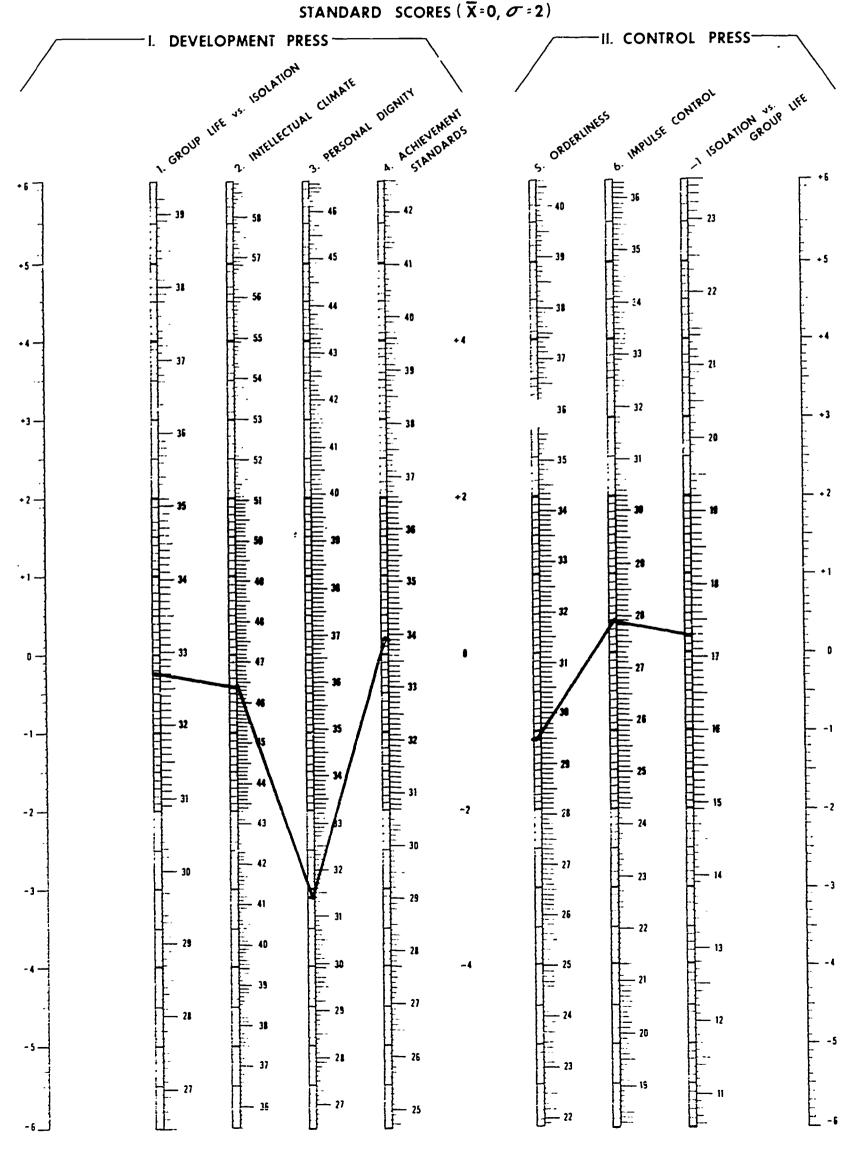
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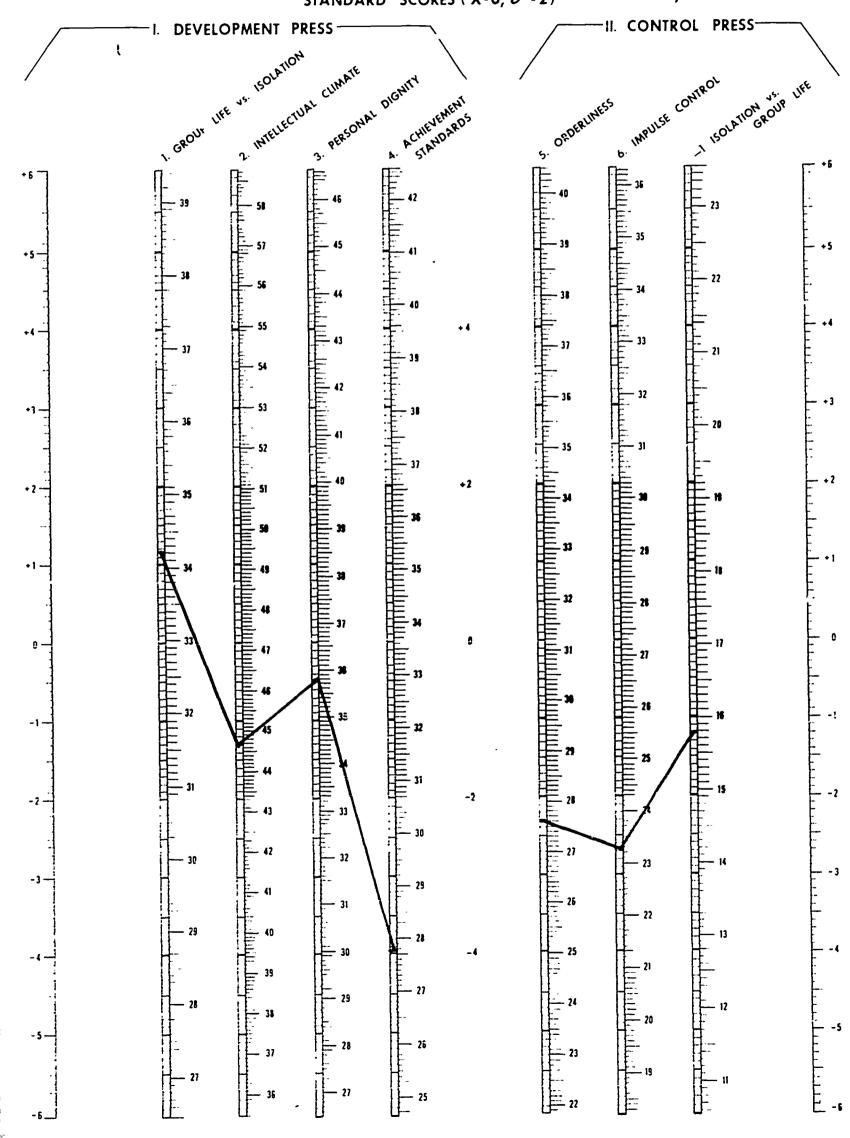
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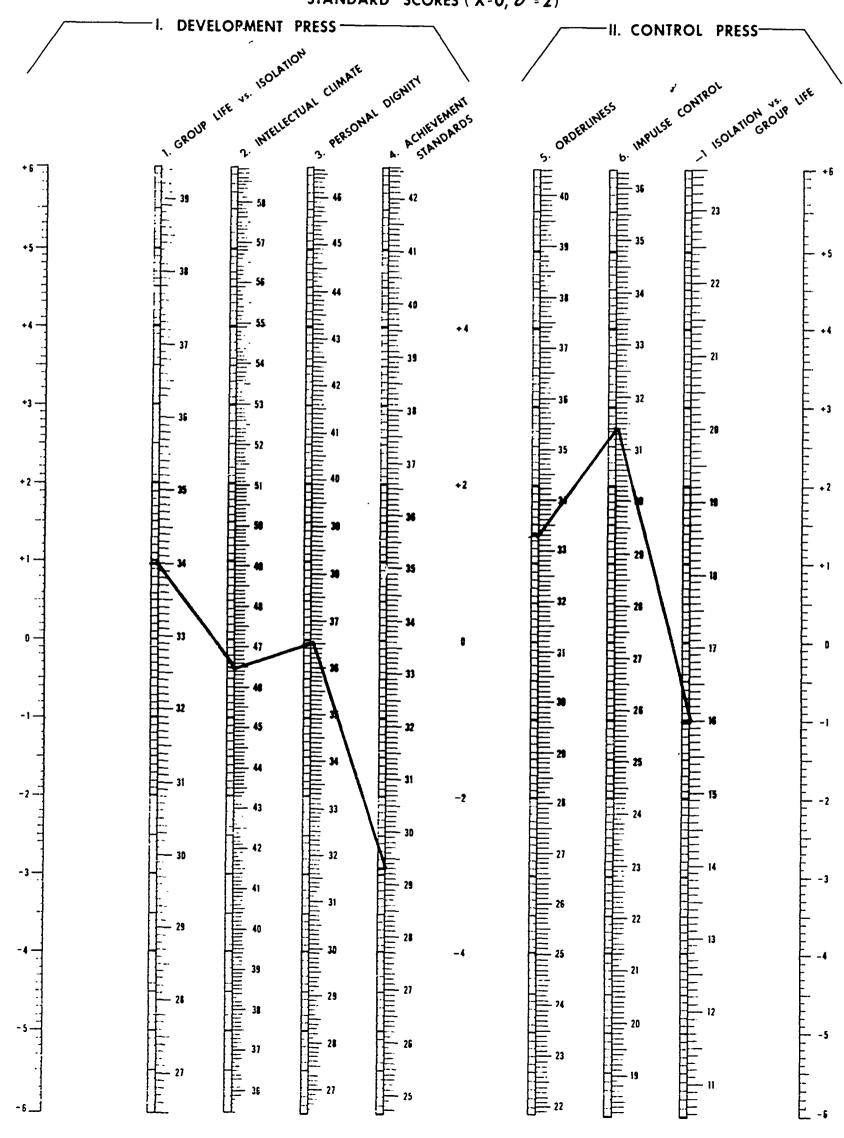
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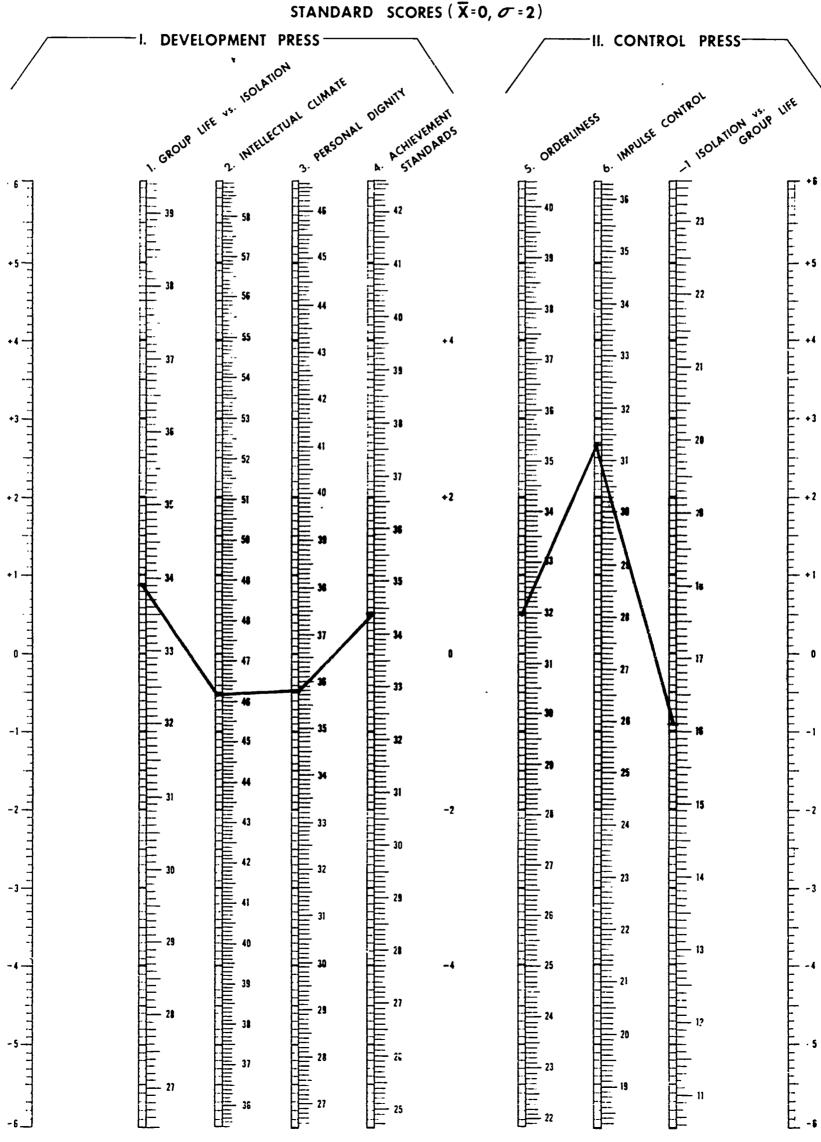
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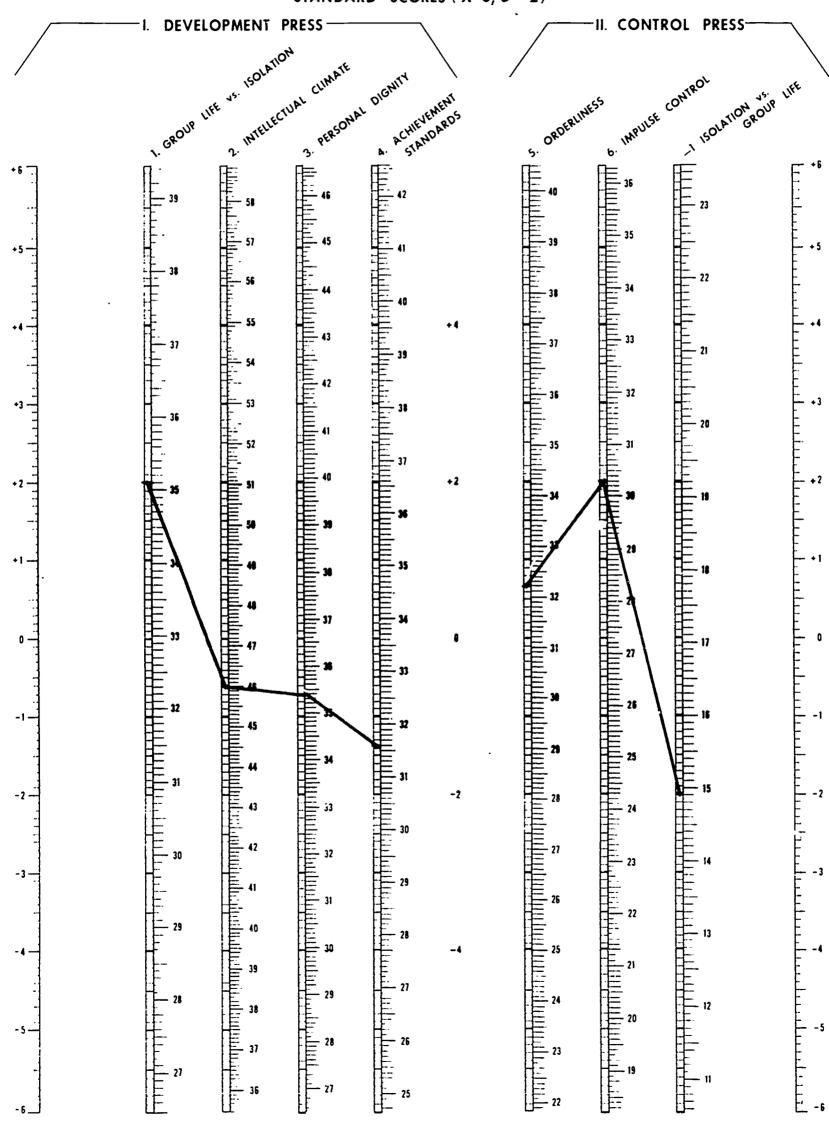
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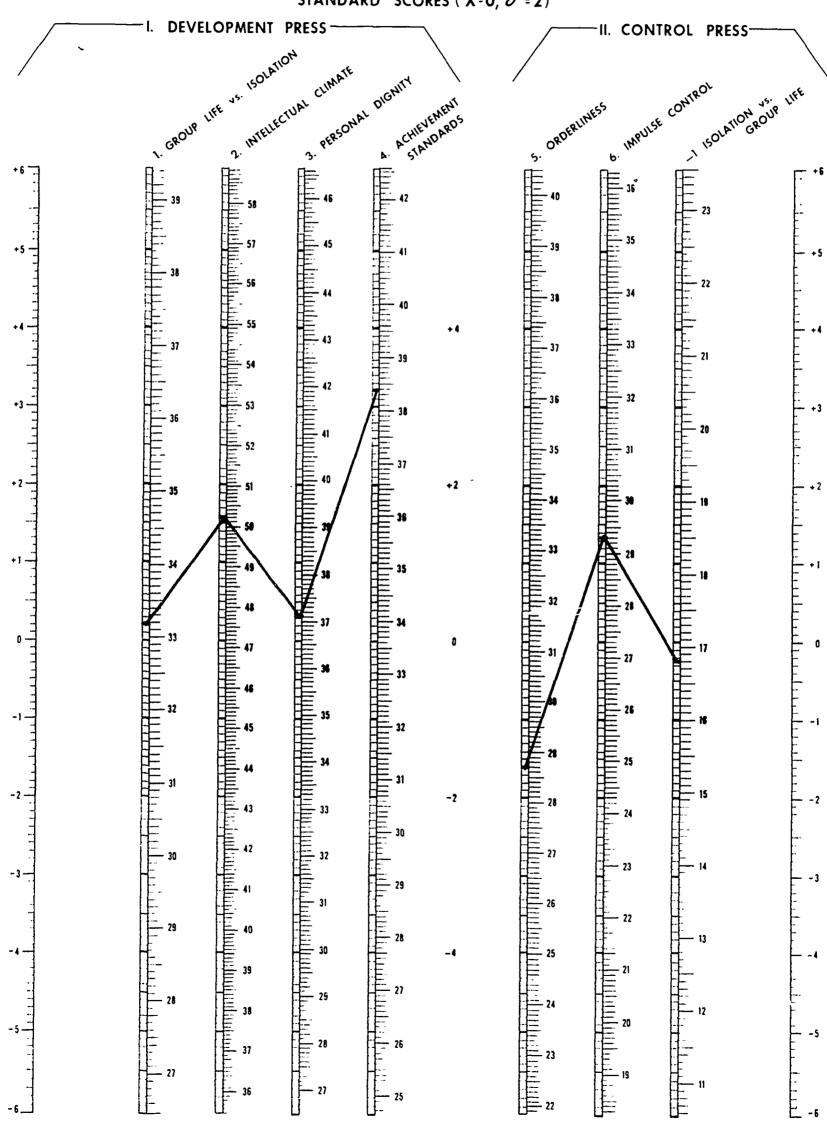


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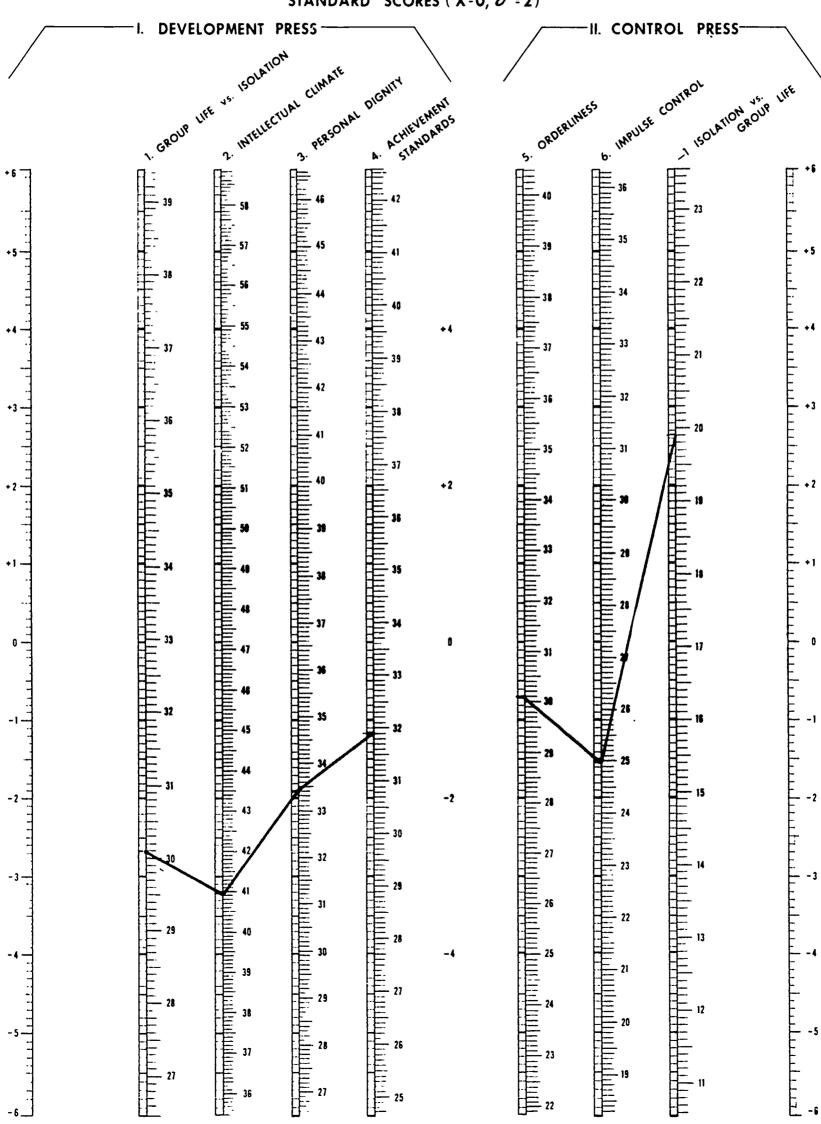
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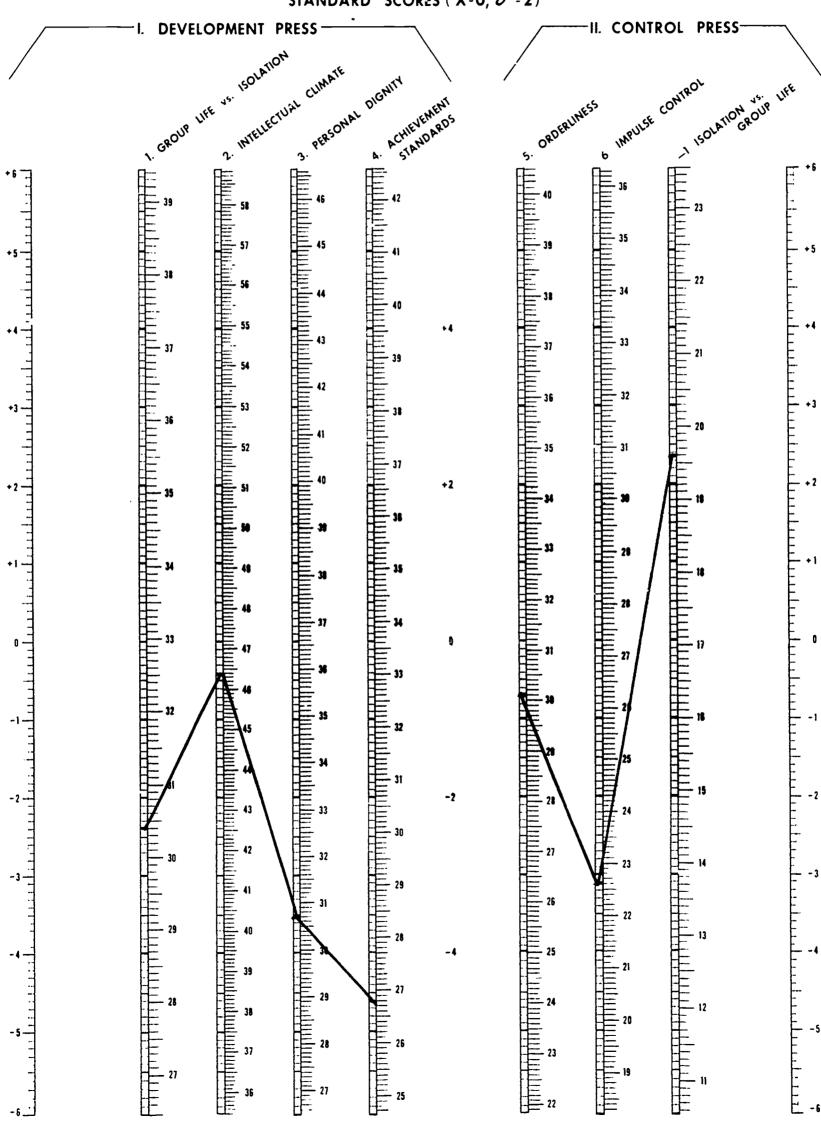
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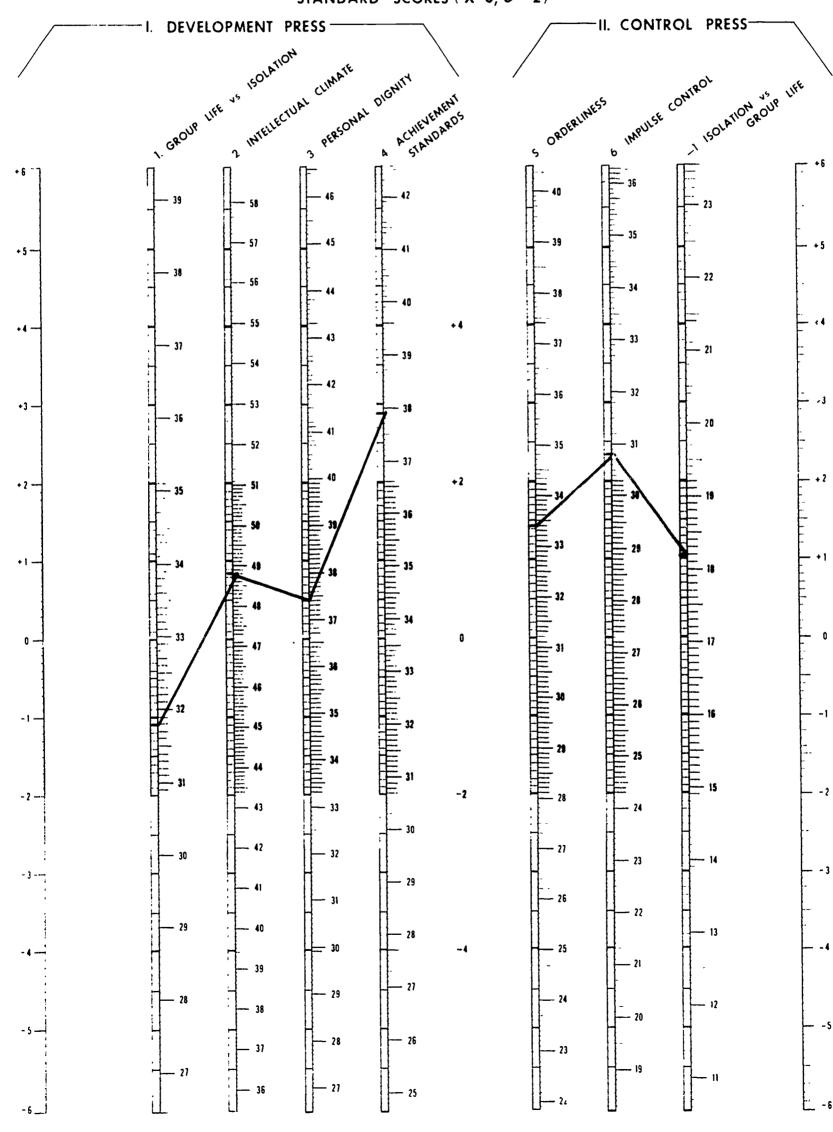


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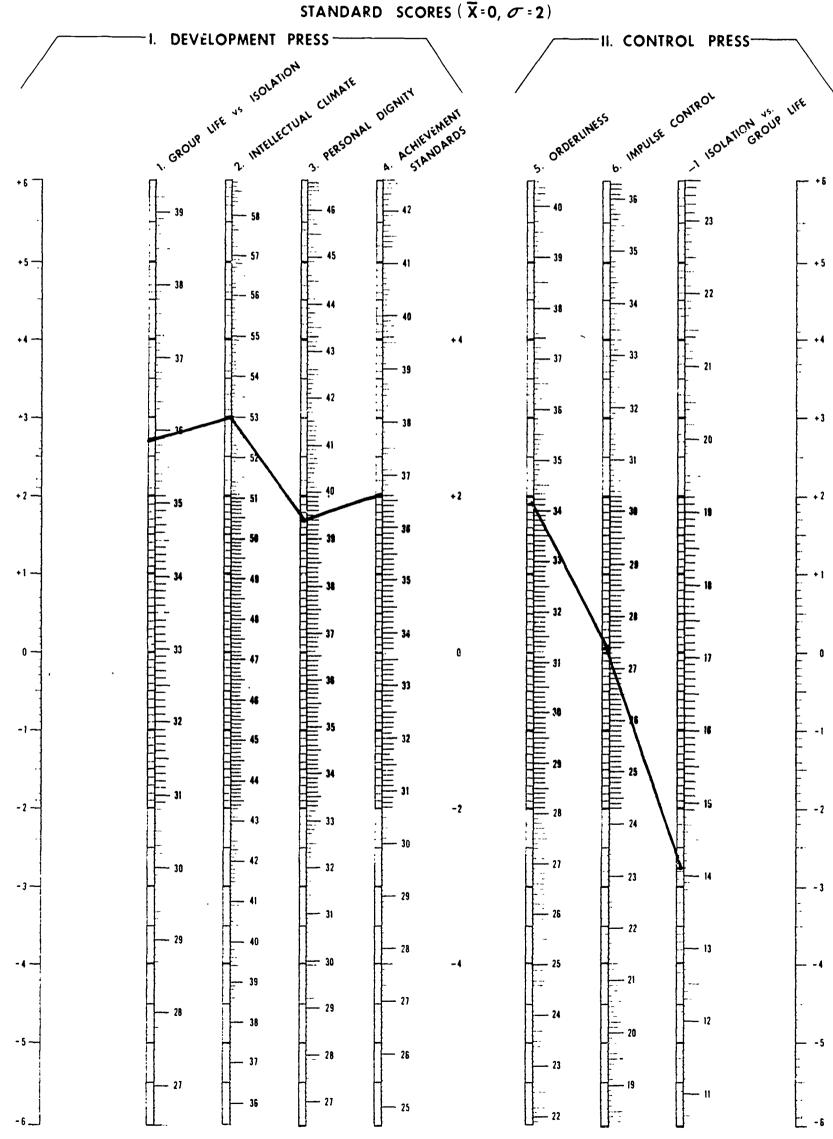
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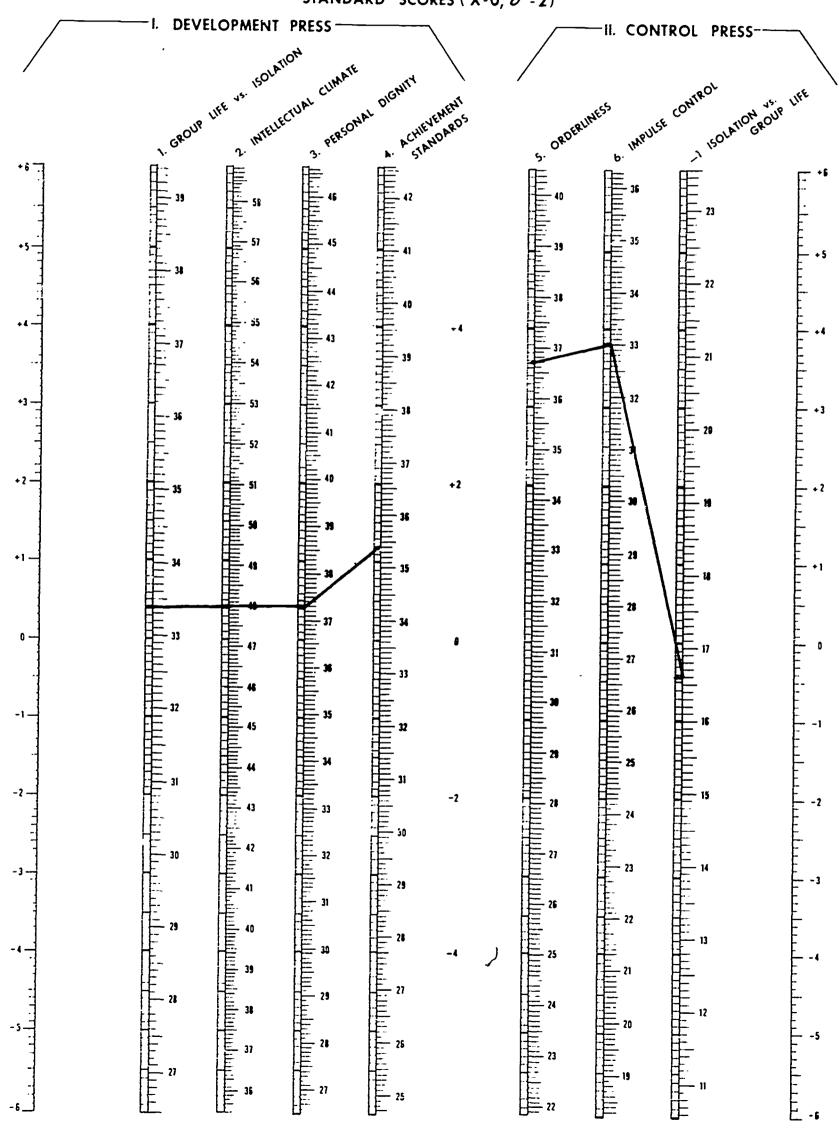
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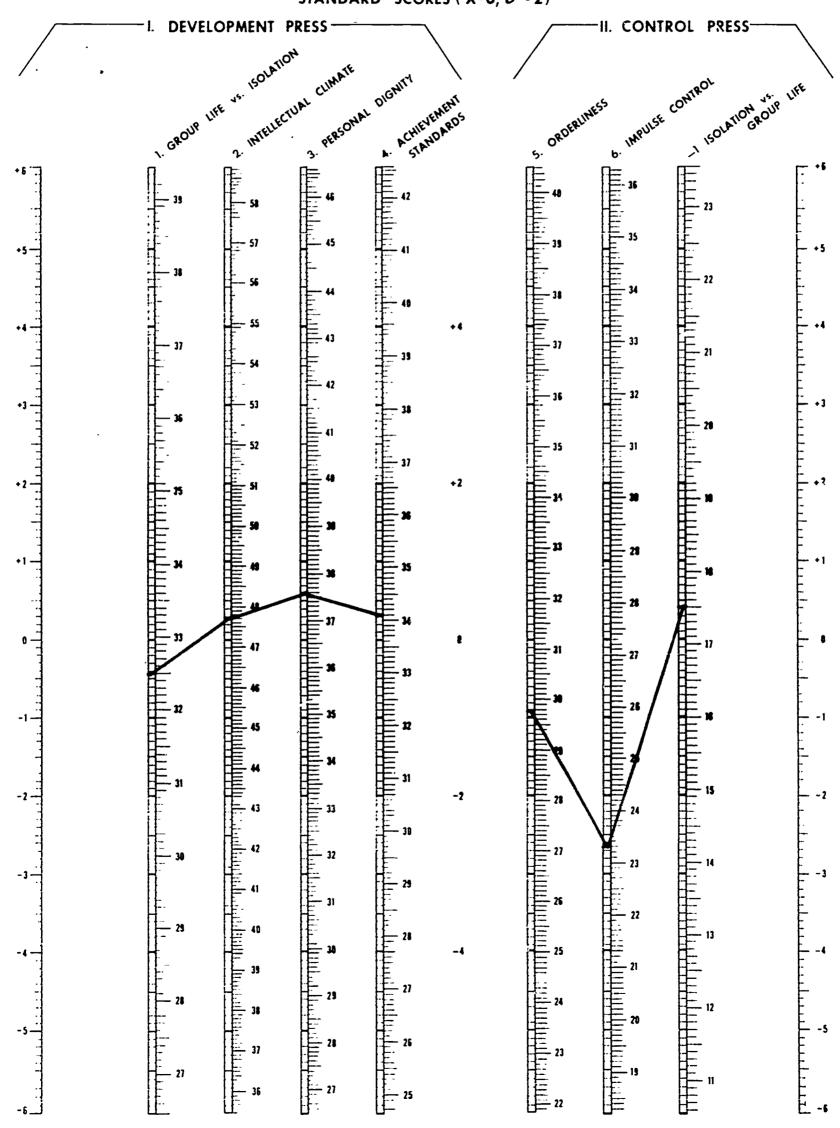
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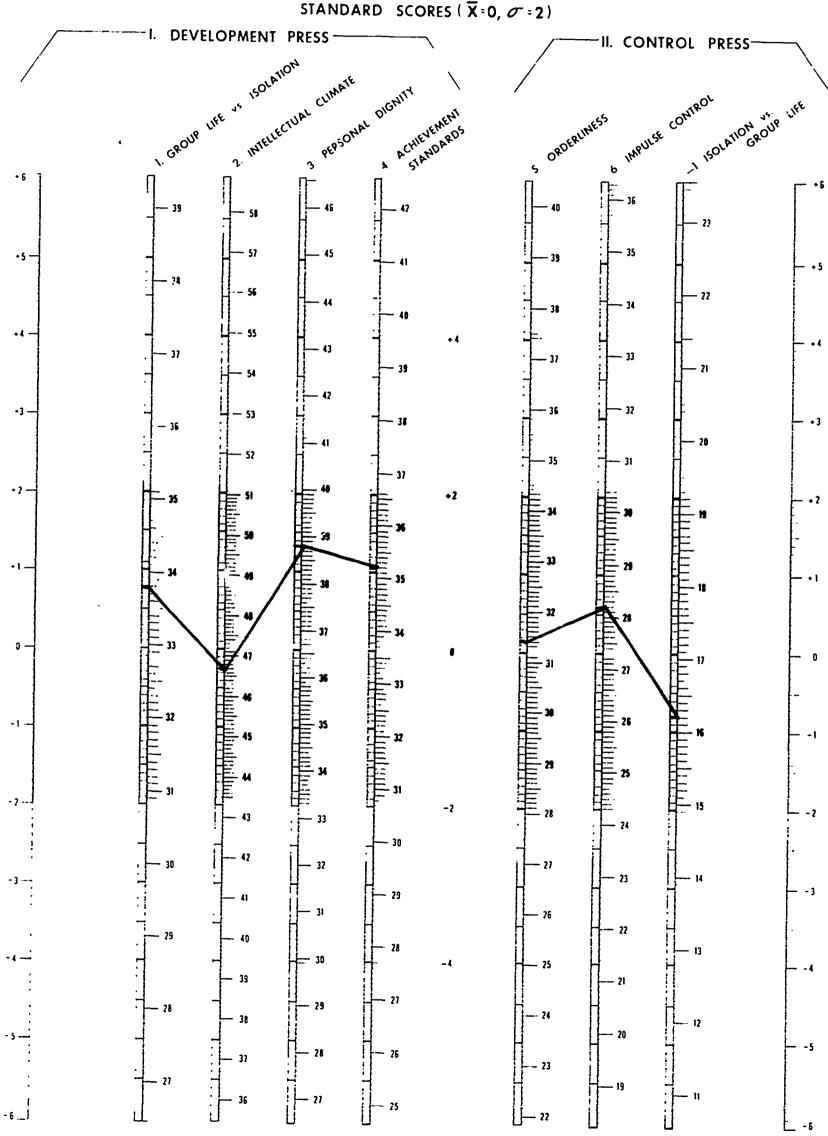


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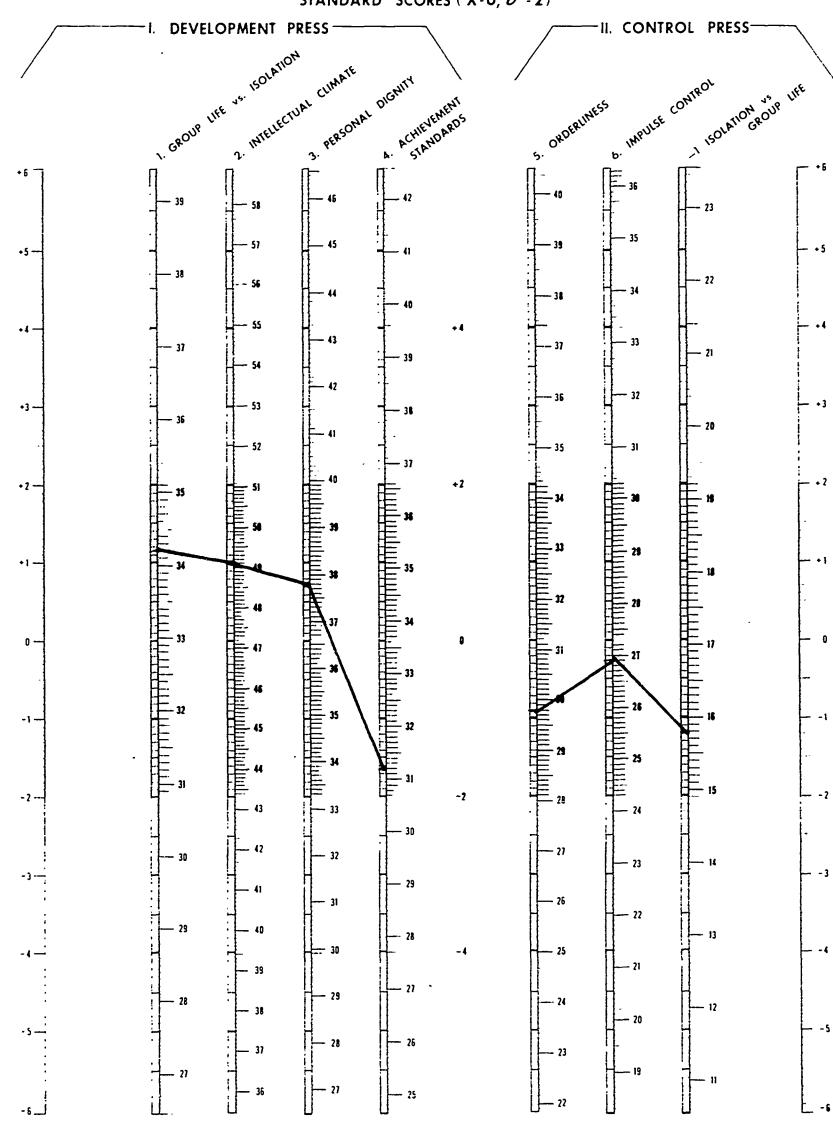
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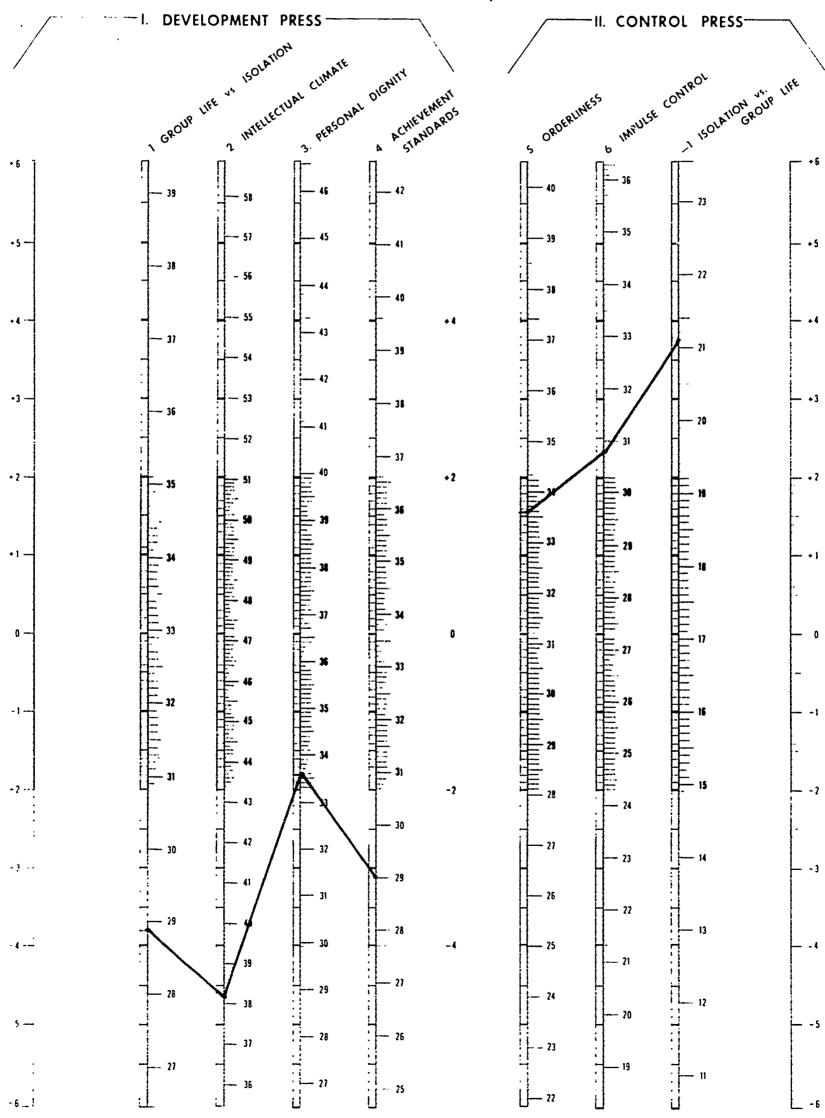
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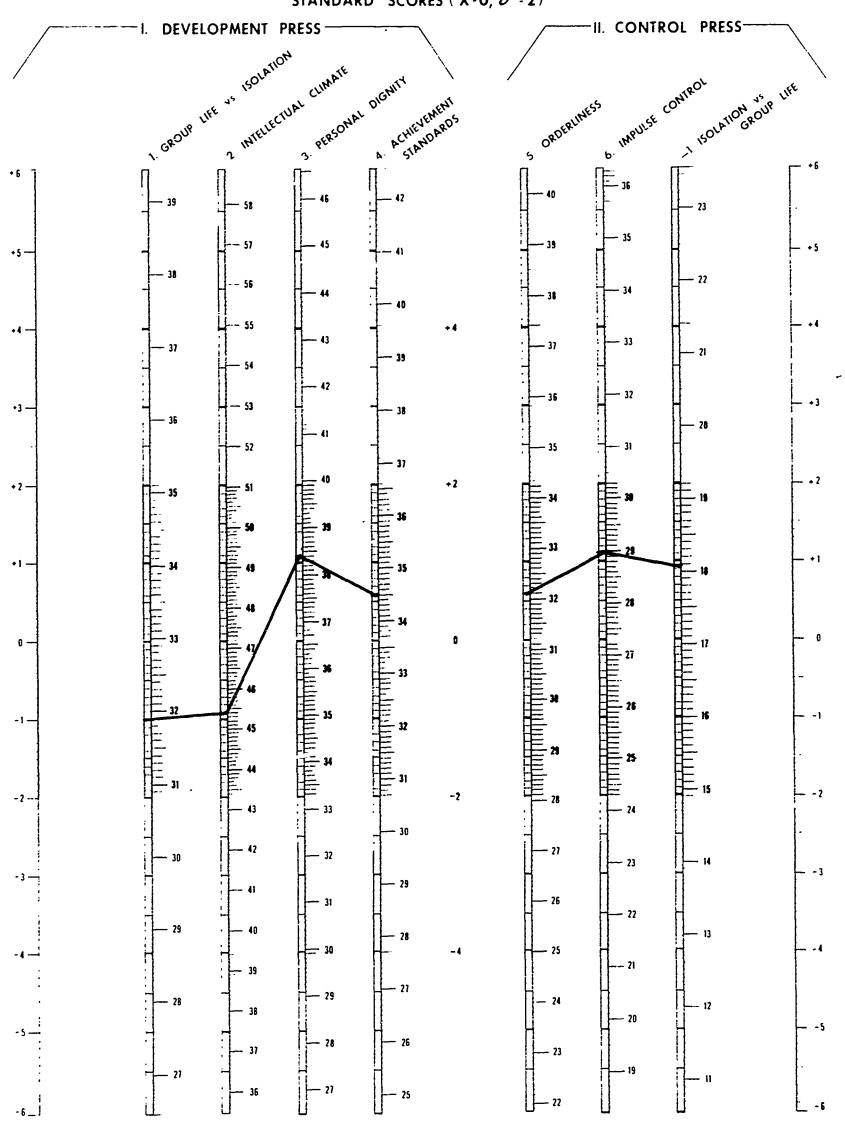
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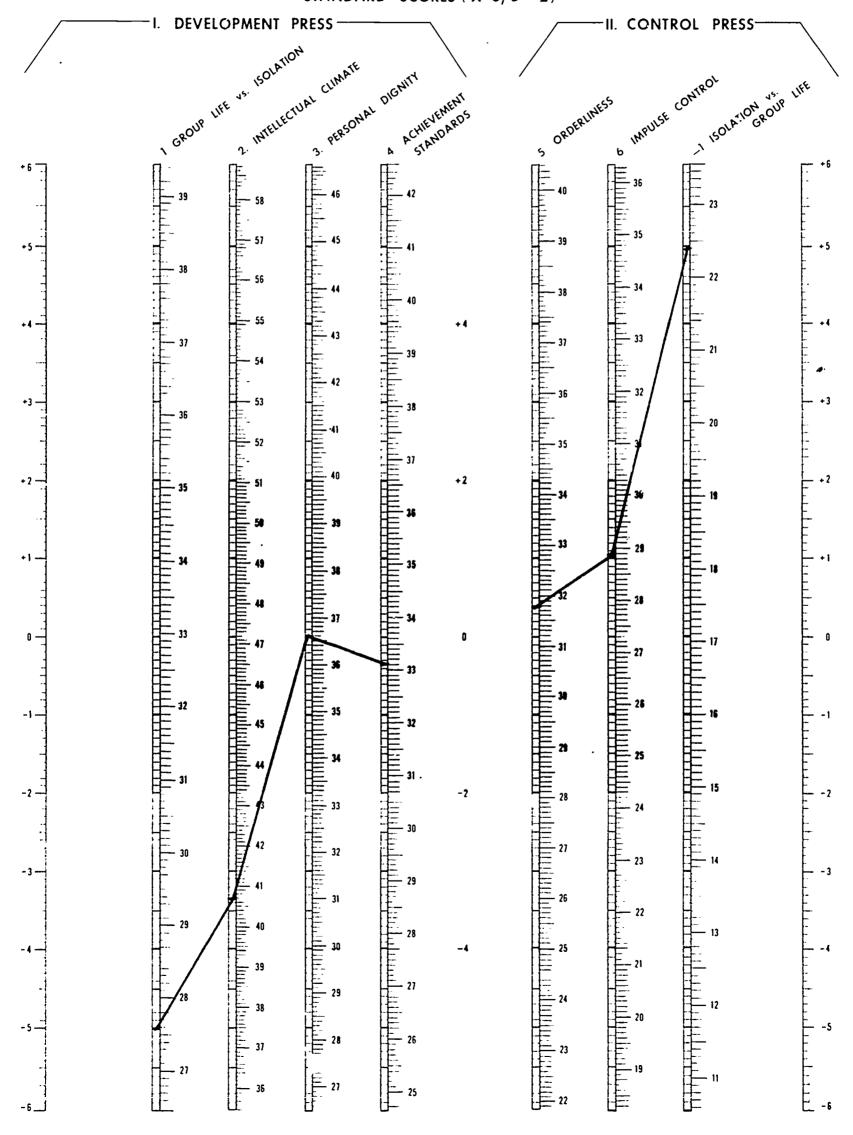
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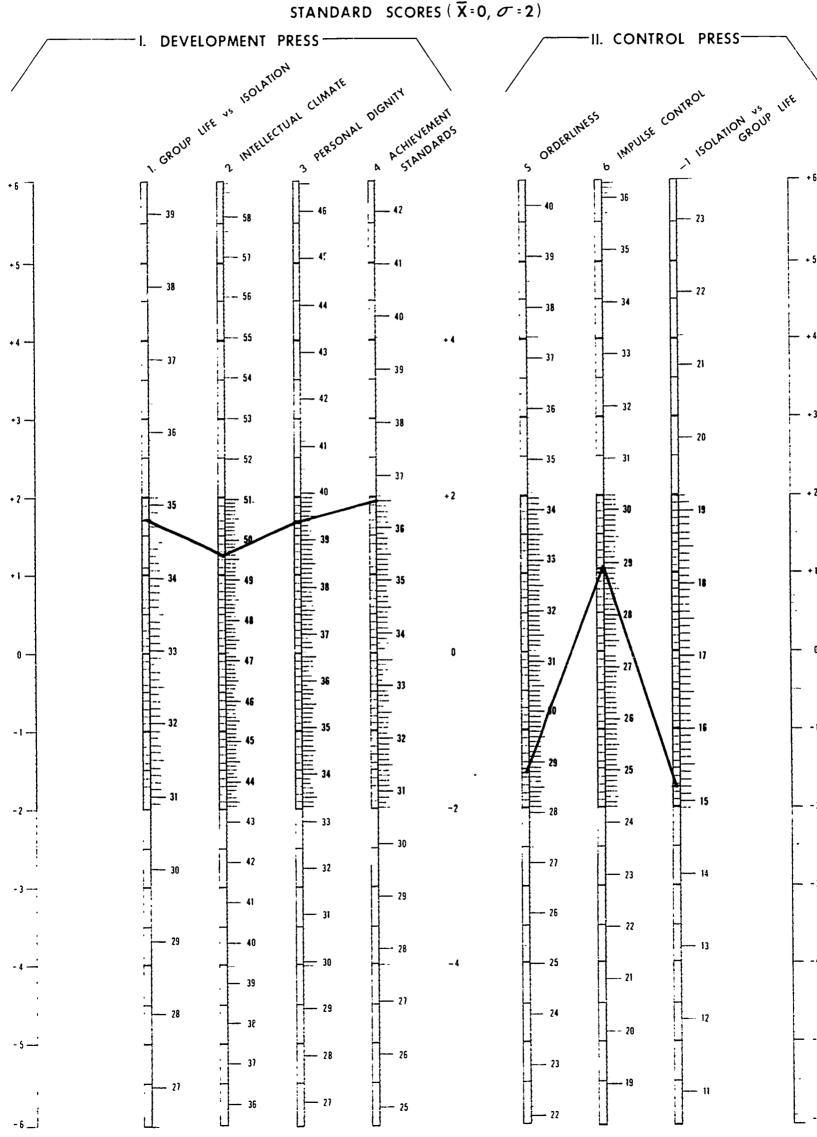
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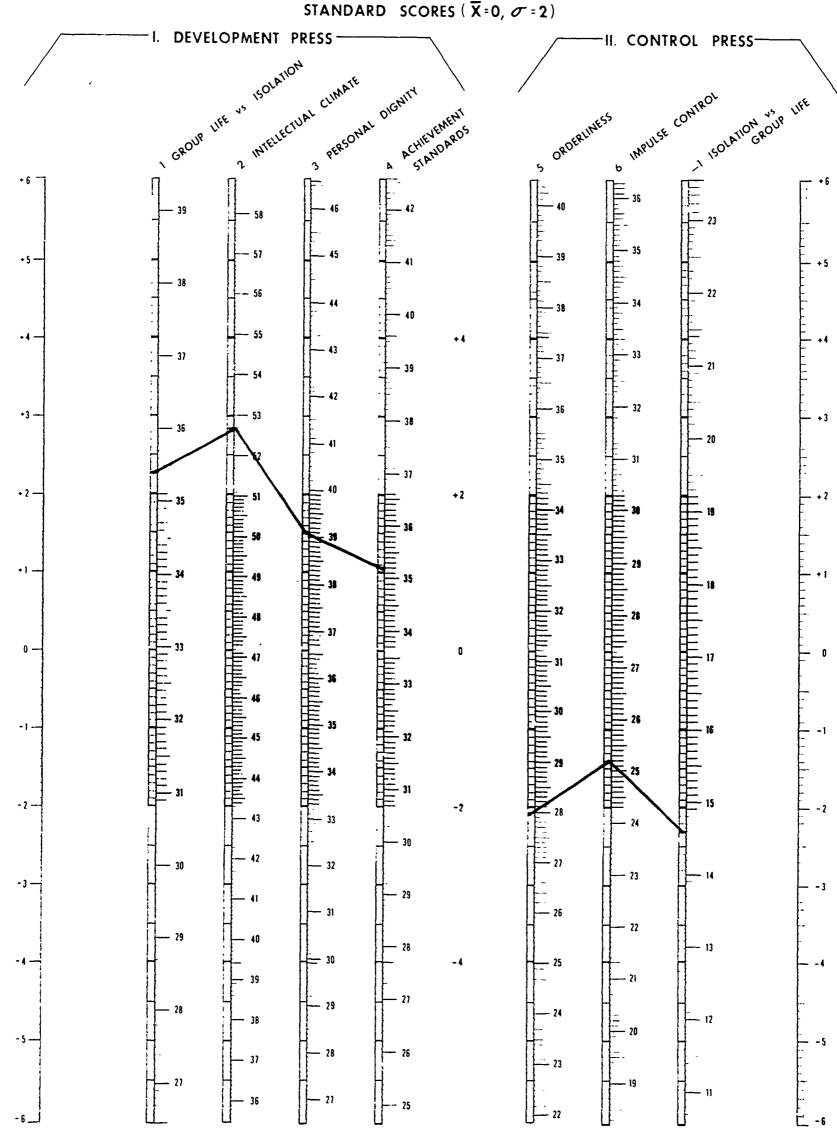
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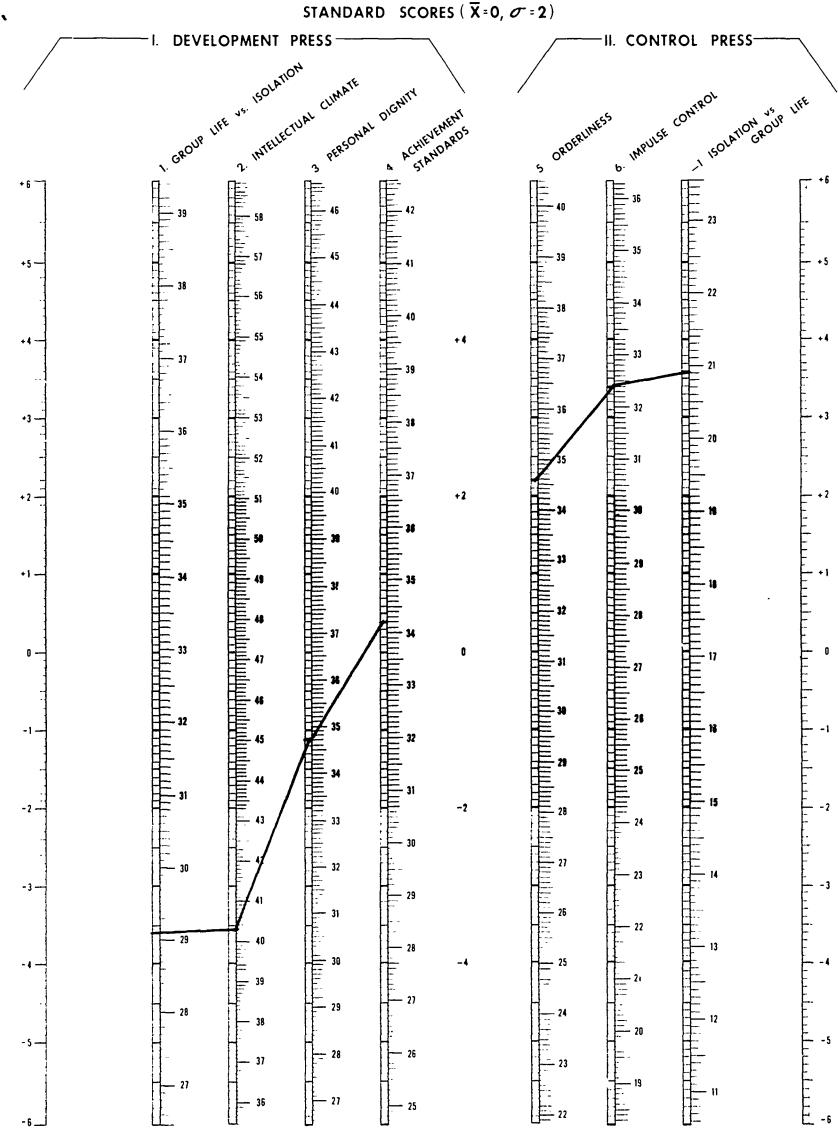
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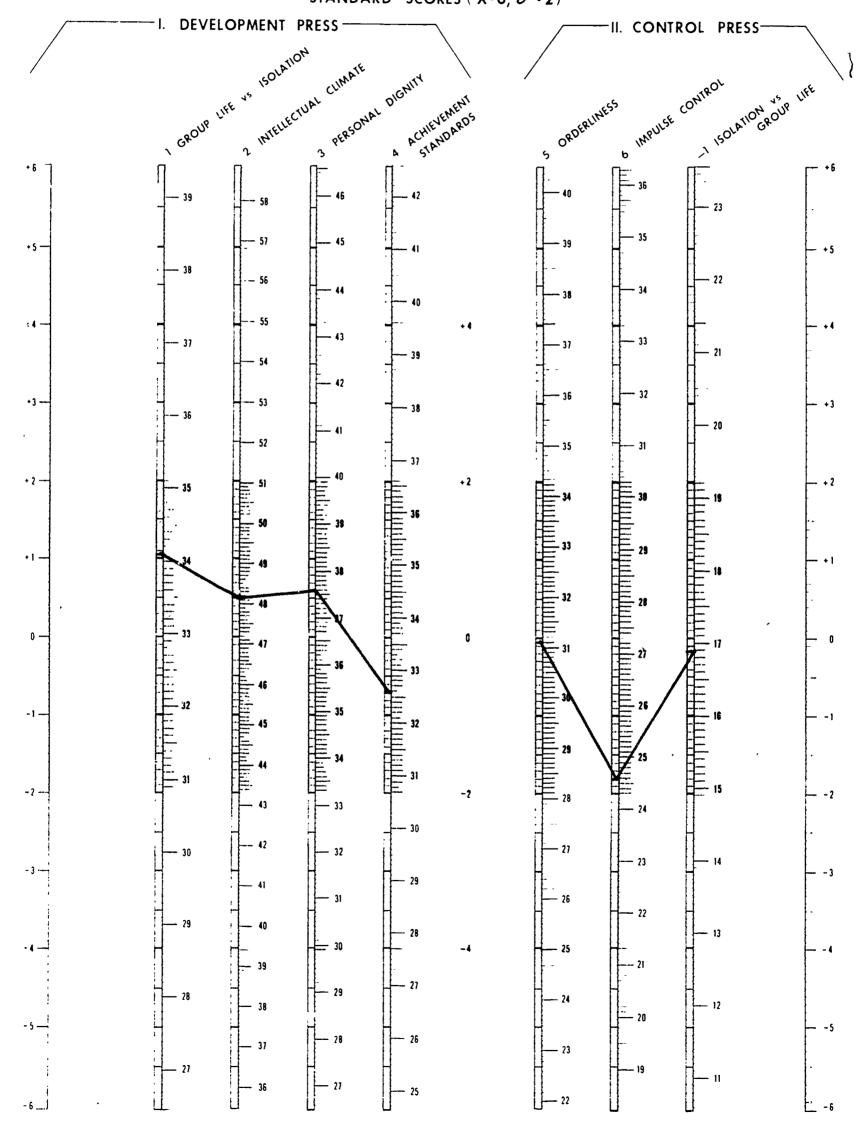


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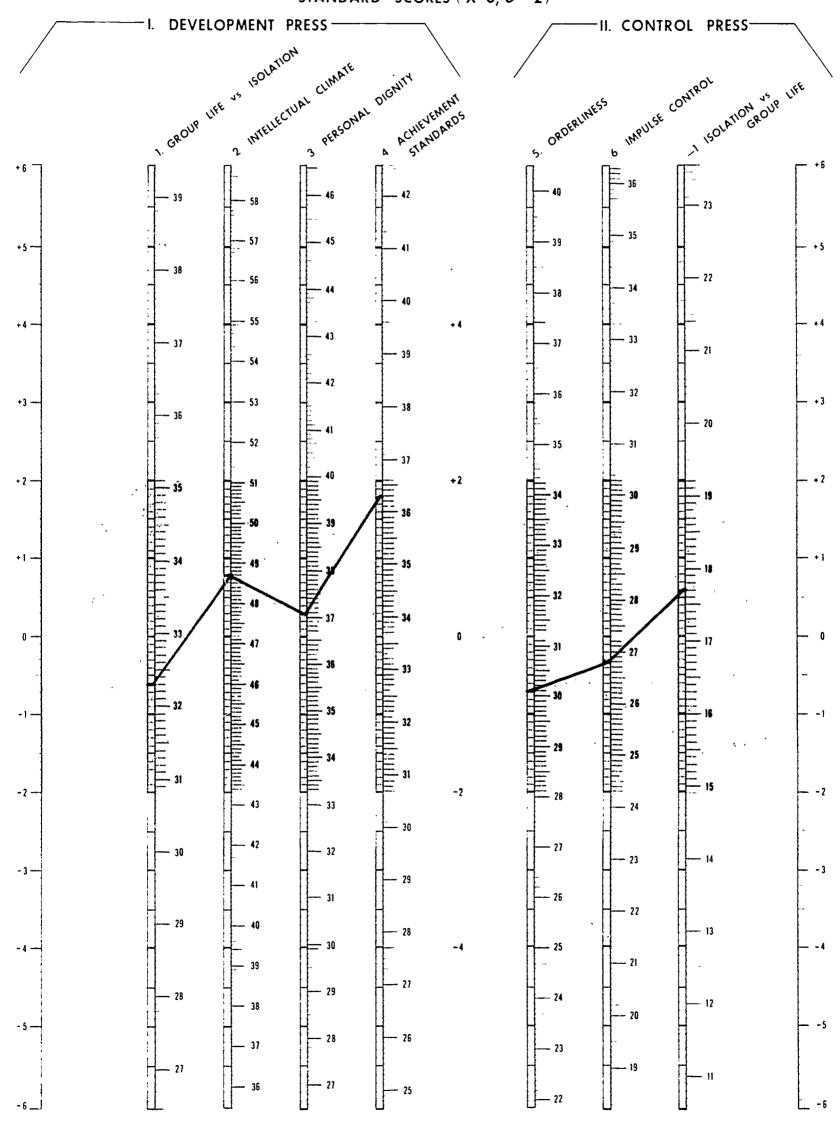
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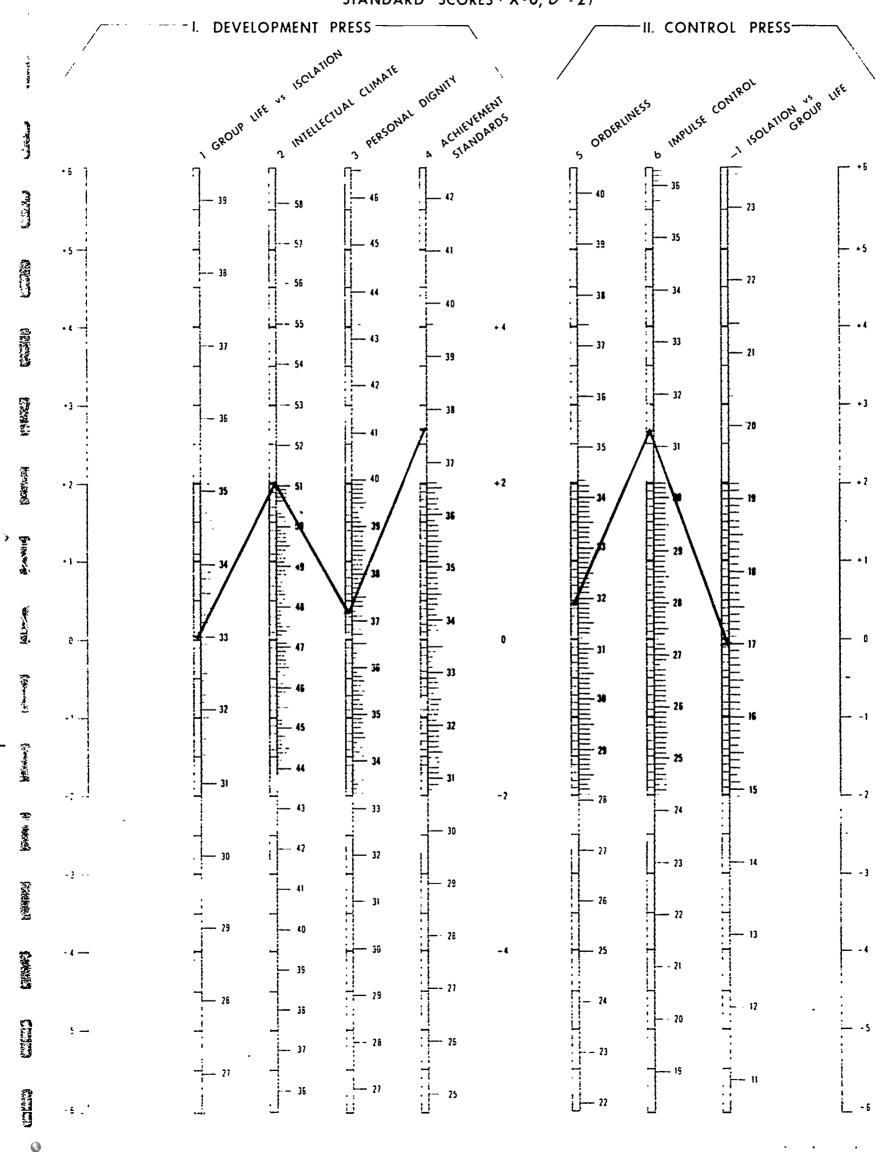
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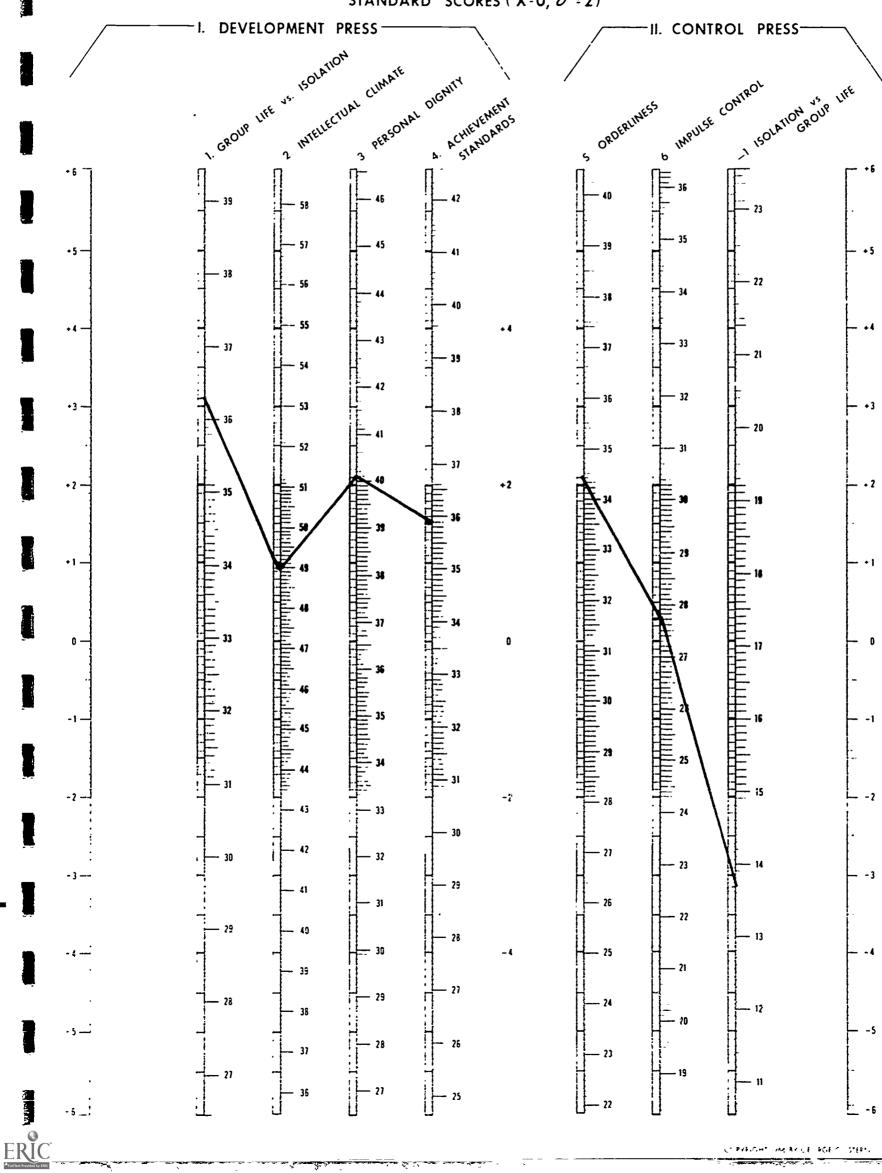
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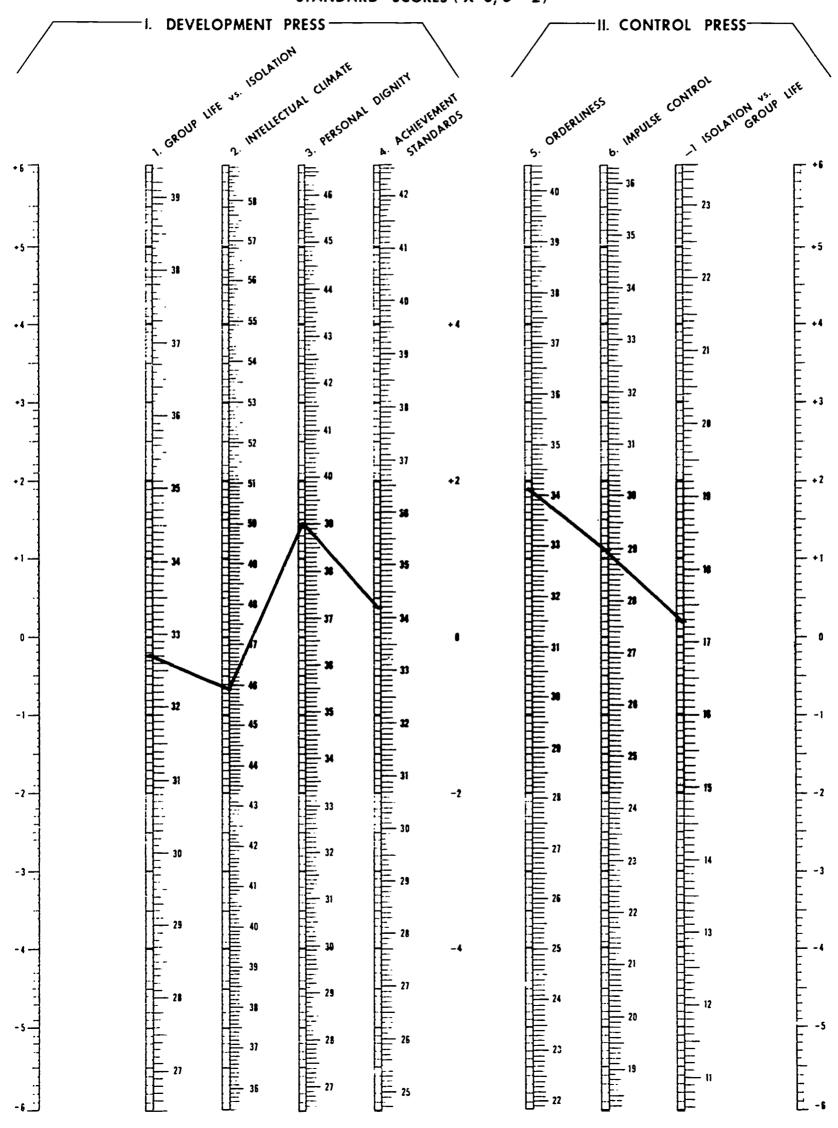


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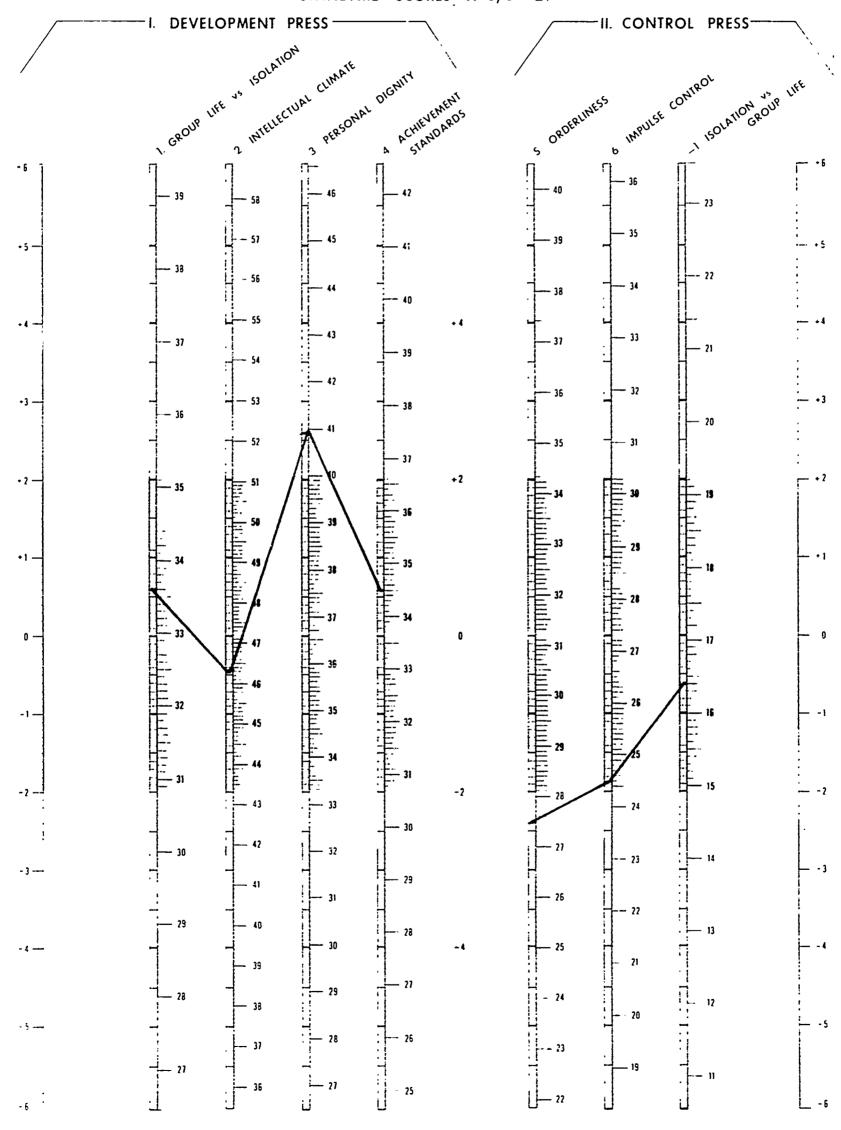
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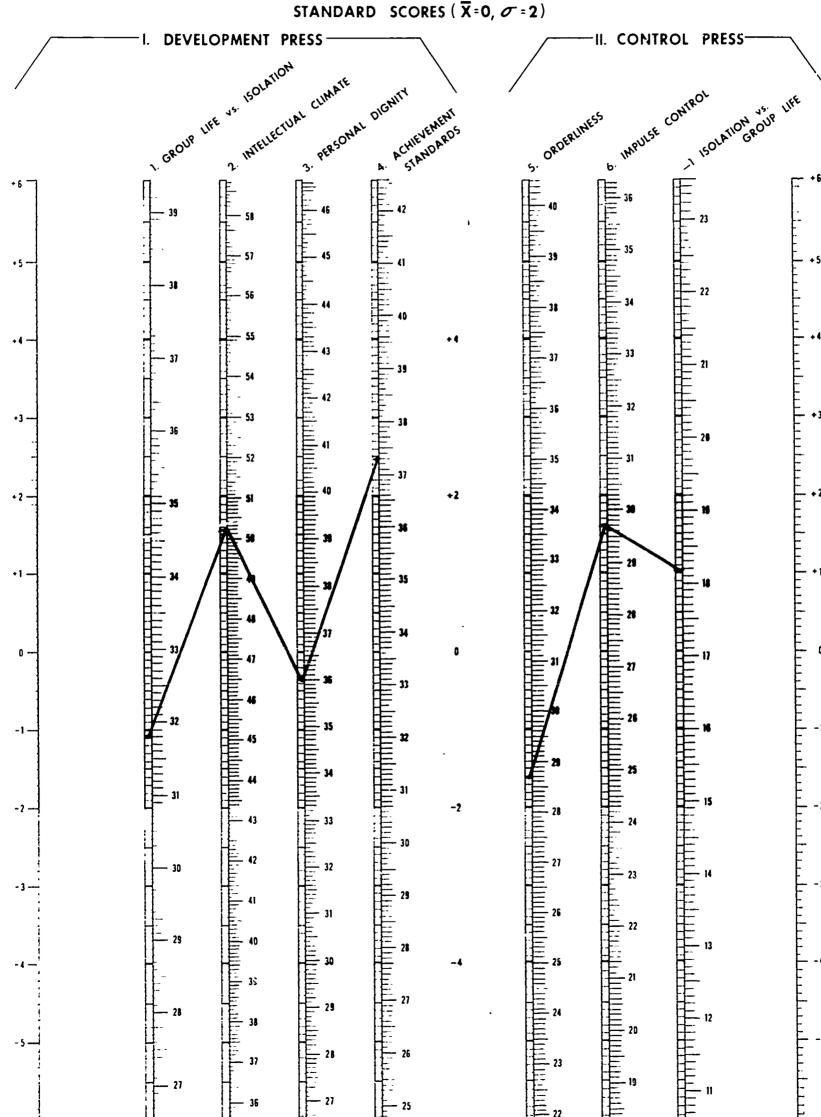
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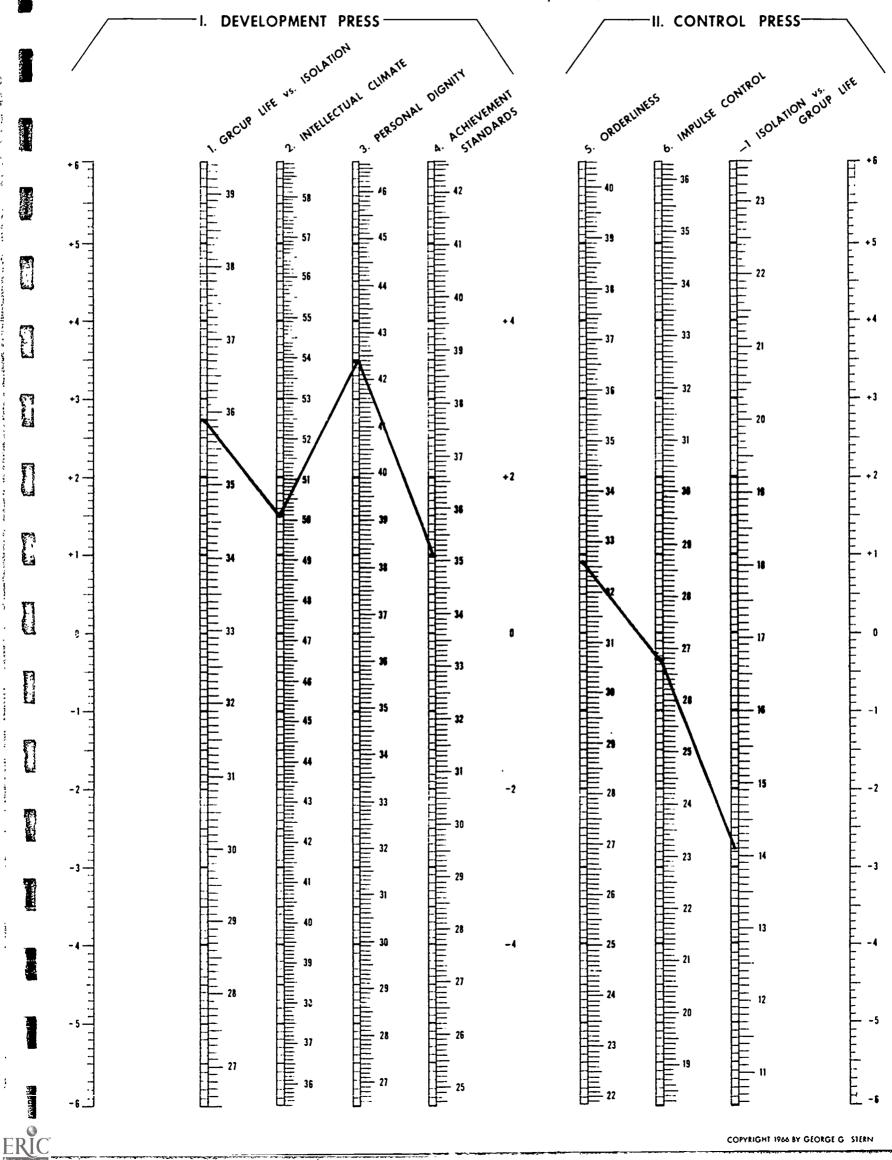
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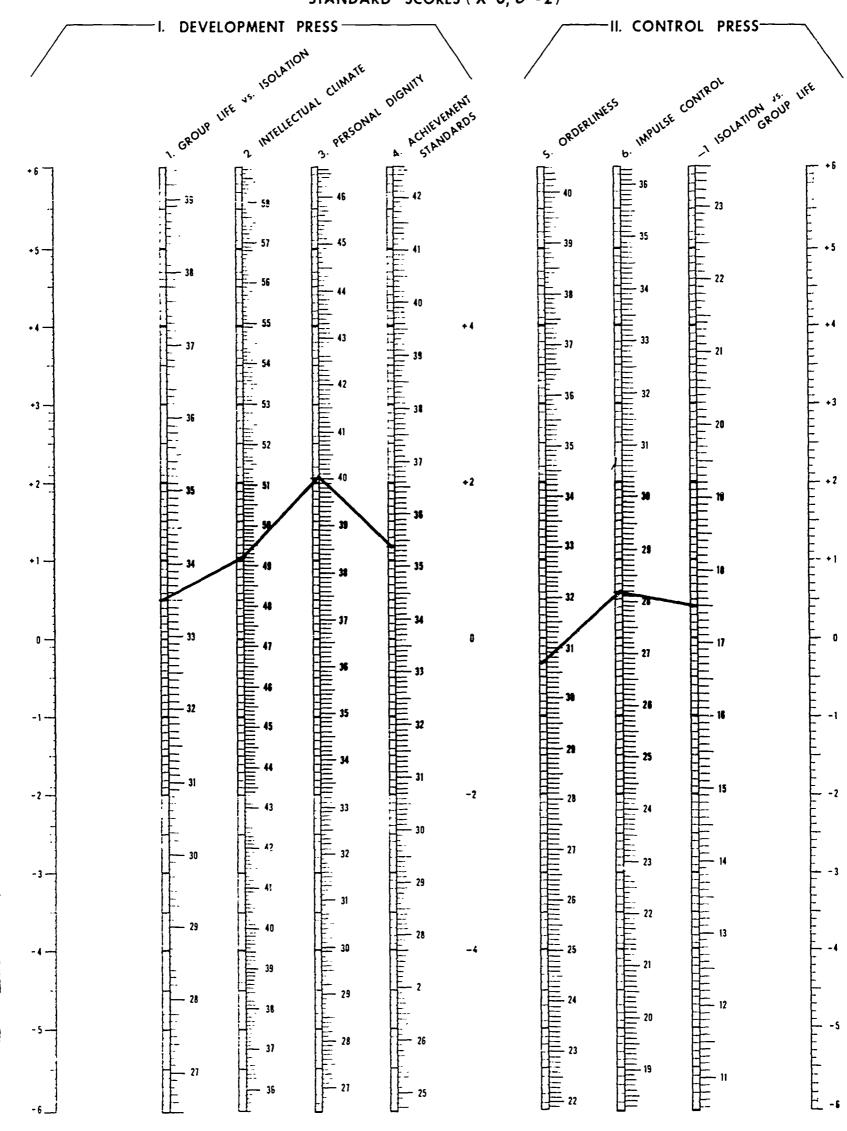
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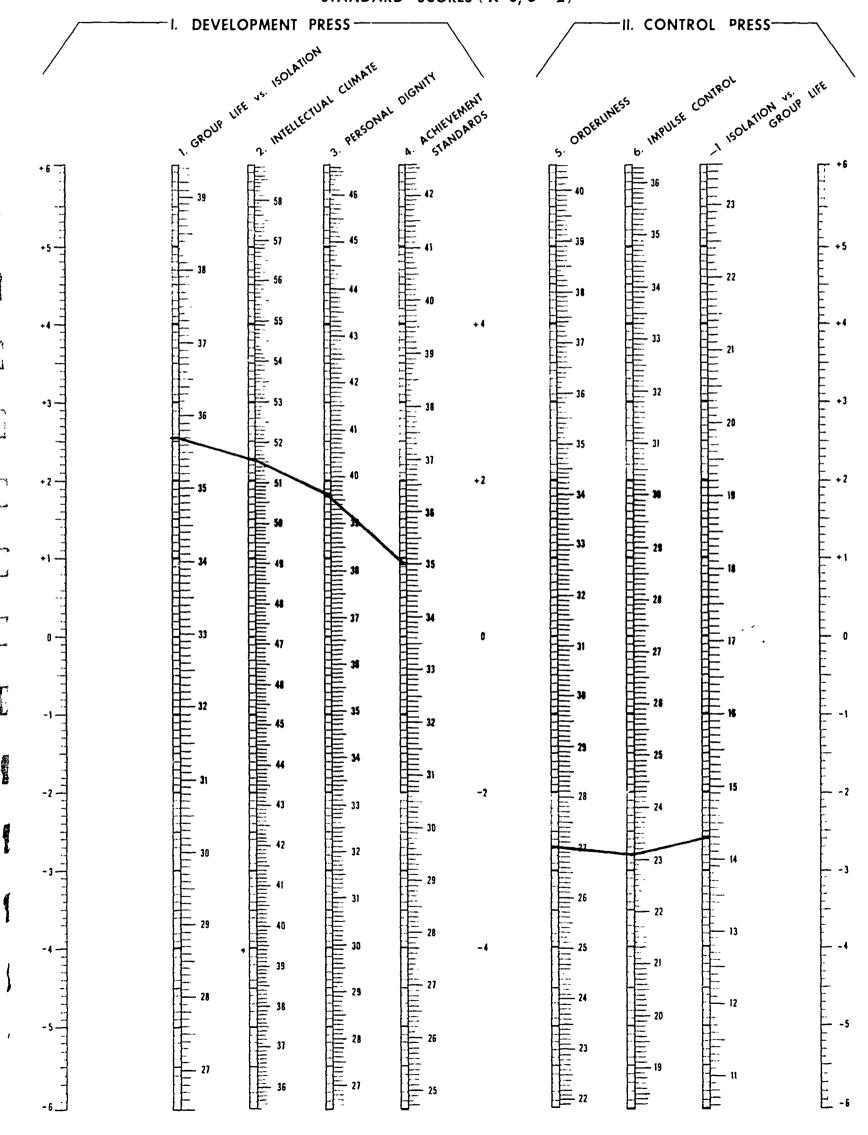
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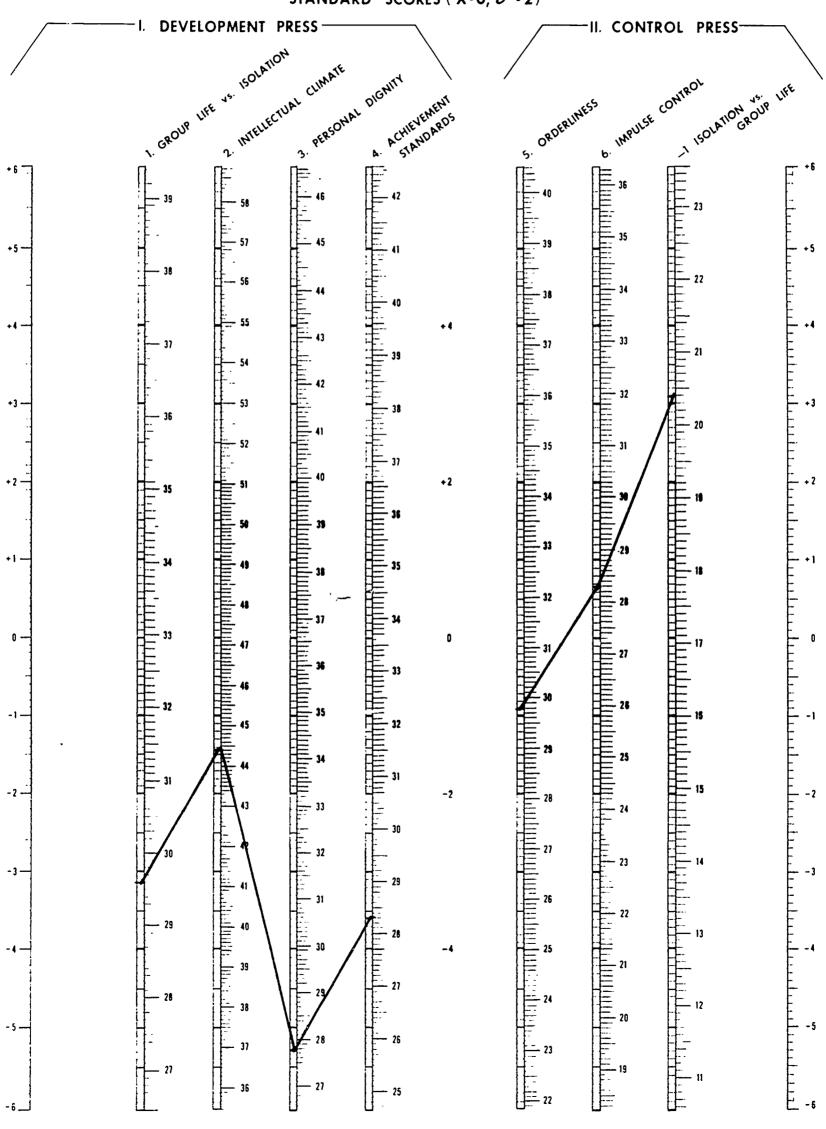




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APPENDIX VIII

SCHEFFÉ ANALYSIS OF PEACE CORPS TRAINING PROGRAMS

AI FACTORS: MALE, FEMALE

Factor 1--Self Assertion--Males^a (\overline{X} = 20.52 6 = 1.58, F = 1.60 p = .01)

Washington UBolivia	26.73	U. of Maryland-Br. Hond.	22.25
Col. St. ColL.AChile	26.23	Arizona St. UBrazil	22.24
U. of Arizona-Colombia	26.05	Oregon St. UIndia	22.21
Columbia USoc. WkColombia	25.68	U. New Mexico-Venezuela	22.21
Rutgers UJamaica	25.50	U. Wisconsin-Peru	22.19
U. of California-Venezuela	25.35	Cornell ULat. Am. Reg.	22.15
Marquette UBrazil	25.00	Syracuse-Malawi (1963)	22.03
U. of Denver-Ecuador	24.50	U. of N. Carolina-Malawi	22.00
U. of Denver-Venezuela	24.36	New Mexico StEl Salvador	21.88
U. of Indiana-Sierre Leone	24.28	Kansas St. UDom. Repub.	21.77
Cal. St. CollL.AColombia	23.82	N. Illinois UMaylasia	21.77
UCLA-Nigeria	23.75	U. of New Mexico-Colombia	21.66
U. New Mexico-Brazil	23.71	Ohio UCameroon	21.41
Exp. Int. Living-Jamaica	23.71	U. of Oklahoma-Peru	21.09
U. New Mexico-Chile	23.53	E. Michigan USomali	21.06
Lincoln UTanzania	23.43	U. of Oregon-Nepal	~21.00
New Mexico StColombia	23.39	UCLA-Sierre Leone	20.90
Central St. UNigeria	23.08	Roberts College-Turkey	20.89
U. of Hawaii-Thailand	23.04	St. Louis UCosta Rica	20.88
Utah St. UIran	23.00	U. of Nebraska-Colombia	20.86
Brandeis UBolivia	22.92	Syracuse-Malawi (1964)	20.73
Georgetown UColombia	22.82	Portland St. College-Iran	20.42
U. of New Mexico-Colombia	22.80	Oberlin-Fr. W. Africa	20.35
N. Carolina St. UChile	22.78	Syracuse UTanzania	20.33
S. Illinois UHonduras	22.67	Howard UGabon	20.00
Columbia Tchrs. CollNigeria	22.56	U. of Texas-Morocco	19.36
S. Illinois UTunisia	22.44	U. of Missouri-Kansas City	18.95
Camp. D. Crozier-Dom. Repub.	22.33	New York UBrazil	18.67
U. of California-India	22.28	Portland St. CollTurkey	17.23

^aThe Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 2--Audacity-Timidity--Males^a $(\overline{X} = 20.48 \text{ } 6 = 1.73, \text{ } F = 1.55 \text{ } p = .01)$

^aThe Scheffé test indicates no significant difference between any particular pairs of programs.

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Factor 3--Intellectual Interests--Males^a (X = 26.49 6 = 3.05, F = 4.38 p = .001)

<u>High</u>

Columbia Tchrs. ColNigeria Texas, U. of-Morocco	33.22 32.82	Brandeis UBolivia Wisconsin, U. of-MilwPeru	28.54 28.52
Indiana USierre Leone	32.17	N. Carolina StChile	28.44
Marquette UBrazil	31.67	Maryland, U. of-Br. Hond.	28.35
Rutgers UJamaica	31.42	New Mexico StColombia	28.17
Syracuse UMalawi (1963)	30.86	Calif., U. of-Venezuela	28.00
-		Denver, U. of-Ecuador	27.95
Medium		Arizona, U. of-Colombia	27.95
Ohio UCameroon	30.84	Oregon, U. of-Nepal	27.78
New Mexico UColombia	30.68	Calif. St. ColL.AColombia	
Washington UBolivia	30.64	E. Michigan USomali	27.61
S Illinois UTunisia	30.60	N. Carolina UMalawi	27.32
Georgetown UColombia	30.36	Utah StIran	27.30
Lincoln UTanzania	30.36	Denver U. of-Venezuela	27.07
Kansas StDom. Repub.	30.26	UCLA-Sierre Leone	27.00
New Mexico UColombia	30.10	St. Louis UCosta Rica	26.96
Oregon St. UIndia	30.04	Syracuse UTanzania	26.87
Central St. UNigeria	29.98	Roberts ColTurkey	26.74
Calif. St. ColL.AChile	29.85	New Mexico StEl Salvador	26.63
New Mexico UChile	29.73	Howard UGabon	26.59
New Mexico UColombia	29.60	S. Illinois UHonduras	26.52
Hawaii, U. of-Thailand	29.50	Cornell-Lat. Am. Reg.	26.31
N. Illinois UMalaysia	29.45	Oberlin-Fr. W. Africa	26.10
Syracuse UMalawi (1964)	29.32	Nebraska, U. of-Colombia	25.94
Columbia Soc. WkColombia	29.32	Calif., U. of-India	25.92
New Mexico UBrazil	29.06	New York UBrazil	25.60
UCLA-Nigeria	29.04	Exp. Int. LivJamaica	25.59
Camp D. Crozier-Dom. Repub.	29.03	Missouri UKan.City-Colombi	a 17.95
Oklahoma, U. of-Peru	28.93	Low	
Portland St. ColIran	28.64	Portland St. ColTurkey	15.81
Arizona StBrazil	28.60	-	

aDifferences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test.

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Factor 4--Motivation--Males^a $(\overline{X} = 27.08 \text{ f} = 1.70, \text{ F} = 4.29 \text{ p} = .001)$

<u>High</u>

New Mexico UVenezuela	32.11	Calif. St. ColL.AChile	29.54
Central St. UNigeria	31.76	New Mexico UColombia	29.49
Georgetown UColombia	31.54	N. Carolina UMalawi	29.45
Columbia Tchrs. ColNigeria	31.46	Utah StIran	29.37
S. Illinois UTunisia	31.44	N. Carolina StChile	29.28
Washington UBolivia	31.36	Roberts ColTurkey	29.21
Columbia Soc. WkColombia	31.26	New Mexico UBrazil	29.18
Kansas StDom. Repub.	31.26	Syracuse UMalawi (1964)	29.15
Indiana USierre Leone	31.00	S. Illinois UHonduras	29.14
Oregon St. UIndia	30.96	Ohio UCameroon	29.13
Modium		Syracuse UMalawi (1963)	29.07
Medium		Oregon, U. of-Nepal	29.00
Arizona St. UBrazil	30.72	Oklahoma, U. of-Peru	28.84
Calif., U. of-Venezuela	30.69	Brandeis UBolivia	28.81
N. Illinois UMalaysia	30.68	Maryland, U. of-Br. Hond.	28.80
Arizona, U. of-Colombia	30.64	Lincoln UTanzania	28.79
New Mexico State-Colombia	30.61	New York UBrazil	28.60
Calif. St. ColL.AColombia	30.32	Cornell-Lat. Am. Reg.	28.38
Denver U. of-Ecuador	30.27	Portland St. ColIran	27.82
New Mexico U. of-Colombia	30.20	Syracuse UMalawi (1963)	27.73
E. Michigan USomali	30.14	UCLA-Nigeria	27.67
Camp D. Crozier-Dom. Repub.	30.10	Nebraska, U. of-Colombia	27.66
Rutgers UJamaica	30.08	Exp. Int. LivJamaica	27.29
Denver, U. of-Venezuela	30.04	Oberlin-Fr. W. Africa	26.75
Wisconsin, U. of MilwPeru	30.00	Howard UGabon	26.59
Texas U. of-Morocco	30.00	Calif., U. of-India	26.44
Hawaii, U. of-Thailand	29.92	New Mexico StEl Salvador	26.25
UCLA-Sierre Leone	29.75	Missouri UKan.City-Colombia	19.53
Marquette UBrazil	29:73	T or a'	
New Mexico UChile	29.67	Low	
St. Louis UCosta Rica	29.62	Portland St. ColTurkey	18.15

Differences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test

Factor 5--Applied Interests--Males^a $(\overline{X} = 18.08 \text{ } 6 = 2.43, \text{ } F = 3.19 \text{ } p = .001)$

Maryland, U. of-Br. Hond.	21.15	Denver U. of-Venezuela	16.36
Central St. UNigeria	20.04	Hawaii U. of-Thailand	16.35
New Mexico-Venezuela	19.89	Calif. U. of-India	16.25
Camp. D. Crozier-Dom. Rep.	19.47	Calif. U. of-Venezuela	16.23
U. of New Mexico-Chile	19.13	Wisconsin, U. of MilwPeru	16.14
Rutgers UJamaica	19.00	Utah, U. of-Morocco	15.78
N. Illinois UMalaysia	18 73	S. Illinois UHonduras	15.76
Arizona StBrazil	18.68	Denver U. of-Ecuador	15.59
Marguette UBrazil	18.40	E. Michigan USomali	15.56
New Mexico UColumbia	18.34	Brandeis UBolivia	15.50
Ohio UCameroon	18.09	Columbia TchrsNigeria	15.11
Washington UBolivia	18.00	N. Carolina UMalawi	15.10
Howard UGabon	18.80	Arizona, U. of-Colombia	15.05
Columbia Tchrs. Col-Nigeria	17.93	Syracuse UMalawi (1964)	15.02
Exp. Int. Living-Jamaica	17.88	Cornell-Lat. Am. Reg.	14.92
Oklahoma, U. of-Peru	17.86	Indiana USierre Leone	14.83
Calif. St. ColL.AChile	17.73	New Mexico StColombia	14.52
Texas, U. of-Morocco	17.55	Portland St. ColIran	14.25
Lincoln UTanzania	17.50	S. Illinois UTunisia	14.24
New Mexico StEl Salvador	17.50	Syracuse UMalawi (1963)	14.00
Oregon St. UIndia	17.19	New York UBrazil	13.80
Syracuse UMalawi (1963)	17.14	St. Louis UCosta Rica	13.50
Nebraska U. of-Colombia	17.08	Missouri UKan. City-Colombia	13.11
Calif. St. ColL.AColombia	16.96	UCLA-Togo	12.92
UCLA-Sierre Leone	16.86	Portland St. ColTurkey	12.89
Georgetown UColombia	16.85	Oregon, U. of-Nepal	12.50
N. Carolina StChile	16.61	Oberlin-Fr. W. Africa	12.10
New Mexico UBrazil	16.53	Roberts ColTurkey	10.95
New Mexico UColombia	16.50	Kansas StDom. Repub.	10.12
		-	

a-The Scheffé test indicates no significant differences between any particular pairs of programs.

Factor 6--Orderliness--Males^a $(\bar{x} = 20.73 \text{ } 6 = 3.042, \text{ } F = 1.98 \text{ } p = .001)$

Camp. D. Crozier-Dom. Repub. Maryland, U. of-Br. Hond. Missouri UKan. City-Colombia Central St. UNigeria New Mexico StEl Salvador	22.3 21.95 20.95 20.49 20.13	Arizona, U. of-Colombia Brandeis UBolivia Oberlin-Fr. W. Africa Syracuse UMalawi (1963) Calif., U. of-India	17.64 17.62 17.60 17.07 17.06
Kansas StDom. Repub.	19.71	Wisconsin, U. of-MilwPeru	17.00
Washington UBolivia	19.64	S. Illinois UTunisia	16.96
Portland St. ColTurkey	19.50	Lincoln UTanzania	16.93
New York UBrazil	19.40	Oklahoma U. of-Peru	16.91
Ohio UCameroon	19.38	Portland St. ColIran	16.86
N. Illinois UMalaysia	19.27	New Mexico UColombia	16.85
Rutgers UJamaica	19.25	Hawaii, U. of-Thailand	16.77
New Mexico UVenezuela	19.11	New Mexico UBrazil	16.59
New Mexico UColombia	18.98	N. Carolina UMalawi	16.32
Columbia Tchrs. ColNigeria	18.78	Calif., U. of-Venezuela	16.31
Nebraska, U. of-Colombia	18.74	E. Michigan USomali	16.25
Calif. St. ColL.AColombia	18.68	Denver U. of-Venezuela	16.18
Syracuse UTanzania	18.67	UCLA-Nigeria	15.83
Texas, U. of-Morocco	18.64	Roberts ColTurkey	15.74
Arizona StBrazil	18.52	Utah StIran	15.69
S. Illinois UHonduras	18.38	Denver, U. of-Ecuador	15.64
Oregon St. UIndia	18.31	Oregon, U. of-Nepal	15.61
Calif. St. ColChile	18.27	New Mexico StColombia	15.52
Howard UGabon	18.14	Columbia Soc. WkColombia	15.47
Georgetown UColombia	18.11	St. Louis UCosta Rica	15.46
UCLA-Sierre Leone	18.10	Marguette UBrazil	15.40
Exp. Int. Living-Jamaica 🤈	18.00	N. Carolina StChile	15.33
Cornell-Lat. Am. Reg.	17.77	Indiana USierre Leone	13.61
New Mexico UChile	17.73		

^aThe Scheffé test indicates no significant differences between any particular pairs of programs.

Factor 7--Submissiveness--Males^a $(\overline{X} = 22.00 \text{ f} = 2.09, F = 3.04 \text{ p} = .001)$

Maryland, U. of-Br. Hond.	28.45	Brandeis UBolivia	24.58
Central St. UNigeria	27.88	S. Illinois UTunisia	24.52
Arizona, U. of-Colombia	27.32	New Mexico UVenezuela	24.47
Oregon St. UIndia	27.31	Syracuse UMalawi (1963)	24.46
Ohio UCameroon	26.88	E. Michigan USomali	24.28
Calif. St. ColL.AColombia	26.71	Calif., U. of-India	24.22
S. Illinois UHonduras	26.57	St. Louis UCosta Rica	24.15
Kansas StDom. Repub.	26.48	Syracuse UTanzania	24.13
Camp D. Crozier-Dom. Repub.	26.30	Columbia Tchrs. ColNigeria	24.10
Marquette UBrazil	26.13	New Mexico UColombia	24.05
Rutgers UJamaica	26.08	Denver, U. of-Ecuador	23.95
N. Illinois UMalaysia	25.82	New Mexico UChile	23.93
Calif. St. ColL.AChile	25.65	Hawaii, U. of-Thailand	23.50
Exp. Int. LivJamaica	25.65	Texas, U. of-Morocco	23.45
Oklahoma, U. of-Peru	25.59	N. Carolina StChile	23.25
Georgetown UColombia	25.57	Wisconsin, U. of-MilwPeru	23.05
Arizona StBrazil	25.48	New Mexico StEl Salvador	23.00
New York UBrazil	25.33	Denver, U. of-Venezuela	22.93
UCLA-Sierre Leone	25.24	Nebraska, U. of-Colombia	22.86
Syracuse UMalawi (1964)	25.20	N. Carolina UMalawi	22.74
Indiana USierre Leone	25.17	Howard UGabon	22.64
Washington UBolivia	25.09	Oberlin-Fr. W. Africa	22.60
New Mexico UColombia	25.05	New Mexico UBrazil	22.18
Lincoln UTanzania	24.86	New Mexico StColombia	21.87
Cornell-Lat. Am. Reg.	24.85	UCLA-Nigeria	21.75
Columbia Soc. WkColombia	24.84	Roberts ColTurkey	21.58
Utah StIran	24.78	Oregon, U. of-Nepal	20.44
Calif., U. of-Venezuela	24.62	Missouri UKan. City-Colombia	
Portland St. ColIran	24.61	Portland St. ColTurkey	18.88
		-	

The Scheffé test indicates no significant difference between any particular pairs of programs.

Factor 8--Closeness--Males^a ($\bar{x} = 22.91 \text{ } 6 = 1.96, F = 2.45 \text{ } p = .001$)

Maryland, U. of-Br. Hond. Calif. St. ColL.AColombia	27.75 26.89'	Utah StIran Texas, U. of-Morocco	24.10 24.09
Arizona, U. of-Colombia	26.86	Calif., U. of-India	24.08
Calif. St. ColL.AChile	26.81	Portland St. ColIran	24.00
Central St. UNigeria	26.80	S. Illinois UTunisia	24.00
Marquette UBrazil	26.40	Arizona StBrazil	24.00
Kansas StDom. Repub.	26.39	N. Carolina UMalawi	23.97
Washington UBolivia	26.09	Brandeis UBolivia	23.92
Camp D. Crozier-Dom. Repub.	26.00	Columbia Tchrs. ColNigeria	
Ohio UCameroon	25.84	New Mexico UVenezuela	23.89
Oregon St. UIndia	25.69	UCLA-Sierre Leone	23.88
Cornell-Lat. Am. Reg.	25.62		23.81
Rutgers UJamaica	25.50	E. Michigan USomali	23.75
New Mexico StEl Salvador	25.13	New Mexico UChile	23.27
Georgetown UColombia	25.11	Nebraska, U. of-Colombia	23.26
New Mexico UColombia	25.10	N. Carolina StChile	23.22
Indiana USierre Leone	25.00	New Mexico UColombia	23.12
N. Illinois UMalaysia	24.95	Missouri UKan. City-Colombia	23.05
Exp. Int. LivJamaica	24.94	Syracuse-Tanzania	22.73
Denver, U. of-Ecuador	24.86	Howard UGabon	22.55
Syracuse UMalawi (1963)	24.84	Hawaii UThailand	22.50
Oklahoma, U. of-Peru	24.64	Oberlin-Fr. W. Africa	22.35
S. Illinois UHonduras	24.57	Denver, U. of-Venezuela	22.21
New York UBrazil	24.40	New Mexico UBrazil	21.88
Lincoln UTanzania	24.36	Portland St. ColTurkey	21.27
Wisconsin, U. of-MilwPeru	24.29	Roberts ColTurkey	21.16
Calif., U. of-Venezuela	24.27	New Mexico StColombia	20.83
Columbia Soc. WkColombia	24.16	UCLA-Nigeria	19.08
Syracuse UMalawi (1964)	24.12	Oregon, U. of-Nepal	18.94
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^aThe Scheffé test indicates no significant differences betwee any particular pairs of programs.

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Factor 9--Sensuousness--Males^a $(\overline{X} = 12.80 \text{ } 6 = 1.15, \text{ } F = 1.14 \text{ } p = \text{NS})$

Arizona, U. of-Colombia Missouri, U. of,-Kan.City-Col.	14.32 14.26	Georgetown UColombia Lincoln UTanzania	11.89 11.86
Calif. St. ColL.AChile	13.58	Kansas StDom. Repub.	11.84
Marquette UBrazil	13.53	Brandeis UBolivia	11.81
Calif. St. ColL.AColombia	13.46	Exp. Int. LivJamaica	11.77
Indiana USierre Leone	13.33	Central St. UNigeria	11.74
Wisconsin, U. of-MilwPeru	13.24	N. Illinois UMalaysia	11.73
N. Carolina StChile	13.06	Roberts ColTurkey	11.63
Denver, U. of-Ecuador	13.00	Oregon St. UIndia	11.62
Washington UBolivia	13.00	Nebraska, U. of-Colombia	11.54
Colombia Soc. WkColombia	13.00	Syracuse UMalawi (1963)	11.51
Portland St. ColTurkey	12.65	S. Illinois UTunisia	11.48
Utah StIran	12.59	New Mexico UChile	11.47
Syracuse UMalawi (1963)	12.55	UCLA-Nigeria	11.42
Howard UGabon	12.55	S. Illinois UHonduras	11.38
Camp D. Crozier-Dom. Repub.	12.50	Arizona StBrazil	11.32
New Mexico StEl Salvador	12.38	Portland St ColIran	11.29
Maryland, U. of-Br. Hond.	12.35	New York UBrazil	11.27
Ohio UCameroon	12.34	New Mexico UColombia	11.25
Hawaii, U. of-Thailand	12.31	UCLA-Sierre Leone	11.16
New Mexico UBrazil	12.29	E. Michigan USomali	11.03
Rutgers UJamaica	12.25	Syracuse UTanzania	11.00
Cornell-Lat. Am. Reg.	12.15	Colombia Tchrs. ColNigeria	10.98
Calif., U. of-India	12.14	Oberlin-Fr. W. Africa	10.90
Calif., U. of-Venezuela	12.04	Texas, U. of-Morocco	10.82
N. Carolina UMalawi	12.00	Denver, U. of-Venezuela	10.39
New Mexico UVenezuela	12.00	St. Louis UCosta Rica	10.23
New Mexico UColombia	11.93	Oregon, U. of-Nepal	9.50
Oklahoma, U. of-Peru	11.91	New Mexico StColombia	8.91

The Scheffe test indicates no significant differences between any particular pairs of programs.

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Factor 10--Friendliness--Males^a $(\overline{X} = 11.76 \text{ } 6 = 1.38, \text{ } F = 1.47 \text{ } p = .05)$

Denver, U. ofEcuador	13.59	Marquette UBrazil	11.53
Arizona, U. of-Colombia	13.27	Portland St. ColIran	11.50
Calif. St. ColL.AColombia	13.25	Camp D. Crozier-Dom. Rep.	11.43
Calif. St. ColL.AChile	12.96	New York UBrazil	11.33
Denver, U. of-Venezuela	12.75	Wisconsin, U. of-MilwPeru	11.29
Cornell-Lat. Am. Reg.	12.69	Oregon St. UIndia	11.27
Howard UGabon	12.64	Rutgers UJamaica	11.25
New Mexico UColombia	12.55	New Mexico StColombia	11.17
Hawaii, U. ofThailand	12.54	Indiana USierre Leone	11.17
N. Carolina UMalawi	12.32	Nebraska, U. of-Colombia	11.14
Kansas StDom. Repub.	12.19	Syracuse UMalawi (1964)	11.12
Calif., U. of-India	12.17	Oklahoma, U. of-Peru	11.07
Colombia Soc. WkColombia	12.00	Syracuse UMalawi (1963)	10.73
Exp. Int. LivJamaica	12.00	S. Illinois UTunisia	10.72
Washington UBolivia	11.82	Columbia Tchrs. ColNigeria	10.66
Calif., U. of-Venezuela	11.77	Roberts ColTurkey	10.63
Brandeis UBolivia	11.77	Ohio UCameroon	10.63
Georgetown UColombia	11.75	St. Louis UCosta Rica	10.54
New Mexico UChile	11.73	Syracuse UTanzania	10.53
E. Michigan USomali	11.69	N. Illinois UMalaysia	10.46
New Mexico UVenezuela	11.68	Arizonia StBrazil	,10.44
UCLA-Sierre Leone	11.65	S. Illinois UHonduras	10.29
Lincoln UTanzania	11.64	Portland St. ColTurkey	10.08
New Mexico StEl Salvador	11.63	New Mexico UBrazil	10.06
Maryland, U. of-Br. Hond.	11.60	Texas, U. of-Morocco	10.00
Utah StIran	11.57	Oberlin-Fr. W. Africa	9.80
Calif. St. ColL.AChile	11.56	Missouri, U., Kan. City-Colom.	
Central St. UNigeria	11.55	UCLA-Nigeria	9.63
New Mexico UColombia	11.54	Oregon, U. of-Nepal	9.28

^aThe Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 11--Expressiveness-Constraint--Males^a $(\overline{X} = 16.73 \text{ } 6 = .98, \text{ } F = 1.35 \text{ } p = .05)$

Arizona, U. of-Colombia	21.32	Roberts ColTurkey	17.53
Marquette UBrazil	20.60	Oregon, U. of-Nepal	17.50
Denver, U. of-Ecuador	20.50	E. Michigan USomali	17.42
Calif. St. ColL.AChile	20.19	Maryland, U. of-Br. Hond.	17.40
Columbia Soc. WkColombia	19.84	Columbia Tchrs. ColNigeria	17.39
Wisconsin, U. of-MilwPeru	19.81	N. Carolina UMalawi	17.36
N. Carolina StChile	19.75	New Mexico UChile	17.33
Missouri UKan. City-Colombia	19.68	Oklahoma, U. of-Peru	17.27
Portland St. ColTurkey	19.46	N. Illinois UMalaysia	17.27
S. Illinois UTunisia	19.44	Syracuse UMalawi (1964)	17.24
Calif. St. ColL.AColombia	19.43	Calif., U. of-India	17.22
Rutgers UJamaica	19.25	New Mexico UVenezuela	17.21
Calif., U. of-Venezuela	19.15	New Mexico UColombia	17.20
Utah StIran	19.14	Portland St. ColIran	17.11
UCLA-Nigeria	19.08	Ohio UCameroon	17.03
Cornell-Lat. Am. Reg.	19.08	Brandeis UBolivia	16.92
Exp. Int. LivJamaica	18.77	UCLA-Sierre Leone	16.90
Denver, U. of-Venezuela	18.18	New Mexico StEl Salvador	16.63
New Mexico UBrazil	18.12	S. Illinois UHonduras	16.57
Washington UBolivia	18.09	Oberlin-Fr. W. Africa	16.50
Georgetown UColombia	17.95	Central St. UNigeria	16.43
Hawaii, U. of-Thailand	17.89	Nebraska, U. of-Colombia	16.29
Kansas StDom. Repub.	17.87	Arizona StBrazil	16.28
New Mexico UColombia	17.85	St. Louis UCosta Rica	16.19
Syracuse UMalawi (1963)	17.82	New York UBrazil	16.13
Oregon St. UIndia	17.79	Howard-Gabon	16.09
Camp D. Crozier-Dom. Repub.	17.77	Syracuse UTanzania	15.73
Indiana USierre Leone	17.72	New Mexico StColombia	15.44
Lincoln UTanzania	17.71	Texas, U. of-Morocco	13.91
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The Scheffe test indicates no significant differences between any particular pairs of programs.

Factor 12--Egoism-Diffidence--Males^a (\overline{X} = 9.1859 δ = 1.27, F = 2.72 p = .001)

Missouri UKan. City-Colombia	14.63	Maryland, U. of-Br. Hond.	7.75
Portland St. ColTurkey	12.46	Ohio UCameroon	7.66
Howard UGabon	9.59	Syracuse UMalawi (1963)	7.63
Arizona, U. of-Colombia	9.41	Syracuse UMalawi (1964)	7.54
Exp. Int. LivJamaica	9.24	Lincoln UTanzania	7.43
Washington UBolivia	9.18	New Mexico UColombia	7.40
Rutgers UJamaica	9.17	New Mexico UVenezuela	7.37
Denver, U. of-Ecuador	9.05	Oklahoma, U. of-Peru	7.36
Calif., U. of-Venezuela	9.00	Nebraska, U. of-Colombia	7.34
Columbia Soc. WkColombia	8.89	N. Carolina UMalawi	7.23
Calif. St. ColL.AChile	8.85	UCLA-Sierre Leone	7.20
Wisconsin, U. of-MilwPeru	8.81	Oregon St. UIndia	7.13
New Mexico UChile	8.73	N. Illinois UMalaysia	7.09
New Mexico UBrazil	8.64	Texas, U. of-Morocco	7.00
N. Carolina StChile	8.61	Georgetown UColombia	7.00
Calif., U. of-India	8.53	St. Louis UCosta Rica	6.96
Calif. St. ColL.AColombia	8.43	New Mexico StColombia	6.91
New York UBrazil	8.33	Kansas StDom. Repub.	6.90
UCLA-Nigeria	8.33	Oregon, U. of-Nepal	6.78
Hawaii, U. of-Thailand	8.31	S. Illinois UHonduras	6.76
Utah StIran	8.31	E. Michigan USomali	6.75
Denver, U. of-Venezuela	8.29	Roberts ColTurkey	6.73
Camp. D. Crozier-Dom. Repub.	8.13	Oberlin-Fr. W. Africa	6.65
New Mexico StEl Salvador	8.00	Syracuse U-Tanzania	6.60
Central St. UNigeria	7.92	Columbia Tchrs. ColNigeria	6.59
Indiana USierre Leone	. 7.89	Arizona StBrazil	6.56
Marquette UBrazil	7.80	Portland St. ColIran	6.54
Brandeis UBolivia	7.77	S. Illinois UTunisia	6.32
New Mexico UColombia	7.76	Cornell-Lat. Am. Reg.	5.15

The Scheffé test indicates no significant differences between any particular pairs of programs.

Factor 1--Self Assertion--Females^a $(\overline{X} = 16.65 \text{ } 6 = 1.99, \text{ } F = 1.71, \text{ } p = .01)$

Camp. D. Crozier-Dom. Repub.	23.27	S. Illinois UHonduras	18.79
Calif. St. ColL.AChile	23.27	New York UBrazil	18.79
Calif., U. of-Venezuela	22.36	Wisconsin, U. of-MilwPeru	18.20
Denver, U. of-Venezuela	20.59	New Mexico UBrazil	17.95
So. Illinois UTunisia	20.32	N Illinois UMalaysia	17.94
Denver, U. of-Ecuador	20.20	Portland St. ColTurkey	17.92
Lincoln UTanzania	20.09	Brandeis UBolivia	17.80
Utah, U. of-Morocco	19.97	Kansas StDom. Repub.	17.68
Nebraska, U. of-Colombia	19.92	Oberlin-Fr. W. Africa	17.46
Hawaii, U. of-Thailand	19.79	UCLA-Sierre Leone	17.33
Syracuse UMalawi (1963)	19.64	E. Michigan USomali	17.21
Colombia Soc. WkColombia	19.52	UCLA-Togo	16.94
St. Louis UCosta Rica	19.46	Texas, U. of-Morocco	16 79
UCLA-Nigeria	19.40	Marquette UBrazil	16.69
N. Carolina StChile	19.36	Rutgers UJamaica	16.58
Indiana USierre Leone	19.31	New Mexico UChile	16.50
Georgetown UColombia	19.23	Columbia Tchrs. ColNigeria	16.21
New Mexico UVenezuela	19.20	Cornell-Lat. Am. Reg.	15.92
New Mexico UColombia	19.10	Brooklyn ColColombia	15.86
North Carolina UMalawi	19.07	Syracuse UMalawi (1964)	15.83
New Mexico StColombia	19.03	Ohio UCameroon	15.71
Washington UBolivia	19.00	Syracuse UTanzania	15.34
Arizona StBrazil	18.91	Roberts ColTurkey	14.39
Missouri UKan. City-Colombia	18.85	Maryland, U. of-Br. Hond.	14.27

^aThe Scheffé test indicates no significant differences between any particular pairs of programs.

Factor 2--Audacity-Timidity--Females $(\overline{X} = 14.70 \text{ } 6 = 2.21, \text{ } F = 2.43 \text{ } p = .001)$

Missouri U. Kan. City-Colombia	20.04	Marquette UBrazil	15.50
Portland St. ColTurkey	19.17	Columbia Tchrs. ColNigeria	
-	18.47	UCLA-Togo	15.44
Texas, U. of-Morocco		Columbia Soc. WkColombia	15.13
Calif, U. of-Venezuela	18.21		
Brandeis UBolivia	17.85	New Mexico UColombia	15.03
Indiana USierre Leone	17.81	Arizona StBrazil	15.00
Wisconsin, U. of-MilwPeru	17.65	Syracuse UMalawi (1964)	15.00
Utah, U. of-Morocco	17.38	New Mexico UChile	14.93
Camp D. Crozier-Dom. Repub.	17.36	Denver, U. of-Ecuador	14.75
Washington UBolivia	16.95	Rutgers UJamaica	14.42
UCLA-Nigeria	16.64	UCLA-Sierra Leone	14.33
So. Ill. UTunisia	16.63	New Mexico UVenezuela	14.30
Calif. St. ColL.AChile	16.53	N. Carolina StChile	14.27
Syracuse UMalawi (1963)	16.45	New Mexico UBrazil	14.05
N. Carolina UMalawi	16.36	So. Ill. UHonduras ´	13.79
Nebraska, U. of-Colombia	16.23	Oberlin-Fr. W. Africa	13.50
New York UBrazil	16.11	Kansas StDom. Repub.	13.42
Cornell-Lat. Am. Reg.	16.08	Ohio UCameroon	13.35
New Mexico StColombia	16.00	N. Ill. UMalaysia	13.31
Denver, U. of-Venezuela	15.95	Georgetown UColombia	13.27
Lincoln UTanzania	15.91	Syracuse UTanzania	13.23
Hawaii, U. of-Thailand	15.67	Maryland, U. of-Br. Hond.	12.73
E. Mich. USomali	15.57	Roberts ColTurkey	12.04
St. Louis UCosta Rica	15.54	Brooklyn ColColombia	11.93

The Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 3--Intellectual Interests--Females^a $(\overline{X} = 25.00 \text{ } 6 = 3.21, \text{ } F = 4.76 \text{ } p = .001)$

High

Cornell-Latin Amer. Reg.	31.38	N. Carolina StChile	28.09
Indiana USierre Leone	30.91	Nebraska, U. of-Colombia	28.08
Brandeis UBolivia	30.65	Syracuse UMalawi (1964)	27.92
So. Ill. UHonduras	30.26	N. Ill. UMalaysia	27.75
Utah, U. of-Morocco	30.21	Marquette UBrazil	27.69
UCLA-Nigeria	30.08	Denver, U. of-Venezuela	27.68
-		New York UBrazil	27.69
Medium		New Mexico UChile	27.64
Calif., U. of-India	29.86	St. Louis UCosta Rica	27.54
E. Mich. USomali	29.79	UCLA-Togo	27.38
Lincoln UTanzania	29.73	Denver, U. of-Ecuador	26.80
Camp. D. Crozier-Dom. Rep.	29.55	Rutgers UJamaica	26.75
UCLA-Sierre Leone	29.33	Syracuse UTanzania	26.51
Col. Tchrs. CollNigeria	29.13	Kansas StDom. Repub.	26,47
New Mexico UColombia	28.84	New Mexico UBrazil	26.00
Arizona StBrazil	28.82	New Mexico UVenezuela	26.00
Wiscon., U. of, MilwPeru	28.80	N. Carolina UMalawi	25.86
Washington UBolivia	28.79	Brooklyn ColColombia	25.43
Texas, U. of-Morocco	28.74	So. Ill. UHonduras	24.79
Ohio UCameroon	28.71	Maryland, U. of-Br. Hond.	23.73
Hawaii, U. of-Thailand	28.63	Roberts ColTurkey	23.52
Cal. St. Coll., L.AChile	28.60	Oberlin-Fr. W. Africa	22.96
Columbia So. WkColombia	28.57	Missouri UKan. City-Colom.	18.89
Georgetown UColombia	28.32	Low	
New Mexico StColombia	28.21	Low Portland St. ColTurkey	15.71
Syracuse UMalawi (1963)	28.18	rolliand bt. con-larkey	

aDifferences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test.

Factor 4--Motivation--Females^a $(\overline{X} = 25.53 \text{ f} = 2.27, F = 6.39 p = .001)$

<u>High</u>

••			
So. Illinois UTunisia	32.05	Kansas StDom. Repub.	28.84
Camp D. Crozier-Dom. Repub.	32.00	Columbia Soc. WkColombia	28.74
Georgetown UColombia	31.32	Nebraska, U. of-Colombia	28.69
Utah, U. of-Morocco	31.00	Wisconsin, U. of-MilwPeru	28.25
Cornell-Lat. Am. Reg.	31.00	UCLA-Nigeria	28.20
E. Michigan USomali	30.93	New York UBrazil	28.07
Hawaii, U. of-Thailand	30.63	Calif. U. of-Venezuela	28.00
Brandeis UBolivia	30.45	Marquette UBrazil	27.78
Ohio UCameroon	30.35	Denver, U. of-Ecuador	27.75
Arizona StBrazil	30.18	Washington UBolivia	27.74
Rutgers UJamaica	30.17	Lincoln UTanzania	27.73
New Mexico UColombia	30.00	N. Carolina StChile	27.73
Indiana USierre Leone	29.81	Columbia Tchrs. ColNigeria	27.17
New Mexico UChile	29.78	Syracuse UTanzania	27.06
Calif. St. ColL.AChile	29.73	New Mexico UBrazil	27.00
New Mexico UVenezuela	29.50	UCLA-Togo	26.25
Texas, U. of-Morocco	29.47	Roberts ColTurkey	25.74
Syracuse UMalawi (1964)	29.45	Brooklyn ColColombia	25.43
N. Illinois UMalaysia	29.36	So. Illinois UHonduras	25.37
New Mexico StColombia	29.34	N. Carolina UMalawi	25.36
M = 33		Oberlin-Fr. W. Africa	24.96
<u>Medium</u>		Maryland, U. of-Br. Hond.	23.73
UCLA-Sierre Leone	29.33		
Syracuse UMalawi (1963)	29.27	Low	
Denver, U. of-Venezuela	29.05	Portland St. ColTurkey	18.63
St. Louis UCosta Rica	28.96	Missouri UKan. City-Colom.	
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Differences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test.

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Factor 5--Applied Interests--Females^a (X = 15.46 6 = 1.41, F = 3.30 p = .001)

Camp. D. Crozier-Dom. Repub.	21.27	Washington UBolivia	15.84
Texas, U. of-Morocco	19.47	N. Illinois UMalaysia	15.69
N. Carolina StChile	19.27	Calif. St. ColL.AChile	15.67
Brandeis UBolivia	18.85	N. Carolina UMalawi	15.57
Calif., U. of-Venezuela	1.8.71	Wisconsin, U. of MilwPeru	15.50
Nebraska, U. of Colombia	18.38	Columbia Soc. WkColumbia	15.52
New Mexico StColombia	18.05	Ohio UCameroon	15.41
Columbia Tchrs. ColNigeria	17.92	Lincoln UTanzania	15.36
Arizona StBrazil	17.68	Georgetown UColombia	15.23
Maryland, U. of-Br. Hond.	17.64	St. Louis UCosta Rica	15.17
Utah, U. of-Morocco	17.48	New York UBrazil	15.04
Cornell-Lat. Am. Reg.	17.38	UCLA-Togo	14.88
Syracuse UMalawi (1964)	17,38	UCLA-Nigeria	14.76
New Mexico UVenezuela	17.30	UCLA-Sierre Leone	14.67
Rutgers UJamaica	16.67	Brooklyn ColColombia	14.64
New Mexico UChile	16.57	Denver, U. of-Ecuador	14.40
Syracuse UMalawi (1963)	16.55	Hawaii, U. of Thailand	14.21
Kansas StDom. Repub.	36.53	E. Michigan USomali	14.07
Marguette UBrazil	16.38	So. Illinois UTunisia	13.68
New Mexico UBrazil	16.30	Syracuse UTanzania	13.34
Indiana USierre Leone	16.19	Missouri U. Kan. City-Colom.	13.32
Denver, U. of-Venezuela	15.95	Portland St. ColTurkey	11.83
New Mexico UColombia	15.90	Oberlin-Fr. W. Africa	10.46
So. Illinois UHonduras	15.84	Roberts ColTurkey	9.74

The Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 6--Orderliness--Females $\overline{X} = 19.55$ G = 3.12, F = 2.51 p = .001

Maryland U. of-Br. Hond.	21.55	Syracuse UMalawi (1964)	18,13
Texas U. of-Morocco	20.79	Syracuse UMalawi (1963)	17.91
N. Carolina StChile	20.27	Columbia Soc. WkColombia	17.61
New Mexico UVenezuela	20.20	N. Carolina UMalawi	17.29
Brooklyn ColColombia	20.14	So. Illinois UTunisia	17.11
Portland St. ColTurkey	20.13	Calif. St. ColL.AChile	17.07
Columbia Tchrs. ColNigeria	20.04	Denver, U. of-Venezuela	17.05
New Mexico UBrazil	20.00	Marquette UBrazil	16.84
Kansas StDom. Repub.	19.95	Washington UBolivia	16.79
Missouri UKan. City-Colombia	19.93	New Mexico UChile	16.79
Georgetown UColombia	19.82	UCLA-Togo	16.63
So. Illinois UHonduras	19.63	New York UBrazil	16.46
Arizona StBrazil	19.32	Syracuse UTanzania	16.46
New Mexico StColombia	19.26	Utah, U. of-Morocco	16.38
New Mexico UColombia	19.26	UCLA-Sierre Leone	16.33
Nebraska U. of-Colombia	19.23	St. Louis UCosta Rica	16.29
Camp. D. Crozier-Dom. Repub.	19.18	Denver, U. of-Ecuador	16.05
Brandeis UBolivia	19.00	Indiana USierre Leone	16.93
N. Illinois UMalaysia	18.75	UCLA-Nigeria	15.96
Lincoln UTanzania	18.55	Hawaii, U. of-Thailand	16.33
Cornell-Lat. Am. Reg.	18.54	Oberlin-Fr. W. Africa	14.73
Rutgers UJamaica	18.50	E. Michigan USomali	13.35
Calif., U. of-Venezuela	18.29	Wisconsin, U. of, MilwPeru	13.65
Ohio UCameroon	18.18	Roberts ColTurkey	11.87
		•	

^aThe Scheffé test indicates no significant differences between any particular pairs of programs.

Factor 7--Submissiveness--Females^a $(\overline{X} = 23.16 \text{ } 6 = 2.03, \text{ } F = 2.96 \text{ } p = .001)$

Washington UBolivia So. Illinois UTunisia	28.32 28.26	N. Carolina StChile Utah, U. of-Morocco	25.91 25.86
Georgetown U: -Colombia	28.18	Cornell-Lat. Am. Reg.	25.85
Nebraska, U. of-Colombia	28.15	Denver, U. of-Venezuela	25.77
Maryland, U. of-Br. Hond.	28.09	Wisconsin, U. of-MilwPeru	25.55
Syracuse UMalawi (1964)	28.00	New Mexico UColombia	25.55
Camp. D. Crozier-Dom. Repub.	27.91	New Mexico UBrazil	25.35
New Mexico UVenezuela	27.90	Indiana USierre Leone	25.31
Calif., St. ColL.AChile	27.87	Denver, U. of-Ecuador	25.20
Rutgers UJamaica	27.75	UCLA-Sierre Leone	25.17
Hawaii, U. of-Thailand	27.54	Brandeís UBolivia	25.15
Ohio UCameroon	27.29	New York UBrazil	25.11
Arizona StBrazil	27.05	So. Illinois UHonduras	25.05
New Mexico StColombia	26.87	Colombia Tchrs. ColNigeria	25.00
Kansas StDom. Repub.	26.79	Lincoln UTanzania	25.00
Brooklyn ColColombia	26.79	Colombia Soc. WkColembia	24.70
E. Michigan USomali	26.57	UCLA-Togo	24.56
N. Carolina UMalawi	26.29	Syracuse UMalawi (1963)	24.46
New Mexico UChile	26.29	Roberts ColTurkey	24.39
N. Illinois UMalaysía	26.25	UCLA-Nigeria	24.20
Texas, U. of-Morocco	26.21	Oberlin-Fr. W. Africa	24.08
St. Louis UCosta Rica	26.21	Calif., U. of-Venezuela	22,86
Syracuse UTanzania	26.11	Missouri U., Kan. City, Colombia	20.75
Marquette UBrazil	26.06	Portland St. ColTurkey	18.38

The Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 8--Closeness--Females^a $(\overline{X} = 25.81 \text{ } 6 = 2.63, \text{ } F = 2.14 \text{ } p = .001)$

	Washington UBolivia	30.42	New Mexico UVenezuela	26.80
	Marquette UBrazil	29.13	Wisconsin, U. of-MilwPeru	26.60
	Camp. D. Crozier-Dom. Repub.	29.09	New Mexico UBrazil	26.55
	Georgetown UColombia	28.96	Denver, U. of-Venezuela	26.55
ŀ	Hawaii, U. of-Thailand	28.75	Syracuse UTanzania	26.51
	So. Illinois UTunisia	28.74	Denver, U. of-Ecuador	26.50
	Syracuse UMalawi (1964)	28.21	Cornell-Lat. Am. Reg.	26.46
1	Texas, U. of-Morocco	28.16	St. Louis UCosta Rica	26.46
	Lincoln UTanzania	28.00	Ohio UCameroon	26.41
	Calif. St. ColL.AChile	28.00	Indiana USierre Leone	26.28
	Nebraska, U. of-Colombia	27.77	UCLA-Togo	26.25
	N. Carolina UMalawi	27.50	UCLA-Sierre Leone	26.17
	Arizona StBrazil	27.36	UCLA-Nigeria	25.96
	Brooklyn CdColombia	27.36	New Mexico UChile	25.93
	Brandeis UBolivia	27.30	Maryland, U. of-Br. Hond.	25.82
_	New York UBrazil	27.29	Oberlin-Fr. W. Africa	25.39
	Rutgers UJamaica	27.25	New Mexico UColombia	25.32
	Calif., U. of-Venezuela	27.14	N. Carolina StChile	25.18
_	Utah, U. of-Morocco	27.14	Roberts ColTurkey	25.17
	New Mexico StColombia	27.13	Columbia Tchrs. ColNigeria	
	Columbia Soc. WkColombia	27.09	E. Michigan USomali	24.50
_	So. Illinois UHonduras	26.95	Syracuse UMalawi (1963)	24.27
	N. Illinois UMalaysia	26.94	Missouri UKan. City-Colombia	22.29
	Kansas StDom. Repub.	26.90	Portland St. ColTurkey	20.88
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^aThe Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 9--Sensuousness--Females^a ($\overline{X} = 15.76$ 6 = 1.79, E = 1.33 p = NS)

Lincoln UTanzania	16.82	New Mexico UBrazil	14.50
Brandeis UBolivia	16.75	Arizona StBrazil	14.32
Texas, U. of-Morocco	16.63	Roberts ColTurkey	14.26
Washington UBolivia	16.63	Nebraska, U. of-Colombia	14.23
UCLA-Nigeria	16.40	New Mexico UVenezuela	14.10
Camp. D. Crozier-Dom. Repub.	16.36	Cornell-Lat. Am. Reg.	14.08
Calif., U. of-Venezuela	16.07	New Mexico UChile	14.07
Calif. St. ColL.AChile	15.87	St. Louis UCosta Rica	14.04
Wisconsin, U. of-MilwPeru	15.85	New Mexico UColombia	13.77
So. Illinois UTunisia	15.79	Missouri UKan.City-Colombia	13.75
Oberlm-Fr. W. Africa	15.73	Brooklyn ColColombia	13.64
So. Illinois UHonduras	15.68	N. Illinois UMalaysia	13.63
Hawaii, U. of-Thailand	15.38	Syracuse UMalawi (1964)	13.58
Marquette UBrazil	15.38	N. Carolina StChile	13.55
Utah, U. of-Morocco	15.31	Syracuse UTanzania	13.54
Denver, U. of-Ecuador	15.20	Syracuse UMalawi (1963)	13.45
Georgetown UColombia	15.05	Ohio UCameroon	13.41
UCLA-Sierre Leone	15.00	Kansas StDom. Repub.	13.32
Indiana USierre Leone	14.97	Rutgers UJamaica	13.08
Columbia Soc. WkColombia	14.96	New Mexico StColombia	13.05
N. Carolina UMalawi	14.79	E. Michigan USomali	12.50
Denver, U. of-Venezuela	14.68	Columbia Tchrs. ColNigeria	12.46
UCLA-Togo	14.63	Portland St. ColIran	12.42
New York UBrazil	14.50	Maryland, U. of-Br. Honduras	12.00

^aThe Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 10--Friendliness--Females^a $(\overline{X} = 11.71 \text{ f} = 1.85, F = 1.43 \text{ p} = .05)$

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	Camp. D. Crozier-Dom. Repub.	13.82	N. Carolina StChile	11.45
	Maryland, U. of-Br. Hond.	13.18	E. Michigan USomali	11.43
•	Nebraska, U. of-Colombia	13.00	Syracuse UTanzania	11.43
	Washington UBolivia	12.89	Columbia Soc. WkColombia	11.39
	N. Carolina UMalawi	12.79	UCLA-Togo	11.31
	Wisconsin, U. of-MilwPeru	12.55	Calif., U. of-Venezuela	11.21
	Syracuse UMalawi (1964)	12.50	New Mexico StColombia	11.18
	Utah, U. of-Morocco	12.38	St. Louis UCosta Rica	11.17
	So. Illinois UTunisia	12.37	Marquette ÚBrazil	11.13
	Georgetown UColombia	12.32	New Mexico UVenezuela	11.10
	Denver, U. of-Venezuela	12.27	New Mexico UChile	11.07
!	Brandeis UBolivia	12.25	Indiana USierre Leone	11.03
	Roberts ColTurkey	12.22	Rutgers UJamaica	11.00
!	Brooklyn ColColombia	12.21	New Mexico UBrazil	11.00
1	Denver, U. of-Ecuador	12.20	So. Illinois UHonduras	10.84
	New York UBrazil	12.18	Lincoln UTanzania	10.82
	Calif. St. ColL.AChile	12.00	Arizona StBrazil	10.68
	New Mexico UColombia	12.00	UCLA-Nigeria	10.32
	Syracuse UMalawi (1963)	12.00	Cornell-Lat. Am. Reg.	10.15
	Ohio UCameroon	11.94	Columbia Tchrs. ColNigeria	10.13
	N. Illinois UMalaysia	11.88	Portland St. ColTurkey	10.08
	Oberlin-Fr. W. Africa	11.73	Kansas StDom. Repub.	9.95
	Hawaii, U. of-Thailand	11.63	Missouri UKan.City-Colombia	9.75
	Texas, U. of-Morocco	11.47	UCLA-Sierre Leone	9.08

a The Scheffé test indicates no significant differences between any particular pairs of programs.

Factor ll--Expressiveness-Constraint--Females^a $(\overline{X} = 20.27 \text{ f} = 2.30, F = 1.51 \text{ p} = .01)$

Calif. St. ColL.AColombia	23.73	UCLA-Togo	20.00
Washington UBolivia	23.05	Texas, U. of-Morocco	19.95
Wisconsin, U. of MilwPeru	22.55	Rutgers UJamaica	19.75
Utah, U. of-Morocco	22.38	Syracuse UMalawi (1963)	19.73
So. Illinois UTunisia	21.95	New Mexico UChile	19.71
UCLA-Nigeria	21.84	New Mexico UColombia	19.71
Denver, U. of-Ecuador	21.80	Lincoln UTanzania	19.64
Calif., U. of-Venezuela	21.71	So. Illinois UHonduras	19.47
UCLA-Sierre Leone	21.58	Cornell-Lat. Am. Reg.	19.31
Oberlin-Fr. W. Africa	21.50	E. Michigan USomali	19.21
Hawaii, U. of-Thailand	21.42	Portland St. ColTurkey	18.96
Denver, U. of-Venezuela	21.41	Missouri UKan. City-Colombia	18.89
Georgetown UColombia	20.91	New Mexico UBrazil	18.80
Indiana USierre Leone	20.66	Kansas St.~Dom. Repub.	18.74
Roberts ColTurkey	20.65	Columbia Tchrs. ColNigeria	18.42
Camp. D. Crozier-Dom. Repub.	20.55	Syracuse UMalawi (1964)	18.38
Colombia Soc. WkColombia	20.52	Syracuse UTanzania	18.37
New York UBrazil	20.50	N. Carolina StChile	18.18
Brandeis UBolivia	20.40	Arizona StBrazil	18.05
N. Carolina UMalawi	20.29	New Mexico StColombia	17.95
St. Louis UCosta Rica	20.25	Ohio UCameroon	17.82
Marquette UBrazil	20.25	N. Illinois UMalaysia	17.75
Nebraska, U. of-Colombia	20.23	Brooklyn ColColombia	17.36
New Mexico UVenezuela	20.10	Maryland, U. of-Br. Hond.	15.27
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The Scheffé test indicates no significant differences between any particular pairs of programs.

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Factor 12--Egoism-Diffidence--Females^a ($\overline{X} = 8.72$ $\delta = 1.01$, F = 4.26 p = .001)

<u>High</u>

Missouri UKan. City-Colombia	14.07	Arizona StBrazil	7.64
Modium		New York UBrazil	7.57
<u>Medium</u>		Indiana USierre Leone	7.50
Portland St. ColTurkey	11.88	Utah, U. of-Morocco	7.41
Texas, U. of-Morocco	9.53	St. Louis UCosta Rica	7.38
UCLA-Nigeria	9.28	So. Illinois UTunsia	.7.32
Lincoln UTanzania	9.09	Kansas StDom. Repub.	7.26
Calif. U. of-Venezuela	8.86	Georgetown UColombia	7.05
Brandeis UBolivia	8.85	Indiana USierre Leone	6.92
Washington UBolivia	8.84	New Mexico StColombia	6.87
Wisconsin, U. of-MilwPeru	8.80	Nebraska, U. of-Colombia	6.85
UCLA-Togo	8.69	New Mexico UColombia	6.81
So. Illinois UHonduras	8.63	Brooklyn ColColombia	6.79
Marquette UBrazil	8.47	Columbia Tchrs. ColNigeria	6.71
N. Carolina UMalawi	8.43	Syracuse UMalawi (1964)	6.71
New Mexico UVenezuela	8.30	Ohio UCameroon	6.47
Denver, U. of-Ecuador	8.15	N. Carolina StChile	6.45
Calif. St. ColL.AChile	8.13	N. Illinois UMalaysia	6.44
Camp. D. Crozier-Dom. Repub.	8.09	Cornell-Lat. Am. Reg.	6.38
Denver, U. of-Venezuela	8.09	Low	
Columbia Soc. WkColombia	8.04	Low	
Hawaii, U. of-Thailand	8.83	Syracuse UTanzania	6.11
New Mexico UBrazil	7.80	Rutgers UJamaica	5.92
New Mexico UChile	7.79	Maryland, U. of-Br. Hond.	5.73
Syracuse UMalawi (1963)	7.73	E. Michigan USomali	5.36
Oberlin-Fr. W. Africa	7.69	Roberts ColTurkey	5.30

aDifferences between programs classified "High" and "Low" are the major sources of significance in the F ratio, according to the Scheffé test.

APPENDIX IX

PEACE CORPS TRAINING UNIT FACTOR SCORE PROFILES--

ACTIVITIES INDEX

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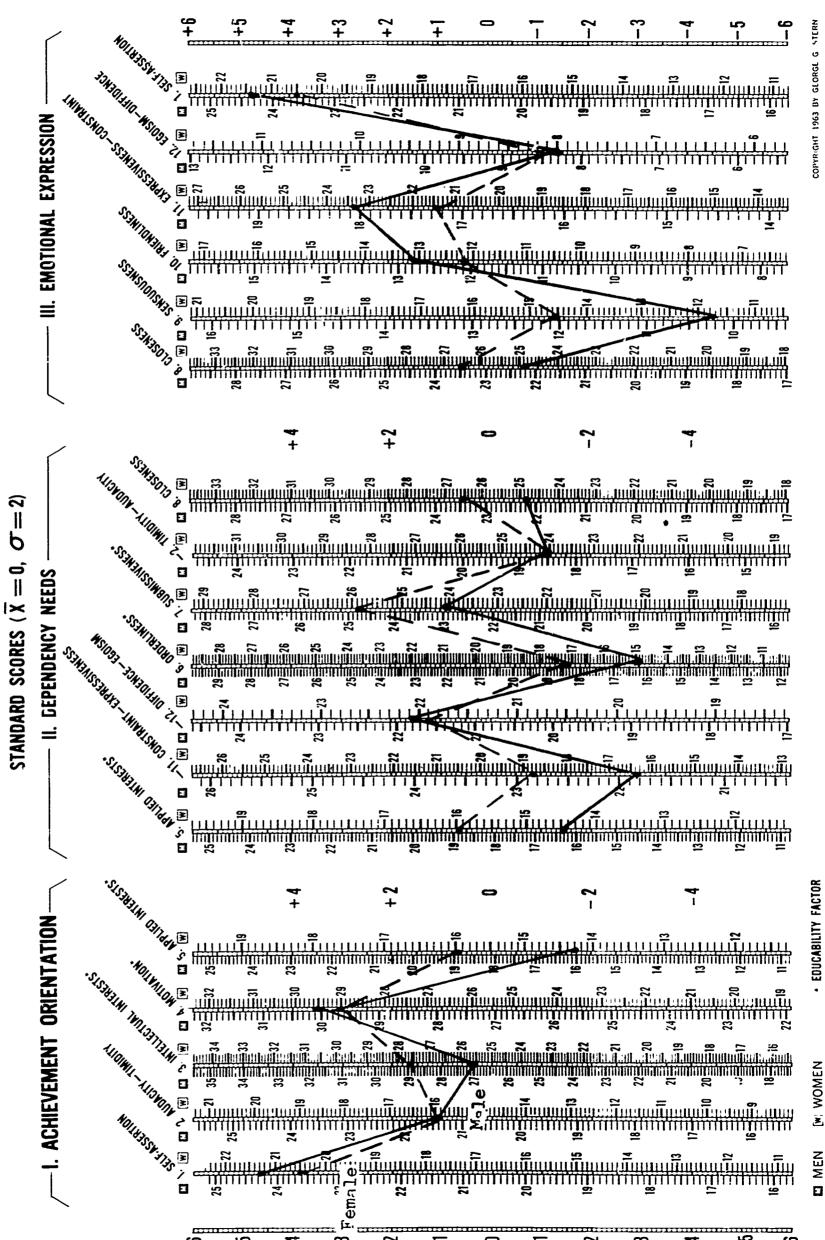
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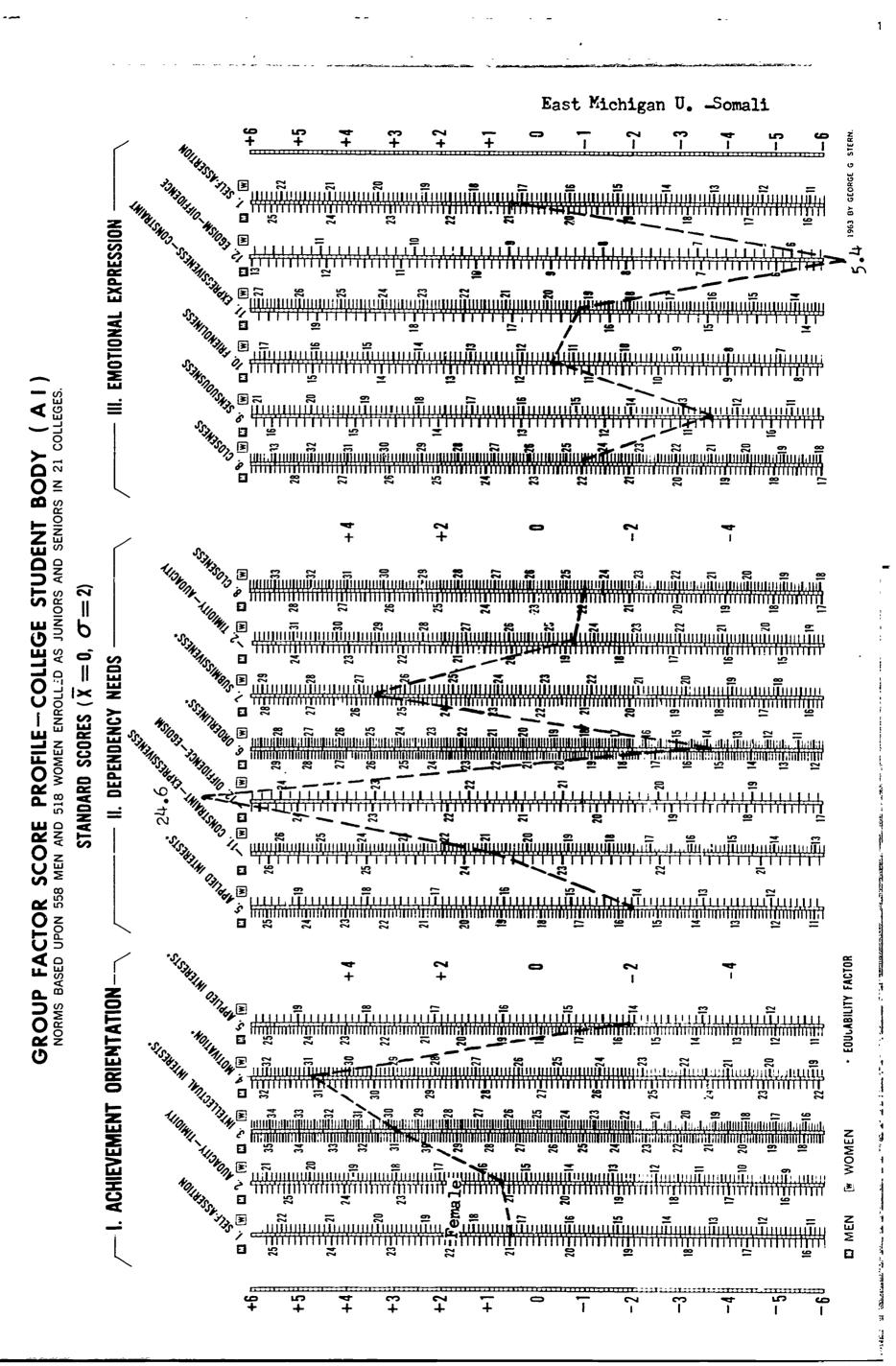


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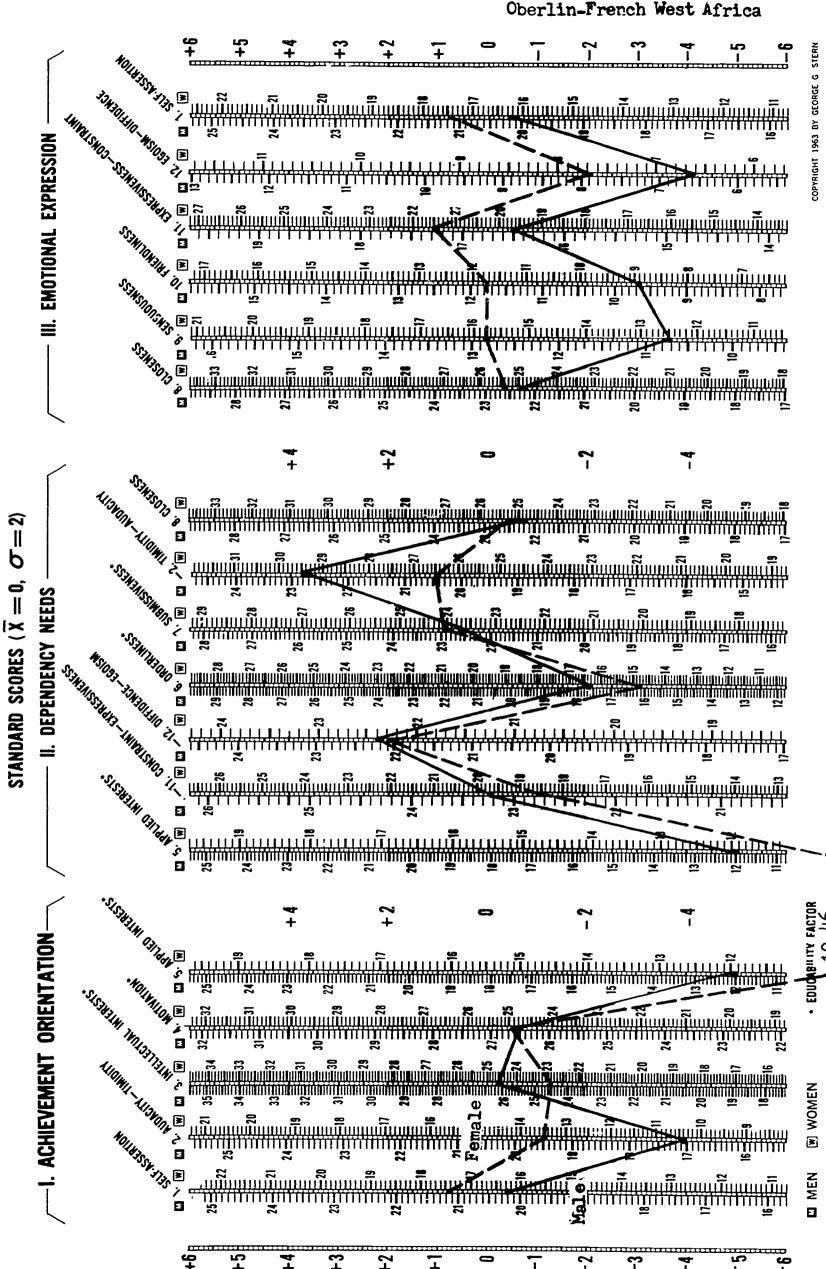
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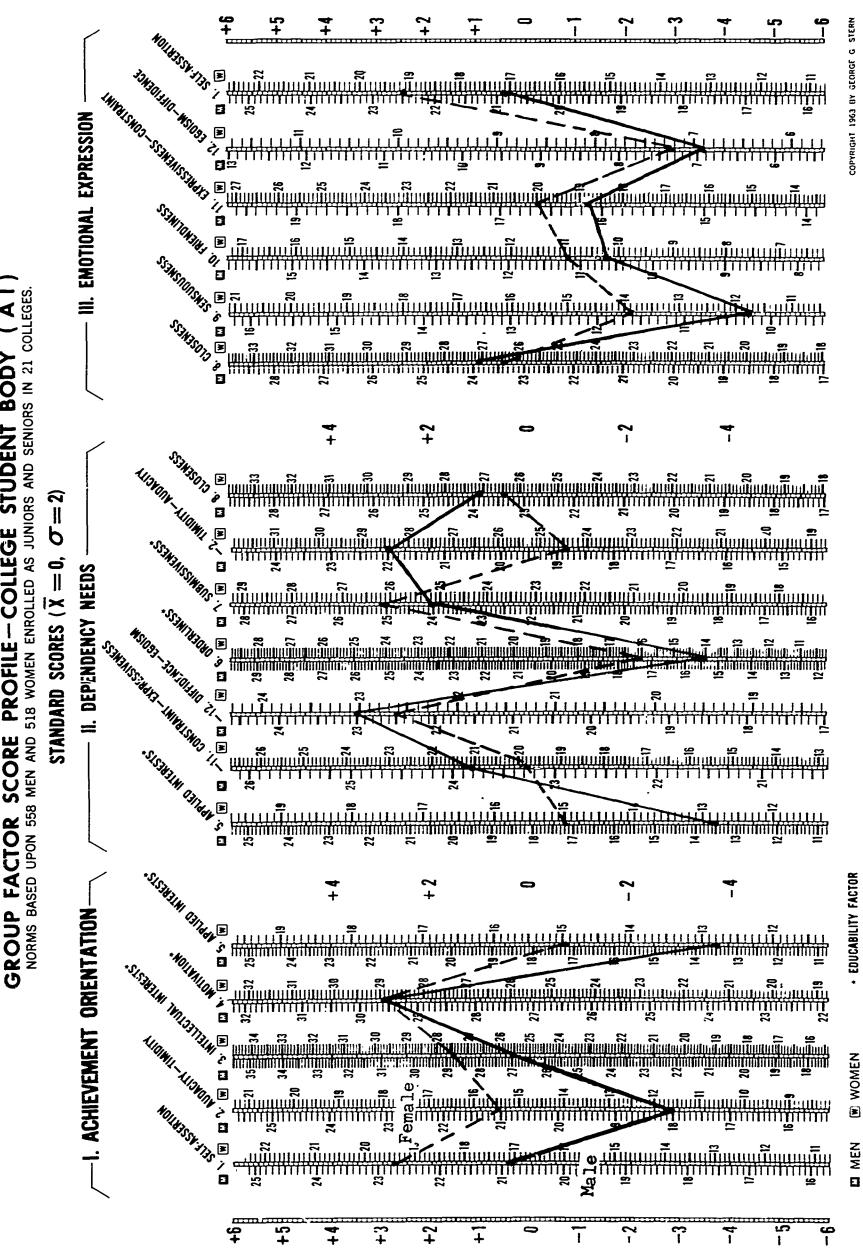
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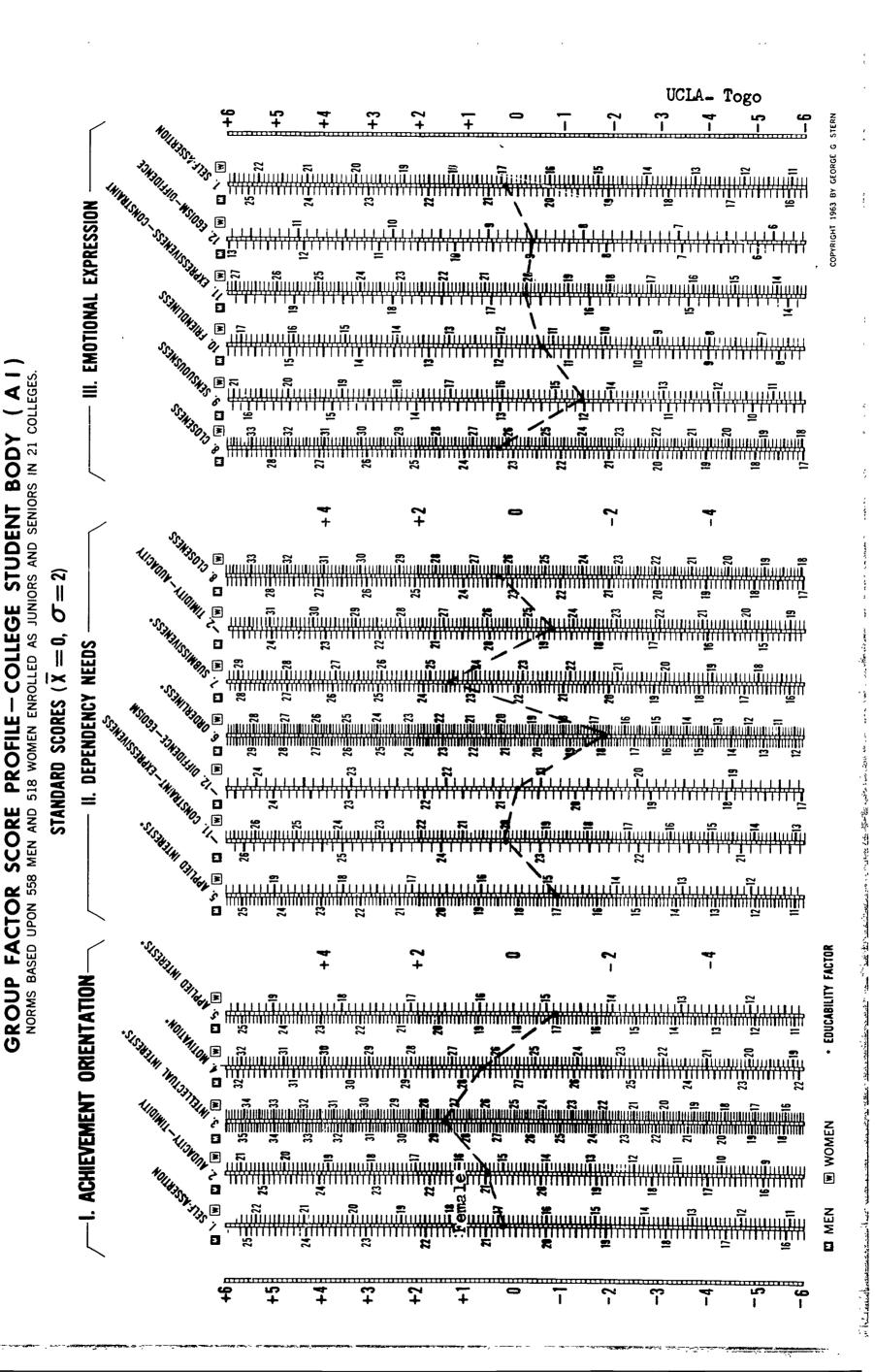
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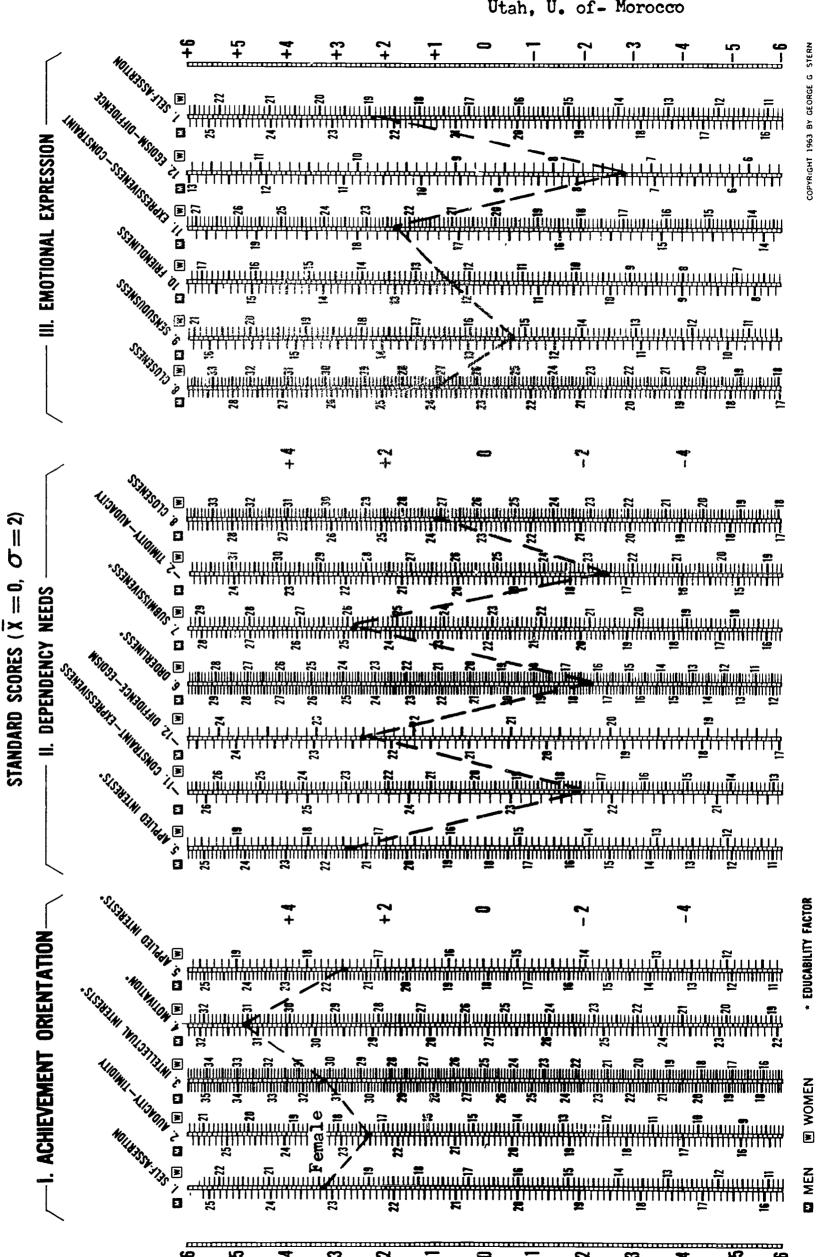
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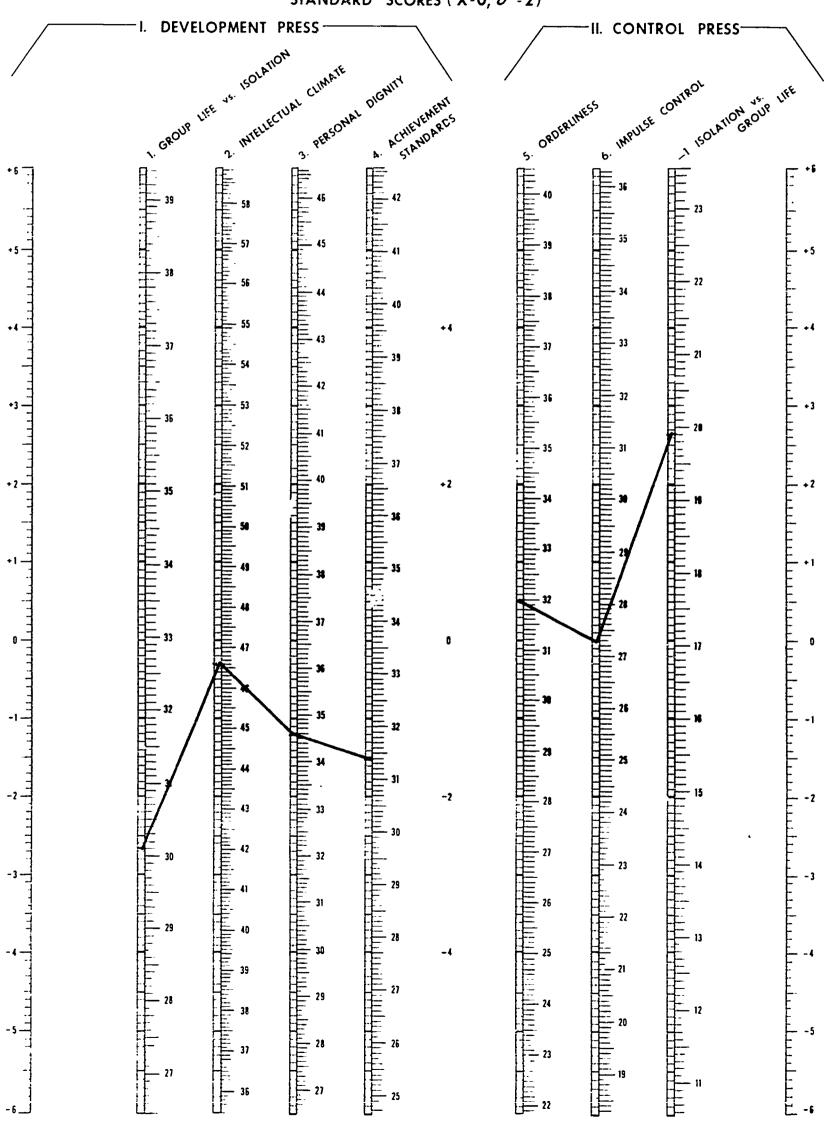
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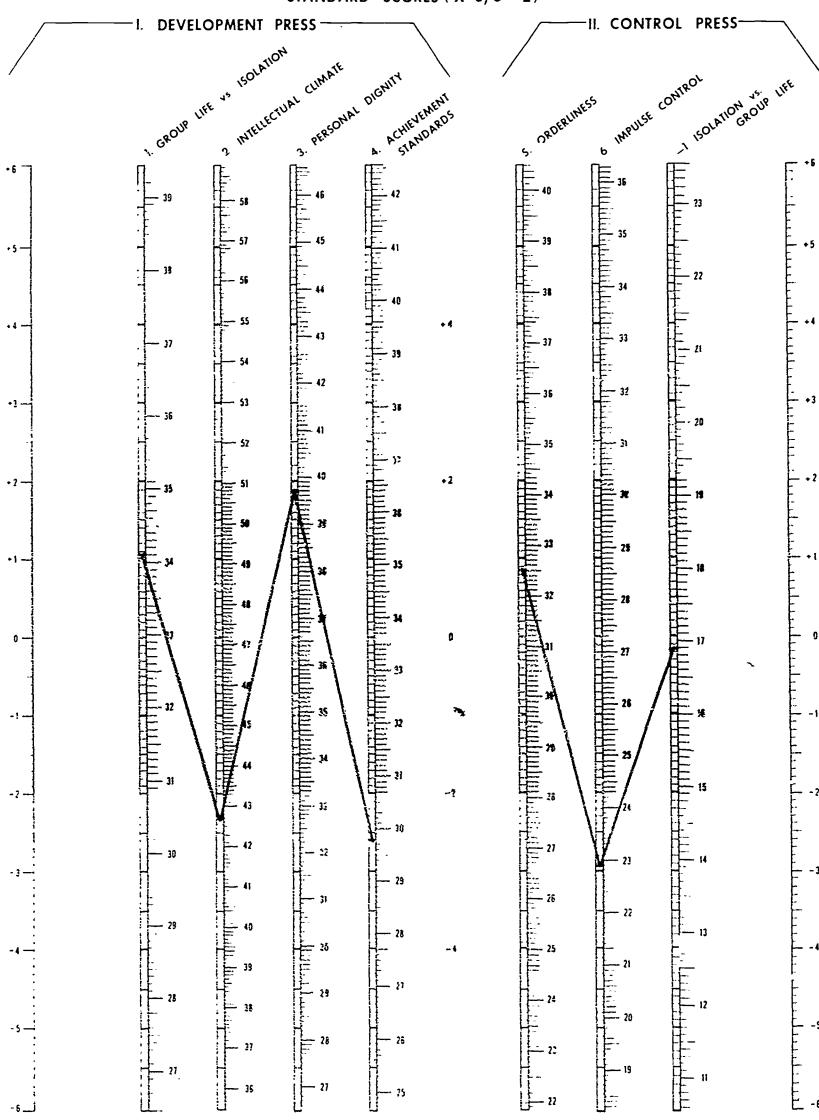
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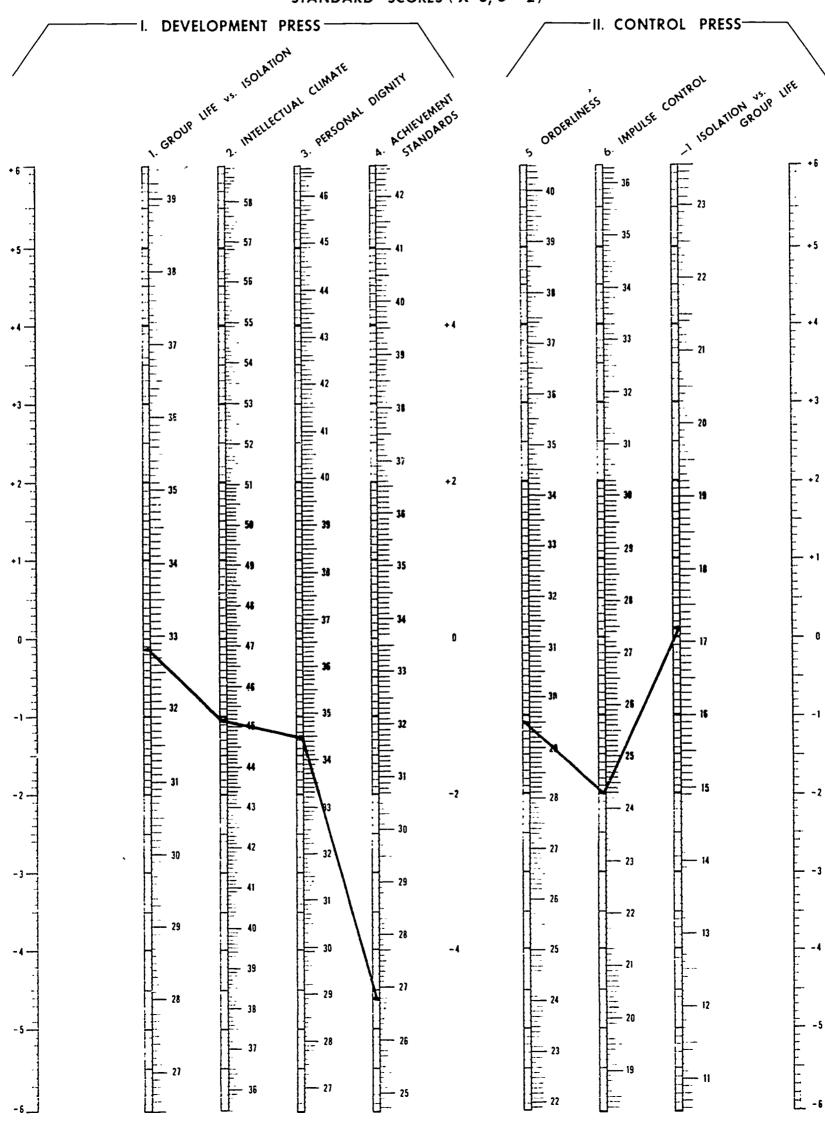
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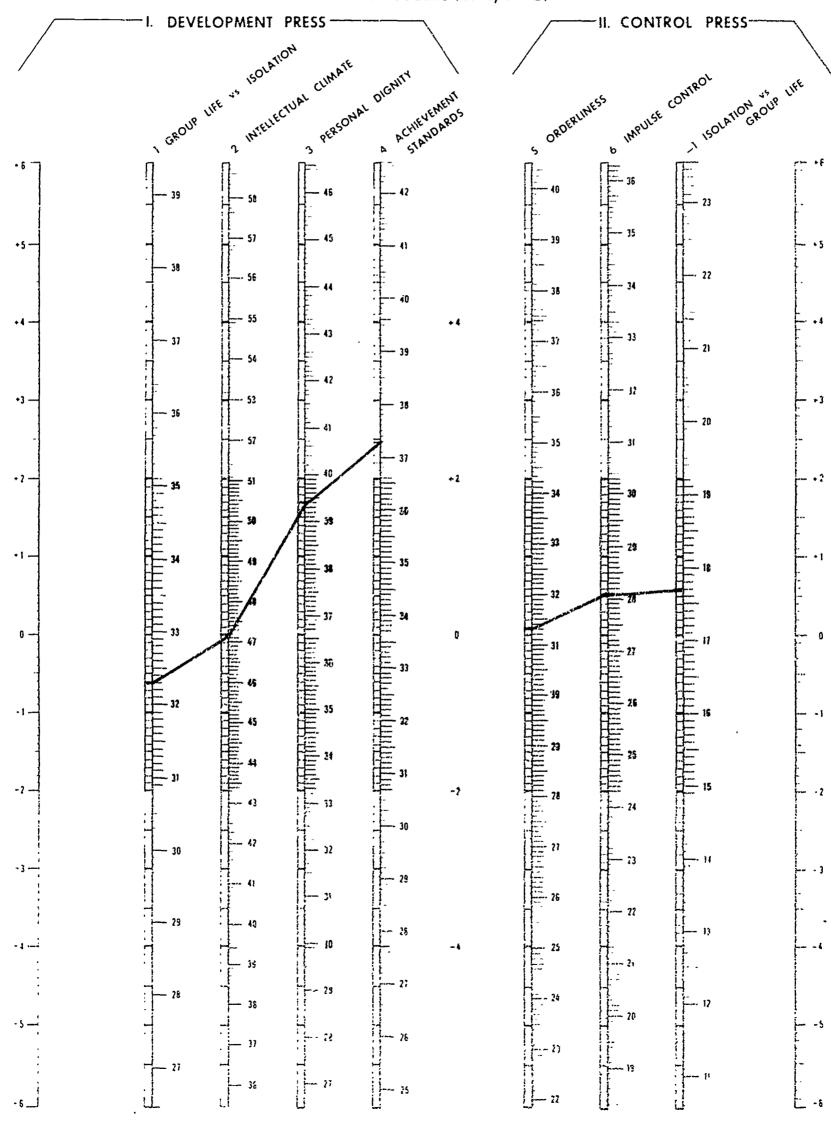


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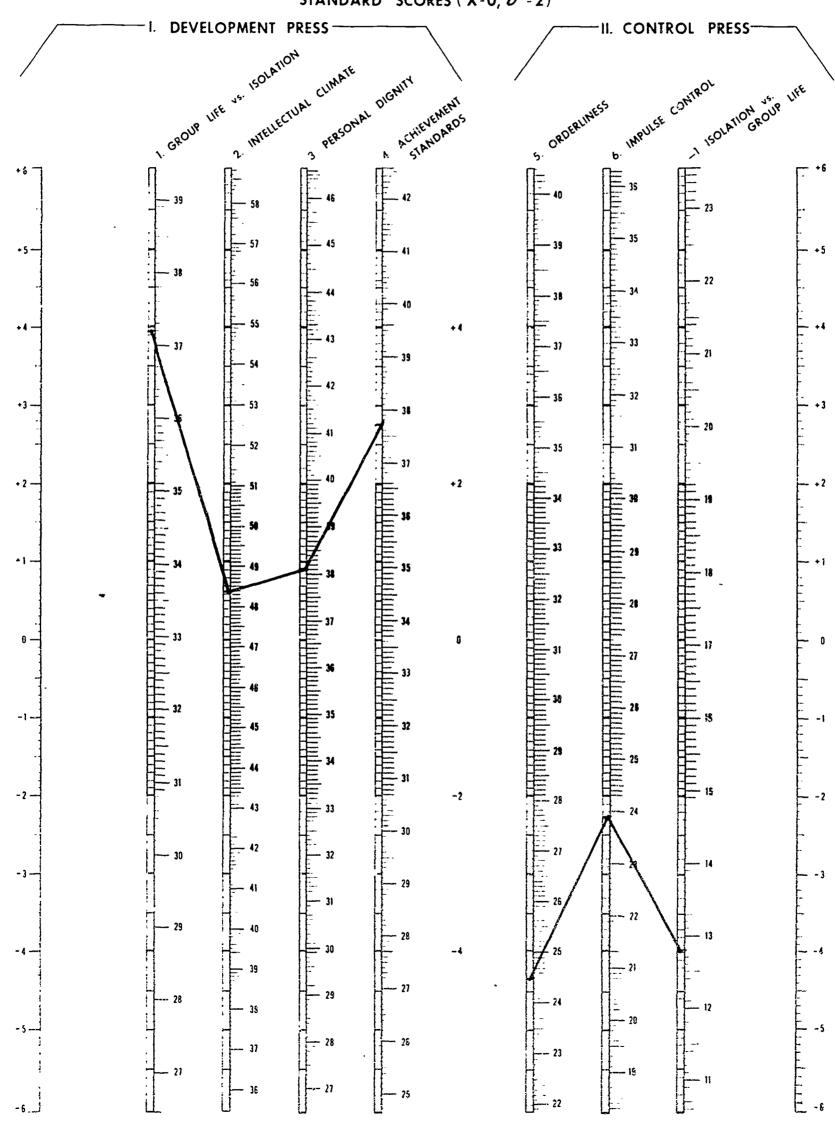
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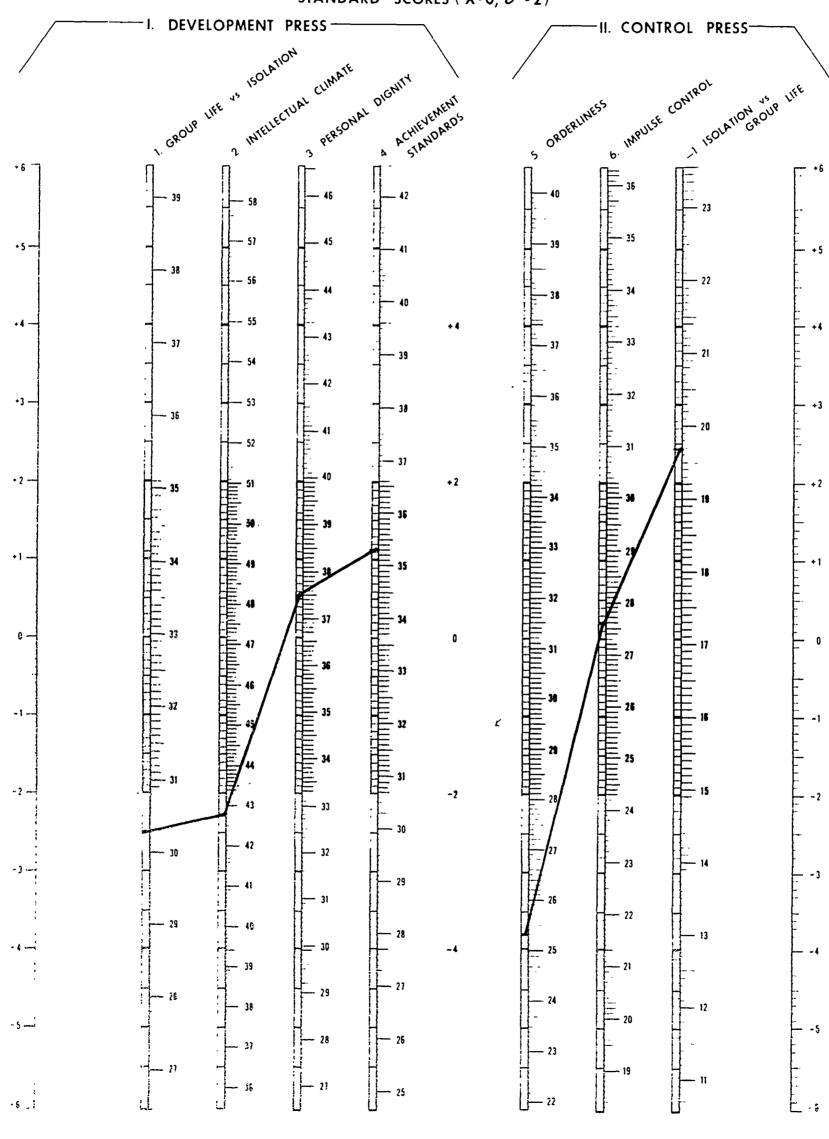
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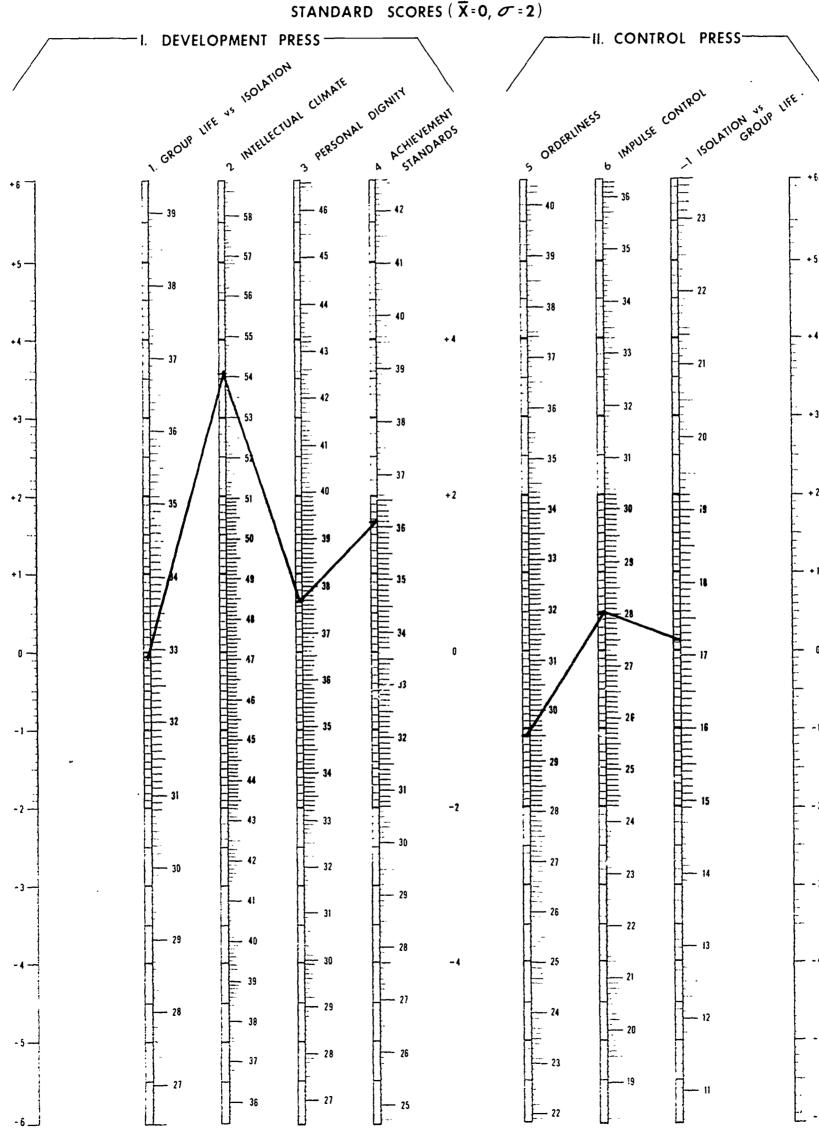
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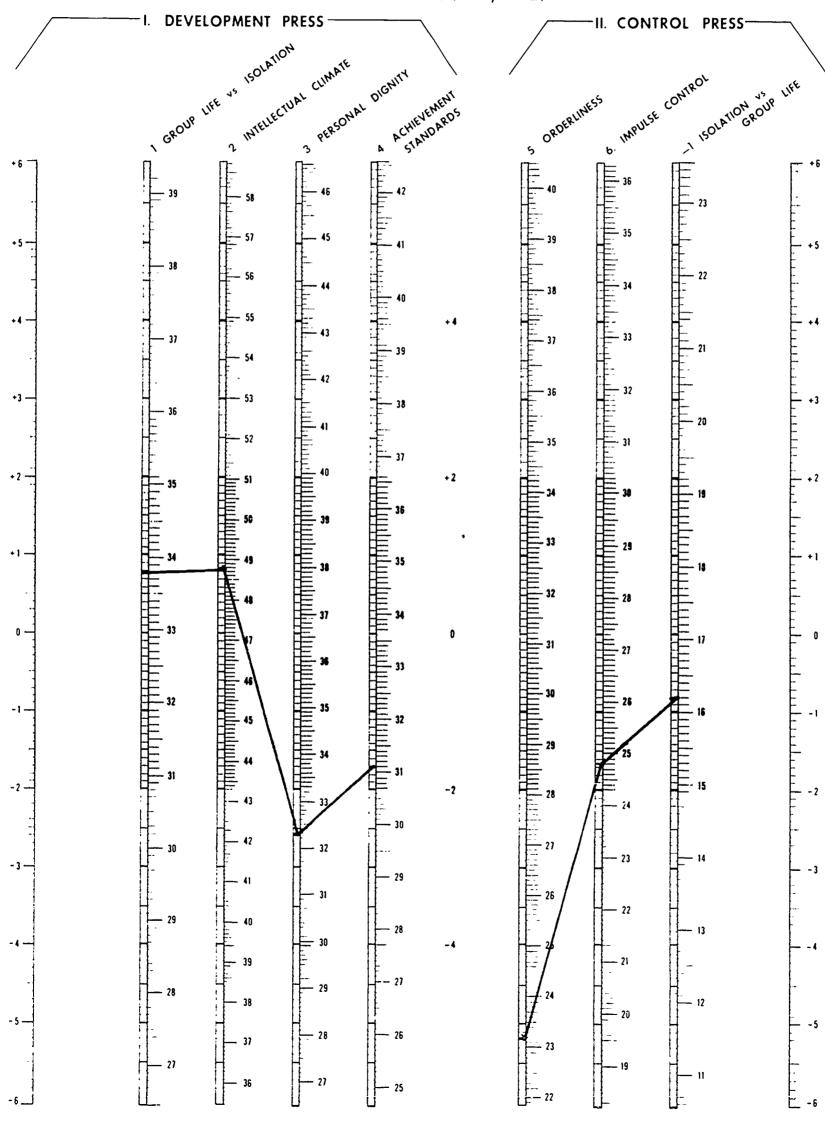
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